

2017

## Annual Report 2016-17: Sustaining Quality

Institute of Business Administration

Follow this and additional works at: <https://ir.iba.edu.pk/annual-reports>

---

### iRepository Citation

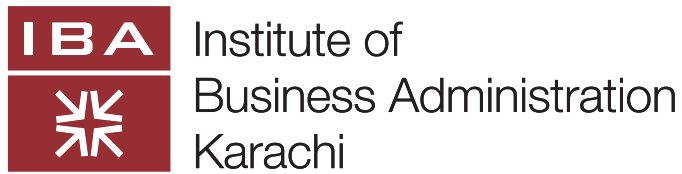
Institute of Business Administration. (2017). *Annual Report 2016-17: Sustaining Quality*. Institute of Business Administration. Retrieved from <https://ir.iba.edu.pk/annual-reports/13>

This document is brought to you by *iRepository*. For more information, please contact [irepository@iba.edu.pk](mailto:irepository@iba.edu.pk).

# ***Sustaining Quality***

*Annual Report* **2016-17**





*Leadership and Ideas for Tomorrow*

# ***Sustaining Quality***

---

*Annual Report 2016-17*





## ***Message from the Dean and Director***

The Institute has long had a reputation for delivering quality education. What does this rest on? For many, this rests on having admissions characterized by selectivity, teaching by discipline and examinations by integrity. These are critical aspects of quality and they stand out in a higher education environment where numerous examples can be given of the opposite.

For many, the Institute's reputation also rests on the success achieved by its graduates in their professional careers. An impressive proportion of leadership positions in Pakistan's corporate sector is accounted for by graduates of the Institute, decade after decade. Some graduates have also achieved professional distinction in overseas jobs.

Where do we stand today? I have the pleasure to report that several objective measures show that we continue to do well in terms of quality.

For many years now, we have been strengthening the quality of our faculty. In FY13, we had 81 fulltime faculty of whom 34 had PhD qualifications. In FY17 we had 118 fulltime faculty of whom 65 had PhD qualifications. We have almost doubled the number of highly qualified faculty in five years.

Research is internationally considered a mark of quality. The research orientation of our faculty has been rising over time. In calendar 2016, our faculty published 89 papers in journals and conference proceedings. What is more impressive is that 21 of these publications were in high-quality peer-reviewed international journals distinguished by a high rate of citation and, therefore, impact. This compares with only 7 such publications in 2012.

The quality of our students also remains very high. While enrolments have risen steadily over the last five years, this has not been at the cost of selectivity. Our BBA program attracted 3787 applications in FY17 and we offered admission to only 293, yielding a selectivity rate of 8 percent. In FY13, our BBA selectivity rate was about 25 percent. The selectivity rate of our MBA program has also tightened over time, from close to 54 percent in FY13 to only 35 percent in FY17. Other popular undergraduate programs have seen similar trends, from 50 percent to 18 percent for the Computer Science program and from 26 percent to 19 percent for the Accounting and Finance program.

We also have an outcome measure of quality for our students and this is the salary level that they attract upon graduation. Over the past five years, the salary offers received at entry by our BBA and MBA graduates have risen by 25 percent while those received by our Computer Science graduates have risen by 11 percent. This suggests that market perceptions of the quality of our graduates have held up over time.

Reputations take a long time to build but can be lost rapidly. We are committed to ensuring that our reputation for quality is sustained for a long time to come. Towards this end, we will continue to make investments in facilities and faculty as well as to maintain standards relating to admissions, teaching and examinations that have served us well in the past.



# Contents

<b>Message from the Dean and Director</b>	<b>3</b>
<b>The Year in Review</b>	<b>6</b>
Highlights 2016-17	7
<b>Academic Programs</b>	<b>9</b>
Faculty	10
Faculty in Numbers	10
Faculty Publications	11
Faculty Development 2016-17	12
Selected Research and Consultancy Programs	13
Students	14
Enrolment	14
Admissions by Degree Programs	15
Academic Support Programs	28
Ardeshir Cowasjee Centre for Writing	28
Skills Development Program	28
Personal Effectiveness	29
<b>Professional Development Centres</b>	<b>31</b>
Aman Centre for Entrepreneurial Development (CED)	32
Centre for Excellence in Islamic Finance (CEIF)	34
Centre for Executive Education (CEE)	35
Centre for Excellence in Journalism (CEJ)	36
Centre for Information & Communication Technology (CICT)	37
<b>Resource Mobilization and Financial Assistance</b>	<b>39</b>
Resource Mobilization	40
List of Donors 2009-17	40
Financial Assistance	42
Talent Hunt Outreach Programs	46
<b>Life at IBA</b>	<b>51</b>
Student Events	53
Student Achievements	55
Convocation 2016	57

<b>Life after IBA</b>	<b>61</b>
Career Development Centre (CDC) and Jobs	62
Alumni Affairs	67
<b>Financial Performance 2016-2017</b>	<b>69</b>
<b>The Dean's Engagements</b>	<b>77</b>
<b>IBA Activities, Events and Visitors: 2016-17</b>	<b>79</b>
<b>ANNEXURES</b>	<b>84</b>
Annex A. Faculty Members Welcomed in 2016-17	84
Annex B. Faculty Publications	89
Annex C. Faculty Development	96
Annex D. Centre for Excellence in Islamic Finance (CEIF) Activities	100
Annex E. Centre for Executive Education (CEE) Activities	102
Annex F. Centre for Excellence in Journalism (CEJ) Activities	106
Annex G. Highlights of Completed Projects 2016-17	108
Annex H. Boards and Committees	109
Annex I. Alliances and Partnerships	111
Annex J. Student Exchange Programs	114
Annex K. Dean's List	115







## The Year in Review

Two innovative partnerships were initiated in 2016-17, the first involving an academic link and the other a corporate link. On the academic side, we began discussions with Shanghai University for a joint MS Finance degree program. Students enrolled in this program would study in both China and Pakistan. The China part will include one semester of teaching and a three-month long internship in a Chinese firm. On the corporate side, we signed an agreement with Bank Alfalah to expand experiential learning opportunities for IBA students and to collaborate on seminars and workshops.

The Institute established its presence in the area of research in Islamic Finance by hosting a global conference entitled World Islamic Finance Forum in September 2016. Scholars from all over the world participated in the Forum and presented substantive research papers. The Federal Minister of Finance, Mr. Ishaq Dar and the well-known scholar, Shaikh Muhammad Taqi Usmani, delivered keynote speeches. We also began an MS degree program in Islamic Banking and Finance in January 2017 with the objective of producing both practitioners and scholars in the subject over time.

CPEC has become an important topic of discussion in Pakistan since its launch in 2013. The Institute held a conference on CPEC in March 2017 that was distinguished by two features: collaboration with universities in each province of Pakistan and a focus on empirical discussions rather than exhortatory speeches. The success of the conference is leading to a variety of research and consulting opportunities for IBA faculty.

Remaining engaged with alumni is important to the Institute. While this is easy to do in the case of alumni it is less so for alumni based in other cities. Accordingly, we reached out to alumni in Lahore through a grand Alumni Reunion in their city that attracted 600 plus participants. The cohort-span ranged from alumni from 1961 to those from 2016.

The year also saw an increase in environmentally-oriented activities on the part of both students and the administration. Many trees and shrubs were planted on both campuses with the idea of beautifying the campus as well as securing a greener future for the generations to come.

## Highlights 2016-17

- We co-sponsored the 3rd International Conference on Marketing with the University of Malaya around the theme of Bottom of the Pyramid: Emerging Markets. The conference had two parts, one aimed at the Pakistani business sector and the other aimed at an academic audience of students and teachers from business schools in both Pakistan and Malaysia.
- The 2nd International CPEC Business & Research Conference 2017 was organized by IBA MBA students in partnership with leading universities from all four provinces and one university from China. On 15th March 2017, the Presidential Session of the conference was held at Sindh Governor House and the Chief Guest, Mr. Mamnoon Hussain, President of the Islamic Republic of Pakistan, spoke on the importance of CPEC. The Presidential Session was also attended by Mr. Mohammad Zubair, Governor Sindh, and the honorable Consul General of China, Mr. Wang Yu. The conference had representation from 20 national universities and 5 international universities from China, Germany, South Africa, UK, and Canada.
- A National Media Conference was organized by the Centre for Excellence in Journalism (CEJ) on the theme of Digital Media and Journalists Security. The conference had panel and breakout sessions and included some training modules for practicing journalists. M. Ziauddin, former executive editor of The Express Tribune, and Zubeida Mustafa of Dawn, were presented with 'Lifetime Award for Years of Outstanding Contribution to Journalism' in Pakistan.
- Dr. Farrukh Iqbal, Dean & Director IBA and Dr. Nasir Afghan, Assistant Professor & Director MBA Program IBA, participated in 'The 2nd Belt and Road Initiative University Presidents Forum at Shanghai University. An MOU was signed during the visit to launch a "Master of Finance" program as a collaborative venture with Shanghai University.
- IBA launched the MS (Islamic Banking and Finance) program in Spring 2017. The program has been designed for fresh students, experienced industry practitioners and
- Shariah scholars. It will meet the growing needs of the Islamic finance industry by providing theoretical and applied knowledge of Islamic finance, Islamic jurisprudence, banking and economics.
- IBA served as a knowledge partner for ITCN Asia 2016, a major information technology exhibition and conference that took place at the Karachi Expo Centre during 27th – 29th September 2016. Mr. Imran Batada, Director ICT, was a panelist and keynote speaker at for the conference. Students and incubates associated with IBA showcased impressive startups at the IBA Pavilion.
- A team from Google, Singapore visited IBA to hold a session called 'Google for Publishers' in which they presented and discussed two products, AdSense and AdMob. The audience comprised of students, writers, bloggers, web developers/designers, and app developers. The talk was Google's first ever tech-talk in Pakistan.
- Dr. Mehreen Faruqi, a Greens MP of Pakistani origin in the NSW Upper House of the Australian Parliament, visited the IBA on April 12, 2017 together with HE Margaret Adamson, the High Commissioner to Pakistan. The two participated in a panel discussion on the role of youth in development, opportunities for youth in Pakistan, and gender equality for women.
- The first ever TEDxIBA was organized by The Media & Communication Society of IBA with the theme 'The Road Less Travelled.' Speakers at the event included Deepak Perwani, Chairperson of Fashion Pakistan Council; Nargis Latif, CEO Gul Bahao; Fatima Zara Mallick, CEO at FZM Boutique Fitness and Fashion and Branding Consultant; Sadaf Abid, CEO of Kashf Foundation; Nida Khan, Clinical Psychologist; Jibran Nasir, Lawyer and Activist; as well as spoken word performances by students and a musical performance by the band Nishtar Park.
- A discussion session on 'Trump's Policy and its Impact on Pakistan' was held at IBA and featured Air Vice Marshal (R) Dr. M. Abid Rao, Mr. Sardar Ashraf Khan, Political-Economic Analyst, and Associate Professor Dr. Huma Baqai. The forum was hosted by Mr. Akram Khan of Jang Forum.
- A French delegation visited IBA to promote awareness of the French higher education system and discuss education opportunities for Pakistani students there.





## Academic Programs

# Academic Programs

We offer six undergraduate programs, six graduate programs and four doctoral programs through two faculties, the Faculty of Business Administration (FBA) and the Faculty of Computer Science (FCS). FBA includes the departments of Accounting & Law, Economics & Finance, Management, Marketing and Social Sciences whereas FCS comprises of the Computer Science and Mathematical Sciences departments. Our academic programs feature challenging curricula and provide students with opportunities to learn from leaders and experts.

## Faculty

### Faculty in Numbers

During 2016-17, 9 fulltime and 17 visiting faculty members joined us. Of the new fulltime faculty, 7 joined the Department of Social Science and Liberal Arts, 1 joined Economics and Finance and 1 joined Marketing. Names and other details of new faculty members are provided in Annex A. The department-wide distribution of faculty is shown in Table 1.

Table 1. Total Faculty

Department	Fulltime	Visiting	Total
Accounting & Law	10	18	28
Economics & Finance	27	43	70
Management	14	14	28
Marketing	13	16	29
Social Sciences & Liberal Arts	31	31	62
Computer Science	11	17	28
Mathematical Sciences	12	19	31
<b>Total</b>	<b>118</b>	<b>158</b>	<b>276</b>

### PhD Qualified Faculty

We currently have 101 faculty members with PhD qualifications. The department-wise distribution of PhD qualified faculty is shown in the following table.

Table 2. Faculty Members with PhDs

Department	Full Time	Visiting	Total
Accounting & Law	1	0	1
Economics & Finance	15	10	25
Management	10	3	13
Marketing	4	0	4
Social Sciences & Liberal Arts	16	9	25
Computer Science	11	3	14
Mathematical Sciences	8	11	19
<b>Total</b>	<b>65</b>	<b>36</b>	<b>101</b>



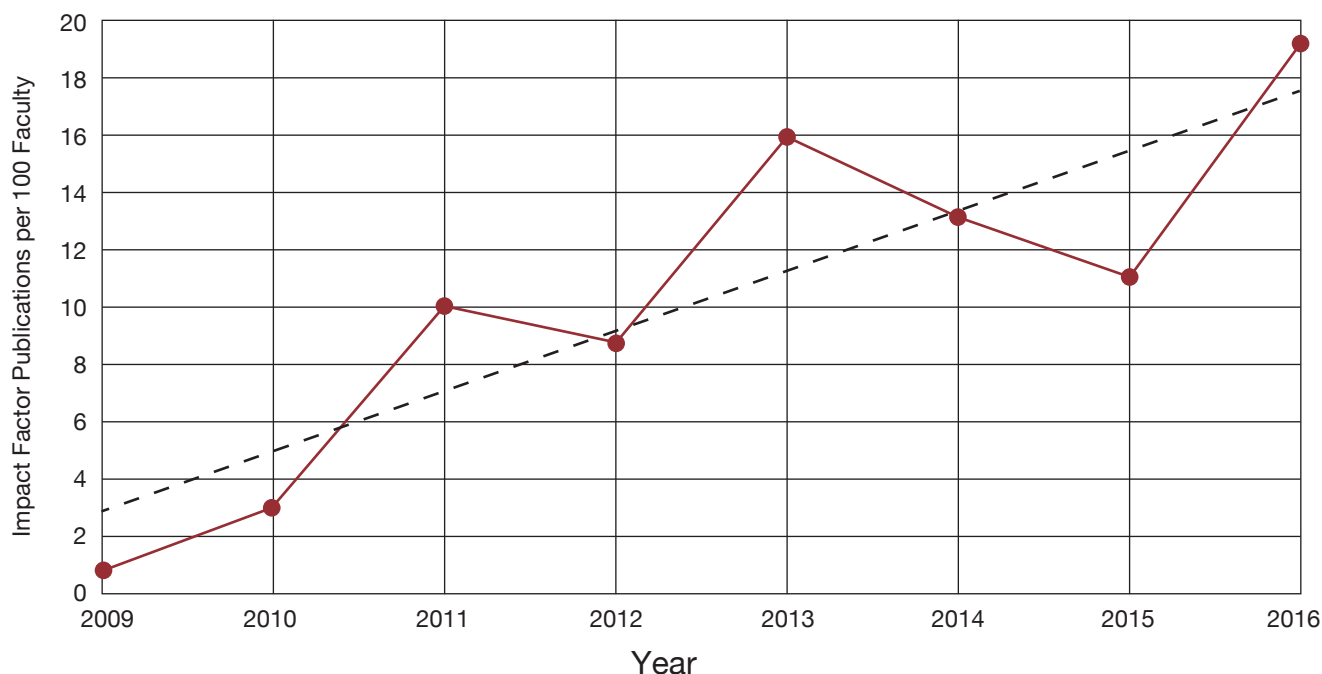
## Faculty Publications

We attach much importance to academic research and provide support to faculty to facilitate this. In recent years, we have seen a rising number of quality publications from IBA faculty. Table 3 provides a summary of faculty publications in 2016 and Figure 1 charts the trend in quality publications since 2009. It can be seen that the number of impact factor publications has risen from around 1 per 100 faculty in 2009 to around 19 in 2016. Details of faculty publications are provided in Annex B<sup>1</sup>.

Table 3. Summary of Faculty Publications

Category of Publication	FBA	FCS	Total
Impact Factor Journals	13	8	21
Journals in Australian List (ERA)	2	2	4
Other International Journals	5	3	8
Journals – Case & Numbered	6	-	6
<b>Total International Journal Articles</b>	<b>26</b>	<b>13</b>	<b>39</b>
<b>National Journals</b>	<b>15</b>	<b>4</b>	<b>19</b>
<b>Total Journal Articles</b>	<b>41</b>	<b>17</b>	<b>58</b>
International Conferences	20	5	25
National Conferences	3	3	6
<b>Total Conference Papers</b>	<b>23</b>	<b>8</b>	<b>31</b>
<b>Total Publications 2016</b>	<b>64</b>	<b>25</b>	<b>89</b>
Book Chapters	5	-	5
IBA Publications	1	-	1

Figure 1. Impact Factor Publication Trend per 100 faculty



<sup>1</sup>Impact factor publications are tracked by Clarivate Analytics (previously by Thomson Reuters), an international publishing and quality assessment company. Impact is measured by the number of citations received by each journal article and published in their Journal Citation Reports.

## Faculty Development 2016-17

We encourage our faculty members to continuously strengthen and improve skills and knowledge through participation in conferences, academic fellowships, research collaborations and so on. Table 4 provides a summary of the faculty development activities supported by the IBA in 2016-17 while Annex C provides details.

Table 4. Faculty Development Activities

Development Programs	Faculty Participation	Number of Events
<b>FOREIGN</b>		
<b>Professional Development</b> (Trainings / Courses / Workshops etc.)	11	3
<b>Professional Development</b> (Conferences / Seminars / Symposiums / Events / Forums)	4	6
<b>Faculty Research</b> (Conferences / Seminars / Forums)	19 (including 01 PhD Std & 01 VF)	22
<b>Academic Development</b>	20	11- Pursuing Full PhD studies & 09 - Pursuing Split PhD studies at various Foreign Universities
<b>Post-Doctoral Programs</b>	2	Pursuing Postdoc at Foreign Universities
<b>PhD Colloquium / Doctoral Consortium</b>	2 (PhD Std)	2

Development Programs	Faculty Participation	Number of Events
<b>DOMESTIC</b>		
Professional Development (Trainings / Courses / Workshops etc.) In-house + Outside	17	16
Professional Development (Conferences / Seminars / Symposiums / Events / Forums)	6 (including 02 VF)	5
Faculty Research (Conferences / Seminars / Forums)	9 (including 03 PhD Std)	11
Academic Development	2	Pursuing full PhD studies from IBA & Karachi University
Post-Doctoral Programs	-	-
PhD Colloquium / Doctoral Consortium	-	-



## Selected Research and Consultancy Programs

Much of the research and consultancy done by IBA faculty is channeled through our Center for Business and Economic Research (CBER). Along with incubation activities managed by the Aman Centre for Entrepreneurial Development (Aman CED), such research and consultancy activities are reported annually to the Higher Education Commission (HEC) as ORIC (Office of Research, Innovation and Commercialization) activities. Ongoing projects are listed in Table 5.

Table 5. Ongoing projects under CBER

Project Title	Partner Organization	Year of Initiation	Principal Investigator
Consumer Confidence Index	State Bank of Pakistan	2011	Dr. Qazi Masood
Customer Satisfaction Survey (Survey Research)	Indus Motors Co. Ltd.	2014	Mr. Jami Moiz
Business Confidence Index	State Bank of Pakistan	2016	Dr. Qazi Masood
Sindh Tax Revenue Mobilization Plan	Government of Sindh	2016	Dr. Qazi Masood
Risk Management Review, Stress testing and capital requirement at NCCPL	National Clearing Company of Pakistan Limited (NCCPL)	2016	Dr. Ahmed Junaid, Dr. Hilal Anwar
Climate Adaptation, Land Acquisition and Security: The Gendered Politics of Dispossession in Pakistan	Imperial College, London	2017	Dr. Nausheen Anwar



# Students

## Enrolment

In Spring 2017 a total of 3,657 students were enrolled in IBA degree programs. Of these, 2,999 were fulltime and 658 were part time students.

Table 6. Summary of Student Enrolment

Academic Programs	Enrolment as of Spring 2016	Fresh Intake Fall 2016 and Spring 2017	Enrolment as of Spring 2017
BBA	1,103	183	960
BS (Accounting & Finance)	587	207	749
BS (Computer Science)	492	124	515
BS (Economics & Mathematics)	339	67	301
BS (Social Sciences)	247	53	282
MBA	132	73	151
MS Economics	16	13	20
MS Mathematics	10	6	12
MS CS	19	7	9
<b>Total Full Time Students</b>	<b>2,945</b>	<b>733</b>	<b>2,999</b>
<b>Part Time Students</b>			
MBAE	286	126	298
MBA Evening	208	79	209
MS (CS)	39	45	72
MS Islamic Finance	0	33	33
MS Economics	12	4	4
MS Mathematics	2	0	1
PhD	29	9	41
<b>Total Full Time Students</b>	<b>576</b>	<b>296</b>	<b>658</b>
<b>Total</b>	<b>3,521</b>	<b>1029</b>	<b>3,657</b>





## Admissions by Degree Programs

### Bachelors in Business Administration (BBA)

The BBA is a four-year program that provides an extensive general background in business. Students can choose from a range of majors such as Marketing, Finance, Human Resource, Entrepreneurship, and MIS. Recently, we added an experiential learning component to the curriculum through which students get six months of on-the-job training in the real business environment through an internship (during their last semester) with a company. This introduces them to the challenges of the real business world while also allowing them to network with potential future employers.

8% of applicants were successful in securing admission in the BBA program in the year 2016-17.

Table 7. BBA Admissions

Semester		Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	Round 1	1612	154	147
	Round 2	2175	141	146
	<b>Total</b>	<b>3787</b>	<b>295</b>	<b>293</b>

Table 8. BBA Students by Prior Place of Education

Nixor College	48
The Lyceum School	40
Beaconhouse School System	37
The City School	20
Karachi Grammar School	17
St. Patrick's High School	12
Generations School	10
Bayview High School	6
Agha Khan School	6
Cordoba School for A Levels	5
Other	92
<b>Grand Total</b>	<b>293</b>



## Masters in Business Administration (MBA)

The MBA program aims to build a range of analytical, conceptual, and operational skills that are known to be effective in modern business management. MBA graduates are trained to think critically and act ethically. Distinctive features of the program include the use of case study teaching methods and a substantive final year research project.

35% of applicants were successful in securing admission to the MBA program in the year 2016-17.

Table 9. MBA Admissions

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates		Total
			Morning	Evening	
Fall 2016	360	173	68	34	102
Spring 2017	174	110	56	27	83
<b>Total</b>			<b>124</b>	<b>61</b>	<b>185</b>

Table 10. MBA Students by Prior Place of Education

Institute of Business Administration, Karachi	55
NED University	29
National University of Science & Technology	19
University of Karachi	13
Shaheed Zulfikar Ali Bhutto Institute of Science & Technology	10
Institute of Business Management, Karachi	9
National University of Computer & Emerging Science	6
Lahore University of Management Sciences	5
University of Engineering and Technology Lahore	4
GIK Institute of Engineering Science and Technology	3
Other	32
<b>Grand Total</b>	<b>185</b>





## Masters in Business Administration Executive (MBAE)

The MBAE program offers an opportunity for in-service professionals to enrich their knowledge and skills while maintaining their jobs. The core content of the program is similar to the MBA program but the format, intensity and pace have been tailored to meet the needs of those who can only take courses over weekends. A distinctive feature of the program is the high quality of peer discussion among students who have, on average, 7 years of work experience.

32% of applicants were successful in securing admission in the MBAE program this year.

Table 11. MBAE Admissions

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	135	44	41
Spring 2017	148	57	55
Summer 2017	132	36	38 <sup>2</sup>
<b>Total</b>	<b>415</b>	<b>137</b>	<b>134</b>

Table 12. MBAE Students by Prior Place of Education

NED University	34
University of Karachi	23
National University of Science & Technology	9
Institute of Business Administration, Karachi	8
Sir Syed University of Engineering & Technology	4
Hamdard University	3
National University of Computer & Emerging Science	3
GIK Institute of Engineering Science and Technology	2
Iqra University, Karachi	2
University of Engineering and Technology Lahore	2
Other	44
<b>Grand Total</b>	<b>134</b>

<sup>2</sup>Some admissions were deferred from previous semesters.



## BS (Economics & Mathematics)

BS (Economics and Mathematics) is an intensive 4-year degree with a heavy concentration on economics and mathematics courses that provide a solid foundation for those who may be interested in pursuing advanced degrees in either discipline. Graduates also find analysis-oriented positions in private and public-sector corporations, banks, insurance companies, investment companies, education and research organizations.

24% of applicants were successful in securing admission in the BS (E&M) program this year.

Table 13. BS (E&M) Admissions

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	433	105	103

Table 14. BS (E&M) Students by Prior Place of Learning

Beaconhouse School System	18
Nixor College	15
The Lyceum School	13
The City School	9
St. Michael's Convent School	4
St. Patrick's High School	4
Karachi Grammar School	3
Agha Khan School	2
Generations School	2
Southshore School for A Levels	2
Other	31
<b>Grand Total</b>	<b>103</b>







## MS (Economics)

The MS (Economics) program is a rigorous course of study intended to provide a solid background in theory, quantitative methods, and applications appropriate for careers in universities, research organizations, business enterprises, government organizations, and multinational companies. The enrollment for this program increased significantly this year to 31 candidates (39% of applicants) as compared to previous years.

Table 15. MS (Economics) Admissions

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	49	18	17
Spring 2017	31	21	14
<b>Total</b>	<b>80</b>	<b>39</b>	<b>31</b>

Table 16. MS (Economics) Students by Prior Place of Education

Institute of Business Administration, Karachi	15
University of Karachi	4
Institute of Business Management (CBM), Karachi	2
Quaid-i-Azam University, Islamabad	2
Iqra University, Karachi	1
Lahore School of Economics	1
NED, Karachi	1
Quaid-e-Awam University	1
Shaheed Zulfikar Ali Bhutto Institute of Science & Technology	1
Other	3
<b>Grand Total</b>	<b>31</b>

## PhD (Economics)

PhD (Economics) program is designed to provide a solid background in theory, quantitative methods, and applications appropriate to the needs of economists involved in policy planning, analysis, and forecasting. Graduates go on to teach and conduct research in universities, research organizations, business enterprises, government organizations, and multinational companies.

16% of applicants were successful in securing admission in the PhD (Economics) program this year.

Table 17. PhD (Economics) Admissions

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	18	10	1
Spring 2017	20	14	5
<b>Total</b>	<b>38</b>	<b>24</b>	<b>6</b>

Table 18. PhD (Economics) Students by Prior Place of Learning

Punjab University, Lahore	2
Bahauddin Zakariya University	1
Institute of Business Administration, Karachi	1
Quaid-e-Azam University, Islamabad	1
Other	1
<b>Grand Total</b>	<b>6</b>





## BS (Accounting & Finance)

Other than developing core knowledge, this program also provides opportunities to acquire professional certifications in Accounting and Finance. Successful completion of the full 4 year program provides significant exemptions for certification programs run by such organizations as the Institute of Chartered Accountants of Pakistan (ICAP), Chartered Institute of Management Accountants (CIMA), Association of Chartered Certified Accountants (ACCA) and Institute of Bankers Pakistan (IBP).

19% of applicants were successful in securing admission in the BS (A&F) program this year. Since its introduction a few years ago, the program has been growing in popularity. This year there was a 29% increase in the number of applicants compared to last year.

Table 19. BS (A&F) Admissions

Semester		Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	Round 1	755	148	149
	Round 2	861	154	157
	<b>Total</b>	<b>1616</b>	<b>302</b>	<b>306</b>

Table 20. BS (A&F) Students by Prior Place of Learning

Beaconhouse School System	42
Nixor College	42
The Lyceum School	32
The City School	21
Cordoba School for A Levels	14
Lahore Grammar School	13
St. Patrick's High School	13
Agha Khan School	9
Generations School	9
Karachi Grammar School	9
Other	102
<b>Grand Total</b>	<b>306</b>



## BS (Social Sciences & Liberal Arts)

BS (Social Sciences & Liberal Arts) is a four-year multidisciplinary program with major offerings in Media & Communications, Political Science, and Psychology. The program provides a comprehensive educational experience that enables the students to develop theoretical, historical, and experiential knowledge they will need to interact with our social and cultural world. Courses are grounded in discipline-specific methods of research and analysis as well as an understanding of the communities, cities, and nations as they evolve.

22% of applicants were successful in securing admission in the BS (SS&LA) program this year.

Table 21. BS (SS&LA) Admissions

Semester		Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	Round 1	213	73	58
	Round 2	242	66	43
	<b>Total</b>	<b>455</b>	<b>139</b>	<b>101</b>

Table 22. BS (SS&LA) Students by Prior Place of Learning

The Lyceum School	17
Nixor College	15
Beaconhouse School System	14
The City School	7
Karachi Grammar School	3
St. Patrick's High School	3
Adamjee Govt Science College	2
Agha Khan School	2
Aitchison College	1
Army Public School	1
Other	36
<b>Grand Total</b>	<b>101</b>





## BS (Computer Science)

BS (Computer Science) is a four-year degree program that includes courses from theoretical and applied computer science as well as other areas. The aim is to educate students to become CS professionals who are also well-rounded with knowledge of other fields. CS graduates have successfully developed careers in good software houses, ICT companies, financial institutions, business solution providers, and multinational companies. Many have taken the entrepreneurial route with start-ups as well.

18% of applicants were successful in securing admission in the BS (CS) program this year.

Table 23. BS (CS) Admissions

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	958	189	172

Table 24. BS (CS) Students by Prior Place of Learning

Beaconhouse School System	29
Nixor College	13
Generations School	10
Agha Khan School	7
Cordoba School for A Levels	6
St. Patrick's High School	6
Foundation Public School	5
The City School	4
The Lyceum School	4
Army Public School	3
Other	108
<b>Grand Total</b>	<b>172</b>

## MS (Computer Science)

The MS (Computer Science) program provides advanced training in the discipline and is designed to be taken by those who may be in full-time employment already. Accordingly, it offers curriculum flexibility to enable students to tailor their graduate education towards specific objectives. Many graduates use the MS for promotion to senior-level IT positions. 42% of applicants were successful in securing admission in the MS (CS) program this year.

Table 25. MS (CS) Admissions

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	99	36	31
Spring 2017	64	41	37
<b>Total</b>	<b>163</b>	<b>77</b>	<b>68</b>

Table 26. MS (CS) Students by Prior Place of Learning

University of Karachi	19
Institute of Business Administration, Karachi	15
National University of Computer & Emerging Science	6
Sir Syed University of Engineering & Technology	6
NED University	3
Shaheed Zulfikar Ali Bhutto Institute of Science & Technology	3
Mehran University of Engineering & Technology	2
National University of Science & Technology	2
PAF-KIET	2
Bahria University	1
Other	9
<b>Grand Total</b>	<b>68</b>







## PhD (Computer Science)

The PhD program in Computer Science enables successful graduates to contribute to the field through original research. Towards this end, the program offers students the opportunity to be assigned to one of three laboratories maintained by the Institute, namely, the Artificial Intelligence Lab, the Telecommunications Research lab and the Web Sciences Lab. The combination of theory and experiment/practice that is thereby made available helps in producing well trained graduates who can easily find a place in academia or business.

37% of applicants were successful in securing admission in the PhD (CS) program this year.

Table 27. PhD (CS) Admissions

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	8	5	3
Spring 2017	11	7	4
<b>Total</b>	<b>19</b>	<b>12</b>	<b>7</b>

Table 28. PhD (CS) Students by Prior Place of Learning

IBA	3
Mohammad Ali Jinnah University	1
NED	1
PAF-KIET	1
University of Sindh	1
<b>Grand Total</b>	<b>7</b>

## MS (Mathematics)

The MS (Mathematics) program aims to provide a thorough background in theory, quantitative methods and applications commensurate with international standards and provides an excellent preparation for further academic study or a career in research or academia.

Two batches were inducted in 2016-17 with 34% of applicants securing admission to the program.

Table 29. MS (Mathematics) Admissions

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	18	9	6
Spring 2017	17	6	6
<b>Total</b>	<b>35</b>	<b>15</b>	<b>12</b>

Table 30. MS (Mathematics) Students by Prior Place of Learning

University of Karachi	7
Federal Urdu University of Arts, Sciences & Technology	1
Institute of Business Administration, Karachi	1
Lahore University of Management Sciences	1
Virtual University	1
Other	1
<b>Grand Total</b>	<b>12</b>





## MS (Islamic Banking & Finance)

The Islamic finance industry has seen rapid growth in the past decade and similar performance is expected over the next few years. The market share of Islamic banking assets, currently at 11.4% of total banking assets, is expected to reach 20% by 2020. It is expected that about 2500 additional trained Islamic banking executives are needed to support this growth. The MS (IBF) program was initiated in 2017 to meet this market demand. The program is flexible and can meet the needs of fresh students as well as of experienced industry practitioners and Shariah scholars. It aims to provide theoretical and applied knowledge of Islamic finance, Islamic jurisprudence, banking and economics.

The program commenced with an initial intake of 38 students.

Table 31. MS (IB&F) Admissions

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Spring 2017	101	44	38

Table 32. MS (IB&F) Students by Prior Place of Learning

University of Karachi	11
Institute of Business Administration, Karachi	5
Institute of Business Management(CBM), Karachi	4
Muhammad Ali Jinnah University	2
University of Peshawar	2
Balochistan University of Information Technology	1
Comsats Institute of Information Technology	1
GIK Institute of Engineering Science and Technology	1
Hamdard University	1
International Islamic University Islamabad	1
Other	9
<b>Grand Total</b>	<b>38</b>



# Academic Support Programs

## Ardeshir Cowasjee Centre for Writing

The Ardeshir Cowasjee Centre for Writing (ACCW) helps students with their writing projects. Experts provide help and advice ranging from idea generation to reviewing a final draft on topics that range from short undergraduate essays to PhD dissertations and scholarly papers for academic journals. The ACCW also organizes book clubs/ study circles, invites authors to discuss their book, and arranges writing workshops for students and staff at IBA.

Below is an overview of the ACCW's activities during July 2016-June 2017.

### Major Activities:

1.	One-on-One Consultation Sessions for:	603 hours
2.	Workshop- Academic Report Writing for PGD students	04 hours
3.	Workshop- Writing Skills (IBA Non-Managerial Staff)	10 hours
4.	Writers' Meet up	03 hours

ACCW also provided consultation to Habib University, IoBM, and DHA Suffa University on setting up writing centres.

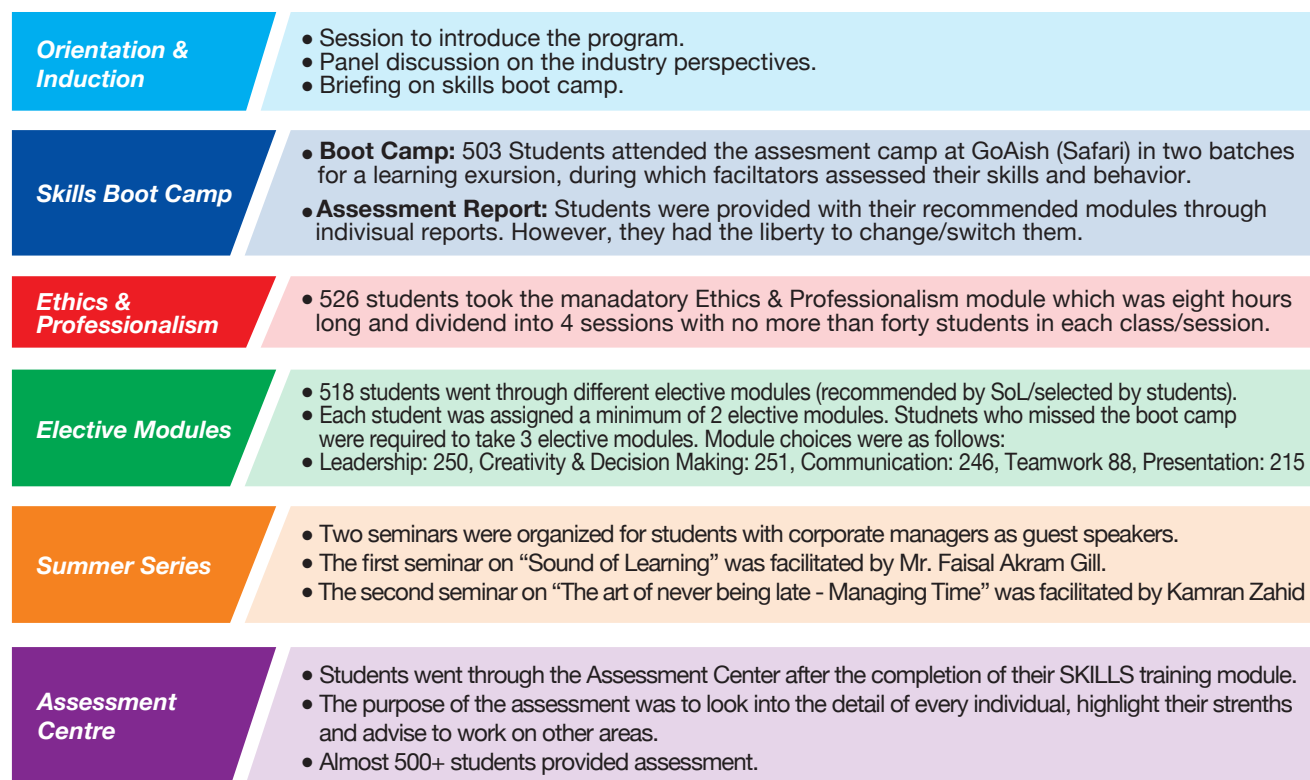
### First National Dialogue on Writing Centres-April 13, 2017

On Thursday, April 13, 2017, the ACCW organized the First National Dialogue on Writing Centre funded by the Cowasjee Foundation. The main objective of this symposium was to introduce the concept of writing centres as academic support units for higher education. The keynote speaker was Dr. Tariq Rahman, the most esteemed Pakistani scholar of linguistics. Mr. Javed Jabbar gave the opening remarks and Dr. Ishrat Husain presented the Conference Address.

## Skills Development Program

In collaboration with the School of Leadership, the Institute initiated a comprehensive soft skills training program in Fall 2014 to help students develop personal approaches for improved relationships and performance in personal and organizational contexts. Last year, this program was offered to all undergraduates.

Figure 2. Program Flow



## Personal Effectiveness

Emerging leaders and managers view personal development skills as tools to obtain the right jobs, get their jobs done faster and better and achieve greater job satisfaction. The Institute offers a Personal Effectiveness program to help students acquire skills for improving confidence, team building, and communication.

As a result of Personal Effectiveness skills, students are better able to plan how to be more effective in the job application process and more realistic about future undertakings. These skills provide the attitude and skills for improved performance, customer responsiveness, and professional behaviors.

The program identifies certain roles of a leader: influencing people, supervising work, communicating effectively, coaching and managing through conflicts. Students learn how to take on and excel in these roles.

Students are exposed to different corporate instructors who bring with them many years of personal and industry experience. This diversity gives them an insight into the options that they have in their careers. They develop networking skills and create linkages with corporate personalities and use these resources as mentors for their career planning. What they take with them is a combination of theory with an understanding of application and solutions.

Two groups of students took this course in 2016-17: the seventh semester BBA class in Fall 2016 and the second semester MBA class in Spring 2017.







## *Professional Development Centres*



# *Professional Development Centres*

## *Aman Centre for Entrepreneurial Development (CED)*

The mandate of the AMAN CED is to promote an entrepreneurial mindset among Pakistani youth through:

**Providing education in entrepreneurship:** The Center has been providing entrepreneurship education in Pakistan since 2010. It offers a well-known certificate program as well as many specialized programs for groups such as women, youth and engineers. Academic staff associated with the Center also offer courses in the BBA, MBA and MBA (Executive) degree programs.

**Offering incubation facilities:** The Center has an incubation program that helps entrepreneurs convert ideas into sustainable business models. In 2016/17, 146 jobs and 39 internships were created by such incubatee ventures with accumulated annual revenues of Rs. 57 million. The Center also emphasizes social entrepreneurship.

**Conducting entrepreneurship programs throughout the country:** In recent years, the Center has conducted programs in partnership with other academic institutions. One such program, Invent, was conducted with 10 other partners across the country and focused on business plan competitions and training. In 2017, the Center launched a new collaborative activity called the National Entrepreneurship Program under which it seeks to spread entrepreneurship education across the country using selected academic partners. At present, it is working with three such partners in Faisalabad, Gujranwala and Jamshoro/Hyderabad.

**Conducting research on Pakistani entrepreneurship:** The Center contributed to data gathering and analysis under the aegis of the Global Entrepreneurship Monitor (GEM)-Pakistan program from 2010 to 2014. Currently, research is being conducted on the application of effectual entrepreneurship concepts and the factors behind the entrepreneurial success of certain ethnic groups in Pakistan.

**Writing case studies on Pakistani entrepreneurs:** The Center has a unit that is dedicated to preparing case studies on indigenous entrepreneurs. So far more than 100 short and long case studies have been written for pedagogical use in different programs. Some have been published in reputable journals including the Asian Journal of Management Cases.



## Highlights

- The United States Association for Small Business and Entrepreneurship (USASBE) named IBA Karachi's WomenX (a World-Bank funded initiative) Entrepreneurship Program the recipient of the 2017 Outstanding Specialty Entrepreneurship Program.
- KG Charles from Silicon Valley conducted a session on "Startup Funding Trends" at AMAN Center for Entrepreneurial Development, IBA Karachi on 28th December 2016.
- AMAN Center for Entrepreneurial Development (CED) conducted a two days' workshop on "Building High Impact Entrepreneurial and Incubation Centers in Pakistan" on 13th and 14th March 2017.
- On April 25, 2017, a Certificate Distribution Ceremony for Business Incubation Program for Women Home-Based Workers was held at IBA Main Campus.
- CED in collaboration with US Consulate General Karachi held a talk session on Intellectual Property Right and Globalization on 28 April 2017.
- CED & NOWPDP organized a workshop for people with special needs by the name of "KHUD MUKHTAR." This workshop aimed to help participants learn about entrepreneurship as an alternative to employment.
- A workshop on Systematic Literature Review (SLR) at IBA Aman CED was conducted by Dr. Irfan Butt on 19th May, 2017. He highlighted the significance of SLR in contemporary research and also elaborated the process of conducting SLR.





# Centre for Excellence in Islamic Finance (CEIF)

The Centre for Excellence in Islamic Finance was established in October 2015 with the help of the State Bank of Pakistan (SBP) and financed through a program by the Department for International Development (DFID) of the United Kingdom. CEIF aims to provide a platform for the development and dissemination of knowledge in the field of Islamic Finance.



## Highlights

- Over 30 Executive Learning Programs conducted during the period of July 2016 to June 2017
- Conducted two 6-Month long certification programs on the AAOIFI Shariah Standards which lead to the CSAA Exams. Till date IBA CEIF has effectively doubled the number of Qualified CSAA holders within Pakistan
- Trained over 1000+ professionals with local and global trainers and trainees
- Initiated open and closed door forums of industry practitioners with international speakers from Malaysia, Bahrain, United States, and local experts
- Conducted Distinguished Leadership Dialogues which has hosted local and global speakers.
- Conducted Product Development and Shariah Compliance Forum, to promote standardization within the industry
- Conducted Round Table sessions with policy makers and key industry stakeholders
- Conducted five Awareness seminars with key international speakers
- Various engagements, forums and roundtable sessions with Shariah Scholars, Judiciary, Media Professionals, Universities etc.
- Digital Initiatives were launched by CEIF to create an online repository of knowledge of the Islamic Finance Industry by key local and global speakers
- Conducted the first Islamic Finance Country Report on Pakistan in collaboration with Thomson Reuters and IRTI titled "Innovation at Asia's Crossroads"
- Conducted research on Diversification of Islamic Financial Instruments
- Developing a case studies book on Islamic Finance and Shariah Compliance
- Launched the MS in Islamic Banking and Finance program in January 2017 with 32 students enrolled. Prof. Dr. Baharom was invited from INCEIF as part of the Faculty Exchange Program with INCEIF, Malaysia
- Director CEIF was recognized as amongst the most prominent business leaders in the Islamic finance industry by 'Islamica 500' - 2017, an annual publication entailing biographical details of 500 of the world's most prominent and influential personalities in the Islamic World and economy

For further details, please see Annex D.

# Centre for Executive Education (CEE)

The Centre for Executive Education offers programs for public sector, non-profit sector and private sector executives; organizes customized courses for the corporate clients; and holds short courses on emerging issues for those engaged in business. It helps organizations gain a competitive advantage by developing their most important resource - their people.

## Highlights

1. Celebration of World Health Day - "Depression" - Let's talk and Launch of MAPS - Movement on Advocacy for Patient Safety and Satisfaction - 7th April 2017.
2. MASHAL – Basic Needs Pakistan, IBA-CEE, Mysehat.pk and Precision jointly celebrated the World Health Day on 7th of April 2017.
3. The 51st Meeting of Board of Directors of the Institute of Financial Markets of Pakistan was held on Tuesday April 25, 2017 at the CEE.
4. Dr. Izhar Hussain attended the following Program: "Pharmacy Practices and Healthcare Supply Chain Management in Hospital" Chief Guest: Prof. Dr. Ejaz Ahmed Vohra FRCP, Consultant Physicians Chairman, Department of Medicine, Dean, Post Graduate Clinics Ziauddin Medical University, Karachi. Topic: "Pharmacists: Challenges & Opportunities" Date: 22 July, 2017
5. CEE signed an MoU with Bank Alfalah Limited this year.
6. A session on "Aligning Operations & Customer Healthcare" was conducted by Dr. Nadeem Ahmed, Head of Department of Radiology, AKUH on 31st July, 2016.
7. A session on "Hospital Material Management" was conducted by Malik Ahmed, Manager Materials Management, AKUH and Prof. Dr. Sadiha Ahsan, Consultant Obstetrician & Gynecologist OMI Hospital on 30 July, 2016

The CEE launched a new PGD program for the Atlas Corporation in 2016-17. In addition, CEE also offers PGD programs in Human Resource Management, Supply Chain Management and Healthcare Management.

For further details, please see Annex E.





# Centre for Excellence in Journalism (CEJ)

The Centre for Excellence in Journalism (CEJ) is an initiative for the professional development, training and networking of Pakistani journalists and media professionals. It recognizes the vital role of the news media in the production and dissemination of information and the importance of understanding their role in the modern world. CEJ is a collaboration between the IBA and the International Center for Journalists (ICFJ), Medill School of Journalism at Northwestern University and the U.S. Department of State.

## Highlights

- On July 16, 2016 the US Consulate in Karachi organized a seminar "Pacing Yourself with Ever Changing Digital Media" at CEJ, highlighting the dynamics of online journalism and brand promotion.
- Newly appointed US Consul General, Grace Shelton and Public Affairs Officer, John E. Warner visited the CEJ for the first time on Thursday, Sep 29, 2016 and admired the facility.
- On October 14, 2016, US Consulate Karachi conducted an informative workshop on the history, process and evolution of the US Presidential Elections for the students.
- CEJ-IBA in collaboration with Sanofi Pakistan conducted a workshop on Health Reporting on December 6, 2016.
- CEJ-IBA and Center for Communication Programs Pakistan (CCPP) organized the first ever "Excellence in Journalism Awards 2016". Thirteen journalists received excellence awards in health reporting, for news stories published between July 1, 2015 and June 30, 2016 at a ceremony held at CEJ on Monday, Dec 19, 2016.
- CEJ-IBA in collaboration with Tetra Pak organized a training on "Media Handling" for the corporate sector at the Institute of Business Administration, Karachi on February 15- 16, 2017.
- On April 19, 2017, CEJ-IBA organized the National Media Conference that brought together approximately two hundred journalists from all over Pakistan. The conference was hosted by CEJ-IBA in Karachi and was made possible by a grant from the US.
- The CEJ - IBA hosted a five-day Citizen Journalism Program from May 8 -12, 2017 in Karachi that brought together 40 Pakistan U.S. Alumni Network (PUAN) alumni.
- CEJ-IBA in collaboration with The World Bank (WB), Islamabad organized a training for the communications professionals from government sector on "Strategic Communication for Development" from May 10 – 11, 2017 at the IBA.
- CEJ-IBA organized a workshop on 'Rights-Based Health Reporting' which was conducted from May 15th to 18th, 2017 in collaboration with Center of Communication Programs Pakistan (CCPP).
- CEJ-IBA in collaboration with Nestlé Pakistan organized a two day workshop for nutrition and health reporters on "Basics of Nutrition and Health Reporting: Nutrition as a source of News" from May 24 – 25, 2017.

## MOUs

- On 24th October, 2016, Center for Communication Programs (CCP) Pakistan signed an MoU with the Centre for Excellence in Journalism at IBA, Karachi for the launch of Excellence Awards in Journalism in Pakistan.
- On Oct 26, 2016, the Hisaar Foundation and the Center for Excellence in Journalism, IBA signed an MoU under which both organizations will cooperate with each other for the promotion of their programs.
- On June 6, 2017, the International Committee of the Red Cross (ICRC) and the Center for Excellence in Journalism (CEJ) at the IBA signed an MoU, entering into a partnership aimed at improving standards of humanitarian reporting in order to ensure accurate, ethical and responsible broadcasting during humanitarian and disaster response crisis situations.

## Training Sessions

The following training sessions were conducted by CEJ during 2016-17.

- Business and Economic Reporting - II
- Basics of News Reporting and Writing - II
- Reporting for Television News - II
- TV Talk Show Production - I
- Photojournalism
- Mobile/Smartphone Journalism
- Advanced Reporting with focus on Feature Writing and Social Justice Issues
- Basics of Reporting with Focus on Business Journalism
- Editing for Print and Web
- TV Talk Show Production - II

For further details, please see Annex F.



# Centre for Information & Communication Technology (CICT)

The Center for Information & Communication Technology (CICT) provides training and consulting services for and on behalf of private ICT companies and the public sector.

## Highlights

1. **IBA Participated in 16th ITCN Asia 2016 as Knowledge Partner.** The ITCN provided a platform for startups and final year students to showcase their projects. IBA will also play a facilitator's role in ITCN Asia's conferences on different IT & Telecom related topics.
2. **Training for participants of BBSYDP.** During 2016-17, the CICT began training the first batch of Benazir Bhutto Shaheed Youth Development Program (BBSYDP) participants. These participants are selected from all across Sindh and are sponsored for 4-month training in IT subjects at the IBA. At the graduation ceremony, many students noted that the program had helped them get jobs or begin start-ups.
3. **ERP Consultancy & Cloud Computing Solution to SMIU.** CICT has provided ERP Consultancy & Cloud Solution services to Sindh Madressatul Islam University.
4. **Web Streaming Solution to Engro Foods & National Foods.** CICT provided web streaming solutions to Engro Foods & National Foods for their CEO conferences. This particular service allows organizations to live stream their events to their corporate and global offices.



# MoU Signing Ceremony between Bank of Commerce Limited and Institute of Business Administration, Karachi



**Resource  
Mobilization  
and Financial  
Assistance**



# Resource Mobilization and Financial Assistance

## Resource Mobilization

During the period 2009-2016 we mobilized resources in the amount of PKR 5 billion to fund a major expansion of our physical and technological infrastructure and build Endowment and Faculty Development Funds. These resources were provided by a range of corporate donors, public sector bodies and some individual philanthropists (see Tables 33-37 for lists). We consider the phase of infrastructure expansion to be largely over and now plan to focus our resource mobilization efforts towards other goals. These goals include financial assistance for our students and further development of faculty quality.

To fulfill its mission, IBA will need to tackle multiple avenues to generate funds and minimize costs. The new size of the institution and higher quality considerations will require a continued, sharp management focus to ensure financial sustainability. Besides protecting the existing revenue streams and minimizing costs, IBA's management will have to seek new revenue sources.

For details of projects completed during 2016-17, please see Annex G.

## List of Donors 2009-17

Table 33. Development Fund

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Aman Foundation (AF)	1,400.00	1,200.00
Higher Education Commission (HEC)	262.97	262.97
Aziz Tabba Foundation	220.00	220.00
Mahvash and Jahangir Siddiqui Foundation	200.00	200.00
Adamjee Foundation	87.60	87.60
Fauji Fertilizer Bin Qasim Limited	100.00	100.00
Arif Habib Corporation Limited	100.00	40.00
Bestway Foundation	100.00	100.00
HBL Foundation	100.00	100.00
Mega Conglomerate Private Limited (Mega Group)	100.00	100.00
Abdullah Foundation (Sapphire)	100.00	92.50
United Bank Limited	95.00	95.00
Marine Group of Companies	75.00	75.00
Education & Literacy Department, Govt. of Sindh	57.45	57.45
National Bank of Pakistan	50.00	50.00
The HUB Power Company Ltd. (HUBCO)	40.00	15.00
TPL Holdings (Pvt.) Ltd.	25.00	13.50
Standard Shipping Pakistan (Pvt.) Ltd.	16.50	16.50
Martin Dow	20.00	20.00
OBS	15.00	15.00
EFU General Insurance Ltd. (EFU Group)	10.00	10.00
Philip Morris International (PMI)	5.01	5.01
Al-Hukamaa International School	3.00	1.00
<b>Alumni Student Centre</b>		
International Industries Limited (IIL)	50.00	50.00
Allied Bank Limited	40.00	40.00
Pepsico	18.88	14.16
Bank of Punjab	2.50	-
<b>ALUMNI</b>		
Class of 1971 and 1972	3.25	3.25
Unilever Pakistan	5.00	1.77
Engro Foundation	1.50	0.82
State Bank of Pakistan	0.37	0.37
Donor Wall	0.59	0.59
Others	16.08	3.67
	<b>3,320.69</b>	<b>2,991.13</b>



Table 34. Endowment/Endowed Chairs Fund

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Bank Al-Habib Limited	80.72	80.72
Mr. Towfiq Chinoy	80.00	80.00
Standard Chartered Bank	80.00	64.00
Gatron Industries Limited	75.00	62.00
Faysal Bank	75.00	75.00
Bank Alfalah Limited	99.00	77.00
National Bank of Pakistan	50.00	50.00
Askari Bank Ltd	50.00	50.00
Habib Bank Limited	50.00	50.00
Mr. Hussain Kassam	50.00	30.00
Allied Bank Limited	30.00	30.00
English Biscuit Manufacturers	30.00	30.00
Premier Insurance Limited	30.00	13.17
Zulfiqar and Fatima Foundation	30.00	30.00
Getz Pharma (Pvt) Limited	25.00	25.00
Pakarab Fertilizers Limited	25.00	15.00
Fatima Fertilizer Company Limited	25.00	25.00
International Textile Limited	20.00	20.00
Soneri Bank	18.00	8.00
President's Endowment Fund	10.00	10.00
Millat Group of Companies	10.00	10.00
Martin Dow	10.00	10.00
IBA Alumni Dinner – 2013	6.91	6.82
Govt. of Sindh	5.00	5.00
Pakistan International Container Terminal Ltd.	5.00	2.00
Launch Ceremony – 60th Anniversary	5.00	5.00
National Investment Trust Limited (NIT)	2.50	2.50
Indus Motors	2.00	2.00
Deutsche Bank	1.25	1.25
Ismail Industries Limited	1.00	1.00
UCH Power (Pvt.) Ltd.	0.50	0.50
IBA Alumni	0.13	0.13
<b>IBA - Advisory Council</b>		
Mr. Mohsin Ali Nathani, CEO, Standard Chartered Bank	0.50	0.50
Mr. Tariq Kirmani	0.50	0.50
Mr. Zahid Bashir, CEO, Mohd. Amin Mohd. Bashir Ltd.	0.50	0.50
Mr. Tahir Khaliq, Director, United Distributors (Pvt.) Ltd.	0.50	0.50
Dr. Miftah Ismail, Director, Ismail Industries Ltd.	0.50	0.50
Mr. Saifuddin N. Zoomkawala, Chairman, EFU General Insurance. Ltd	0.50	0.50
Mr. Abrar Hasan, CEO, National Foods Ltd.	0.50	0.50
Mr. Parvez Ghias, CEO, Indus Motor Co. Ltd.	0.50	0.50
Mr. Ghouse Akbar, Director, Akbar Group of Companies	0.50	0.50
Mr. Anwar H. Rammal, Chairman, Asiatic Public Relations Network (Pvt) Ltd.	0.50	0.10
Mr. Muneer Kamal, President & CEO KASB Bank Limited	0.50	0.15
Mr. Muhammad Yousuf Adil, Chairman, M. Yousuf Adil Saleem & Co.	0.50	0.10
	<b>988.01</b>	<b>875.94</b>

Table 35. Endowment Fund – Ardeshir Cowasjee Writing Centre

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Cowasjee Foundation	10.20	10.20
	<b>10.20</b>	<b>10.20</b>

Table 36. Faculty Development Fund

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Higher Education Commission (HEC)	136.82	136.82
Indus Motors	15.00	15.00
National Foods Limited	12.50	12.50
English Biscuit Manufacturers	10.00	10.00
Barclays Bank PLC, Pakistan	5.00	5.00
Chevron Pakistan Limited	4.00	2.06
Naseem Allawala, ESQ.	5.00	4.00
Central Depository Company	2.00	2.00
Cadbury Pakistan Limited	0.50	0.50
	<b>190.82</b>	<b>187.88</b>

Table 37. Alumni Various Contributions

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Plant a Tree	0.928	0.928
Library	0.172	0.172
CED (University Campus)	0.010	0.010
Technology Upgrading	0.005	0.005
Faculty Development	-	-
CEE (City Campus)	-	-
Girls Hostel	-	-
Boys Hostel	-	-
Others	-	-
	1.115	1.115
<b>Total Commitments &amp; Disbursements</b>	<b>4510.84</b>	<b>4,066.27</b>

## Financial Assistance

Financial assistance is available for students whose resources are determined to be insufficient to pay for the tuition and other expenses associated with an IBA education. Four types of assistance are available: scholarship grants, loans, work-study schemes, and installment plans for payment of tuition fee. A Financial Assistance Committee determines the level and composition of financial assistance to be provided to eligible students based on family income and wealth considerations. During 2016-17, financial assistance in the amount of PKR 191 million was provided to 758 students in the form of scholarships alone (see Table 38).

Table 38. Summary of Scholarships Awarded to Students

	2016-17		2015-16	
	No. of Students	Rs. (in '000)	No. of Students	Rs. (in '000)
<b>Donor Funded Scholarship</b>				
Total - Donor Funded Scholarships	425	89,123	461	86,485
<b>IBA Funded Scholarships</b>				
Merit Based (New Students)	66	9,872	60	7,655
Merit Based (Existing Students)	159	21,814	149	19,149
<b>Total - IBA Funded Scholarships</b>	<b>225</b>	<b>31,686</b>	<b>209</b>	<b>26,804</b>
<b>Total - Regular Scholarships</b>	<b>650</b>	<b>120,809</b>	<b>670</b>	<b>113,289</b>
<b>Total - Talent Hunt Program</b>	<b>108</b>	<b>70,059</b>	<b>87</b>	<b>43,737</b>
<b>Student Exchange Program</b>	<b>0</b>	<b>0</b>	<b>9</b>	<b>10,466</b>
<b>Grand Total</b>	<b>758</b>	<b>190,868</b>	<b>766</b>	<b>167,492</b>

IBA gratefully acknowledges the continuous support and generous donations made by the following organizations, companies, and individuals as contributors to scholarships for deserving students:

Table 39. Endowment Fund for General Scholarship

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Atlas - IBA Endowment Scholarship	10.00	10.00
Feroze Textile Mills Limited	5.25	5.25
Sardar Yasin Malik Scholarship (Hilton Pharma)	4.00	4.00
Atiya-e-Nasim Scholarship	3.00	3.00
Syed Mumtaz Saeed Scholarship	3.00	2.86
HBL- Endowment Scholarship	2.50	2.50
Dr. I. A. Mukhtar Endowment for Scholarship (IBA-Alumni)	2.50	1.45
House Building Finance Corporation (HBFC)	2.50	2.50
IBA-Karachi Class of 1986	2.03	2.03
PSO Endowment Scholarship	2.00	2.00
Muhammad Umar Khan Shaheed Scholarship	1.50	1.50
The Sapphire Endowment Scholarship	1.00	1.00
Zahida Zorawer Endowment Scholarship	1.00	1.00
Anonymous	1.00	1.00
<b>Jamsheed K. Marker Endowment Scholarship</b>		
Zaffar and Tahireh Khan	0.50	
Hommie & Jamsheed Nusserwanjee Charitable Trust	1.00	1.00
Darayus Happy Minwalla	5.00	
Eastern Automobiles (Pvt) Ltd, F. N. Irani	0.70	0.70
The Captain Foundation	0.30	0.30
Mumtaz Hassan Khan	1.00	
Ms. Asima Haq - Batch 2000	0.10	0.10
Aftab Associates Endowment	0.20	0.20
	<b>50.08</b>	<b>42.38</b>



Table 40. General Scholarship Fund

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Sindh Endowment Scholarship	50.96	50.96
HEC - USAID Funded-Merit and Need Based Scholarship	25.17	25.17
Punjab Education Endowment Fund (PEEF)	8.24	2.06
HEC Need Based Scholarship Program	7.60	5.51
Sui Southern Gas Company Ltd	7.45	3.73
Lucky Cement/Abdul Razzak Tabba	5.60	5.60
Syed Sarfaraz Ali Ghori Scholarship Fund	5.00	2.00
Anonymous	3.86	-
Pakistan State Oil (PSO)	3.30	3.30
Central Depository Company of Pakistan Limited	2.00	2.00
Chevron Pakistan Limited	2.97	2.97
Shafi Scholar	2.55	0.64
Launch Ceremony – 60th Anniversary	2.00	2.00
HEC - French Need Based Scholarship	1.80	1.80
Fauzia Rashid Scholarship	1.00	0.47
Mr. Khalid Saleh Mohammad Jaffrani	1.00	1.00
Burj Bank Limited	1.00	1.00
Mateen Family Scholarship	1.20	1.12
Engro Foundation Scholarship	1.00	1.00
Anonymous (Mr. Khalid Bhaimia)	0.94	0.94
ICS Group Company Scholarship	0.83	-
Shell Pakistan Scholarship	0.72	-
Mitsubishi UFJ Foundation Scholarship	0.60	0.60
Azim Sultan Scholarship	0.53	0.53
Babar Rafique Scholarship	0.58	0.11
Habib Metropolitan Bank Ltd	0.50	0.50
Indigo Textile (Pvt) Ltd	0.50	-
Akhtar Textile Industries (Pvt) Ltd	0.50	-
Barclays Bank Scholarship	0.47	-
Project Management Unit, Govt. of KPK	0.45	0.45
Bhaimia Foundation	0.45	0.45
Oxford & Cambridge Scholarship	0.36	0.18
Aftab Associates (Pvt) Ltd	0.35	0.35
Rummana Hasan - Class of 1993	0.28	-
Mubashira Hafeez Scholarship	0.28	-
Amir Saleem Scholarship	0.28	-
Sehr Fatima - Class of 1994 (Hasnain Sheriff)	0.28	-
Ms. Fatima Ahmad	0.28	-
Saad M. Ali, CEO, Helium (Pvt.) Ltd.	0.28	-
National Bank of Pakistan	0.21	0.21
Shaban Ali G Kassim Scholarship (Karam Ceramics Limited)	0.20	0.20
IBA Faculty Scholarship Fund	0.16	-
Jamal Hassan Scholarship	0.15	-
Abdul Fatah Memon Scholarship	0.28	0.28
G.M. Qureshi Scholarship	0.24	0.24
Infaq Foundation	0.17	0.17
Ms. Farheena Umar - 1994	0.11	0.11
	<b>144.65</b>	<b>117.64</b>

Table 41. Faculty/Student Exchange and Visit Program

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Mr. Sadeq Sayeed	16.09	16.08
Mr. Munib Islam	8.77	8.77
Engro Foods	1.30	1.30
Engro Foundation	1.01	1.01
Infaq Foundation	1.00	1.00
	<b>28.16</b>	<b>28.15</b>



# Talent Hunt Outreach Programs

For youth who obtain secondary schooling outside the main cities of Pakistan, access to higher education is typically deterred by the lack of information, preparation and funds. The Talent Hunt Programs address all three of these deterrents. THP teams routinely visit intermediate colleges in the smaller cities and rural areas of Pakistan to provide information about learning opportunities available at IBA. This helps address the information constraint. Top performing students in these areas are encouraged to apply to an orientation program run by the THP. Applicants who are selected into the orientation program are then provided intensive two-month training in English, Mathematics and Communication Skills to prepare them for the IBA admissions test. This addresses the preparation constraint since many students from smaller city schools and colleges often do not get the sort of academic training that students from the major urban centers do. Finally, applicants who successfully pass the IBA admission test are typically provided financial assistance to attend the Institute. This addresses the funding constraint.

The following THPs existed in 2016-17. They differ only in source of funding and geographical coverage.

1. National Talent Hunt Program funded by Ihsan Trust facilitates talented and deserving students from all over Pakistan.
2. IBA-CDP Sindh Talent Hunt Program for Sindh, funded by the Community Development Program of the Planning and Development Board of the Government of Sindh.
3. OGDCL Balochistan and Khyber Pakhtunkhwa Talent Hunt Program funded by OGDCL Pakistan, facilitates talented and deserving students from Balochistan and Khyber Pakhtunkhwa.

904 students have been provided remedial or preparatory training since the THPs started in 2004 and 270 of these have secured admission to IBA. Those who fail to get into IBA typically obtain admission to other higher education institutions and so the success rate of the orientation program is close to 100%. Tables 42 and 43 provide details of the 2016-17 program that enrolled 67 new students.





Table 42. Applicants for Talent Hunt Programs

Summary Report	IBA- IT NTHP	OGDCL- BTHP	OGDCL- KPKTHP	IBA-CDP STHP
Total Number of Applicants	8324	684	647	2289
Applicants shortlisted for the Assessment Test	5530	401	476	1682
Shortlisted for the Panel Interview Session	160	121	93	91
Invited for orientation training program	60	44	51	54
Joined the Orientation Training- Batch 2017	50	42	44	48
Batch 2016 students for 2nd Orientation training	7	27	6	-
<b>Total students during orientation Training</b>	<b>57</b>	<b>69</b>	<b>50</b>	<b>48</b>

Table 43. Gender Wise Distribution

Gender Wise Distribution	IBA- IT NTHP	OGDCL- BTHP	OGDCL- KPKTHP	IBA-CDP STHP
Male Students	31	1	6	11
Female Students	9	3	0	6
<b>Total Strength</b>	<b>40</b>	<b>4</b>	<b>6</b>	<b>17</b>

## Success Stories

### Hassan Zaman

**District: Parachinar – Kurram Agency - FATA**

**Program: BBA**

Life is full of struggles. Every individual has to put forward their best in order to achieve their goals. Like others I too have been through difficult and dire times. However, after attending the orientation training at IBA, I got a roadmap for my future. IBA instills critical skills that prepare us to face all sorts of challenges. I am highly obliged to KPK-THP Sponsor, OGDCL for providing me with an opportunity to acquire quality education. I extend my profound gratitude to the IBA Faculty, mentors and THP officials, all of whom played a constructive role in enhancing my communication skills, social behavior and overall grooming.

### Atiq Ali

**District: Turbat – KECH - Balochistan**

**Program: BS (Economics & Mathematics)**

From the beginning, I had an irrepressible desire to study Mathematics. During my 2nd year at college, I was looking for a good university where I could study Mathematics under scholarship when the THP team conducted a session about the Talent Hunt Program at IBA Karachi and its different programs including Economics & Mathematics.

I was completely inspired by the expert faculty members and friendly mentors who taught us and prepared us for the IBA aptitude test during the orientation program. The Presentation and Communication skills classes were the most beneficial and the faculty members and mentors worked hard to build the confidence level of the students. I am thankful to the Sponsors, IBA and THP team.

## Muhadisa Abbas

**District: Dera Ghazi Khan - Punjab**

**Program: BBA**

Being an average student, I could never imagine myself studying at IBA. But my father encouraged me to work hard and be a self-dependent person. Due to my family's constant support and my hard work, I scored good marks in matriculation. And one day, my brother told me about the NTHP program. Knowing my family's financial problems, this program appealed to me a lot and I decided to join it. I gave the admission test and thanks to Allah, I got selected for the BBA Program. It has been a wonderful experience here at IBA. I am very thankful to the THP Team, and especially my sponsors for giving me a chance to fulfill my dreams. Lastly I would say that my achievement isn't just mine, I owe a lot to my family, teachers, mentors, and friends.

## Mahrukh Fatima

**District: Karachi**

**Program: BBA**

Losing my father at the age of nine led me to the biggest test of my life; However, I was fortunate enough to have the ever-strengthening support of my family, guidance from my instructors and most importantly -blessings from the Almighty.

Getting into the most prestigious business school in the country was a dream for me. The Talent Hunt Program of IBA -a platform which provides training as well as scholarship to talented students turned out to be a ray of hope for me and helped me drive my dreams to reality and beyond. I am now admitted in the BBA program of IBA.

Table 44. Endowment Fund for Talent Hunt Programs

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Mowjee Foundation (Sultan Mowjee Endowed Scholarship)	25.00	25.00
Abdul Waheed Khan Scholarship (Mr. Shuaib Ahmed-IBA Alumni)	5.15	5.15
Asghari Khanum Scholarship (Mr. Shuaib Ahmed-IBA Alumni)	5.15	5.15
KPMG Pakistan Scholarship	2.50	2.50
Abdullah Group, Hyderabad	0.10	0.10
	<b>37.90</b>	<b>37.90</b>





Table 45. Other Scholarships for Talent Hunt Programs

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Oil & Gas Development Company Limited (OGDCL)	111.23	15.00
Amin Issa Tai Scholarship	8.00	7.50
IBA Alumni Islamabad Chapter	5.70	-
Pakistan Customs Scholarship	3.50	3.50
Pakistan Petroleum Limited (PPL)	8.77	8.77
IBA Alumni UAE Chapter	2.85	0.03
Mr. Nadeem Elahi	2.40	0.60
Late Mr. Ghulam Faruque - Cherat Cement Co. Ltd	2.00	1.50
BankIslami Pakistan Limited	2.58	2.58
Saya Weaving Mills (Pvt) Ltd.	2.00	0.50
Hassan Scholarship	1.60	1.20
Sitara Chemical Industries Ltd	2.30	1.20
Lucky Commodities Pvt. Ltd	1.00	0.25
Infaq Foundation	1.80	1.80
Jubilee General Insurance	1.00	1.00
Anonymous Scholarship	1.00	1.00
Abdul Waheed Khan Scholarship (Mr. Shuaib Ahmed-IBA Alumni)	0.49	0.49
Asghari Khanum Scholarship (Mr. Shuaib Ahmed-IBA Alumni)	0.49	0.49
IBA Alumni - UK Chapter	0.29	0.29
Syed Nasir Uddin & Begum Nasir Scholarship	0.60	0.60
Mr. Shahzad Sabir	0.10	0.10
IBA Alumni Scholarship Fund	0.07	0.07
	<b>159.75</b>	<b>48.45</b>

Table 46. Talent Hunt Programs Sponsors

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Ohsan Trust (a subsidiary of Meezan Bank Ltd.)	44.90	44.90
Govt. of Sindh	15.00	15.00
CDP - Govt of Sindh - Foundation Program	9.43	7.55
	<b>69.33</b>	<b>67.45</b>







## *Life at IBA*



# Life at IBA

Student societies and clubs are an integral part of life at IBA. Students are encouraged to participate in different events and activities that take place throughout the year. The organization of these events simulate the management challenges of real life and hence play an important role in polishing the social, managerial and marketing skills of students.



## Student Events

Table 47. Events organized by IBA Societies/Clubs

S. No	Society/Club	Patron	Events Conducted In 2016-17
1	Adventure Club	Ameer Rizvi	<ul style="list-style-type: none"> <li>• 2 Trips to Kund Malir</li> <li>• Trip to Sawat</li> <li>• 12 days trip of Northern Areas</li> <li>• Trip to Malaysia</li> </ul>
2	Alumni & Placement Society	Jami Moiz	<ul style="list-style-type: none"> <li>• Annual Alumni Reunion at City Campus</li> <li>• Alumni Reunion at Lahore</li> <li>• Alumni Concert for Graduating Batch of 2016</li> </ul>
3	Arts Society	Dr. Noman ul Haque	<ul style="list-style-type: none"> <li>• Enigma VI</li> </ul>
4	Boys Hostel Society	Jami Moiz	<ul style="list-style-type: none"> <li>• Welcome - IBA Boys' Hostel</li> <li>• Cricket Tournament</li> <li>• Football tournament</li> <li>• Cricket Tournament</li> <li>• Basant/ Holi Celebrations</li> <li>• Football Tournament</li> <li>• Annual Alumni Dinner/Farewell</li> </ul>
5	Boys. Sports Society	Asad Ilyas	<ul style="list-style-type: none"> <li>• Hosted HEC Cricket Tournament (Finals)</li> <li>• IBA Sports Olympiad</li> <li>• IBA Alumni Matches</li> <li>• Sports Society Launch</li> <li>• Sports Trip to Lahore</li> </ul>
6	Community Welfare Society	Dr. Najam Akber	<ul style="list-style-type: none"> <li>• Seminar on Safe Charity</li> <li>• CWS Medical Camp Drive</li> <li>• CWS Scholarships Entrepreneurship program</li> <li>• Iftar Drive</li> </ul>
7	Computer Science Society	Dr. Imran Rauf	<ul style="list-style-type: none"> <li>• IBA ProBattle '17</li> <li>• IBA CodeFest 2.0</li> </ul>
8	Dramatics Society	Dr. Ali Gibran Siddiqui	<ul style="list-style-type: none"> <li>• FRINGE 2017</li> </ul>
9	Economics Club	Tahira Jaffery	<ul style="list-style-type: none"> <li>• Istockx</li> </ul>
10	Entrepreneurship Society	Dr. Shahid Qureshi	<ul style="list-style-type: none"> <li>• INVENT '17</li> <li>• IESS 2016</li> </ul>
11	Finance Club	Dr. M. Ather Elahi	
12	Girls Hostel Society		
13	Girls Sports Society	Ms. Palvashay Sethi	<ul style="list-style-type: none"> <li>• IBA Sport Olympiad</li> </ul>
14	Go Green Society	Mohsin Patel	<ul style="list-style-type: none"> <li>• Awareness talk on "How to Go Green"</li> <li>• Plantation Drive in University</li> <li>• Earth Hour's plantation event in Community Park</li> </ul>
15	Human Resource Club	Nyla Aleem Ansari	<ul style="list-style-type: none"> <li>• HR Club Launch</li> <li>• Seminar on "Socio-Economic Protection of Single Women"</li> <li>• INSIGHT'17</li> </ul>
16	Iqra Society	Muhammad Asif	<ul style="list-style-type: none"> <li>• Falsafa-e-Haq</li> <li>• RYMS</li> <li>• Islamic Code of Trade and Business</li> <li>• Annual Islamic Conference '17</li> <li>• Istaqbale Ramadan</li> <li>• Scattered Pearl Series for Girls</li> </ul>
17	Leadership Club	Dr. Nasir Afghan	<ul style="list-style-type: none"> <li>• IBA Leadership Conference 2017</li> </ul>
18	Literary Society	Dr. Naveen Minai	<ul style="list-style-type: none"> <li>• Anjuman</li> <li>• Annual Play 2016</li> <li>• Sargoshiyan: An Evening of Whispers</li> <li>• The Narrative - Karachi Calling</li> </ul>



Table 47. Events organized by IBA Societies/Clubs

S. No	Society/Club	Patron	Events Conducted In 2016-17
19	Marketing Club	Jami Moiz	<ul style="list-style-type: none"> <li>• IMC Grand Launch</li> <li>• Launch of IBA Marketing Club Website</li> <li>• Corporate Meetup for IBA International Conference on Marketing (IBAICM)</li> <li>• Session with Cassie de Pecol</li> <li>• IBA Branding and Advertising Conference 3.0</li> <li>• Lemonade with Tanzila Khan</li> <li>• Battle of the Brains 2017</li> <li>• Guest Speaker session by Mr Arsalan Khan</li> <li>• Training Session on Personal Branding &amp; Leadership</li> <li>• An Evening with IBA at Lahore</li> <li>• Launch of Marketing Club magazine</li> </ul>
20	Mathematics & Astronomy Club	Dr. Danish Ali	
21	MBA Club	Dr. Nasir Afghan	<ul style="list-style-type: none"> <li>• MBA Beach Bash 2016</li> <li>• 2nd International CPEC Business and Research Conference 2017</li> <li>• CPEC Conference - Team Dinner</li> <li>• MBA Farewell</li> <li>• MBA Club Sponsored Networking Sessions:                             <ol style="list-style-type: none"> <li>1) Workshop on Freelancing</li> <li>2) Ask the CEO (Networking Session with former CEO of Engro)</li> </ol> </li> </ul>
22	Media & Communications Society	Dr. Tiago Lopes	<ul style="list-style-type: none"> <li>• TEDxIBA</li> <li>• T I M E - The Ingenious Media Exposition</li> </ul>
23	Music Society	Mr. Ejaz Mian	<ul style="list-style-type: none"> <li>• IBA Music Olympiad</li> <li>• IBA Music Idol</li> <li>• Music Reloaded</li> </ul>
24	Photography Society	Ameer Rizvi	<ul style="list-style-type: none"> <li>• 2 Trips to Sindh</li> <li>• 3 trips to Thal</li> <li>• Exhibition of Photography Society</li> </ul>
26	Public Speaking Society	Nadia Sayeed	<ul style="list-style-type: none"> <li>• MUNIK VIII</li> </ul>
27	Social Sciences Club	Dr. Faiza Mushtaq	<ul style="list-style-type: none"> <li>• IBA Conference on Social Sciences and Humanities (ICSSH 2017)</li> <li>• IBA Conference on Social Responsibility (ICSR) Exploring Education in Sindh</li> <li>• Chai Khaana: The One with the ISC</li> <li>• Chai Khaana: Stags Allowed</li> <li>• Chai Khaana: Transgender Community: Identity and Development</li> <li>• Chai Khaana: The Ability Called Disability</li> <li>• UN Human Rights Day – Screening of Documentary Outro Pais</li> <li>• Documentary Screening and Panel Discussion on The Rebel Optimist</li> <li>• Student Symposium on Anthropology</li> <li>• Student Symposium: Reading Fables and Missing the Elephant</li> <li>• Faculty Research Presentation Series – Dr Faiza Mushtaq</li> <li>• Faculty Research Presentation Series – Dr Ali Gibran Siddiqui</li> <li>• The TrashTalk Campaign</li> <li>• Trans Awareness Week</li> <li>• Cultural Trip to Lahooti Melo Festival</li> <li>• Anthropological Trip to Sehwan Sharif and Gorakh Hill Station</li> <li>• Distinguished Lecture by Professor Mark Kenoyer on the Indus Civilisation</li> </ul>
28	IBA Wide Student Council (ISC)	S M Saeed	<ul style="list-style-type: none"> <li>• Annual Seminar on Imam Hussain Ibne Ali</li> <li>• ISC Welcome Party 2016</li> <li>• PSL Final Match Screening</li> <li>• ISC Beach Bash 2017</li> <li>• IBA Graduation Week</li> <li>• ISC Farewell Party 2017</li> </ul>

# ***Student Achievements***

## **IBA student passed the CSS Competitive Examination, 2017**

Talat Fida, Student of IBA National Talent Hunt Program – Batch 2011, passed the written part of CSS Competitive Examination, 2017.

---

## **IBA student passed Central Superior Services competitive examination of 2016**

Four IBA graduates cleared the Central Superior Services (CSS) competitive examination of 2016 and have been recommended for appointment to various BS-17 positions. They include Abdul Samad Nizamani, securing the top position from Sindh (Rural), Arsalan Ghulam Mohiuddin, Muhammad Fahd Iqbal Khan and Sugandh Munir Banglani.

---

## **IBA student accepted into the Study of the US Institutes (SUSI) for Pakistani Student Leaders**

TCF ADP student Asad Sajid made IBA proud by getting accepted into the Study of the US Institutes (SUSI) for Pakistani Student Leaders on Local, State, and Federal Public Policymaking at the University of Massachusetts, Amherst.

---

## **IBA student participated and won SiMerge 2017 competition**

Team Experiential from IBA participated in SiMerge 2017 and won the competition. The team members included four junior year undergraduate students: Muhammad Saud Shakeel, Yusra Syed, Hamna Usman and Isra Ali.

---

## **IBA student selected as Fulbright scholar at Loyola University of Chicago, USA**

Sarchina Kumari, a STHP student from the IBA batch of 2014 got selected as a Fulbright scholar in Loyola University of Chicago, USA.

---

## **IBA won women's badminton at AKU Sports Olympiad**

IBA won women's badminton, women's table tennis and men's table tennis events in the inaugural Aga Khan University (AKU) Sports Olympiad at AKU Sports Centre Gymnasium. The winners include Mahoor Shehzad, Faryal, Iqra, Eraj, Anas and Moosa.

## **IBA student represented Pakistan Olympic association at 4th Youth Camp of Chinese Olympic Committee**

Mahoor Shahzad, student of BS (A&F), got selected by the Pakistan Olympic Association to represent Pakistan in the 4th Youth Camp of the Chinese Olympic Committee held at Guangzhou, China from 27th November to 3rd December 2016.

---

## **IBA student won gold and Silver medal at HEC Athletics Women's Championships**

Rabia Shahzad, student of BBA, won a Gold Medal in the 5000m race in addition to the 2nd Position (Silver Medal) in the 10,000m race in HEC Athletics Women's Championship.

---

## **Pakistan's no. 1 Badminton Player**

Mahoor Shahzad won the finals of the National Badminton Championship. She is now the proud holder of two titles, "Pakistan's no. 1 Badminton Player" and "the National Champion of Pakistan".

---

## **IBA student selected for Women's Asia Cup**

Aayesha Zafar, student of BBA, got selected in the Pakistan cricket squad for Women's Asia Cup and subsequent New Zealand tour.

---

## **IBA Student attended Financial Leader of Tomorrow at Tsinghua University China**

Ahmed Raza Munaf, student of BS (A&F), scholar of Ihsan Trust attended the Summer Program on Financial Leaders of Tomorrow which was held in Tsinghua University, China from July 2-15, 2016.

---

## **IBA Student declared the fastest man**

Hamza Tahir, student of BS (A&F), studying on a fully funded Scholarship under the OGDCL Khyber Pakhtunkhwa Talent Hunt Program – Batch 2016 has been declared the fastest man in the 3rd IBA Olympics Games – 2016.

---

## **IBA Badminton Girls' team participated in the NUST PNEC OLYMPIAD 2016**

IBA Badminton Girls' team participated in the NUST PNEC OLYMPIAD 2016. Mahoor Shahzad won the Badminton Single Girls Category. Faryal Shahzad stood runner up for the same category. Mahoor Shahzad and Faryal Shahzad won the Badminton Double Girls category. Wasfiya Sheikh and Komal Tahir stood runner ups.



# Convocation 2016

IBA Karachi commemorated its annual convocation on the vast grounds of IBA-UBL Sports Complex at IBA, Main Campus. A total of 695 students (the largest cohort of graduates in IBA's history) were conferred degrees for the completion of their undergraduate and post-graduate programs. The audience consisted of proud parents, students, faculty members and distinguished personalities from the corporate, academic and public sectors, Dean and Director IBA, Dr. Farrukh Iqbal, Honorable Chief Guest – Chief Minister Sindh, Syed Murad Ali Shah and Minister Education and Literacy, Jam Mehtab Hussain Dahar.



Table 48. Recipients of Medals

Name of Student	Class / Batch	CGPA / Percentage
<b>Overall Best Student – Undergraduate Program</b>		
Samra Ashfaq Parekh	BBA (Class of 2016)	3.88
<b>Overall Best Student – Faculty of Business Administration</b>		
Syed Hammad Hussain	MBA (Class of 2016)	3.83
<b>Overall Best Student – Faculty of Computer Science</b>		
Aleenah Khan	MS - CS (Class of 2016)	3.87
<b>MBA Executive Gold Medal</b>		
Naveed Hasan	MBAE (Class of 2016)	3.77
<b>Overall Marketing Gold Medal</b>		
Hussain	MBA (Class of 2016)	95.50
<b>Overall Finance Gold Medal</b>		
Saniya Sadaqat	MBA (Class of 2016)	95.50
<b>BS (CS) Best Project Gold Medal</b>		
Anamta Khan	BS (CS) Fall - 2015	Supervisor: Dr. Abdul Basit Shaikh (Project: Rise of Empire)
Syed Taha Hassan	BS (CS) Fall - 2015	
Tooba Saleem	BS (CS) Fall - 2015	
Haider Ali Mirza	BS (CS) Spring - 2016	Supervisor: Dr. Hisham Bin Zubair (Project: Eyeroll)
Hufsa Rizwan	BS (CS) Spring - 2016	
Mohammad Jameel Baig	BS (CS) Spring - 2016	

Table 49. Recipients of Shields and Certificates

Position	Student Name	CGPA / Percentage
<b>BBA - Spring 2016 (Main Campus)</b>		
1st	Owais Aslam Parvaiz	3.86/92.64
2nd	Novera Fatima Syed	3.75/90.15
3rd	Maida Ajmal	3.74/90.25
<b>BBA - Spring 2016 (City Campus)</b>		
1st	Samra Ashfaq Parekh	3.88/92.60
2nd	Madiha Khalid	3.86/92.60
3rd	Rohma Mohsin	3.80/90.90
<b>BS (Economics &amp; Mathematics) - Fall 2015</b>		
1st	Muneera Nizam	3.81/91.08
2nd	Ridah Khan	3.77/89.96
3rd	Amna Sohail	3.72/89.76
<b>BS (Economics &amp; Mathematics) - Spring 2016</b>		
1st	Waniya Syed Najeeb	3.85/92.06
2nd	Fahad Javed Malik	3.85/91.31
3rd	Summan	3.83/91.78
<b>BS (Accounting &amp; Finance) - Spring 2016</b>		
1st	Farheen Ghaffar	3.77/91.64
2nd	Anam Fatima Wajid	3.7/89.52
3rd	Syeda Sharmeen Ahmed	3.63/88.89
<b>BS (Computer Science) - Fall 2015</b>		
1st	Ayesha Asif Aziz	3.62/88.37
<b>BS (Computer Science) - Spring 2016</b>		
1st	Syed Muhammad Dawer	3.76/90.56
2nd	Hufsa Rizwan	3.68/88.56

Position	Student Name	CGPA / Percentage
<b>MBA (Morning)</b>		
1st	Syed Hammad Hussain	3.77/94.96
2nd	Ala Zia	3.75/89.48
3rd	Saniya Sadaqat	3.71/88.36
<b>MBA (Evening)</b>		
1st	Adil Majid	3.83/87.95
2nd	Syed Salman Ahmed	3.61/89.82
3rd	Sadiq Saleem Khoja	3.53/86.54
<b>MBA Executive</b>		
1st	Naveed Hasan	3.77/91.22
2nd	Syed Ahsan Mustaqeem	3.74/89.13
3rd	Muhammad Azfer Naseem	3.68/88.90
<b>MS (Economics)</b>		
1st	Salman Ahmed Sheikh	3.71/88.94
2nd	M. Saad Khan	3.64/88.33
3rd	Rabbiya Ijaz	3.52/85.25
<b>MS (Computer Science) Evening</b>		
1st	Usman Khan	3.80/90.50
2nd	Maleeha Siddiqui	3.57/87.00
3rd	Usman Ali	3.47/85.50
<b>MS (Computer Science) - Fall 2015</b>		
1st	Nabeel Zahid Rajput	3.74/85.60
<b>MS (Computer Science) - Spring 2016</b>		
1st	Aleenah Khan	3.87/92.60
2nd	Anum Yaqub	3.81/82.49
3rd	Saima Suri	3.76/83.92
<b>MS (Computer Science) - Spring 2016</b>		
1st	Mahrugh Zehra	3.73/86.60
2nd	Summayyah Saadi	3.73/84.00
3rd	Touseef Haider	3.55/82.67

Table 50. Other Awards

Best Student Society of the Year	Marketing Club
Best Teacher Award	Ms. Morial Shah
Best Researcher Award	Dr. Nausheen H. Anwar







*Life after IBA*



# Life after IBA

## Career Development Centre (CDC) and Jobs

The Career Development Center (CDC) at the IBA offers job search and placement services to students and alumni. It does so by organizing workshops on different careers, conducting career planning sessions, providing one-to-one guidance and advisory services, arranging individual career counseling sessions, resume and cover letter reviews, conducting mock interviews and publishing graduate directories. CDC also focuses on building long term relationships with corporate, social and public sector employers within and outside Pakistan.

CDC's service highlights for 2016-17 are described below:

### Recruitment Events

CDC and various topnotch companies collaborated to conduct sessions, online and on-campus assessments and interviews to recruit the best talent from IBA. Unilever, P&G, GlaxoSmithKline (GSK) Pakistan Ltd, Abu Dawood Pakistan, Mitsubishi Corporation, HBL, Shell Pakistan, PSO, PPL, Metro Cash & Carry, Careem, TCS, Logic Information Systems Private Limited, Jubilee Life Insurance, TRG/IBEX Global, Coca Cola Beverages Private Limited, Baltoro Partners, Mobilink Jazz and many others conducted their on-campus recruitment drives this year. Table 51 summarizes some outcomes for 2017.

Table 51. Summary of Recruitment Events

No. of companies	No. of Events*	Student Participation	Opportunities Created**
<b>76</b>	<b>106</b>	<b>1200+</b>	<b>1000+</b>

\*Including on-campus assessments, interviews and case/panel discussions

\*\*Including Management Trainees (MT)/entry level positions and Internships



## Mock Interviews

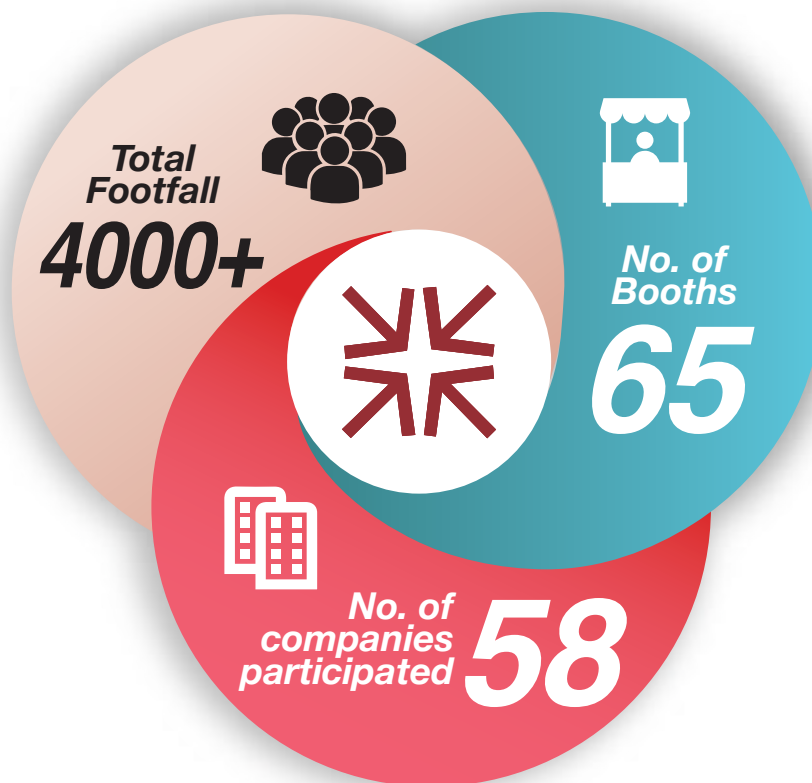
Mock Interview sessions were conducted by three leading and experienced IBA alumni; Zara Zahid, Assistant Director at State Bank of Pakistan, Dawar Rafi, Software Engineer at Blue Coat (Symantec) and Maham Naseem Alvi, Business Analyst, IBEX Global, at the IBA main campus. Students who attended these sessions were given individualized career counselling sessions as well.

## “HaCareem” 36 hour recruitment event

Careem, the ride hailing company, carried out a 36 hour recruitment event across the 29th and 20th of April, 2017 at the IBA campus, the second such event after one in Bangalore, India. Around 150 people were shortlisted from all over the country to participate in this event.

## Career Fair 2017

IBA Placement Society, in collaboration with IBA CDC, organized one of the most constructive events, “IBA Career Fair 2017” at the Main Campus on 11th March, 2017. This event provided a great networking opportunity for the students. Organizations from various sectors like Media, Banking, Finance, Social Welfare, Education, Pharmaceutical, Steel and other Manufacturing Concerns took part in this mega event. Following are the key highlights:



## Corporate Internships

Corporate Internships form a part of the mandatory academic requirement for all students of the undergraduate and MBA (with non-BBA background) programs. This year CDC placed almost 850 junior year students from different academic programs at various organizations. This was the largest pool of students in the history of IBA.

## Social Internships

Social Internships are designed for each undergraduate student at IBA to gain practical hands-on experience in community service. This exposure helps students in developing a sense of deep responsibility and commitment, and serves the purpose of creating awareness about the conditions/needs of the various segments of our society/community in which they spend their entire adult life. A total of 789 students, from different undergraduate programs were eligible for their Social Internship in the year 2016-17.



## Career Counseling Clinics

Started this year, Career Counseling Clinics, as the name suggests, are one-to-one sessions with counselors who are professionals in their careers and can address queries by students and individuals who are fresh in their careers. This kind of early advice plays an instrumental role in clearing ambiguities and enables students to outline a path for their achievements. The 45-minute Clinics run by Mr. Shehryar Khurshid and Mr. Munir Hasan of Unilever had good participation from students and positive feedback from the counselors as well.

## Experiential Learning Program (ELP)

The Experiential Learning Program (ELP) is an integral part of the BBA program. A group of 4-5 final semester students undertake a management consulting assignment and attempt to identify solutions for real world managerial and organizational problems. These projects not only enable students to develop interviewing and report writing skills, but also provide an opportunity to fine tune their managerial, leadership, problem-solving and decision-making skills. CDC, in collaboration with the Alumni Department & undergraduate Program Office, has successfully completed its second year of the ELP for final semester BBA graduates. More than 80 projects from various companies were received, out of which 52 projects were undertaken by a batch of 275 students. The aim of this program is to entail the acquisition of industry knowledge and to introduce students to prospective organizations to increase their chances of employability in these companies. These projects are conducted under close supervision of IBA faculty-advisors. Following are a few key stats of this program in 2017:

Table 52. Details of ELP

Total Number of Students	275
Total Number of Projects Undertaken	52
Total Number of Faculty Advisors	24
Total Number of Partnering Corporate Organizations/NGOs	39

## Employment Trend Analysis

Each year, the CDC conducts an Employment Survey of IBA's graduating batch. General employment trends over the last 5 years in a few prominent sectors are described in the tables below.

Table 53. Employment - Industry Statistics BBA

Industry/Sector	2012	2013	2014	2015	2016	2017
Banking	19%	11%	15%	20%	14%	13%
FMCG	10%	17%	9%	6%	9%	7%
Financial Inst. /Insurance	6%	10%	22%	8%	7%	4%
Advertising/media	6%	13%	6%	6%	7%	2%
Sales & distribution	7%	7%	9%	7%	4%	3%
IT	13%	6%	10%	13%	8%	6%
Others	39%	36%	25%	40%	49%	65%

Table 54. Employment - Industry Statistics BS (Computer Science)

Industry/Sector	2012	2013	2014	2015	2016	2017
Banking	--	13%	--	2%	--	6%
FMCG	--	18%	--	2%	--	2%
Financial/insurance	--	--	5%	6%	--	--
Advertising/media	--	--	--	2%	4%	--
IT	89%	36%	62%	67%	76%	65%
Sales & distribution	--	--	--	4%	--	2%
Others	11%	33%	33%	17%	20%	25%

Table 55. Employment - Industry Statistics - BS (Accounting & Finance)

Industry/Sector	2013	2014	2015	2016	2017
Banking	--	--	--	40%	30%
FMCG	--	--	--	7%	3%
Financial/insurance	--	--	--	20%	15%
Audit Firms	--	--	--	--	10%
IT	--	--	--	7%	1%
Sales & distribution	--	--	--	--	4%
Others	--	--	--	26%	37%

Table 56. Employment - Industry Statistics - BS (Economics & Mathematics)

Industry/Sector	2013	2014	2015	2016	2017
Banking	--	--	--	24%	5%
FMCG	--	--	--	8%	3%
Financial/insurance	--	--	--	22%	3%
Advertising/media	--	--	--	3%	5%
Consultancy	--	--	--	--	32%
Sales & distribution	--	--	--	3%	5%
Others	--	--	--	40%	47%

Table 57. Employment - Industry Statistics - BS (Social Sciences & Liberal Arts)

Industry/Sector	2013	2014	2015	2016	2017
Education	--	--	--	--	25%
Social Sector/Non-Profits	--	--	--	--	19%
E-Commerce	--	--	--	--	6%
Advertising/media	--	--	--	--	19%
Industrial Manufacturing	--	--	--	--	6%
Transportation Network	--	--	--	--	6%
Others	--	--	--	--	19%



Table 58. Employment - Industry statistics MBA (Post MBA Statistics)

Industry/Sector	2012	2013	2014	2015	2016	2017
Banking	3%	--	3%	11%	2%	6%
FMCG	18%	31%	10%	7%	13%	10%
Financial/insurance	3%	--	3%	7%	8%	6%
Advertising/media	3%	--	8%	--	2%	3%
IT	16%	23%	21%	9%	10%	16%
Sales & distribution	26%	--	13%	17%	4%	13%
Others	31%	46%	42%	49%	61%	46%

Table 59. Employment - Industry Statistics - MS (CS)

Industry/Sector	2013	2014	2015	2016	2017
Banking	--	--	--	--	11%
Consultancy	--	--	--	--	11%
Financial/insurance	--	--	--	--	11%
Education	--	--	--	--	33%
IT	--	--	--	80%	33%
Others	--	--	--	20%	31%

The average salary for BBA, MBA and BS (CS) has generally been rising in recent years as shown in the table below:

Table 60. Average Salary - Trend Analysis

Program	2012	2013	2014	2015	2016	2017
BBA	43,200	49,300	53,000	59,000	57,000	62,140
% Change from last year	18%	14%	8%	11%	4%	9%
MBA	66,400	65,400	69,000	76,000	88,000	82,064
% Change from last year	24%	-2%	6%	10%	16%	-8%
BS (CS)	41,000	46,600	45,100	55,000	52,000	51,519
% Change from last year	-7%	14%	-3%	22%	-6%	-1%



# Alumni Affairs

## Major Events Held in 2016 – 2017

### 1. Alumni Reunion at Pearl Continental Lahore - 2017

For the first time in the history of the IBA, a mega Alumni Reunion event was organized outside Karachi. The reunion took place in Lahore at Shahi Khema Banquet Hall, Pearl Continental Lahore on Saturday, May 13, 2017. The event was held in collaboration with the IBA Marketing Club and the Alumni Department.

The event was attended by numerous distinguished alumni, ranging from Graduates of the class of 1961 till 2016, as well as the members of the Board of Governors of the IBA. The event commenced in the evening, in the presence of more than 600 guests - an amazing feat, considering that IBA Alumni are generally residents of Karachi.

### 2. Annual Alumni Dinner 2017

On 31st March, the IBA City Campus came to life as long lost friends met each other at the Annual Alumni Dinner. The Chief Guest of the evening was IBA Alumnus, His Excellency, Mr. Muhammad Zubair, Governor of Sindh, Acting Dean IBA, Dr. Sayeed Ghani, Mr. Shahid Shafiq, Alumni Representative on the IBA Board of Governors were also present at the occasion.

Over 600 alumni and family members celebrated their homecoming. The event commenced with a networking session which was followed by dinner. Later, 'Noori' mesmerized the crowd with their soulful voice and enchanting music.







## **Financial Performance 2016-2017**



# Financial Performance 2016-2017

The financial results for the year ended 30th June, 2017 show improvement over the past year. The Institute ended the period with an overall surplus of Rs.133.6 million compared to a surplus of Rs.120.3 million at the end of June 30, 2016.

Overall revenues increased by 8%, excluding the supplementary grant of Rs.100 million from Sindh Government (which is not considered as a regular feature for this calculation). This performance provides grounds for continued optimism with regard to the IBA's long-run financial sustainability.

In line with our financial projections, student enrolment increased by 3% and program fees by 10%. This helped us to meet expenses incurred during the year. Meanwhile, financial aid outlays rose 12% - mainly due to the intake of the latest round of the Talent Hunt Program.

Looking ahead, we are focused on strengthening our human capital. This requires an emphasis on both teaching and research. On the research side, we plan to increase support to faculty to hire research assistants, explore new data sources, and carry out surveys and present papers at conferences. On the teaching side, we plan to both increase faculty numbers in some areas as well as devote more resources to faculty development.

On the financial side, we will continue to diversify sources of revenues, in particular through the activities of our Professional Development Centers.

Prudent stewardship has enabled us to advance our academic and research aspirations, some of which are funded by philanthropists and alumni. Every single donation is important to us and provides evidence of the goodwill enjoyed by the Institute.

Table 61. Financial Sustainability at a Glance (Rs. in thousands)

Particulars	30 June, 2017	30 June, 2016	Variance
Overall Surplus	133,566	120,306	13,259
Add:- Depreciation expense	405,000	387,923	17,077
Less:- Amortization income	(188,760)	(192,962)	4,202
Funds Generated through Operations	349,806	315,267	34,539
External funding for Capital Expenditures (Capex)	31,552	167,019	(135,467)
Capex incurred during the year	(164,622)	(356,602)	191,980
Funding Surplus / (Deficit) on Development side	(133,070)	(189,583)	56,513
Overall Funding Surplus / (Deficit)	216,736	125,684	91,052

## Revenue

Total revenue increased by Rs. 151 million on a year on year basis (including professional development centers). The increase was mainly due to components such as increase in enrolment (3,657 students in June 2017 as compared to 3,521 in June 2016), annual fee increase (10% average) and timely receipt of grant from Government of Sindh in recurring as well as additional grant of Rs. 100 million.

## Expenses

Total expenses increased by Rs. 137.8 million. Compared to the budget, however, we experienced savings of Rs. 73.6 million during the period, mainly due to Salaries & Wages saving Rs. 49.4 million, Financial Assistance Programs Rs. 30.5 million, ICT Services Rs. 14.6 million, Training and Development saving Rs. 7.3 million and Transportation saving Rs. 5.3 million.

## Assets

Since June 2017, IBA total assets rose by Rs.159.5 million, of which current assets increased by Rs. 401.3 million, however non-current assets (net-off depreciation) decreased by Rs. 241.9 million.

## Centers

The Institute continues to focus on diversifying its sources of revenue to contribute the core operations. However, the Professional Development Centres contributed Rs. 3.3 million during the year ended June 30, 2017.

Table 62. Financial Resources and Utilization for the Year Ended June 30, 2017

Revenues	FY 2016-17	(Rs. in '000)		%
			FY 2015-16	
Students' Revenue	1,227,763	60%	1,086,071	58%
Financial Assistance Programs	141,422	7%	133,733	7%
Interest Income	45,950	2%	41,335	2%
Income from IBA Facilities	32,375	2%	9,950	1%
Other Income	6,902	0.3%	9,930	1%
Amortization of Deferred Income	188,760	9%	192,962	10%
Revenue Grants	389,408	19%	389,134	21%
<b>Total Revenues</b>	<b>2,032,580</b>	<b>100%</b>	<b>1,863,115</b>	<b>100%</b>
<b>Expenses</b>				
Employment Cost	808,208	42%	734,667	42%
Depreciation & Amortization Expense	405,000	21%	387,922	22%
Financial Assistance Programs	186,776	10%	167,490	9%
Utilities	155,731	8%	144,596	8%
ICT Services	66,708	4%	73,843	4%
Repair & Maintenance	115,136	6%	101,074	6%
Training & Development	24,475	1%	34,261	2%
Fuel & Diesel & Students' Transportation	17,849	1%	20,383	1%
Other Operational / Administrative Expenses	122,433	6%	100,259	6%
<b>Total Expenses</b>	<b>1,902,316</b>		<b>1,764,495</b>	<b>100%</b>
<b>Surplus / (Deficit) from IBA Operations</b>	<b>130,264</b>		<b>98,620</b>	
<b>Surplus / (Deficit) from Profit Centers</b>	<b>3,302</b>		<b>21,686</b>	
<b>Net Surplus / (Deficit)</b>	<b>133,566</b>		<b>120,306</b>	





Table 63. Capital Expenditure for the Year 2016-17

Capital Expenditure	(Rs. In '000)	
	2016-17	2015-16
Building & Improvements	110,734	119,589
Computer and Peripherals	28,536	39,557
Office Equipment	8,618	125,931
Furniture and Fixture	5,087	53,512
Intangible Assets	880	3,263
Library Books	6,203	6,333
Vehicles	4,464	7,723
Sports Goods	100	694
<b>Total Capital Expenditures</b>	<b>164,622</b>	<b>356,602</b>
<b>Donations &amp; Grants:</b>		
Aman Foundation		78,810
Abdullah Foundation (Sapphire)	7,500	29,500
Mega Conglomerate Pvt Group – VFR		20,000
Government of Sindh - B & C - New Boys Hostel		16,250
Martin Dow Limited		5,000
Hubco Power Company Limited - General Building Fund	5,000	5,000
Efu General Insurance Limited		3,333
TPL Holdings (Pvt.) Limited		2,000
Al-Hukamma Prayer Hall Main Campus		2,000
Alumni Funds	20	60
Engro Foundation - Student Centre - Alumni Fund		32
Interest Income on Developments Funds	4,313	5,033
Arif Habib Corporation Limited	10,000	-
Pepsico Pakistan Limited	4,720	-
<b>Total Donations &amp; Grants</b>	<b>31,553</b>	<b>167,019</b>

## Financial Trends 2012-2017

Figure 3. Trend in Sources & Utilization (Including depreciation and amortization)

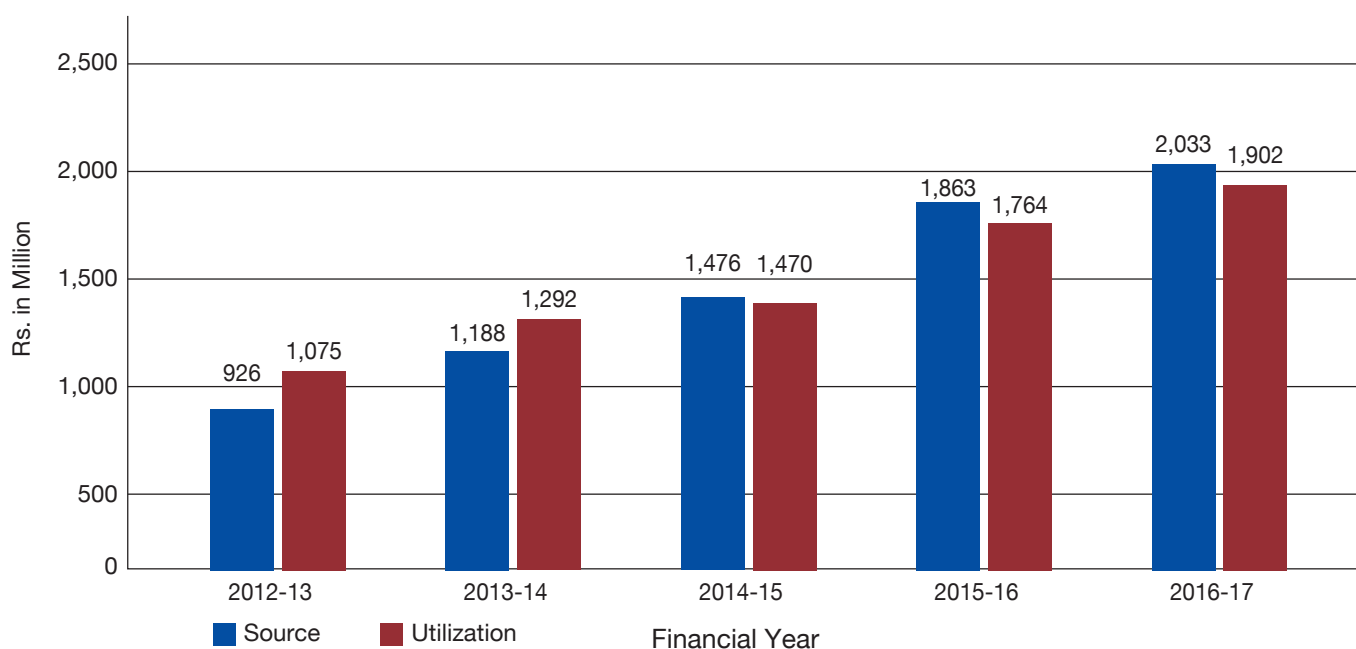
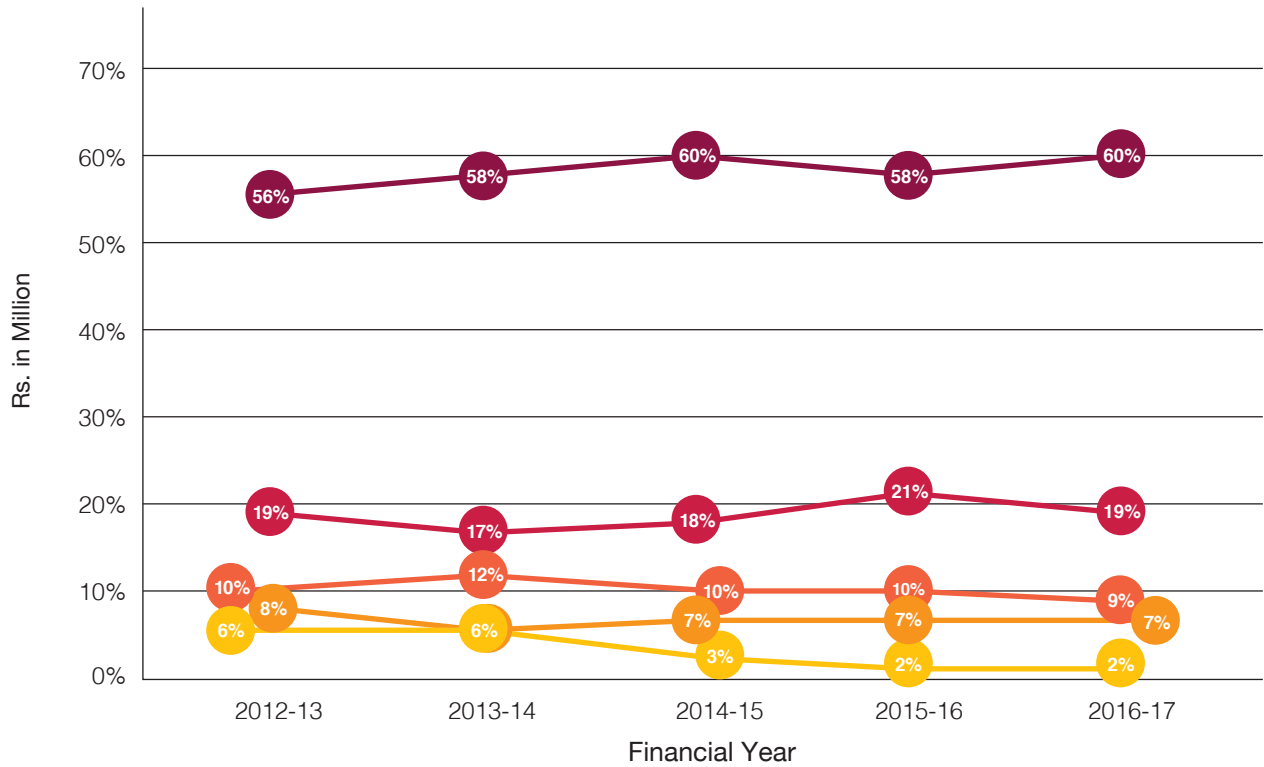


Figure 4. Trends in Share of Revenues



	2012-13	2013-14	2014-15	2015-16	2016-17
Student's Revenue	56%	58%	60%	58%	60%
Financial Assistance Programs	6%	6%	7%	7%	7%
Interest Income	8%	6%	3%	2%	2%
Amortization of Deferred Income	10%	12%	10%	10%	9%
Revenue Grants	19%	17%	18%	21%	19%

Figure 5. Trend in Revenues

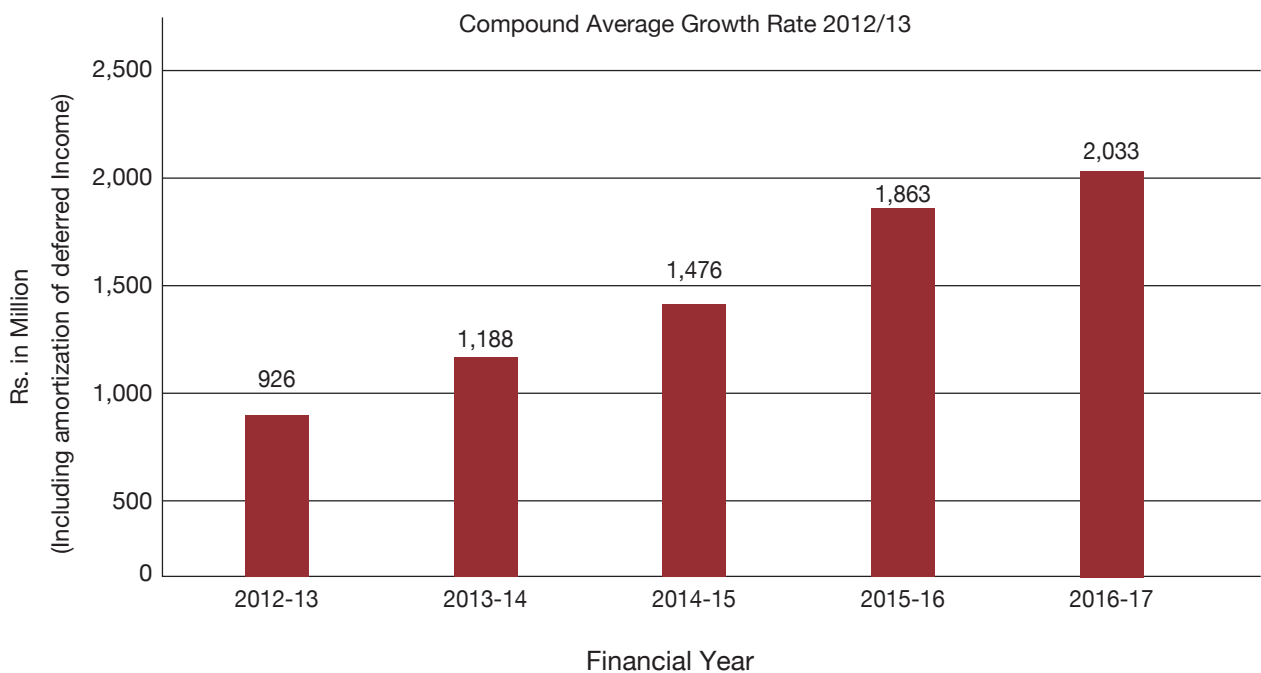




Figure 6. Trend in Students' Revenue

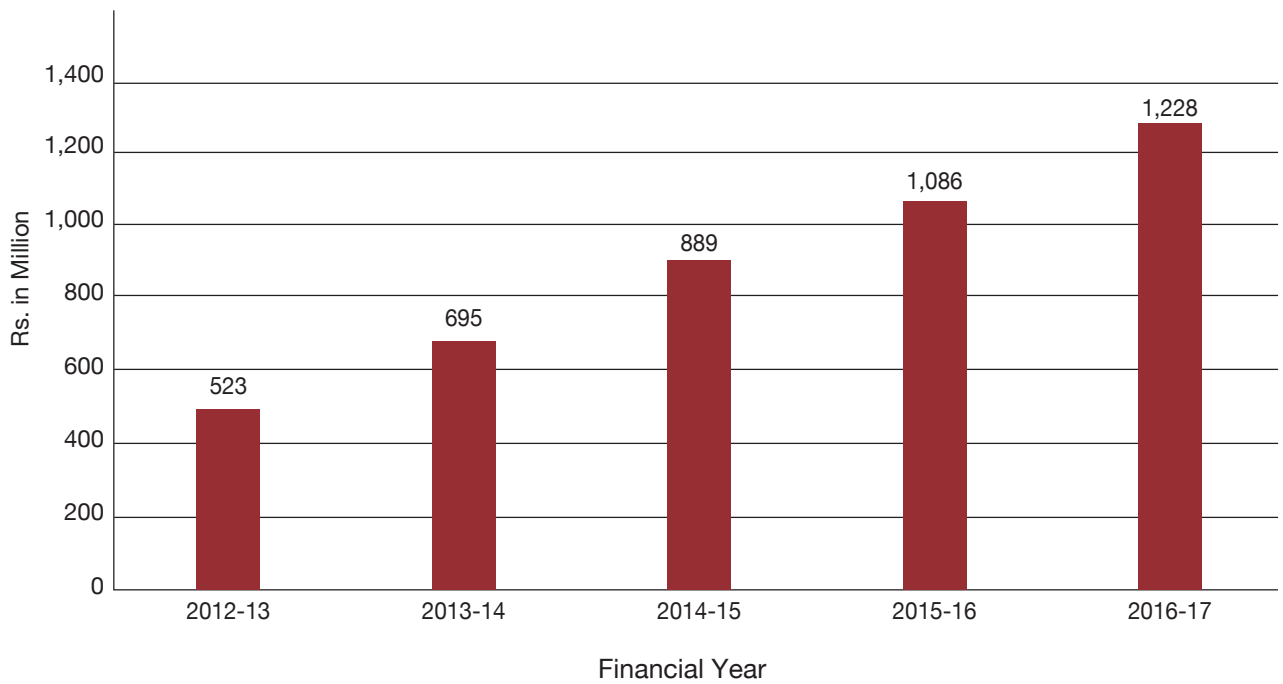


Figure 7. Trend in Operational Expenses

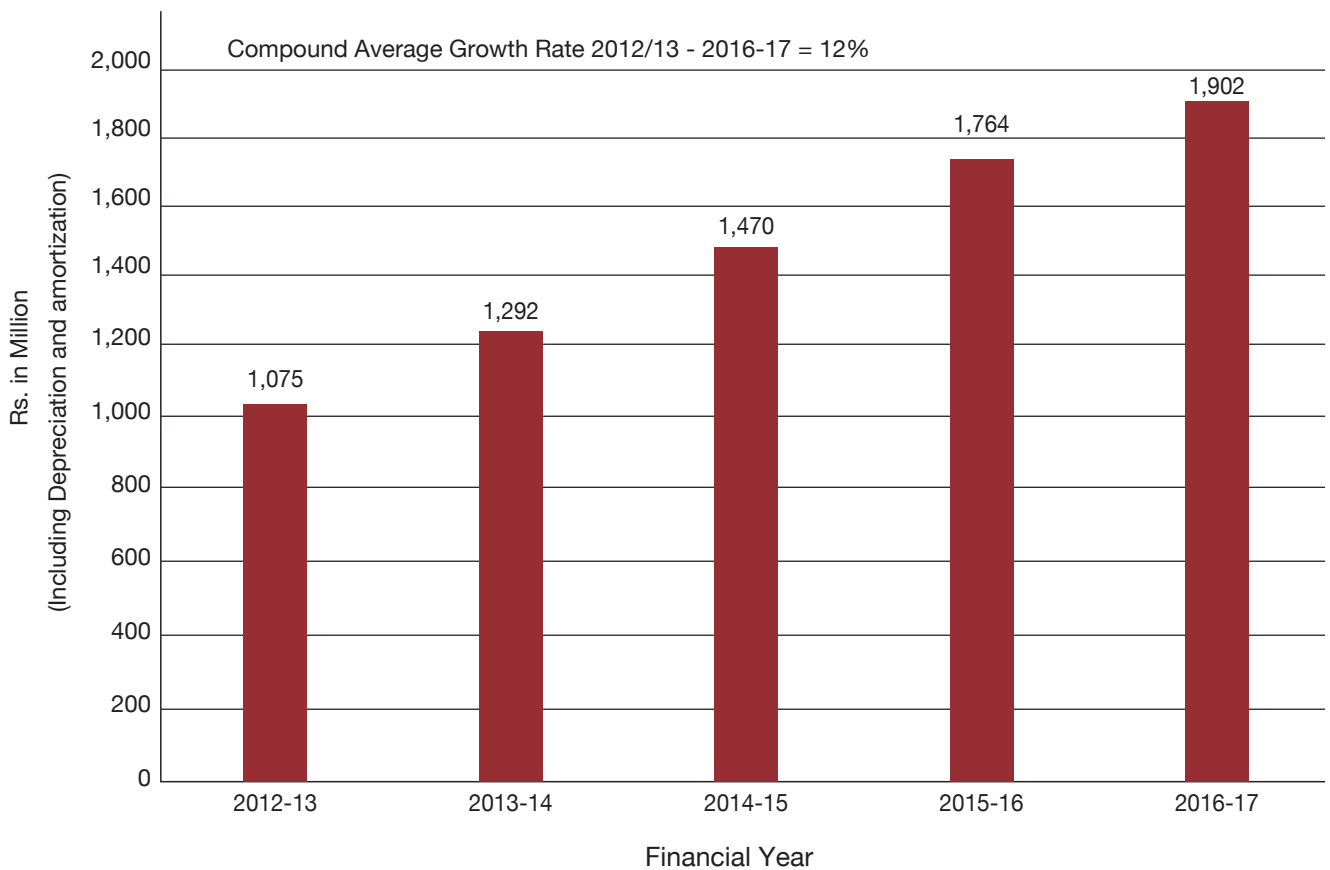


Figure 8. Trend in Employment Cost

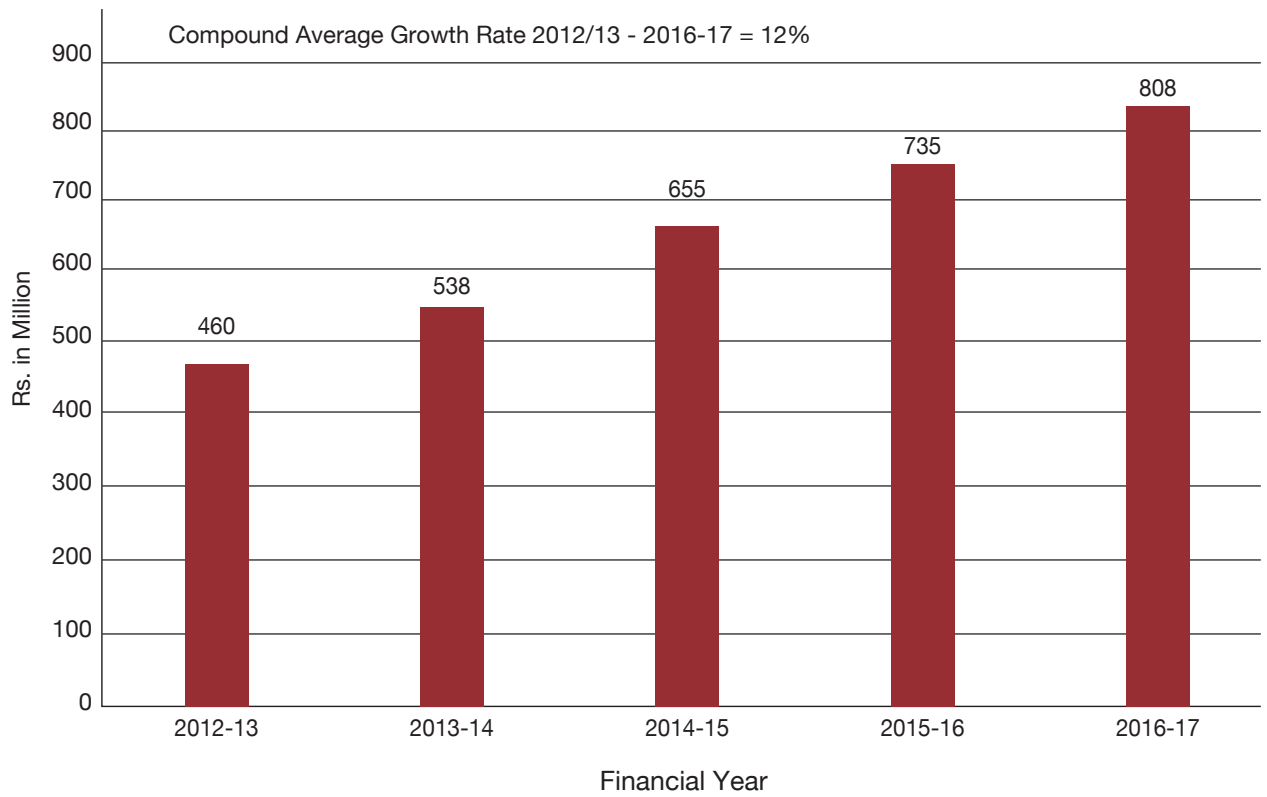


Figure 9. Trend in Non-Employment Cost

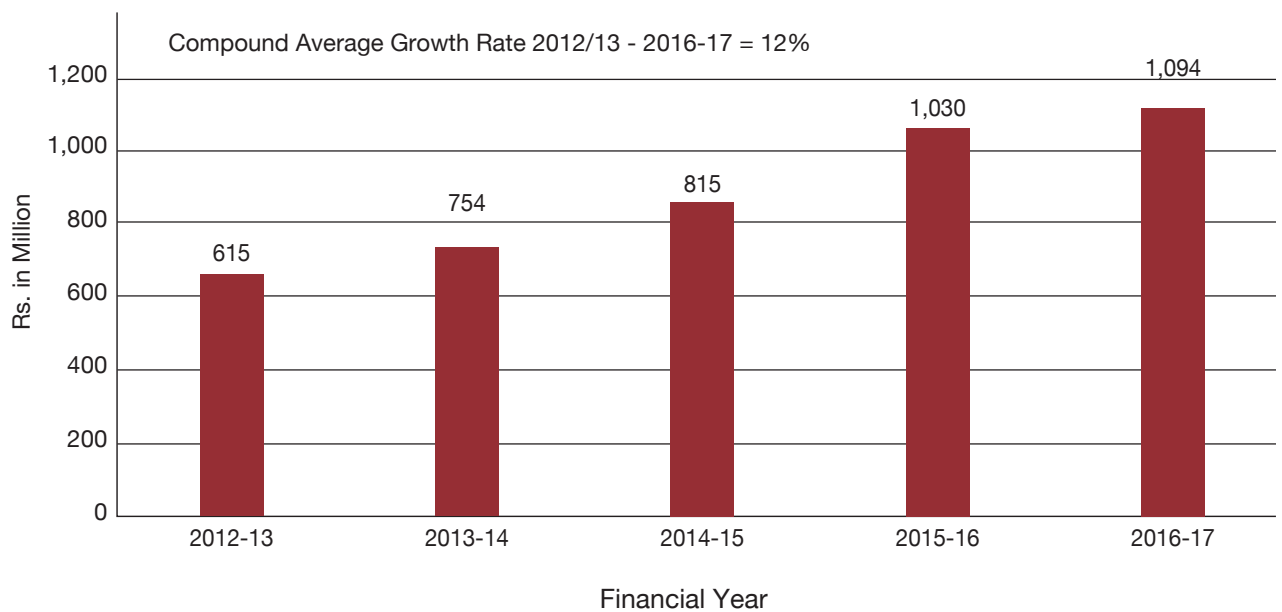
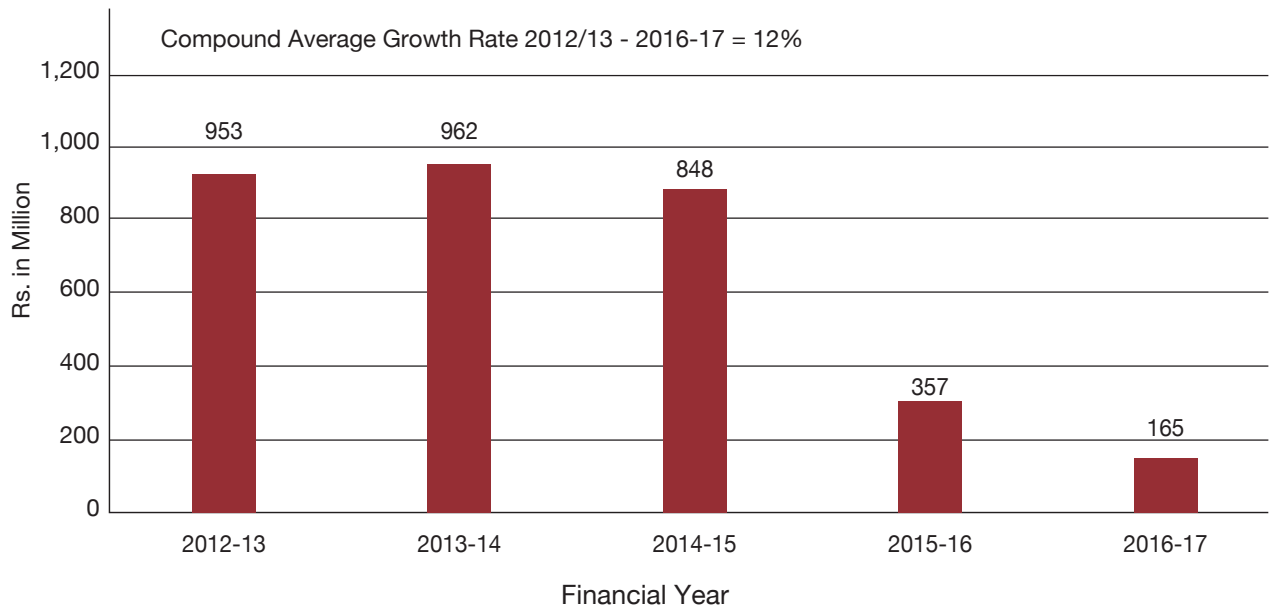




Figure 10. Trend in Non-Employment Cost



## The Dean's Engagements

The following is a list of the Dean's external speaking engagements during FY2016-17. Written presentations are available at the Dean's website: <http://farrukhiqbal.iba.edu.pk/>

Date	Engagement
September 8, 2016	Ehsan Rashid Memorial Lecture entitled Reflections on the Concept of Inclusive Development delivered at the Applied Economics Research Centre
October 22, 2016	Keynote speech on Finding the Bright Spots in the Economic Prospects of Pakistan delivered at a Nutshell Forum gathering in Karachi
November 10, 2016	Panelist comments on the Pakistan Economic Update 2016, a report prepared by the World Bank
November 23, 2016	Sir Syed Ahmed Khan Lecture on Human Development in the Middle East and North Africa at Annual Conference of the Applied Economics Research Centre
November 26, 2016	Keynote speech on Project Management Culture and Performance at Annual Conference of the Project Management Institute of Pakistan
December 14, 2016	Speech on Governance and Development at conference organized by the National Accountability Bureau at the Governor's House, Karachi
December 17, 2016	Keynote speech on Universities and Entrepreneurship at the International Conference on Developing Public Sector Universities into Entrepreneurial Institutions at the Dawood University of Engineering and Technology, Karachi
January 7, 2017	Keynote speech on Pakistan's Economy: Challenges and Opportunities delivered at conference organized by the Institute of Cost and Management Accountants in Karachi





# Distinguished Lecture Series



## **IBA Activities, Events and Visitors: 2016-17**



# ***IBA Activities, Events and Visitors: 2016-17***

## **July 2016**

- Fifty meritorious IBA students were awarded laptops under the Prime Minister's Laptop Scheme. The ceremony at Governor House was marked by the presence of Dr. Ishrat-ul-Ebad, Governor Sindh & Patron IBA Karachi, the Chief Guest, Mr. Mamnoon Hussain, President Islamic Republic of Pakistan, Dr. Mukhtar Ahmed Chairman HEC, Dr. Sayeed Ghani Acting Dean & Director IBA and other esteemed guests.

## **August 2016**

- A team from Google, Singapore visited IBA Karachi and held an informative session called 'Google for Publishers' and discussed their products, AdSense and AdMob.
- IBA hosted a Jang Forum on 19th August at the Aman Tower. The event was held in collaboration with the Jang Group of Newspapers.
- The 70th Independence Day was celebrated with the spirit of patriotism and brotherhood on Sunday, 14th August 2016, at the IBA main campus. The ceremony started off with a Dua-e-Khair for the country's prosperity. Dr. Sayeed Ghani, Acting Dean & Director and Mr. Shahid Shafeeq, Member BoG hoisted the flag as the National Anthem of Pakistan played.
- Staff and faculty of IBA bid farewell to Registrar IBA, Capt. Ahmed Zaheer (Retd) on August 26.

## **September 2016**

- Dr. Farrukh Iqbal delivered the Ehsan Rashid Memorial Lecture at the Applied Economics and Research Centre at the University of Karachi campus on 8th September.
- US Consul General, Grace Shelton and Public Affairs Officer, John E. Warner visited the CEJ for the first time on September 26.
- CEJ organized an intensive 9-day training on "Reporting for Television News" from September 2 to September 10 at IBA.
- IBA hosted a Jang Forum on the "Kashmir Issue" on September 7. The eminent personalities included in the panel were: Mr. Sardar Ashraf Khan, Political-Economic-Analyst, Mr. Amin Hashwani President Pakistan-India CEOs Business Forum and Dr. Huma Baqai Associate Professor Department of Social Sciences, IBA.
- IBA signed an MoU with Cambridge English Language Assessment on 19th September.
- Dr. Muntassir Sattar delivered a talk titled 'I don't have Sifarish! Or Why Educated Men are Unemployed in Urban Pakistan' on 22nd September.
- Terry Papadis, Manager (Education and Training) GS1 Australia, visited the PGD-SCM program of CEE, IBA Karachi for delivering a workshop on GS1 for PGD-SCM participants.
- CEIF went global as it hosted a two day World Islamic Finance Forum (Roadmap for future and critical success factors) at Movenpick Hotel Karachi during 5-6th September.



## October 2016

- Jacqueline Novogratz, Founder & CEO ACUMEN visited IBA on October 7.
- A seminar on Imam Hussain ibn Ali was held at the G&T Auditorium at IBA Main Campus. The theme of the seminar was 'Imam Hussain-ibn-Ali an Indelible Mark on Human Life'.
- IMC organized IMC's Grand Launch on October 25.
- CEJ organized a training program on "TV Talk Show Production" at IBA.
- IBA commemorated the services and memories of Dr. Abdul Wahab (Former Dean & Director IBA) by paying a tribute to him at a memorial session held in G&T Auditorium Main Campus on October 7.
- The department of Social Sciences and Liberal Arts hosted a screening of the documentary film "Perween Rahman: The Rebel Optimist" on October 21st.
- As a part of Breast Cancer Awareness Month, IBA hosted an awareness seminar at Student Center, main Campus. The event was held in collaboration with the team of Chughtai Lab.
- IBA signed an MoU with Center for Communication Programs (Johns Hopkins) on 24th October.
- Mr. Kashif Rahim Safety & Environment Manager of Indus Motor Company delivered a Guest Speaker Session on 29th October.
- CEE hosted a Directors' Training Program approved by the Securities & Exchange Commission of Pakistan from 24th to 25th October.
- CEE hosted a five day customized Future Leaders' Program for the General Managers of Century Paper & Board Mills (Lakson Group), Lahore.

## November 2016

- IBA CEIF signed an MoU with Sindh Judicial Academy on 4th November.
- IBA Karachi collaborated with the Senate of Pakistan and Pakistan Institute of Parliamentary Services (PIPS) for the training program 'Induction of Clerks of Parliament'.
- The Population Association of Pakistan held its 17th annual population research conference at the Jahangir Siddiqui Auditorium, City Campus on 25th November.
- The Current Affairs talk show 92 @8, hosted by Saadia Afzaal at 92 News was recorded at IBA G&T Auditorium. Faisal Edhi, Head of Edhi Foundation was a guest of the show.



## December 2016

- A Welcome Party was arranged for new students at Radisson Banquet. The theme of the party was "The Gatsby Glamour".
- IBA CEIF conducted a Round Table Session on "Islamic Finance Opportunities in CPEC and Beyond" on 16th December.
- IBA held the Academic Track of the 3rd International Conference on Marketing (IBAICM 2016) at the University of Malaya (UM), Kuala Lumpur, Malaysia. Themed "Bottom of Pyramid: Emerging Markets", the conference was co-hosted by IBA and University of Malaya.
- IBA Aman CED in collaboration with Aurat Foundation under its USAID funded Gender Equity Program (GEP) launched a certificate in entrepreneurship program for Women Home Based Workers in Karachi and Quetta.
- IBA organized a presentation by UNCTAD on "The Trade and Development Report 2016" at G&T Auditorium.
- A group of 18 journalists covering the Education beat in Islamabad-based newspapers and television channels, accompanied by Director Media, Higher Education Commission (HEC) Mrs. Aayesha Ikram visited IBA City Campus.



- The IBA Alumni and Placement Society organized a dinner to celebrate the graduation of the Class of 2016 at the IBA City Campus. The event commenced with a dinner at the Aman Tower Foyer.
- The IBAICM, after its past successful renditions, set the stage for this year's conference with a Corporate Meet-up, held at the G&T Auditorium.

## January 2017

- The Centre for Excellence in Journalism organized a course on advanced news reporting focused on feature writing and social justice issues from January 16 to 27.
- The Sindh Engro Coal Mining Company (SECMC) collaborated with IBA to train Thari Engineers at their training center located in Tharparkar.
- The IBA-BBSYDP held its awards distribution ceremony at the JS Auditorium, IBA City Campus.
- IBA Centre for Excellence in Islamic Finance (CEIF) invited Dr. Obiyathulla Ismath Bacha, Professor of Finance, INCEIF, Malaysia for a Distinguished Leadership Dialogue in January 2017.
- IBA CEIF in collaboration with the Halaal Foundation conducted a Round Table Session on the topic "Pakistan Halaal Markets: Challenges, Risks and Regulatory Issues" on 31st January.
- IBA CEIF conducted a round-table session with members of the Parliament and Senators in Islamabad on 10th January, 2017.
- IBA CEIF in collaboration with Halaal Foundation conducted a seminar on the "Global Business Growth Opportunities in Halaal Markets" on 31st January.
- The students of IBA Talent Hunt Programs – Batch 2016 visited Murree for a focused 3 days "Capacity Building Workshop" sponsored by the Punjab Educational Endowment Fund (PEEF), Ihsan Trust, OGDCL Pakistan and IBA Karachi.
- The Lord Mayor of the City of London Alderman Dr. Andrew Parmley visited the IBA City Campus to give a lecture on finance and culture.
- CEIF held an International Forum on 'Unlocking Islamic Finance Potential in CPEC and Beyond' at IBA City Campus.
- A guest talk was held by two members of the Pak-Afghan Joint Committee Mian Sanullah and Mr. Khalid Pashtoon on Track II bilateral dialogue at IBA Main Campus. The theme of the discussion was 'Pak-Afghan relations Countering Misperceptions and Negative Narratives'.

## February 2017

- A 'Jang Forum' based on 'Trump's Policy and its Impact on Pakistan' was held at the Aman CED, Main Campus with notable personalities Air Vice Marshal (r) Dr. M. Abid Rao, Mr. Sardar Ashraf Khan, Political-Economic Analyst and Associate Professor Dr. Huma Baqai voicing their opinions on this increasingly relevant topic. The forum was hosted by Mr. Akram Khan, Editor Jang Forum.
- Community Welfare Society organized the CWS Medical Camp 2017 at IBA Main Campus on 16th February.
- IBA's Social Sciences Club held its first edition of the Faculty Presentation Series on the 14th February, 2017.
- The Centre for Excellence in Journalism organized a comprehensive two week training on 'Basics of Reporting' focused on business journalism.
- A flagship event of the IBA Marketing Club, IBAC 3.0 was held on 10th, 11th and 12th February at IBA Main Campus.
- Quality Enhancement Cell, IBA organized an "Awareness Seminar on ISO 9001-2015 and Processes Improvement for Quality Assurance" on 21st February at IBA Main Campus.

## March 2017

- The 2nd International CPEC Business and Research Conference 2017 was organized by MBA Club in partnership on 15th-16th March, with leading universities from Pakistan and one university from China. Mr. Mamnoon Hussain graced the ceremony and gave a speech on the importance of the CPEC. This session was attended by Mr. Muhammad Zubair, Governor Sindh and the honorable Consul General of China, Mr. Wang Yu.
- The Annual Alumni Dinner was organized on 31st March. The Governor of Sindh, Mr. Muhammad Zubair attended the dinner as well.
- A French delegation comprising Ms. Helene Jarry from Campus France, Dr. Isabelle Beaujard from group ESC Troyes En Champagne, Dr. Eric Athenot from UPEC and Mr. Murad Shuaib Khan, Program Coordinator HEC visited IBA.
- IBA Placement Society in collaboration with IBA CDC, organized the IBA Career Fair 2017 on 11th March, 2017.



- IBA Human Resource club presented the 3rd edition of HR Insight'17 on 1st and 2nd March 2017.
- The Centre for Excellence in Journalism organized a training for print and digital media professionals, 'Editing for Print and Web'.
- IBA Marketing Club hosted a women empowerment workshop, 'Lemonade with Tanzila Khan' at Students' Centre, IBA Main Campus.
- IBA Computer Science Society's flagship event and one of the biggest Tech Olympiads of Pakistan, Probattle'17 was held from 3rd to 5th March at IBA Main Campus.
- Mr. Ahmed Ali Siddiqui, Director CEIF gave a presentation on "Challenges and Product Designing for Islamic Microfinance in Pakistan" at the ADFIMI World Bank ZTBL regional conference on "Financial Inclusion Strategies in South Asia" in Islamabad on 29th March.

### April 2017

- Dr. Tariq Rehman, Dean Liberal Arts & Social Sciences Beaconhouse National University, Lahore delivered a keynote address at the first National Dialogue on Writing Centres hosted by the Ardeshir Cowasjee Centre for Writing on 13th April, 2017.
- IBA hosted a television interview of the Governor of Sindh, Mr. Muhammad Zubair at the G&T auditorium. The interview was conducted by news anchor Mr. Kamran Shahid for the program 'On the Front', Dunya News.
- In collaboration with the US Consulate General in Karachi, IBA organized a music concert by the American bluegrass band, Henhouse Prowlers on Thursday, April 13.
- An MoU was signed between IBA and Bank Alfalah Limited on April 13, 2017.
- A basic training session on Emergency Response Team Concepts, Rescue & Survival and Fire Emergency was held at the IBA City Campus on April 27.
- A presentation on 'Structural Transformation for Inclusive and Sustained Growth' was given by Piergiuseppe Fortunato, an economist at the United Nations Conference on Trade and Development (UNCTAD).
- Quality Enhancement Cell, IBA organized a seminar on Academia and Industrial Linkages" on 24th April.
- The Centre for Executive Education (CEE) IBA successfully organized a seminar on "Leadership" on 18th April at JS Auditorium, IBA City Campus and on 20th April at Learning Centre, Bank Alfalah, Lahore.
- The annual staff picnic was held on 30th April at Turtle Beach.

### May 2017

- Under the guidance of Mr. Aamer Shabbir, General Manager Administration, IBA successfully conducted a tree plantation in accordance with the drive to "To Go Green" block by block at IBA.

### June 2017

- Commemorating the holy spirit of Ramadan, an Iftar Dinner was held on Friday at the Alumni Student Center, IBA Main Campus.





# ANNEXURES

## Annex A. Faculty Members Welcomed in 2016-17

### Full Time

A total of six full time faculty members were inducted during the year 2016-17. Four full time faculty members were inducted into the department of Social Sciences, one in Mathematical Sciences and one in Economics & Finance.

Table 64. Details of Full Time Faculty Members

Name	Designation	Date of Joining	Department	Education Details
Dr. Sheba Saeed	Assistant Professor	August 22, 2016	Social Sciences & Liberal Arts	PhD (Social Sciences), University of Birmingham, UK – 2013 M.Phil (History), University of Birmingham, UK – 2006 B.A (Hons), University of Birmingham, UK – 1999
Omar Shaukat	Assistant Professor	August 29, 2016	Social Sciences & Liberal Arts	PhD (Religion Studies), University of Johannesburg, South Africa – In Progress Masters (Religious Studies), University of Virginia, USA – 2011 BA (Economics), University of Virginia, USA – 2004
Dr. Gulnaz Anjum	Assistant Professor	August 31, 2016	Social Sciences & Liberal Arts	PhD (Psychology), University of Jena, Germany – 2015 Masters (Psychology), New School, New York City, USA – 2012 MPhil (Psychology), Quaid-i-Azam University, Islamabad – 2010
Dr. Ali Gibran Siddiqui	Assistant Professor	January 6, 2017	Social Sciences & Liberal Arts	PhD (History), The Ohio State University, Columbus, USA – 2016 MA (History), The Ohio State University, Columbus, USA – 2012 BS (Hons), Lahore University of Management Sciences – 2008

Name	Designation	Date of Joining	Department	Education Details
Sarah Abdul Rahim	Teaching Fellow	January 18, 2017	Economics & Finance	MS (Economics), Institute of Business Administration, Karachi – 2015 BBA (Marketing) Institute of Business Administration, Karachi – 2007
Dr. Raziuddin Siddiqui	Assistant Professor	December 2, 2016	Mathematical Sciences	PhD (Mathematics) University of Durham, UK – 2010 M.Sc (Mathematics), University of Karachi – 2004 B.E (Civil) from NED Engineering University, Karachi – 1998

### Visiting

A total of forty-six visiting faculty members were hired during the year 2016-17. Thirteen visiting faculty members were inducted into the department of Social Sciences, thirteen in Economics & Finance and five in Accounting & Law.

Table 65. Details of Visiting Faculty Members

Name	Date of Joining	Department	Education Details
Sheba Sultan	August 19, 2016	Social Sciences & Liberal Arts	MA (Christian Studies), Malaysian Theological Seminary (STM) – 2012
Irfan Muhammad	August 19, 2016	Social Sciences & Liberal Arts	MA (English Linguistics), University of Karachi – 2008
Humera Naz	August 19, 2016	Social Sciences & Liberal Arts	MA (Psychology), University of Karachi – 1986
Gulrukhsar Mujahid	August 19, 2016	Social Sciences & Liberal Arts	BA (English, Political Science, Economics), University of Karachi – 2003
Anum Asi	August 19, 2016	Social Sciences & Liberal Arts	PhD (Philosophy), Department of Philosophy, University of Karachi – In Progress
Rubeena Kidwai	August 19, 2016	Social Sciences & Liberal Arts	MPhil (Philosophy), University of Karachi – 2012
Saman Ghani Khan	August 19, 2016	Social Sciences & Liberal Arts	MA (Philosophy), University of Karachi – 2007
Shahana Rajani	August 19, 2016	Social Sciences & Liberal Arts	BA (Hons) in Philosophy, University of Karachi – 2006
Farhan Anwar	August 19, 2016	Social Sciences & Liberal Arts	MBA (Finance), IBA Karachi – 2011
Sadaf Halai	August 19, 2016	Social Sciences & Liberal Arts	BBA (Finance), IBA Karachi – 2008
Nida Anwar	August 19, 2016	Social Sciences & Liberal Arts	MSc (Middle Eastern Politics) School of Oriental and African Studies, University of London – 2015
Mohsin Adhi	August 19, 2016	Economics & Finance	BSc (Hons) in Political Science, Lahore University of Management Sciences – 2014



Name	Date of Joining	Department	Education Details
Muhammad Rafay Bin Sohail	August 19, 2016	Economics & Finance	MA (Sociology and Education), Teachers College, Columbia University – 2014
Usman Zahid	August 19, 2016	Economics & Finance	PhD (Clinical Psychology), California School of Professional Psychology, USA – 2002
Muhammad Ali Khan	August 19, 2016	Economics & Finance	MA (Clinical-Community Psychology), California State University, USA – 1990
Mehr Fatima Riaz Khan	August 19, 2016	Economics & Finance	Bachelor of Education, University of Karachi – 2005
Syed Khurram Shahid	August 19, 2016	Economics & Finance	BA (Hons) in Psychology, University of Karachi – 1985
Bilal Ahmed Usmani	August 19, 2016	Mathematical Sciences	MA (Journalism), Stanford University – 2012
Muhammad Jahangir	August 19, 2016	Mathematical Sciences	BSc (Hons) in Social Sciences, Lahore University of Management Sciences – 2010
Farah Ahmed	August 19, 2016	Mathematical Sciences (PGD)	BA (History of Art), University of Cambridge – 2009
Syed Hasan Danish	August 19, 2016	Mathematical Sciences (PGD)	BA (Politics/Economics), Mount Holyoke College, South Hadley MA – 2007
Akmal Ataullah	August 19, 2016	Management (PGD)	MA (Critical and Curatorial Studies and Art History), University of British Columbia – 2013
Ali Zulqarnain	August 19, 2016	Management (PGD)	MA (Cantab) History of Art, University of Cambridge – 2012
Syed Sohaib Shams	August 19, 2016	Computer Science (PGD)	MSc (Computer Science), IBA Karachi – 2013
Asad Ali	August 19, 2016	Computer Science	CFA (Finance), CFA Institute USA – 2013
Fahim Raees	January 16, 2017	Mathematical Sciences	PhD (CFD & Numerical Mathematics), Delft University of Technology, Netherlands – 2016 MSc (Applied Mathematics), University of Karachi – 2006 BSc (Hons) in Mathematics, University of Karachi – 2005
Syed Tauqeer Ahmed	January 16, 2017	Mathematical Sciences	MS (Applied Mathematics), NED University, Karachi – 2015 MSc (Statistics), University of Karachi – 2006 BSc (Hons) in Statistics, Mathematics, Economics, University of Karachi – 2005
Abdul Basit	January 16, 2017	Mathematical Sciences	FCA, Institute of Chartered Accountants of Pakistan – 2005 CIA, The Institute of Internal Auditors Florida – IIA USA – 2004 Certified Information System Auditor (CISA) ISACA USA – 2005 Certified Fraud Examiner (CFE), ACFE USA – 2011

Name	Date of Joining	Department	Education Details
Ali Boolani	January 16, 2017	Accounting & Law	CA, Institute of Chartered Accountants of Pakistan (ICAP) – 2008 CIMA (Management Accounting and Finance), Chartered Institute of Management Accountants, UK – 2008 BCom (Accounting and Finance), Karachi University – 2005
Muhammad Shahid Iqbal	January 16, 2017	Accounting & Law	FCA, Institute of Chartered Accountant of Pakistan (ICAP) – 1970 BCom, Karachi University – 1975
Sheheryar Saeed	January 16, 2017	Accounting & Law	CA, Institute of Chartered Accountants of Pakistan (ICAP) – 2008 B.Com, University of Karachi – 2005
Noman Ahmed Qureshi	January 16, 2017	Accounting & Law	FCA, Institute of Chartered Accountants of Pakistan (ICAP) – 1989 BCom, St. Patricks College Karachi – 1975
Adnan Ahmed Qureshi	January 16, 2017	Social Sciences & Liberal Arts	Masters of Education (Mind, Brain and Education), Harvard Graduate School of Education, Harvard University, Boston – 2015 BSc (Hons) in Social Sciences, Musthaq Gurmani School of Humanities and Social Sciences, Lahore – 2010
Amber Ajani	January 16, 2017	Social Sciences & Liberal Arts	MSc (Environmental Sciences), American University, Washington, D.C, USA – 2016 BSc (Hons) in Environmental Studies, University of Karachi, Karachi – 2013
Ali Ahmed	January 16, 2017	Social Sciences & Liberal Arts	MA (English), Carleton University – 2014 BA (Religion Studies and English), Carleton University – 2013
Yousaf Bashir	January 16, 2017	Economics & Finance	MBA (Finance & Accounting), Leonard N. Stern School of Business, New York University – 1999 MBA (Finance), IBA Karachi – 1996 BCS (Computer Science), FAST National University – 1992
Faisal Imran Malik	January 16, 2017	Economics & Finance	Fellow Member of the Institute of Chartered Accountants of Pakistan (ICAP) – 2000 Fellow Member of the Association of Certified Chartered Accountants (ACCA) – 2002 Associate Member of the Institute of Chartered Accountants in England & Wales (ICAEW) – 2008 MA (Economics), University of Karachi – 1999 BCom, University of Karachi – 1996
Jawwad Farid	January 16, 2017	Economics & Finance	Fellow Society of Actuaries FSA (Investments) – 1999 MBA (Finance), Columbia Business School, Columbia University – 2000 BCS (Computer Science), ICS FAST – 1992

Name	Date of Joining	Department	Education Details
Omar Askari	January 16, 2017	Economics & Finance	MSc (Real Estate Economics and Real Estate Finance), The London School of Economics, London, England – 2006 BA (Business Economics), Brown University, Providence, USA – 2003
Muhammad Yousuf Saudagar	January 16, 2017	Economics & Finance	MBA (Finance), IBA Karachi – 1979 BBA (Hons) in Marketing, IBA Karachi – 1977 BSc (Mathematics), University of Karachi – 1974
Syed Sami Ul Ahabab	January 16, 2017	Computer Science	MS (CS), IBA Karachi – 2014 BS (CS), University of Karachi – 2008
Kanwal Akhtar	January 16, 2017	Management	MBA (Marketing), Institute of Business Administration – 2011 BSc (Hons) in Economics & Finance, Lahore School of Economics – 2008
Muhammad Farhan Ul Haq Usmani	June 12, 2017	Economics & Finance	MPhil (Economics), University of Karachi – 2014 MA (Economics), University of Karachi – 2001 BBA, AIOU, Islamabad – 2002 BCom, University of Karachi – 1999
Irshad Ahmad Aijaz	June 12, 2017	Economics & Finance	PhD (Islamic Finance & Banking), Shaikh Zayed Islamic Center, University of Karachi – In Progress MBA, Iqra University, Karachi – 2010 Al-Takhasus fi Al-Iftaa (Equivalent to M. Phil), Jamia Darul Uloom Karachi – 1996 Al-Aalamiyyah (Equivalent to Masters in Arabic and Islamic Studies), Wifaqul Madaris Al-Arabiyyah – 1993 Al-Khassah (Equivalent to BA, Social Sciences), Wifaqul Madaris Al-Arabiyyah – 1991
Mir Uzair Hashmi	June 12, 2017	Management (PGD)	EMBA, IBA Karachi – 2012 MBBS, Dow Medical College, Karachi – 1990
Tariq uz Zafar	June 12, 2017	Management (PGD)	MSc (Medical Administration), Quaid-I-Azam University, Islamabad – 1992 MBBS, King Edward Medical, Punjab University – 1971 BSc (Anatomy, Physiology, English), King Edward Medical, Punjab University – 1970





## ***Annex B. Faculty Publications***

Following are the IBA Faculty Publications for the period January 1, 2016 – December 31, 2016.

### **Impact Factor (Clarivate Analytics) Journals**

#### **Faculty of Business Administration:**

1. Rana Ejaz Ali Khan, **Muhammad Ali Raza**, "Determinants of Malnutrition in Indian Children: New Evidence from IDHS through CIAF", *Quality and Quantity: International Journal of Methodology*, Vol: 50, Issue: 1, Page(s): 299-316, Published by: Springer Link, January 1, 2016.
2. **Dr. Wali-Ullah**, "Evolving Corporate Governance and Firms Performance: Evidence from Japanese Firm", *Economics of Governance*, Published by: Springer Berlin Heidelberg, March 18, 2016.
3. Syed Hasanat Shah, Mohsin Hasnain Ahmed, **Dr. Qazi Masood Ahmed**, "The Nexus between Sectoral FDI and Institutional Quality: Empirical Evidence from Pakistan", *Applied Economics*, Vol: 48, Issue: 17, Page(s): 1591-1601, Published by: Routledge Taylor & Francis Online, April 1, 2016.
4. Matthew M.C. Allen, Jiajia Liu, Maria L Allen, **Syed Imran Saqib**, "Establishments' Use of Temporary Agency Workers: The Influence of Institutions and Establishments' Employment Strategies", *International Journal of Human Resource Management*, Vol: 27, Issue: 8, Page(s): 1-24, Published by: Taylor and Francis, United Kingdom, April 25, 2016.
5. Mina Zamand, **Dr. Asma Hyder**, "Impact of Climatic Shocks on Child Human Capital: Evidence from Young Lives Data", *Environmental Hazards: Human and Policy Dimensions*, Vol: 15, Issue: 3, Page(s): 246-268, Published by: Taylor & Francis, May 12, 2016.
6. **Dr. Nausheen Hafeeza Anwar**, "Asian Mobilities and State Governance at the Geographic Margins: Geopolitics and Oil Tales from Karachi to Taftan", *Environment and Planning A*, Vol: 48, Issue: 6, Page(s): 1047-1063, Published by: Sage Publications, England, May 25, 2016.
7. Richard M. Friend, **Dr. Nausheen Hafeeza Anwar**, Ajaya Dixit et al. (7 more authors), "Re-Imagining Inclusive Urban Futures for Transformation", *Current Opinion in Environmental Sustainability*, Vol: 20, Page(s): 67-72, Published by: Elsevier, June 1, 2016.
8. **Dr. Haroon Khan**, Khalid Zaman, Anwar Khan, Talat Islam, "Quadrilateral Relationship between Information and Communication Technology, Patent Applications, Research and Development Expenditures and Growth Factors: Evidence from Group of Seven (G-7) Countries", *Social Indicators Research*, Page(s): 1-27, Published by: Springer, United States, June 30, 2016.
9. **Dr. Naved Ahmad**, Salman Arjumand, "Impact of Corruption on GDP Per Capita through International Migration: An Empirical Investigation", *Quality and Quantity: International Journal of Methodology*, Vol: 50, Issue: 4, Page(s): 1633-1643, Published by: Springer Science + Business Media Dordrecht 2015, July 1, 2016.
10. **Dr. Wali-Ullah**, "Affine Term Structure Model with Macroeconomic Factors: Do No-Arbitrage Restriction and Macroeconomic Factors imply Better Out-of-Sample Forecasts?", *Journal of Forecasting*, Vol: 35, Issue: 4, Page(s): 329-346, Published by: John Wiley & Sons, Inc., July 1, 2016.
11. **Dr. Haroon Khan**, Anwar Khan, Khalid Zaman, Agha Amad Nabi, Sanil S. Hishan, Talat Islam, "Gender Discrimination in Education, Health, and Labor Market: A Voice for Equality", *Quality & Quantity*, Page(s): 1-22, Published by: Springer, United States, July 11, 2016.
12. **Dr. Hilal Anwar Butt**, Nader Shahzad Virk, "Momentum Profits and Time Varying Illiquidity Effect", *Finance Research Letters*, Vol: 20, Issue: February, Page(s): 253-259, Published by: Elsevier Wordmark, United States, October 21, 2016.
13. **Dr. Nausheen Hafeeza Anwar**, Sarwat Viqar, "Research Assistants, Reflexivity and the Politics of Fieldwork in Urban Pakistan", *Area*, Page(s): 2-8, Published by: Wiley Blackwell, November 9, 2016.

## Faculty of Computer Science:

1. Saleha Raza, Dr. **Sajjad Haider**, "Using Imitation to Build Collaborative Agents", ACM Transactions on Autonomous and Adaptive Systems, Vol: 11, Issue: 1, Page(s): 1-21, Published by: ACM, United States, April 1, 2016.
2. Laurentius Windholz, Bronislaw Arcimowicz, **Dr. Zaheer Uddin Asif**, "Revised energy levels and hyperfine structure constants of Ta II", Journal of Quantitative Spectroscopy & Radiative Transfer, Vol: 176, Page(s): 97-121, Published by: ScienceDirect, June 30, 2016.
3. **Muhammad Waseem Arain**, **Dr. Sayeed Ghani**, "Meta-Survey on Medium Access Control Surveys in Wireless Sensor Networks", International Journal of Distributed Sensor Networks (IJDSN), Vol: 12, Issue: 8, Page(s): 1-31, Published by: SAGE, August 24, 2016.
4. Muhammad Ahsan Binyamin, **Dr. Junaid Alam Khan**, Faira Kanwal Janjua, Naveed Hussain, "Characterization of Stably Simple Curve Singularities", Studia Scientiarum Mathematicarum Hungarica, Vol: 53, Issue: 3, Page(s): 314-321, Published by: Akadémiai Kiadó, Hungary, September 10, 2016.
5. Uzma Afzal, **Dr. Tariq Mahmood**, Zubair Shaikh, "Intelligent Software Product Line Configurations: A Literature Review", Computer Standards & Interfaces, Vol: 48, Issue: November, Page(s): 30-48, Published by: Elsevier, November 1, 2016.
6. Uzma Afzal, **Dr. Tariq Mahmood**, M Anwar, Zubair Shaikh, "Health Informatics to Optimize Complex Laboratory Developed Test Configurations", Technology and Health Care, Vol: 24, Issue: 6, Page(s): 949-956, Published by: IOS Press, November 14, 2016.
7. **Dr. Javed Iqbal**, "Does Gold Hedge Stock Market, Inflation and Exchange Rate Risks: An Econometric Investigation", International Review of Economics and Finance, Vol: 48, Page(s): 1-17, Published by: Elsevier, Netherlands, November 21, 2016.
8. **Dr. Junaid Alam Khan**, Muhammad Ahsan Binyamin, Rabia, "Subalgebra Analogue to H-Basis for Ideals", Hacettepe Journal of Mathematics and Statistics, Vol: 45, Issue: 6, Page(s): 1685, Published by: Hacettepe University Faculty of Science, Turkey, December 15, 2016.



## Journal - ERA

### Faculty of Business Administration:

1. Tahir Mumtaz Malik, **Dr. Rameez Khalid**, Ali Zulfqarnain, Syed Amir Iqbal, "Cost of Quality: Findings of a Wood Products' Manufacturer", *The TQM Journal*, Vol: 28, Issue: 1, Page(s): 2-20, Published by: Emerald, January 1, 2016.
2. Nader Shahzad Virk, **Dr. Hilal Anwar Butt**, "Specification Errors of Asset-Pricing Models for a Market Characterized by Few Large Capitalization Firms", *Journal of Economics and Finance*, Vol: 40, Issue: 1, Page(s): 68-84, Published by: SpringerLink, United States, January 1, 2016.

### Faculty of Computer Science:

1. **Hamida Ali, Dr. Sayeed Ghani**, "A Comparative Analysis of Protocols for Integrating IP and Wireless Sensor Networks", *Journal of Networks*, Vol: 11, Issue: 1, Page(s): 1-10, Published by: Academy Publisher, Finland, January 1, 2016.
2. Sara Azhar, **Dr. Javed Iqbal**, "Pricing of Foreign Exchange Risk and Market Segmentation: Evidence from Pakistan's Equity Market", *Journal of Asian Economics*, Vol: 43, Page(s): 37-48, Published by: Elsevier, Amsterdam, Netherlands, March 28, 2016.

## Journal - Other International

### Faculty of Business Administration:

1. **Dr. M. Shahid Qureshi**, Saadat Saeed, Syed Waleed Mehmood Wasti, "The Impact of Various Entrepreneurial Interventions During the Business Plan Competition on the Entrepreneur Identity Aspirations of Participants", *Journal of Global Entrepreneurship Research JGER*, Published by: Springer Open, March 30, 2016.
2. **Dr. Zeenat Ismail**, Ismat Basheer, Jehanzeb Hassan Khan, "To Study the Teachers Attitude Towards Inclusion of Special Needs Children into Primary-Level Mainstream Schools in Karachi", *European Journal of Social & Behavioral Sciences (EJSBS)*, Vol: XVII (195), Issue: Aug 2016, Page(s): 2177-2196, Published by: Future Academy -2016, Istanbul, Turkey, May 1, 2016.
3. Syed Ammad Ali, **Dr. Qazi Masood Ahmed**, Lubna Naz, "Public Spending on Human Capital Formation and Economic Growth in Pakistan", *Asia-Pacific Development Journal*, Vol: 23, Issue: 1, Page(s): 1-20, Published by: United Nations ESCAP, Bangkok, Thailand, June 1, 2016.
4. **Dr. Zeenat Ismail**, "Psychological Well-Being and Its Relationship with Active and Passive Procrastination: A Study on Students of a Business University in Karachi", *Academic Journal of Interdisciplinary Studies (AIJS)*, Vol: 5, Issue: 3, Page(s): 87-94, Published by: Mediterranean Center of Social and Educational Res, Rome, Italy, November 5, 2016.
5. **Tiago André Ferreira Lopes**, "From Peter I to Vladimir Putin: Synoptic vision of the evolution of the debate about Russian national identity", *Daxiyanguo: Portuguese Journal of Asian Studies*, Vol: 21, Published by: Orient Institute, Lisbon University, Lisbon, Portugal, December 30, 2016.

### Faculty of Computer Science:

1. **Dr. Junaid Alam Khan**, "Further on the Composition of SAGBI Bases", *International Electronic Journal of Algebra*, Vol: 20, Page(s): 100-110, Turkey, July 14, 2016.
2. **Dr. Quratulain Nizamuddin Rajput, Dr. Sajjad Haider, Dr. Sayeed Ghani**, "Lexicon-Based Sentiment Analysis of Teachers' Evaluation", *Applied Computational Intelligence and Soft Computing*, Page(s): 1-12, Published by: Hindawi Publishing Corporation, September 5, 2016.
3. Aleena Rehman, Farhan Ahmed Siddiqui, Dr. Muhammad Saeed, **Dr. Nasir Touheed**, "Software Defined Networking for Solving Congestion, Security, High Cost and Power Consumption Problems in Cloud Data Centers", *International Journal of Computer Science and Information Security*, Vol: 14, Issue: 12, Page(s): 852-857, Published by: IJCSIS, Philadelphia, United States, December 1, 2016.

## Case - Journal

### Faculty of Business Administration:

1. **Dr. M. Shahid Qureshi**, Kanza Sohail, Soha Zulfiqar, "Sam's Cake Factory: A Delectable Journey of a Woman Entrepreneur", *Asian Journal of Management Cases*, Vol: 13, Issue: 2, Page(s): 67-81, Published by: LUMS AJMC, Lahore, Pakistan, September 16, 2016.



## Case - Numbered

### Faculty of Business Administration:

1. **Farah Naz Baig, Dr. Amber Gul Rashid**, "Baker Street", Emerald Emerging Markets Case Studies, Vol: 6, Issue: 1, Page(s): 1-22, Published by: Emerald, January 31, 2016.
2. **Nyla Aleem Ansari**, "Downsize or Rightsize? Changing KESC to K-ELECTRIC--Case A", Emerald Emerging Markets Case Studies, Vol: 6, Issue: 1, Page(s): 1-26, Published by: Emerald Group Publishing Limited, Bingley, England, May 2, 2016.
3. **Saima Husain**, Kanza Naheed, Mahrukh Isa, "Veet: Facing the Cultural Challenge in Pakistan", Emerald Emerging Market Case Studies, Published by: EEMCS, June 22, 2016.
4. **Farah Naz Baig**, "Pediasure: Children's Health Problem now a History!", Emerald Emerging Markets Case Studies, Vol: 6, Issue: 2, Page(s): 1-21, Published by: Emerald Insight, September 3, 2016.
5. **Dr. Amber Gul Rashid**, "To Be or Not to Be a Project Manager", HEC Montreal Case Catalogue, Published by: HEC Montreal, Montreal, Canada, November 2, 2016.

## Journal - National

### Faculty of Business Administration:

1. **Dr. Mohammad Nishat**, Talha Nadeem, "Factors Explaining the Risk Attitude in Entrepreneurship in an Emerging Economy: Evidence from Pakistan", The Pakistan Development Review, Vol: 55, Issue: 4, Page(s): 715-723, Karachi, Pakistan, January 1, 2016.
2. **Dr. Sana Tauseef**, "Unexpected Quarterly Earnings Announcements, Firm Size and Stock Price Reaction", Pakistan Business Review, Vol: 17, Issue: 4, Published by: IOBM, Karachi, Pakistan, January 1, 2016.
3. Muhammad Waseem Shaikh, Farah Ahmad, Gulnaza Shaikh, Syed Hasan Danish, Kirpal Das Makheja, **Dr. Minhaj A. Qidwai**, "Frequency of Depressive and Anxiety Symptoms among Patients on Interferon and PEGylated Interferon", Pakistan Journal of Medicine and Dentistry, Vol: 5, Issue: 1, Page(s): 3-10, Published by: Ziauddin University, Karachi, Pakistan, January 31, 2016.
4. **Dr. M. Shahid Qureshi**, Dr. Farooq-e-Azam Cheema, Sana Fawad, "An Exploratory Study of Entrepreneurial Centers in Pakistan: An Untapped Market Opportunity", IBT - Journal of Business Studies volume 11.2, Vol: 11, Issue: 2, Page(s): 16-28, Published by: IBT JBS, Karachi, Pakistan, February 16, 2016.
5. Amanullah Aman, **Dr. Saqib Sharif**, Imtiaz Arif, "Comparison of Islamic Banks with Conventional Banks: Evidence from an Emerging Market", Journal of Management Sciences, Vol: 3, Issue: 1, Page(s): 13-22, Published by: Geist Science, Karachi, Pakistan, March 30, 2016.
6. **Dr. Sana Tauseef**, "Beta Stationarity and Estimation Period: Evidence from Pakistan's Equity Market", IBA Business Review, Vol: 11, Issue: 1, Page(s): 1-9, Published by: Institute of Business Administration, Karachi, Pakistan, June 1, 2016.
7. **Dr. Nadya Qamar Chishty Mujahid**, "The Prevalent and Persistent Virtues of Autocratic Leadership in the Corporate Sector: An Analysis", IBA Business Review, Vol: 11, Issue: 1, Page(s): 62-68, Published by: Institute of Business Administration, Karachi, Pakistan, June 1, 2016.
8. Muhammad Ahmar Jamal, Anoop Dawani, Syed Hasan Danish, **Dr. Minhaj A. Qidwai**, Farah Ahmad, "Determinants of Employee Satisfaction: A Survey of Healthcare Workers of a Group of Hospitals in Karachi", Pakistan Journal of Medicine and Dentistry, Vol: 5, Issue: 2, Page(s): 23-28, Published by: Ziauddin University, Karachi, Pakistan, June 1, 2016.
9. Zeeshan Mahmood, Rehana Kouser, Syed Shafqat Abbas, **Dr. Irum Saba**, "The Effect of Heuristics, Prospect and Herding Factors on Investment Performance", Pakistan Journal of Social Sciences (PJSS), Vol: 36, Issue: 1, Page(s): 475-484, Published by: EBSCO; Bahauddin Zakariya University, Multan, Pakistan, June 1, 2016.
10. Muhammad Suhail Rizwan, Zeeshan Mahmood, Rehana Kouser, **Dr. Irum Saba**, "Impact of Short Selling on Volatility of Individual Stocks and Aggregate Market: Empirical Evidence from China", Pakistan Journal of Social Sciences (PJSS), Vol: 36, Issue: 1, Page(s): 451-463, Published by: EBSCO; Bahauddin Zakariya University, Pakistan, June 1, 2016.
11. **Nida Aslam Khan, Jami Moiz**, "The Discourse: Doing it Differently - the Oreo Princess Campaign", IBA Business Review, Vol: 11, Issue: 1, Page(s): 85-93, Published by: Institute of Business Administration, Karachi, Pakistan, June 30, 2016.
12. **Dr. M. Shahid Qureshi**, Sana-ur-Rehman Sheikh, Rao Israr, "Application of Effectual Principles To Promote Agriculture Entrepreneurship: Qualitative Study Of Successful Agriculture Based Ventures In Sind", Journal of Social Sciences (PJSS), Vol: 36, Issue: 2, Page(s): 621-634, Published by: Bahauddin Zakariya University, Multan, Pakistan, July 1, 2016.

13. Mohsin Sadaqat, **Dr. Hilal Anwar Butt**, "Modeling Sentiment, Temporal Volatility and Excess Returns: Empirical Evidence from Segmented Stock Market", *Journal of Business & Economics*, Vol: 8, Issue: 2, Page(s): 202-228, Published by: Faculty of Administrative Sciences, Air University, Pakistan, December 1, 2016.
14. Shama Ghaffar, **Dr. Saqib Sharif**, "The level of Financial Literacy in Pakistan", *Journal of Education & Social Sciences*, Vol: 4, Issue: 2, Page(s): 224-235, Published by: Geist Science, Karachi, Pakistan, December 29, 2016.
15. **Dr. M. Shahid Qureshi**, Asma Abdul Rahim Chang, Ambreen Shahid, "Women Entrepreneurs in Pakistan: A Qualitative Study Using Multiple Case Design Method to Study the Application of Effectuation Model", *Global Management Journal for Academic and Corporate studies (GMJACS)*, Vol: 6, Issue: 2, Page(s): 170-176, Published by: Bahria University Karachi, Karachi, Pakistan, December 30, 2016.

### Faculty of Computer Science:

1. Ambreen Insaq, **Dr. Zaheer Uddin**, Mirza Salman Baig, Taufeeque Rauf, Muhammad Shahzad, Salman Ahmed Khan, "Estimation of Various Tidal Parameters and Possibility for Harnessing Tidal Energy along the Southeast Coastal Area of Karachi, Pakistan", *Science International - Lahore*, Vol: 28, Issue: 1, Page(s): 187-193, Published by: Publications International, Lahore, Pakistan, January 1, 2016.
2. M. Asif Siddiqui, **Dr. Zaheer Uddin**, S. Naseem Shah, "Surface Behavior and Thickness Measurement of Free Standing Thin Film of Liquid Crystal Compound Biphenyl (E7)", *Journal of Basic and Applied Science*, Vol: 12, Page(s): 118-121, Published by: Lifescience Global, Karachi, Pakistan, February 2, 2016.
3. Syed Mansoor Naqvi, **Dr. Zaheer Uddin**, Zafar Sajjad, Imran Ahmed Siddiqui, Amjad Hussan, "Radiation Dose Distribution Measurements of kilo-Voltage Photons using Optically Stimulated Luminescence Detectors (OSLs) in Radiological Procedures", *Journal of Basic and Applied Science*, Karachi, Vol: 12, Page(s): 258-268, Published by: Lifescience Global, Karachi, Pakistan, June 29, 2016.
4. **Engr. Dr. Syed Irfan Nabi**, "Organizational Transformation: Creating the enabling environment through temporary disconnect", *IBA Business Review*, Vol: 11, Issue: 1, Page(s): 48-61, Published by: IBA, Karachi, Pakistan, June 30, 2016.

## Conferences

### International

#### Faculty of Business Administration:

1. **Syed Imran Saqib**, "Developing a Conceptual Model to Map the Perceptions of HRM Effectiveness in Young Professionals: The Case of the Emerging Economy of Pakistan", *Global Strategy and Emerging Markets Conference (GSEM)*, Published by: University of Miami, Miami, United States, January 6, 2016-January 8, 2016.
2. **Dr. Mohammad Nishat, Dr. Wali- Ullah**, "Banks, Stock Market Development and Economic Growth in Pakistan: A Multivariate Causal Linkage Approach", *Proceedings of 5th Asian Management Research and Case Conference (AMRC)*, Published by: AMRC, United Arab Emirates, January 16, 2016-January 18, 2016.
3. **Dr. Wali- Ullah, Dr. Mohammad Nishat**, "Stock and Bond Market Assimilation: A Bivariate GARCH with DCC Approach", *Proceedings of 5th Asian Management Research and Case Conference (AMRC)*, Page(s): 20, Dubai, United Arab Emirates, January 16, 2016-January 18, 2016.
4. **Dr. Zeenat Ismail**, "Judging Products by Their Labels: Effects of Package Labelling on Consumer Perceptions of Quality in Karachi", *5th Asian Management Research and Case Conference, AMRC: Internationalizing Asian Businesses*, Published by: 5th Asian Management Research and Case Conference, UAE, United Arab Emirates, January 16, 2016-January 18, 2016.
5. **Nyla Aleem Ansari**, "Creating Healthy Work Places: Understanding Linkages between Implicit and Explicit Sex Stereotypes and Prescriptive Attributes of Female Leaders (A research case study of Pakistani professional women (mothers))", *5th Asian management Research and Case (AMRC) Conference: Internationalizing International Businesses*, Page(s): 86, Published by: AMRC-- book of abstracts, Dubai, United Arab Emirates, January 16, 2016-June 18, 2016.
6. **Mehwish Ghulam Ali**, Anil Saleem Thawar, Siddiqua Alibhai, "Impact of women empowerment on attitudes towards intimate partner violence", *Economics and Biology of Contests Conference 2016*, Published by: Queensland University of Technology Brisbane, Brisbane, Australia, February 27, 2016-February 28, 2016.
7. **Farah Naz Baig**, "Entrepreneurial Resourcefulness, Product Strategy and Channel Structure: A Transaction Cost Economies Perspective", *Southampton Business School Conference*, Published by: Southampton Business School, Southampton, England, March 21, 2016-March 22, 2016.
8. **Saima Husain**, "Consumer Socialization of Tweens in an Interinstitutional Society: An Institutional Logics Perspective (Won Best Paper Award)", *Southampton Business School PhD Student Conference 2016*, Published by: University of Southampton, Southampton, England, March 21, 2016-March 22, 2016.

9. **Dr. Muhammad Ayaz**, Junaid Ashraf, "Contesting "Precariousness": A Study of Changing Employment Relations in Pakistan's Garment Manufacturing Industry", The 33rd International Labour Process Conference, Published by: WZB, Berlin, Germany, April 4, 2016-April 6, 2016.
10. **Saima Husain**, "Consumer Socialization: Capturing the Perspective of the one Being Socialized", 7th International Child and Teen Consumption Conference - Cultural Contexts, Relations and Practices, Published by: Aalborg University, Aalborg, Denmark, April 27, 2016-April 28, 2016.
11. **Lalarukh Ejaz**, Mine Karatas-ozkan, Vadim Grinevich, **Dr. Amber Gul Rashid**, "Informal Entrepreneurship, Pakistani Women and Extreme Institutional Voids - A Research Agenda", EURAM 2016, Published by: EURAM, Paris, France, June 1, 2016-June 4, 2016.
12. **Dr. Hilal Anwar Butt**, Ihsan Badshah, Muhemmad Tahir, "Illusory Nature of Pricing of Illiquidity Effect: The Test Case of Australian Stock Market", 23rd Annual Conference of the Multinational Finance Society, Issue: 23, Page(s): 59, Published by: Multinational Finance Society, MFC, Stockholm, Sweden, June 26, 2016-June 29, 2016.
13. Sunil Mohanty, Aigbe Akhigbe, Abdulrahman Basheikh, **Dr. Haroon Khan**, "The Effects of Dodd-Frank Act on Bank Risk: The Case of Global Systemically Important Banks (G-SIBs)", World Finance Conference, Page(s): 141, New York, United States, July 29, 2016-July 31, 2016.
14. **Dr. M. Shahid Qureshi**, "Effective Models of Science & Technology Entrepreneurship Education", Presented in a PDW (Professional Development Workshop) at the Academy of Management 2016 Annual Meeting, Page(s): 227, Published by: Academy of Management, Anaheim, United States, August 5, 2016-August 9, 2016.
15. **Dr. Sheba Saeed**, "Hijra Identities and Vulnerabilities in Contemporary India", SASNET Conference "Modern matters: Negotiating the Future of Everyday Life in South Asia", Published by: Lund University, Lund, Sweden, September 20, 2016-September 22, 2016.
16. **Dr. Zeenat Ismail**, "To Study the Difference in the Participation Level of Parents in the Education of Pakistani Students from Grade 7 to 10: Relation with Gender and Level of Studies", 4th International Conference on Disciplines in Humanities and Social Sciences (DHSS-2016), Page(s): 1-8, Published by: ERPUB (Emirates Research Publishing), Bali, Indonesia, October 4, 2016-October 5, 2016.
17. Talha Nadeem, **Dr. Mohammad Nishat**, "Small and Medium-Size Enterprises in Pakistan: Access to Finance as Growth Constraint", International Conference on Business Management (ICoBM), Published by: NUST, Islamabad, Pakistan, October 26, 2016-October 27, 2016.
18. **Dr. Huma Amir**, Dr. Wajid H. Rizvi, "Does Social Image (Pakistani Consumers) Mediate Relationship between Brand Performance and Brand Attachment for an Imported Cosmetic Brand?", 2016 INFORMS Annual Meeting, Published by: INFORMS, Nashville, United States, November 13, 2016-November 16, 2016.
19. Hira Naeem, **Dr. Huma Amir**, "Identification of Perceived Quality Attributes and its Influence on Brand Attitude and Purchase Intentions in Context of Car Buying", 3rd IBA International Conference on Marketing, IBAICM 2016, Vol: 3, Published by: IBA, Kuala Lumpur, Malaysia, December 19, 2016-December 20, 2016.
20. **S.M Saeed**, **Dr. Mohammad Nishat**, "Factors behind Marketing Innovation in Companies", 3rd IBA International Conference on Marketing, IBAICM 2016, Published by: IBA, Kuala Lumpur, Malaysia, December 19, 2016-December 20, 2016.

### Faculty of Computer Science:

1. **Sharaf Hussain**, Samita Bai, **Dr. Shakeel Ahmed Khoja**, "Efficient Applications for Mathematical Resources on Web", Proceedings of the 10th INDIACOM, Published by: IEEE, New Delhi, India, March 16, 2016-March 18, 2016.
2. Samita Bai, **Sharaf Hussain**, **Dr. Shakeel Ahmed Khoja**, "A Hybrid Linked Data Query Execution Approach using Backlinks", Proceedings of the 10th INDIACOM, Published by: IEEE, New Delhi, India, March 16, 2016-May 18, 2016.
3. **Hamida Ali**, **Dr. Sayeed Ghani**, "Heterogeneous Traffic Modeling and Analysis for Wireless Sensor Networks", The International Conference on Mobile Web and Intelligent Information Systems (MobiWis-2016), Vol: 9847, Page(s): 246-255, Published by: Springer, Vienna, Austria, August 22, 2016-August 25, 2016.
4. **Sharaf Hussain**, Samita Bai, **Dr. Shakeel Ahmed Khoja**, "Efficient Applications for Mathematical Resources on Web", 3rd International Conference on Computing for Sustainable Global Development (INDIACom), Page(s): 968-973, Published by: IEEE XPLORE, New Delhi, India, March 16, 2016-March 18, 2016.
5. Saman Zehra Rizvi, **Dr. Sayeed Ghani**, "Predicting Higher Education MOOCs Engagement-Level Odds; A Stochastic Approach", Society for Research in Higher Education International Annual Research Conference, Published by: Society for Research in Higher Education, Newport, United Kingdom, December 7, 2016-December 9, 2016.



## National

### Faculty of Business Administration:

1. Saba Saleem, **Dr. Wali-Ullah**, "Risk Assessment of Islamic Stock Portfolios with CAPM and Multifactor Asset Pricing Model", Islamic Finance Banking & Business Ethics Global Conference (IFBBE 2016), Published by: LUMS, Lahore, Pakistan, March 26, 2016-March 27, 2016.
2. **Dr. Wali-Ullah**, Saba Saleem, "Idiosyncratic Volatility and Asset Pricing in Emerging Markets: Case of Karachi Stock Market", 5th International Applied Business Research Conference (IABRC), Published by: International Islamic University, Islamabad, Pakistan, May 15, 2016-May 18, 2016.
3. **Dr. Saqib Sharif**, "Investment Opportunity Set, Corporate Governance Practices and Performance of Modarabas", World Islamic Finance Forum 2016, Published by: IBA-CEIF Center of Excellence in Islamic Finance, Karachi, Pakistan, September 5, 2016-September 6, 2016.

### Faculty of Computer Science:

1. **Dr. Javed Iqbal**, Mirza Aqeel Baig, "Exploring Channels of Economic Linkages of Pakistan's Economy to the Globe", 8th SAICON Conference, Published by: CIIT Islamabad, Pakistan, August 24, 2016-August 26, 2016.
2. **Dr. Tariq Mahmood**, Ghulam Mujtaba, Liyana Shuib, Nikkishah Zulfiqar Ali, Aamir Bawa, Saima Karim, "Mobile-Based Intelligent Transportation for Bus Commuters based on Twitter Analytics", Frontiers of Information Technology (FIT 2016), Published by: IEEE Computer Society, Islamabad, Pakistan, December 19, 2016-December 21, 2016.
3. Asma S. Larik, **Dr. Sajjad Haider**, "On Using Evolutionary Computation Approach for Strategy Optimization in Robot Soccer", In Proceedings of the 2nd International Conference on Robotics and Artificial Intelligence, Vol: 2, Published by: IEEE, Islamabad, Pakistan, November 1, 2016-November 2, 2016.

## Book Chapters

### Faculty of Business Administration:

1. **Dr. Amana Raquib**, "Maqasid al Shariah: A Traditional Source for Ensuring Design and Development of Modern Technology for Humanity's Benefit", in "Islamic Perspectives on Science and Technology" (eds. M. H. Kamali et al.), Page(s): 143-167, Published by: Springer, Singapore, April 26, 2016.
2. Aijaz Ahmed Arian, Zahid Hussain, **Dr. Wajid H. Rizvi**, Muhammad Saleem Vighio, "Evaluating Usability of M-Learning Application in the Context of Higher Education Institute", Learning and Collaboration neologies, Vol: 9753, Page(s): 259-268, Published by: SpringerLink, United States, June 21, 2016.
3. Prof Sarfraz Mian, **Dr. M. Shahid Qureshi**, "Social Network Structures of Nascent Entrepreneurs: An Exploratory Study of Advisor Networks in MENA Countries", Book published by Edward Elgar publishing limited Entrepreneurial Process and Social Networks: A Dynamic Perspective, Page(s): 263, Published by: Edward Elgar publishing, Massachusetts, United States, July 26, 2016.
4. **Dr. Azam Ali**, "Banking Sector Landscape", Pakistan Islamic Finance Report 2016: Innovation at Asia's Crossroads, Page(s): 108-135, Published by: IBA CEIF, Thomson Reuters and IDB IRTI, Karachi, Pakistan, September 5, 2016.
5. **Dr. Aadil Nakhoda**, "A Practical Guide to Trade Policy Analysis: A Case on Pakistan", A Practical Guide to Trade Policy Analysis, Published by: UNCTAD and WTO, Geneva, Switzerland, November 1, 2016.

## IBA Publications

1. **Dr. Mohammed Nishat**, Editor: IBA Business Review, Vol: 11, Issue: 1, Published by: IBA, Karachi, Pakistan, June 2016.

# Annex C. Faculty Development

## Professional Development

IBA faculty participated in the following professional development programs during 2016-17.

Table 66. Summary of Professional Development Programs attended by Faculty Members

Month/Duration	Short Description	Location
August 1-5, 2016	QMS Auditor / Lead Auditor Training Course	Islamabad
August 1-5, 2016	5 days QMS Auditor - Lead Auditor/LRQA Training	Islamabad
August 6-7, 2016	2016 Academy of Management OCIS Doctoral Consortium	Anaheim, California, USA
August 5-9, 2016	76th Annual Meeting of the Academy of Management (AOM)	Anaheim, California, USA
August 15-16, 2016	Training program on Marketing the Islamic Perspective	IBA, Karachi
October 14-16, 2016	LUMS Training Program on Islamic Finance for Academicians	LUMS, Lahore
October 19-21, 2016	Country Report on Pakistan during the session on Asia-Pacific Region in the Project Link Research Centre's Annual Conference held in University of Toronto	Toronto
November 21-22, 2016	AACSB Business Accreditation Seminar	Kuala Lumpur, Malaysia.
November 23-24, 2016	AACSB Assurance of Learning Seminar	Kuala Lumpur, Malaysia.
November 23-24, 2016	IoBM - AMDIP Faculty Colloquium - organized by Institute of Business Management (IOBM), and Association of Management Development Institutions in Pakistan (AMDIP).	Karachi
November 21-25, 2016	Train of Trainers in Islamic Finance Workshop	Kuala Lumpur, Malaysia
November 25, 2016	AACSB Impact Forum	Kuala Lumpur, Malaysia.
October 10 – December 4, 2016	UNCTAD Virtual Institute online course on Economic Analysis of Non-Tariff Measures	Karachi
December 6-10, 2016	Supply Chain Management Security Lead Auditor Training Course	Karachi
December 13-15, 2016	Conference of PSDE	PSDE, Islamabad
January 10, 2017	Ulema Conference of CEIF	Islamabad
January 8-12, 2017	Price-Babson Symposium for Entrepreneurship Educators (SEE-39)	Babson College, Wellesley, US
February 1-7, 2017	31st Conference on Artificial Intelligence	San Francisco, California USA
February 14-15, 2017	Workshop on 'Time, Quality and Donor Relationship Management'	Karachi
February 23, 2017	Workshop on Using Network Theory to do Historical Analysis conducted by Dr. Emily Erikson, Associate Professor of Sociology at YALE	Habib University, Karachi

Month/Duration	Short Description	Location
February 23, 2017	Workshop on "Collection, Utilization & Investment of Zakah & Donations in Welfare Organizations"	IBA, Karachi
February 26 - March 1, 2017	Training workshop in Dubai for Certificate Corporate Governance Best Practice	Dubai
March 7-8, 2017	CEIF Conference	Lahore
May 10-11, 2017	SPPRA Training arranged for IBA Staff	Karachi
March 10-12, 2017	Strategic Visions, Workshop, Organized by TimeLenders	Rangoonwala Community, Karachi (Pakistan)
April 13, 2017	First National Dialogue on Writing Centers organized by: Ardeshir Cowasjee Centre for Writing	IBA, Karachi
April 14, 2017	Workshop PAS "Dig-It"	Karachi
April 28-29, 2017	NBEAC Training Strategic Planning of a Business School	Islamabad
April 28 - May 2, 2017	Religion & Science: Reasons for Conflict and Preconditions for Reconciliation organized by John Templeton Foundation and Khwarizmi Science Society	Mehran Hotel, Karachi
June 4-16, 2017	Barcelona IFP	Spain Barcelona
March 9 - July 6, 2017	Professional Education Program on "Effective Management Practices" conducted by the Institute for Educational Development, Pakistan	AKU, Karachi





Table 67. Academic Development Programs

Faculty Member	Description	Department	Duration	Location
<b>INTERNATIONAL (FULL)</b>				
Nauman J. Amin	Pursuing PhD Studies at University of Birmingham	Economics & Finance	September 2013 – 2017	UK
Ambarin Asad Khan	Pursuing PhD Studies at University of Manchester	Marketing	Pursuing leading to PhD since August 2008; her degree status is still awaited	UK
Amer Iqbal Awan	Pursuing PhD at ESADE Business School	Economics & Finance	September 2013 – 2017	Spain
Obaid Pervaiz Gill	Pursuing PhD Studies at the Australian School of Business, University of New South Wales (UNSW)	Marketing	July 2013 – 2017	Australia
Beena Batool	Pursuing PhD Studies at Florida State University	Social Sciences & Liberal Arts	August 2013 – 2017	US
Ghazal Asif	Pursuing PhD Studies at John Hopkins University, Baltimore. She received a fellowship.	Social Sciences & Liberal Arts	July 2013 – 2017	US
Imran Saqib	Pursuing PhD Studies at University of Manchester	Management	September 2014 – 2018	UK
Abbas Ali Gillani	Pursuing PhD Studies at University of Southampton	Economics & Finance	September 2014 – 2018	UK
Amir Bashir	Pursuing PhD Studies at Massey University	Mathematical Sciences	May 2016 – 2019	New Zealand
Asma Ghani	Pursuing PhD at The Graduate School of Arts and Sciences, Harvard University	Social Sciences & Liberal Arts	August 16 – July 21	US
Mehwish Ghulam Ali	Pursuing PhD at RMIT University	Economics & Finance	August 16 – December 20	Australia
<b>INTERNATIONAL (SPLIT)</b>				
Sana Tauseef	Pursuing Split PhD Studies at IMT Ghazia-bad/ Grenoble Ecole De Management	Economics & Finance	September 2013 – 2017	India / France
Nida Aslam Khan	Pursuing Split PhD Studies at IMT Ghazia-bad/ Grenoble Ecole De Management	Marketing	September 2013 – 2017	India / France
Muhammad Asad Ilyas	Pursuing Split PhD Studies at IMT Ghazia-bad/ Grenoble Ecole De Management	Accounting & Law	September 2013 – 2017	India / France

Faculty Member	Description	Department	Duration	Location
<b>INTERNATIONAL (SPLIT)</b>				
Muhammad Asif Jaffer	Pursuing Split PhD Studies at IMT Ghaziabad/ Grenoble Ecole De Management	Accounting & Law	September 2013 – 2017	India / France
Lalarukh Ejaz	Pursuing Split PhD Studies at University of Southampton	Economics & Finance	February 2014 – 2018	UK
Farah Naz Baig	Pursuing Split PhD Studies at University of Southampton	Marketing	October 2014 – 2018	UK
Saima Hussain	Pursuing Split PhD Studies at University of Southampton	Marketing	October 2014 – 2018	UK
Nyla Aleem Ansari	Pursuing Split PhD Studies at Pisa – Grenoble	Management	November 2015 – 2019	France
Syed Sharjeel Ahmad Hasnie	Pursuing Split PhD Studies at Grenoble Ecole de Management Doctorate of Business Administration Program	Accounting & Law	November 2016 – 2020	France
<b>DOMESTIC</b>				
Javeria Rebaz	Pursuing MPhil at National Defense University	Social Sciences & Liberal Arts	September 2014 – August 2016	Islamabad, Pakistan
Muhammad Waseem Arain	Pursuing PhD Studies at IBA	Computer Sciences	Pursuing since Fall 2006	Karachi, Pakistan
Maqsood Alam	Pursuing PhD from University of Karachi	Mathematical Sciences	Pursuing since July 2009	Pakistan
<b>POST DOC/ FELLOWSHIP PROGRAMS</b>				
Dr Abdul Majid Khan	Pursuing Postdoctoral at Okinawa Institute of Science and Technology	Mathematical Sciences	September 2014 – August 2015	Japan
Dr Hisham Bin Zubair	Pursuing Postdoctoral at Memorial University of Newfoundland	Mathematical Sciences	June 2016 – May 2017	Newfoundland



## Annex D. Centre for Excellence in Islamic Finance (CEIF) Activities

Table 68. Executive Learning Programs

Course
Introduction to Islamic Finance
Collection, Utilization & Investment of Zakah & Donations in Welfare Organizations
Framework for Islamic Accounting Standards in IFIs
Operational Aspects of Family Takaful Business
Advanced Certificate in AAOIFI Shariah Standards
Fundamentals and Basics of Islamic Finance
Risk Management in Islamic Financial Institutions
Roadmap for Achieving Shariah Compliance
Product Development: Innovation and Challenges in Islamic Consumer Finance
Islamic Finance Concepts and Products
Islamic Code for Trade and Business
Laws of Islamic Inheritance
Collection, Utilization & Investment of Zakah & Donations in Welfare Organizations
Introduction to Islamic Finance for Educators
Islamic Finance for Traders
Islamic Finance for Traders
Introduction to Islamic Capital Markets
Islamic Finance for Traders
Islamic Capital Markets and Sukuk
Introduction to Islamic Capital Markets
Islamic Finance for Academicians
Islamic Finance Concepts and Products for Shariah Scholars
Islamic Finance for Traders
Shariah Compliance and Audit of IFIs
Understanding Takaful
Fundamentals of Islamic Finance
Fundamentals of Islamic Finance
Pool Management and Profit Distribution for IFIs
Advanced Certificate in AAOIFI Shariah Standards
Treasury Management for Islamic Banks
Islamic Perspective on Marketing Principles and Practices
Introduction to Islamic Finance for Media Professionals

Table 69. Memorandum of Understanding

Course
MoU Signed
MoU Signed with Islamic University of Maldives
MoU Signed with Sindh Judicial Academy
MoU Signed with International Centre for Islamic Finance (INCEIF)
MoU Signed with Islamic Banking Centre, King Saud University
MoU Signed with ICIFE

Table 70. Awareness Sessions

Course
6th Islamic Finance Expo & Conference
Leadership in Quran and Sunnah
Session at Karachi School of Business Leadership
Awareness Session of Islamic Banking and Finance
Global Business Growth Opportunities in Halaal Markets
International Forum on "Unlocking Islamic Finance Potential in CPEC and Beyond"
Opportunities and Challenges in Halaal Markets
Policy Dialogue on Islamic Capital Markets and Takaful at WIFF2016

Table 71. Round Table Sessions

Course
Pakistan Halaal Markets Challenges, Risks and Regulatory Issues
Roundtable Session with Senators & Parliamentarians
Islamic Finance Opportunities in CPEC and Beyond



Table 72. Distinguished Leadership Dialogues

Course
<b>Digital Disruptions &amp; Global Trends in Islamic Financial Services at Riphah University</b> <i>Mr. Ashar Nazim, Ernst &amp; Young, Bahrain</i>
<b>Digital Disruptions &amp; Global Trends in Islamic Financial Services Industry at SECP, Islamabad</b> <i>Mr. Ashar Nazim, Ernst &amp; Young, Bahrain</i>
<b>Global Opportunities for Islamic Finance and Challenges in Non-Muslim Majority countries</b> <i>Mr. Almir Colan, Director, AusCIF</i>
<b>Banks of Tomorrow</b> <i>Mr. Ashar Nazim, Ernst &amp; Young, Bahrain</i>
<b>Risk Sharing Islamic Banking Model for Islamic Banks</b> <i>Dr. Obiyathulla Ismath Bacha, Professor, INCEIF, Malaysia</i>
<b>Financing Infrastructure Projects using Innovative Sukuk Solutions</b> <i>Dr. Obiyathulla Ismath Bacha, Professor, INCEIF, Malaysia</i>
<b>Global Growth Opportunities in Islamic Finance</b> <i>Mr. Najmul Hassan, Director, FIDD, Islamic Corporation for the Development of the Private Sector</i>

Table 73. Product Development & Shariah Compliance Forums

Course
<b>Challenges of Halaal Pharmaceutical Industry Awareness and Regulatory Framework</b> <i>Halaal Foundation</i>
<b>Panel Discussion on Exploring Islamic Finance Development and Opportunities in China</b> <i>Dr. Sulaiman Liu, Al-Sadiq Consulting, China</i>
<b>Building Entrepreneurial Skills in Islamic Banks</b> <i>Mr. Saleem Ullah, State Bank of Pakistan</i>
<b>How to Expedite Litigation in Islamic Banking Disputes in Court</b> <i>Mr. Shahid Shafiq, Sindh Judicial Academy</i>
<b>How Islamic Financial Ethics Evolve: The Politics of Tawarruq in Malaysia, Oman, and Saudi Arabia</b> <i>Dr. Ryan Calder, Johns Hopkins University, USA</i>
<b>Digitization of Islamic Financial Institutions</b> <i>Mr. Naim Ilyas</i>



## Annex E. Centre for Executive Education (CEE) Activities

Table 74. Programs held in CEE during 2016-17

Program	2016-2017
Open Enrolment Programs	37 Workshops in Karachi & Lahore
Client Specific Programs	11 Clients – 32 Workshops in Karachi, Islamabad, Lahore, Multan, Rawalpindi & Thar
MoUs/Training Agreement/ Professional Bodies	3 MoUs / 2 memberships renewals
Brainstorming Sessions/ Seminars/Video Conferences	13 Guest Speaker Sessions – 5 Seminars & Brainstorming sessions
Inauguration/ Orientation & Convocation Ceremonies of PGD Programs	3 Ceremonies



Table 75. Open Enrolment Workshops

Workshop
Presentation Skills: Masterclass
Factory Management
Contract Management
Project Management - Framework & Tools
GS1 Global Barcode
Managerial Communication Strategies for Success
Best Practices in Internal Auditing
Finance for Non-Finance Executives
High Impact Train the Trainer (NEW)
Building Strong Pharma Brands
Financial Modelling - Module 1,2,3
Compensation & Benefits Management
Discovering Leadership Through Self Analyses (NEW)
Project Management - Framework & Tools (NEW)
Strategic Project Management - Managing the Project Portfolio (NEW)
Factory Management
Contract Management
B2B Selling Skills (NEW)
Finance for Non-Finance Executives
Performance Management Essentials (NEW)
Managerial Communication Strategies for Success
Project Management - Framework & Tools (NEW)
Negotiation & Conflict Resolution Skills
Discovering Leadership Through Self Analyses
Compensation & Benefits Management
Balanced Scorecard
Building Strong Pharma Brands
HR as Strategic Business Partner
Professionalizing Family Business
Current Good Manufacturing Practices

Table 76. Board Level - Open Enrolment Programs

Board Level - Open Enrolment Programs	Dates
Directors' Training Program - Module 1,2	October 24-27, 2016
Directors' Training Program - Module 1,2	December 5-8, 2016
Directors' Training Program - Module 1,2	May 8-11, 2017

Table 77. Client-Specific Programs

Workshop	Client
Strategic Leadership & Management	Hira Foundation School
Train the Trainer	Hira Foundation School
Marketing Excellence Program - Batch 1 & 2	Hilton Pharma Limited
First Line Managers' Training Program - Batch 1,2,3,4	Martin Dow Limited
Product Management - Batch 1 & 2	Hilton Pharma Limited
Future Leaders' Program	Century Paper & Board Mills Ltd
Counselling and Mentoring Employees at the Workplace	Attock Petroleum Limited
Personal Development	Senate of Pakistan
Constitutional Development	Senate of Pakistan
Legislation in Pakistan	Senate of Pakistan
Drafting for Drafters	Senate of Pakistan
Financial Management in Parliament	Senate of Pakistan
Negotiation and Conflict Resolution	Senate of Pakistan
Parliamentary Practices	Senate of Pakistan
Federalism	Senate of Pakistan
Innovative Research for Sustainability & Growth	Senate of Pakistan
Directors' Training Program	Faisalabad Industrial Estate & Management Company
High Performance Leadership Development Program – Module 1 & 2	Pakistan Petroleum Limited
Projects Planning and Control in a Multiple Project Environment - Module 1 & 2	Pakistan Petroleum Limited
Financial Modelling	Hub Power Company Limited
Business Communication - Batch 1 & 2	Pakistan Refinery Limited
Personal Development - Batch 1 & 2	Pakistan Refinery Limited
Project Risk Management	Engro Powergen Limited



Table 78. Activities for PGD Programs

PGD Program	Activity
Healthcare Management	Guest Speaker session by Ms. Zubaida Malik & Muniba Masood
Healthcare Management	Guest Speaker session by Shamsah Virani
Healthcare Management	Guest Speaker session by Mr. Rauf Khalid
Healthcare Management	Guest Speaker session by Dr. Nadeem Ahmed
Healthcare Management	Guest Speaker session by Mr. Malik Ahmed
Healthcare Management	Guest of Honor: Engr. Ashfaqe Ahmed Ujjan & Mr. Nazir Hussain
Healthcare Management	Guest Speaker Session by Dr. Salman Fareedi – MS Liaquat National Hospital
Healthcare Management	Advisory Council for Postgraduate Diploma in Hospital Management
Healthcare Management	Trip to Indus Hospital
Healthcare Management	Guest Speaker Session by Prof. Dr. Sadiah Ahsan Pal
Healthcare Management	Certificate Program by Dr. Khurram Zaki
Healthcare Management	Guest Speaker session by Prof. Saeed Minhas
Human Resource Management	Guest Speaker session by Ms. Zubaida Malik
Human Resource Management	Guest Speaker session by Mr. Imran Daudi
Human Resource Management	Advisory Council for Postgraduate Diploma in Human Resource Management
Human Resource Management	Guest Speaker Session by Ms. Madiha Mustafa (HoD Industrial Engineering and Planning, Midas Safety)
Supply Chain Management	Guest Speaker session by Ali Imam Qadri
Supply Chain Management	Guest Speaker session by Abdul Salam Khan
Supply Chain Management	Guest Speaker session by Mr. Iqbal Sheikh
Supply Chain Management	Advisory Council for Postgraduate Diploma in Supply Chain Management
Supply Chain Management	LRQA



Table 79. Open Enrolment Workshops – Skill Development Program

Titles
Accounting for Decision Making
Advanced Computer Graphics
Analysis of Financial Statement
Business Analysis & Valuation
Dashboard Reporting in Excel
Digital Marketing
Effective Public Speaking
Essential Skills for Budding Managers
Financial Boot Camp
Financial Management
Fundamentals of Business Correspondence
IELTS
Interactive English
MS Excel (Basic to Intermediate) MS Excel Package
MS Excel (Intermediate to Advanced) MS Excel Package
Optimizing your Presentation Skills
Personal Management for Success
Power BI (Business Intelligence Software by Microsoft)
Power Pivot & Power Query in Excel
Power Talking
SAP ERP Financial
Smart Selling Skills
Successful Business Communication
Training to become Microsoft Office Specialist (MOS) in Excel



Table 80. Customized Workshops – Skill Development Program

Titles
Sindh Engro Coal Mining Company
Pakistan Petroleum Limited Asia E&P B.V. Iraq branch
Aga Khan Education Services, Pakistan (AKESP)
Oxford Policy Management (OPM) - Government of Sind (MS Excel)
National Institute of Banking & Finance (NIBAF)

NIBAF was only provided with a Venue for their training.



## ***Annex F. Centre for Excellence in Journalism (CEJ) Activities***

### **Seminar on "Pacing Yourself with Ever Changing Digital Media"**

US Consulate Karachi on July 16, 2016 organized a seminar "Pacing Yourself with Ever Changing Digital Media" at CEJ, highlighting the dynamics of online journalism and brand promotion. Other than social media experts, some of the prominent journalists including Zarrar Khuhro, Mubashir Zaidi and Nadeem Farooq Paracha participated in the discussions.

### **Newly appointed USCG Grace Shelton visits CEJ**

Newly appointed US Consul General, Grace Shelton and Public Affairs Officer, John E. Warner visited the CEJ for the first time on Thursday, Sep 29, 2016 and admired the facility. She also spoke with the instructors of our ongoing course on "TV Talk Show Production" and was briefed on the past and future courses.

### **US Consulate workshop on US Presidential Elections at CEJ**

On October 14, 2016, US Consulate Karachi recently conducted an informative workshop on the history, process and evolution of the US Presidential Elections for the students. The workshop was conducted by Joshua Vincent and Tanya Rogers. The workshop aimed at creating better understanding about the entire process of elections.

### **CEJ collaborates with Sanofi to conduct health reporting workshop**

CEJ-IBA in collaboration with Sanofi Pakistan conducted a workshop on Health Reporting on December 6, 2016 which was attended by fifteen reporters and journalists working in health sector in Karachi.

### **CEJ, CCPP Award Journalists for Excellence in Health Reporting**

CEJ-IBA and Center for Communication Programs Pakistan (CCPP) organized the first ever "Excellence in Journalism Awards 2016". Thirteen journalists received excellence awards in health reporting, for news stories published between July 1, 2015 and June 30, 2016 at a ceremony held at CEJ on Monday, Dec 19, 2016.

### **CEJ collaborates with Tetra Pak on media handling workshop**

CEJ-IBA in collaboration with Tetra Pak organized a training on "Media Handling" for the corporate sector at the Institute of Business Administration, Karachi on February 15- 16, 2017.

### **CEJ hosts over 200 journalists during National Media Conference on Safety, Security**

On April 19, 2017, CEJ-IBA organized the National Media Conference that brought together approximately two hundred journalists from all over Pakistan. The conference was hosted by CEJ-IBA in Karachi and was made possible by a grant from the US.

### **CEJ hosts US-sponsored Citizen Journalism Program in Karachi**

The CEJ - IBA hosted a five-day Citizen Journalism Program from May 8 -12, 2017 in Karachi that brought together 40 Pakistan U.S. Alumni Network (PUAN) alumni. Most of the alumni were young professionals representing all twelve national chapters of PUAN.

### **CEJ collaborates with World Bank to host training for government sector**

CEJ-IBA in collaboration with The World Bank (WB), Islamabad organized a training for the communications professionals from government sector on "Strategic Communication for Development" from May 10 – 11, 2017 at the Institute of Business Administration, Karachi. The training was attended by thirteen participants from different government organizations.

### **CEJ-CCPP Organize Workshop on Rights-based Health Reporting**

CEJ-IBA organized a workshop on 'Rights-Based Health Reporting' which was conducted from May 15th to 18th, 2017 in collaboration with Center of Communication Programs Pakistan (CCPP). The workshop was aimed towards female and journalists of minority communities who specialize in health reporting to help them get introduced with the tools and techniques used to report on health and wellness issues as well as understand them in a human rights context.

### **CEJ collaborates with Nestlé' to train journalists on nutrition, health reporting**

CEJ-IBA in collaboration with Nestlé Pakistan organized a two day workshop for nutrition and health reporters on "Basics of Nutrition and Health Reporting: Nutrition as a source of News" from May 24 – 25, 2017. The training was attended by more than twenty print, broadcast and digital journalists from various media organizations.



## MoUs signed by CEJ

### CCP-Pakistan signs MoU with CEJ for excellence awards in journalism

On 24th October, 2016, Center for Communication Programs (CCP) Pakistan signed an MoU with the Centre for Excellence in Journalism at IBA, Karachi for the launch of Excellence Awards in Journalism in Pakistan.

### Hisaar Foundation signs MoU with CEJ

On Oct 26, 2016, the Hisaar Foundation and the Center for Excellence in Journalism, IBA signed an MoU under which both organizations will cooperate with each other for the promotion of their programs.

### ICRC signs MoU with CEJ

On June 6, 2017, the International Committee of the Red Cross (ICRC) and the Center for Excellence in Journalism (CEJ) at the IBA signed an MoU, entering into a partnership aimed at improving standards of humanitarian reporting in order to ensure accurate, ethical and responsible broadcasting during humanitarian and disaster response crisis situations.



## Annex G. Highlights of Completed Projects 2016-17

During 2016-17, three new projects were completed in Main Campus.

Table 81. Completed Projects

Projects	Location	Cost in PKR Millions	Date of Initiation	Date of Completion
IBA Entrance Gate	Main Campus	5	5 January 2016	30 April 2017
IBA Clinic	Main Campus	15	2015	February 2017
External Development	Main Campus	105	July 2012	August 2017

Table 82. Projects in Progress

Projects	Location	Cost in PKR Millions	Date of Initiation	Date of Completion
Boundary Wall & Security Posts	Main Campus	18	22 March 2017	31 March 2018

### Details of Completed Projects 2016-17:

#### IBA Entrance Gate

- Covered Area: 1477 sqft
- Security Person Room: 64 sqft
- Security Checking Unit: 224 sqft
- Guard Room: 120 sqft
- Electronic Entrance Security Barrier
- Vehicle Scanner

#### IBA Clinic

- Covered Area of Building: 2270 sqft

#### Facilities Available:

- Patient care: 208 sqft
- Duty Doctor's room: 163 sqft
- Para Medical Staff: 150 sqft
- Examination: 198 sqft
- Nursing Station: 371 sqft

#### External Development

##### Landscaping with Concrete Pavers

- Walk way Areas & Parking Area: 189,531 sqft

##### Landscaping with Asphalt Road

- Area: 132,556 sqft



## Annex H. Boards and Committees

Table 83. Members of IBA Board of Governors

<b>Dr. Farrukh Iqbal</b> Executive Director, IBA	Chairman
<b>Mr. Justice Fahim Ahmed Siddiqui</b> Judge High Court of Sindh	Member
<b>Prof. Dr. M. Ajmal Khan</b> Vice Chancellor, University of Karachi	Member
<b>Prof. Dr. Fateh Muhammad Burfat</b> Vice Chancellor, University of Sindh	Member
<b>Mr. Muhammad Hussain Syed</b> Additional Chief Secretary, Universities and Boards Department Government of Sindh	Member
<b>Prof. Dr. A.Q. Mughal</b> Research Professor, Greenwich University	HEC Nominee
<b>Mr. Muffasar Atta Malik</b> President, Karachi Chamber of Commerce & Industry	Member
<b>Syed Mazhar Ali Nasir</b> Swat Ceramics (Pvt.) Limited	Nominee of FPCCI
<b>Mr. Waqar Hassan Siddique</b> Partner, The Abraaj Group	Member
<b>Mr. Shuaib Ahmed</b> Vice Chairman, Pakistan Gum and Chemicals Ltd.,	Member
<b>Senator Saleem H. Mandviwalla</b> Deputy Chairman of Senate	Member
<b>Mr. Zahid Bashir</b> Chairman, The Premier Insurance Co. Pakistan Ltd.	Member
<b>Shahid Shafiq</b> Director, Shahid Shafiq (Pvt.) Ltd.	Member
<b>Ms. Shahnaz Wazir Ali</b> President, Shaheed Zulfiqar Ali Bhutto Institute of Science and Technology (SZABIST)	Member
<b>Ms. Naheed Shah Durrani</b> Managing Director, Sindh Education Foundation Government of Sindh	Member

Table 84. Members of the Academic Board

<b>Dr. Farrukh Iqbal</b> Dean & Director, IBA	Chairman
<b>Dr. Ishrat Husain</b> Professor Emeritus, IBA	Member
<b>Dr. Zeenat Ismail</b> Professor, IBA	Member
<b>Dr. Mohammad Nishat</b> Professor, IBA	Member
<b>Dr. Nasir Touheed</b> Professor, IBA	Member
<b>Dr. Qazi Masood Ahmed</b> Professor, IBA	Member
<b>Dr. Shakeel A. Khoja</b> Professor, IBA	Member
<b>Dr. Sajjad Haider</b> Professor, IBA	Member
<b>Dr. Sayeed Ghani</b> Associate Professor & Associate Dean, IBA	Member
<b>Dr. Heman Das Lohano</b> Associate Professor, IBA	Member
<b>Dr. Wali Ullah</b> Associate Professor, IBA	Member



<b>Dr. Shahid R. Mir</b> Assistant Professor, IBA	Member
<b>Mr. Mir Muhammad Ali, CFA</b> Ex-Chief Executive Officer, UBL Fund Managers Limited	Member
<b>Mr. Veqar ul Islam</b> Director & CEO, Jaffer Business Systems	Member

Table 85. Members of the Selection Board

<b>Dr. Farrukh Iqbal</b> Executive Director, IBA	Chairman
<b>Mr. Noor Muhammad Jadmni</b> Chairman, Sindh Public Service Commission	Member
<b>Mr. Tariq Kirmani</b> Ex-MD, PIA	Member
<b>Mr. Najmus Saquib Hameed</b> Chairman, The Layton Rahmatullah Benevolent Trust	Member
<b>Mr. Shahid Shafiq</b> Director, Shahid Shafiq (Pvt.) Ltd.	Member
<b>Mr. Zaffar A. Khan</b> Ex-Chairman & CEO, PIA	Member
<b>Mr. Muhammad Hussain Syed</b> Additional Chief Secretary, Universities and Boards Department Government of Sindh	Member

Table 86. Members of the Audit & Finance Committee

<b>Mr. Zahid Bashir</b> Chairman, The Premier Insurance Co. Pakistan Ltd.	Chairman
<b>Dr. Farrukh Iqbal</b> Executive Director, IBA	Member
<b>Syed Mazhar Ali Nasir</b> Swat Ceramics (Pvt.) Limited	Nominee of FPCCI
<b>Mr. Shahid Shafiq</b> Director, Shahid Shafiq (Pvt.) Ltd.	Member

These lists are as of June 1, 2018.



## *Annex I. Alliances and Partnerships*

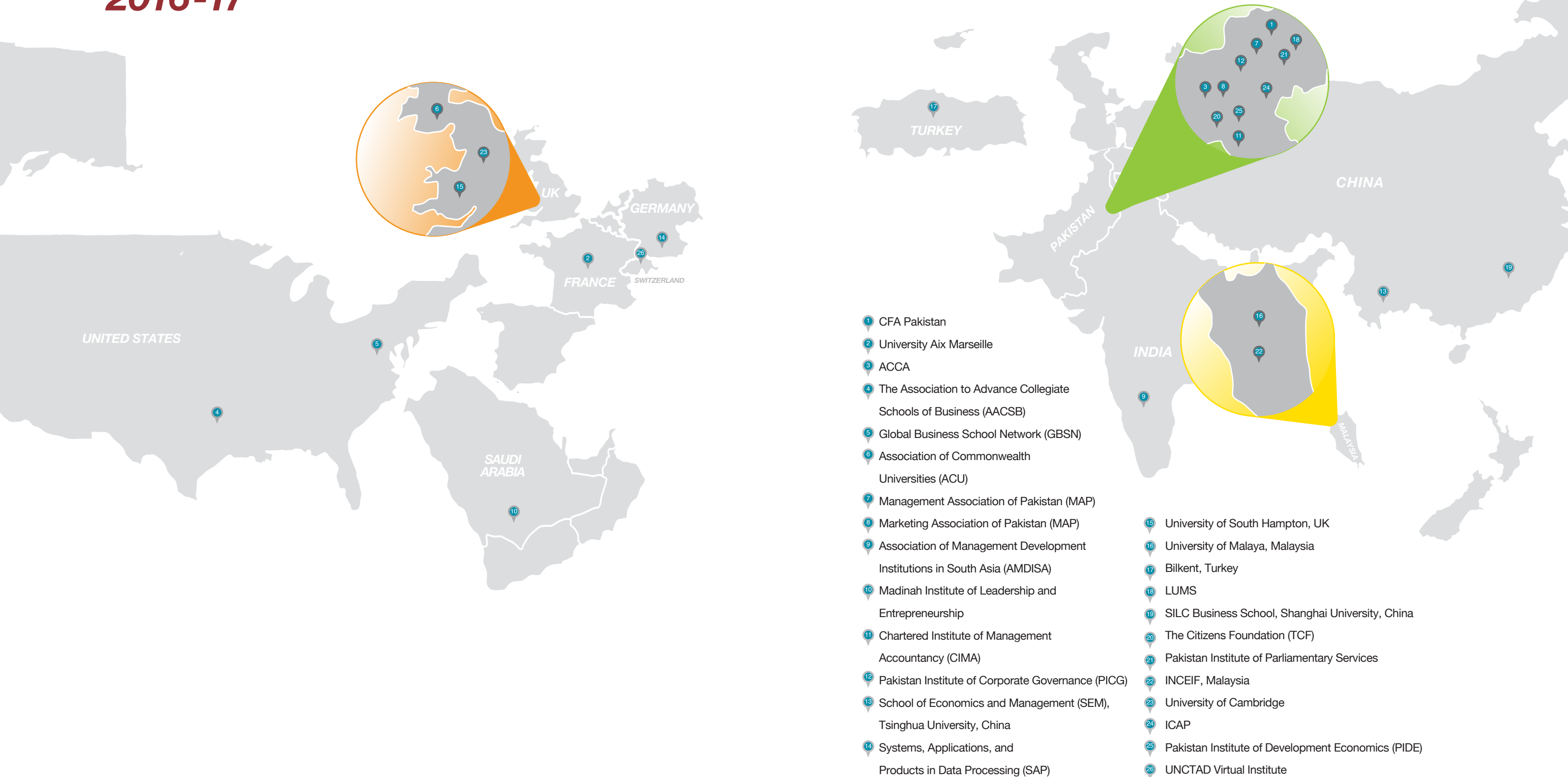
Following are the Academic Alliances established during the year 2016-17.

Table 87. Academic Alliance Programs

MoUs	Date of Signing	Scope
Cambridge English Language Assessment - IBA	19 September, 2016	Executive Education
Center for Communication Programs (Johns Hopkins) - CEJ	24 October, 2016	Center for Excellence in Journalism
Sindh Judicial Academy - CEIF	4 November 2016	Center for Excellence in Finance
Bank Alfalah – IBA	13 April, 2017	Executive Education



## Following are the IBA alliances and partnerships that were active during 2016-17



- 1 CFA Pakistan
- 2 University Aix Marseille
- 3 ACCA
- 4 The Association to Advance Collegiate Schools of Business (AACSB)
- 5 Global Business School Network (GBSN)
- 6 Association of Commonwealth Universities (ACU)
- 7 Management Association of Pakistan (MAP)
- 8 Marketing Association of Pakistan (MAP)
- 9 Association of Management Development Institutions in South Asia (AMDISA)
- 10 Madinah Institute of Leadership and Entrepreneurship
- 11 Chartered Institute of Management Accountancy (CIMA)
- 12 Pakistan Institute of Corporate Governance (PICG)
- 13 School of Economics and Management (SEM), Tsinghua University, China
- 14 Systems, Applications, and Products in Data Processing (SAP)
- 15 University of South Hampton, UK
- 16 University of Malaya, Malaysia
- 17 Bilkent, Turkey
- 18 LUMS
- 19 SILC Business School, Shanghai University, China
- 20 The Citizens Foundation (TCF)
- 21 Pakistan Institute of Parliamentary Services
- 22 INCEIF, Malaysia
- 23 University of Cambridge
- 24 ICAP
- 25 Pakistan Institute of Development Economics (PIDE)
- 26 UNCTAD Virtual Institute



## Annex J. Student Exchange Programs

Student Exchange programs provide international exposure to students in a foreign university. Under these programs, a few students are selected and exchanged with a well-known foreign university for one whole semester. This helps them to achieve the experience of learning in a foreign university environment, interact with people of different cultures and also learn about a different setup and system. This improves students' personal growth and will be helpful once they enter their professional lives.

Table 88. Summer 2016

Student Name	University Attended
Zaineb Makati	Tsinghua University PBSCF Summer School, China
Ahmed Raza Munaf	Tsinghua University PBSCF Summer School, China
Rija Khan	London School of Economics Summer School (LSE), London, UK
Aly Jafferani	ACU Commonwealth Summer School, UK

Table 89. Fall 2016

Student Name	University Attended
Bushra Munaf	University of Central Missouri, Warrensburg, MO, USA
Lajvanti	College of Coastal Georgia, Brunswick, GA, USA
Muhammad Ali	California State University - Monterey Bay in Seaside, CA, USA

Table 90. Spring 2017

Student Name	University Attended
Birth Subhash	Murray State University, Murray, Kentucky, USA
Hira Abdul Aziz	Bridgewater State University in Bridgewater, Massachusetts, USA
Karan Kumar	Delta State University, Cleveland, Mississippi, USA
Sanjay Puri	Saginaw Valley State University in Saginaw, MI, USA
Syeda Fiza Ali	Lewis-Clark State College, Lewiston, ID, USA
Tasmia Khan	Juniata College in Huntingdon, Pennsylvania, USA
Tasneem Qaizar Hussain	Bennett College, Greensboro, North Carolina, USA
Wajiha Shah	Alcorn State University, Lorman, MS, USA
Zubair Khan	University of Central Missouri, Warrensburg, MO, USA



## Annex K. Dean's List



Table 91. Fall 2016

Name of Student	CGPA	%
<b>BBA – I</b>		
Maryam Ahmad Baloch	4.00	97.17
Habiba Khalid	3.95	94.67
Umm-e-Hani Hirani	3.89	93.17
Tahir Yousuf Chakera	3.84	93.17
Osamah Ahmed Alavi	3.84	92.00
Hiba Hashim	3.83	92.67
Tehreem Fatima	3.78	92.17
Yusra Sibtain	3.78	91.50
Zahra Rashid Khan	3.78	91.50
<b>BBA – II</b>		
Faizan Arafat	3.55	86.73
<b>BBA – III</b>		
Marium Zehra	3.97	94.89
Juneba Ahmed	3.93	93.63
Marium Owais	3.91	93.42
Maimoora Ali Bhutto	3.91	92.84
Simran Harichand	3.88	93.32
Mahzaib Usman Memon	3.81	90.79
Abiha Mujahid	3.79	91.47

Name of Student	CGPA	%
<b>BBA – III</b>		
Marium Ikhlas	3.78	90.61
Syeda Arisha Ahmed	3.77	90.11
Ameer Moavia	3.77	89.84
Dur E Sameen Aamir	3.77	89.79
Nabil Rahman	3.76	90.80
Daniya Ali	3.76	89.89
<b>BBA – V</b>		
Tooba Waseem	3.91	94.16
Ramsha Aqueel Suria	3.91	93.29
Mujtaba Ahmed Siddiqui	3.88	93.32
Muhammad Anas Siddiqui	3.82	91.45
Rahema Ashraf	3.81	91.81
Tasmia Khan	3.81	91.24
Shariq Jawed	3.79	91.13
Basim Najeeb Siddiqui	3.75	90.13
Marzia Bilwani	3.75	89.94
Hafsa Umair	3.74	90.61
<b>BBA – VII</b>		
Umaima Amin	3.88	92.86
Fatimah Saeed	3.88	92.48
Hemakshi Shardha	3.87	92.42
Afnan Imran	3.86	92.26
Ayesha Farooq	3.81	92.16
Insiya M. Tejani	3.81	91.72
Hafsa Mobin	3.81	91.56
Nazia Khan	3.81	91.18
Ayesha Farooq	3.80	90.74
Kiran Rohra	3.78	91.44
Afaf Mushtaq	3.78	91.05
Javeria Rehan	3.76	90.77
Faryal Shahzad	3.76	90.68
<b>BBA – VIII</b>		
Munazza Ilyas Bawany	3.75	90.19
<b>BS (E&amp;M) – I</b>		
Arwa Sohail	3.84	92.67
Akash Chhabria	3.83	93.50
Sana Khan	3.83	93.50
<b>BS (E&amp;M) – III</b>		
Mohammad Arsalan Farid	3.78	90.28
Fahad Ahmed Khanzada	3.77	88.41
Zubia Rashid	3.75	89.95
Mohammad Arsalan Farid	3.78	90.28
<b>BS (E&amp;M) – V</b>		
Ayman Shakeel	3.93	93.57
Muzna Kamran	3.90	92.17
Sheikh Faraz Ahmed	3.87	92.50
Afzal Amir Ali Feeresta	3.83	90.70



Name of Student	CGPA	%
<b>BS (E&amp;M) – VI</b>		
Shaheer Bin Arif	3.56	86.37
<b>BS (E&amp;M) – VII</b>		
Kainat	3.89	92.76
Ali Amir Allana	3.87	92.8
Huma Abid	3.80	91.21
Aftab Saad Sohail	3.76	90.93
<b>BS (E&amp;M) – VIII</b>		
Ramsha Khan	3.69	88.57
Sania Khan	3.64	87.47
<b>BS (A&amp;F) – I</b>		
Abdul Qayyum	4.00	95.17
Hira Suman	3.95	96.50
Ambereen Shahid	3.95	94.00
Fatima Diwan	3.95	94.00
Bilal Kamran	3.95	93.67
Noor Huda Shaikh	3.95	93.50
Muhammad Hyder Kamran	3.89	94.67
Mahnoor Masood	3.89	94.17
Naba Raza	3.89	94.00
Alyshah Banani	3.89	92.83
Ayesha Khairi	3.89	92.83



Name of Student	CGPA	%
<b>BS (A&amp;F) – III</b>		
Kiran Muhammad Idris	3.96	94.65
Bushra Mansoor	3.91	93.28
Fahad Aziz Malik	3.91	93.06
Mohammed Zohair	3.89	92.67
Muzammil Abbas	3.85	92.50
Elishba Imtiaz	3.85	92.11
<b>BS (A&amp;F) – IV</b>		
Sahar Tariq	3.79	90.27
Tooba Jaffar	3.77	90.78
Uzair Zubair	3.75	90.52
<b>BS (A&amp;F) – V</b>		
Maryam Tariq	3.96	95.29
Wajiha Shah	3.93	94.61
Mohammad Hasan	3.88	94.04
Alvina Ahmed	3.88	93.89
Amber Ayaz Pandhiani	3.88	93.07
Ramish Shahid	3.87	93.55
Hiba Iftikhar	3.87	93.25
<b>BS (A&amp;F) – VI</b>		
Maria Akram	3.64	88.43
<b>BS (A&amp;F) – VII</b>		
Areeba Irfan	3.91	94.13
Syed Qamber Ali	3.83	92.00
Aroob Memon	3.78	91.89
Ali Abbas Nooruddin Soni	3.78	91.13
Muhammad Bin Anis	3.78	91.13
Syeda Fareeha Imam Rizvi	3.75	90.63
Hunain Tanveer Allahwala	3.73	90.30
Mohammad Saad Shahzad	3.73	90.13
Isra Ahmed	3.72	90.33
Amna Amin Bhimani	3.70	89.68
<b>BS (A&amp;F) – VIII</b>		
Sharmeen Hanif	3.50	85.98
<b>BS (SS&amp;LA) – I</b>		
Rahma Naseeb Uneeb	3.87	89.40
Amna Hanif	3.78	90.00
<b>BS (SS&amp;LA) – III</b>		
Roheena Madni	3.63	87.56
Sania Sohail	3.58	86.78
Maryam Altaf	3.52	87.17
<b>BS (SS&amp;LA) – IV</b>		
Ilsa Abdul Razzak	3.96	94.88
Armeen Umer Godil	3.65	88.76
<b>BS (SS&amp;LA) – V</b>		
Hasan Hameed	3.93	93.63
Raviya Mysorewala	3.75	89.91
<b>BS (SS&amp;LA) – VI</b>		
Sumbul Syed	3.81	92.03
Shabnoor	3.77	90.71



Name of Student	CGPA	%
<b>BS (SS&amp;LA) - VII</b>		
Maria Haqqani	3.85	92.64
Nayab Tufail	3.72	90.21
Nermeen Khalid Kushtiwala	3.61	88.00
<b>BS (CS) - I</b>		
Syed Mohammad Sualeh Ali	3.94	93.8
Hassan Saeed	3.86	92.8
Amna Rashid	3.81	89
Muhammed Maaz Tariq	3.75	90.6
Alina Ahmed	3.73	89.6
Syed Muhammad Maaz	3.71	90
<b>BS (CS) – III</b>		
Saad Mughal	3.89	92.65
Azka Farooqui	3.88	91.94
Muhammad Hamza	3.84	91.53
Muhammad Wasi Naseer	3.83	91.24
Rehan Ahmed	3.79	90.12
<b>BS (CS) – IV</b>		
Muhammad Khizar	3.66	88.22
Talha Abdul Qadir Khatri	3.66	86.74
Jaweria Nadeem Khan	3.62	87.91



Name of Student	CGPA	%	
<b>BS (CS) – V</b>			
Zahra Hussaini	3.90	94.31	
Abaq Asif	3.80	90.66	
Shehr Banu Karim	3.70	89.45	
Ali Jawwad	3.65	88.28	
<b>BS (CS) – VI</b>			
Rida Abdul Wahid	3.89	92.31	
<b>BS (CS) – VII</b>			
Yusra Haider	3.92	94.15	
Tahira Jabeen Ghani	3.84	92.4	
Mohammad Adeel Hassan	3.69	90.02	
Sumaira Erum Zaib	3.66	88.49	
<b>BS (CS) – VIII</b>			
Areej Ilyas	3.63	88.21	
Muhammad Salar Khan	3.59	86.26	
<b>MBA – I</b>			
Sehar Salman Adil	3.89	93.86	
Hassan Khalid	3.87	90.71	
<b>MBA – II</b>			
Syed Khalid Shafqat Bukhari	3.74	88.56	
Abdul Aleem	3.52	85.15	
<b>MBA – III</b>			
Komal Shamnani	3.84	90.90	
Areeba Mushtaq	3.81	89.43	
<b>MBAE</b>			
Name of Student	CGPA	%	Admit Term
Unber Shakeel	3.89	86.67	Fall 2016
Murtaza Mansoor	3.71	88.29	Summer 2016
Raza Mustafa	3.67	85.50	Summer 2016
Abid Raza Joiya	3.77	89.10	Spring - 2016
Khurram Fuad Khatlani	3.70	87.17	Fall 2015
Muhammad Irfan Iqbal	3.63	88.0	Summer 2015
Umair Ijaz	3.56	86.56	Summer 2015
Irfan Iqbal	3.69	90.0	Spring 2015
Umair Ullah Khan	3.67	88.83	Spring 2015
Syed Mohsin Raza	3.69	89.05	Fall 2014
Adil Mushtaq	3.67	88.79	Fall 2014
Unber Shakeel	3.89	86.67	Fall 2016

Table 92. Spring 2017

<b>BBA – II</b>		
Maryam Ahmad Baloch	3.97	95.00
Habiba Khalid	3.92	94.85
Shahan Zafar Syed	3.82	91.92
Umm-e-hani Hirani	3.82	91.43
Tahir Yousuf Chakera	3.80	91.54
Tehreem Fatima	3.80	90.46
Ramsha Kaleem	3.78	90.75
Sabika Tasneem	3.77	89.38
Maheen Chishti	3.75	90.08

Name of Student	CGPA	%
<b>BBA – III</b>		
Muhammad Muzammil	3.70	91.18
<b>BBA – IV</b>		
Marium Zehra	3.96	95.20
Juneba Ahmed	3.93	93.72
Marium Owais	3.92	93.68
Maimoora Ali Bhutto	3.91	92.72
Simran Harichand	3.84	92.72
Mahzaib Usman Memon	3.80	90.72
Daniya Ali	3.79	90.68
Ramsha Ahmed	3.78	90.48
Abiha Mujahid	3.77	91.48
Syeda Arisha Ahmed	3.77	90.68
Dur -e- Sameen Aamir	3.77	90.08
Mariam Nadeem	3.76	91.04
Abiha Zehra Rizvi	3.76	90.80
<b>BBA – V</b>		
Nabil Rahman	3.76	90.68
<b>BBA – VI</b>		
Tooba Waseem	3.92	94.43
Ramsha Aqueel Suria	3.89	92.97
Mujtaba Ahmed Siddiqui	3.87	92.89
Shariq Jawed	3.81	91.19
Rahema Ashraf	3.79	91.41
Muhammad Anas Siddiqui	3.79	90.70
Hafsa Umair	3.74	90.38
Musfirah Abdullah	3.74	90.08
Hamna Usman	3.73	90.24
Basim Najeeb Siddiqui	3.73	89.41
<b>BBA – VIII</b>		
Fatimah Saeed	3.89	92.86
Hemakshi Shardha	3.88	93.02
Umaima Amin	3.88	92.65
Afnan Imran	3.86	92.33
Insiya M. Tejani	3.85	92.35
Nazia Khan	3.85	91.47
Hafsa Mobin	3.83	92.31
Ayesha Farooq	3.82	92.24
Ayesha Farooq	3.82	91.10
Javeria Rehan	3.78	91.49
Saneeza Asrar	3.78	91.08
Kiran Rohra	3.77	91.20
Faryal Shahzad	3.75	90.61
Afaf Mushtaq	3.74	90.51
<b>BS (E&amp;M) – II</b>		
Arwa Sohail	3.86	92.25
Sahra Nizar Premani	3.86	92.25
Akash Chhabria	3.81	92.83

Name of Student	CGPA	%
<b>BS (E&amp;M) – IV</b>		
Mohammad Arsalan Farid	3.79	90.58
Zubia Rashid	3.76	90.08
Tooba Asif Bilwani	3.74	88.92
<b>BS (E&amp;M) – VI</b>		
Ayman Shakeel	3.95	94.06
Muzna Kamran	3.92	92.94
Sheikh Faraz Ahmed	3.85	92.22
Afzal Amir Ali Feeresta	3.81	89.87
<b>BS (E&amp;M) – VII</b>		
Shaheer Bin Arif	3.57	86.14
<b>BS (E&amp;M) – VIII</b>		
Kainat	3.89	92.45
Ali Amir Allana	3.87	90.36
Huma Abid	3.78	90.35
Zaineb Aftab Hussain	3.78	90.12
<b>BS (A&amp;F) – II</b>		
Hira Suman	3.97	96.73
Noor Huda Shaikh	3.97	93.83
Abdul Qayyum	3.95	94.33
Fatima Diwan	3.92	93.33
Raazia Ahtesham	3.89	93.75
Naba Raza	3.89	93.17
Ummamah Shah	3.89	93.17
Muhammad Hyder Kamran	3.88	94.55
Mahnoor Masood	3.88	93.18
Mahnoor Mehdi	3.88	91.27
<b>BS (A&amp;F) – IV</b>		
Kiran Muhammad Idris	3.97	94.78
Bushra Mansoor	3.93	93.92
Mohammed Zohair	3.92	93.67
Fahad Aziz Malik	3.92	93.42
Abdul Basit	3.89	92.50
Muzammil Abbas	3.88	93.21
<b>BS (A&amp;F) – V</b>		
Uzair Zubair	3.80	91.41
Tooba Jaffar	3.77	90.75
Rida Sohail	3.77	90.14
<b>BS (A&amp;F) – VI</b>		
Maryam Tariq	3.95	95.06
Mohammad Hasan	3.89	94.06
Alvina Ahmed	3.87	93.52
Muhammad Huzaifa Shahid	3.86	93.30
Hiba Iftikhar	3.86	92.88
Ramish Shahid	3.85	93.15
Amber Ayaz Pandhiani	3.85	92.29
<b>BS (A&amp;F) – VII</b>		
Maria Akram	3.67	88.90



Name of Student	CGPA	%
<b>BS (A&amp;F) – VIII</b>		
Areeba Irfan	3.92	94.28
Syed Qamber Ali	3.82	91.95
Ali Abbas Nooruddin Soni	3.79	91.23
Muhammad Bin Anis	3.78	91.07
Aroob Memon	3.74	90.93
Syeda Fareeha Imam Rizvi	3.73	90.12
Isra Ahmed	3.72	90.33
Hunain Tanveer Allahwala	3.72	90.05
Mohammad Saad Shahzad	3.72	89.98
Amna Amin Bhimani	3.71	89.88
<b>BS (SS&amp;LA) – II</b>		
Amna Hanif	3.79	90.27
Raffae Mansuri	3.79	89.45
<b>BS (SS&amp;LA) – IV</b>		
Roheena Madni	3.61	87.79
Sania Sohail	3.60	87.63
Maryam Altaf	3.53	87.38
<b>BS (SS&amp;LA) – V</b>		
Ilsa Abdul Razzak	3.94	94.53
Armeen Umer Godil	3.71	89.52
<b>BS (SS&amp;LA) – VI</b>		
Hasan Hameed	3.94	93.81
Urooj Zaeem Hanafi	3.72	89.43
<b>BS (SS&amp;LA) – VII</b>		
Sumbul Syed	3.83	92.24
Shabnoor	3.81	91.17
<b>BS (SS&amp;LA) – VIII</b>		
Maria Haqqani	3.86	92.65
Nayab Tufail	3.74	90.90
Reja Younis	3.71	90.08
<b>BS (CS) – II</b>		
Syed Mohammad Sualeh Ali	3.97	93.45
Hassan Saeed	3.89	92.55
Muhammed Maaz Tariq	3.84	91.09
Amna Rashid	3.83	90.91
Uzair Ahmed	3.81	90.45
<b>BS (CS) – IV</b>		
Saad Mughal	3.87	92.78
Muhammad Wasi Naseer	3.82	91.48
Azka Farooqui	3.79	90.57
Muhammad Hamza	3.79	90.96
Kanza Shahid	3.73	88.52
<b>BS (CS) – V</b>		
Asad Raza	3.65	87.31
Muhammad Khizar	3.63	87.72
Jaweria Nadeem Khan	3.59	87.41

Name of Student	CGPA	%	
<b>BS (CS) – VI</b>			
Zahra Hussaini	3.91	94.31	
Abaq Asif	3.78	90.23	
Shehr Banu Karim	3.75	89.86	
Ali Jawwad	3.66	88.37	
Hanzallah Bin Ashaar	3.66	87.71	
<b>BS (CS) – VII</b>			
Rida Abdul Wahid	3.87	91.80	
<b>BS (CS) – VIII</b>			
Yusra Haider	3.93	94.37	
Tahira Jabeen Ghani	3.85	92.65	
Mohammad Adeel Hassan	3.69	90.09	
Sumaira Erum Zaib	3.68	88.91	
<b>MBA – I</b>			
Anum Sadik	3.89	90.13	
Alishba Rizv	3.65	85.57	
<b>MBA – II</b>			
Sehar Salman Adil	3.85	93.86	
Hassan Khalid	3.83	90.38	
<b>MBA – III</b>			
Syeda Shahammah Rizvi	3.52	86.13	
<b>MBA – IV</b>			
Madiha Abedin	3.67	88.21	
<b>MBAE</b>			
Name of Student	CGPA	%	Admit Term
Mir Usman Kaiser	3.89	92.00	Spring 2017
Mujtaba Hassan Raja	3.89	91.67	Spring 2017
Syed Ozair Abbas	3.78	91.33	Spring 2017
Muhammad Shiraz Siddiqui	3.78	88.33	Fall 2016
Syed Sameer Furqan	3.67	86.57	Fall 2016
Murtaza Mansoor	3.73	88.91	Summer 2016
Noman Iqbal	3.59	86.22	Summer 2016
Muhammad Akhlas Agha	3.69	88.80	Spring 2016
Khurram Fuad Khatlani	3.69	87.47	Fall 2015
Muhammad Hassan Rafique	3.70	89.61	Summer 2015
Muhammad Irfan Iqbal	3.65	88.16	Summer 2015
Irfan Iqbal	3.70	89.83	Spring 2015
Umair Ullah Khan	3.67	88.76	Spring 2015
Syed Mohsin Raza	3.68	88.95	Fall 2014



**Credits:**

Azka Farooqui, BS (CS) Class of 2019 and Academic Committee Secretary  
Associate Dean Office, Faculty of Computer Science





*Leadership and Ideas for Tomorrow*

Main Campus: Tel: (021) 38104700 Fax: (021) 38102008  
City Campus: Tel: (021) 38104701 Fax: (021) 38103008

UAN: 111-422-422 [www.iba.edu.pk](http://www.iba.edu.pk)