

2015

Annual Report 2014-15: Building a New Generation

Institute of Business Administration

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**Annual Report
2014-2015**

IBA Institute of
Business Administration
Karachi
Leadership and Ideas for Tomorrow

Building a New Generation

Vision

To be among the best learning institutions in Pakistan – recognized for developing potential leaders, nurturing a vibrant community of scholars and practitioners, generating innovative ideas, and promoting creative solutions that address the needs of Pakistan, the region, and the global community.



Message from the Dean and Director

IBA is celebrating its 60th anniversary throughout the year 2015. It is time to reflect upon the lessons we have learnt during this long journey. Despite tumultuous circumstances and joyous moments the country has gone through in the last decade it is a matter of deep satisfaction that IBA has not only maintained, but strengthened its brand equity. This has been possible for a variety of factors that need to be highlighted. The Institute continued to attract the most talented students from all over Pakistan based on their merit, ability and promise. Second, the dedicated faculty, experts in their respective fields, added value by imparting high quality instruction and assessing them rigorously. Third, the governance and management were insulated from political interference and the oversight was exercised by an autonomous Board of Governors. Fourth, financial sustainability was achieved by charging market based fees from the families who could afford to pay while

heavily subsidised for those who were financially constrained. Finally, the IBA played a proactive role by opening its doors to offer new degree programs that were in heavy demand. These salient lessons from IBA's sixty year experience, if applied faithfully to other universities and professional institutions, are likely to bring about highly desirable changes in the landscape of higher education in Pakistan.

As the Institute successfully completes its Strategic Plan for the period 2009-15, it has to embark upon a new strategy. Building on the strengths, the aim of the next plan should be to overcome the weaknesses, deficiencies and gaps. The goal of becoming one of the top 100 Business schools globally should not be de-emphasized or sidelined. We should all do our utmost to work towards the achievement of this goal by 2020.

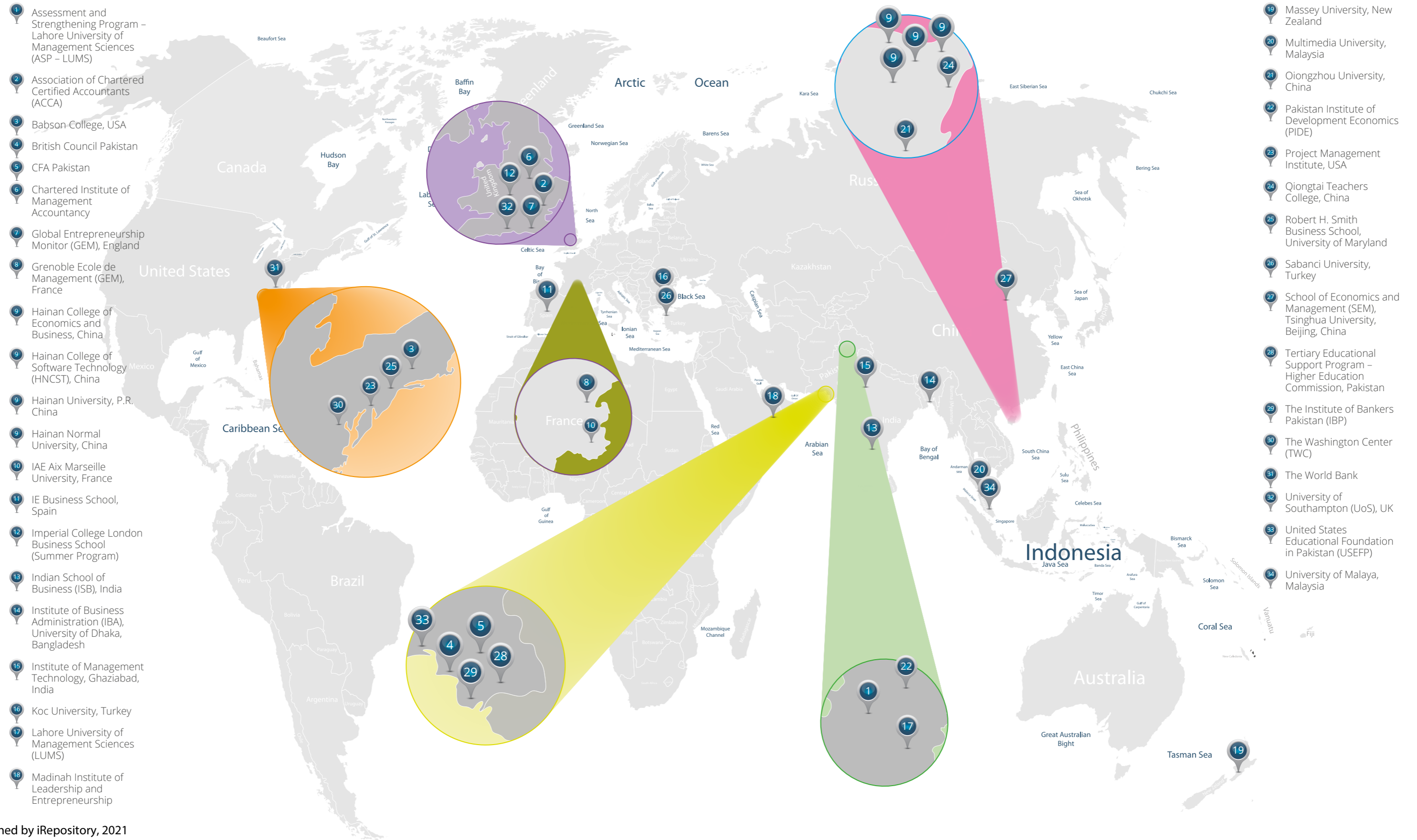
Ishrat Husain
Dean and Director

Contents

Message from the Dean and Director	2
Alliances and Partnerships	5
Stakeholders of IBA	9
Highlights 2014-15	11
Faculty of Business Administration	12
Highlights	13
Total Faculty in Numbers	13
Faculty Members Welcomed in 2014-15	14
Student Admissions into Faculty of Business Administration Programs	18
Faculty of Computer Science	27
Highlights	28
Total Faculty in Numbers	28
Faculty Members Welcomed in 2014-15	29
Student Admissions into Faculty of Computer Science Programs	30
Total Student Strength/Fresh Intake	34
IBA Summer School 2015	35
Faculty Publications	36
Faculty Development	44
Faculty Development 2014-15	45
Academic Alliance Programs	45
Academic Development Programs	46
Professional Development	47
Career Development Center (CDC)	48
Center for Entrepreneurial Development (CED)	52
Center for Executive Education (CEE)	56
Industry Projects at IBA	60
Talent Hunt Programs (NTHP/SFP)	61
ICT Infrastructure and Services	64
Physical Infrastructure	67
Alumni	69
Life at IBA	71
Student Events	72
Student Achievements	75
Convocation 2014	78
Dean's List	80
Financials 2014-15	87
Financial Resources and Utilization for the Year Ended June 30, 2015	88
Summary of Scholarships Awarded to Students	89
Capital Expenditure	90
Financial Trends 2009-2015	91
Major Donors 2014-15	95
IBA Activities, Events and Visitors: 2014-2015	102

Alliances and Partnerships

IBA is proud to have academic linkages with world-renowned institutions of higher education as part of its overall objective to provide a global perspective to its students.



Alliances and Partnerships



Stakeholders of IBA

Members of IBA Board of Governors

Dr. Ishrat Husain Dean & Director, IBA	Chairman
Mr. Justice Munib Akhtar Judge, High Court of Sindh	Member
Prof. Dr. Muhammad Qaiser Vice Chancellor, University of Karachi	Member
Prof. Dr. Abida Taherani Vice Chancellor, University of Sindh	Member
Dr. Fazlullah Pechuho Additional Chief Secretary Education & Literacy Department, Government of Sindh	Member
Prof. Dr. A.Q. Mughal Research Professor, Greenwich University	Member
Mr. Iftikhar Ahmed Vohra President, Karachi Chamber of Commerce & Industry	Member
Mian Muhammad Adrees President, Federation of Pakistan Chamber of Commerce & Industry	Member
Mr. Waqar Hassan Siddique Partner, The Abraaj Group	Member
Mr. Shuaib Ahmed Vice Chairman, Pakistan Gum and Chemicals Company Ltd.	Member
Mr. Wazir Ali Khoja Ex-M.D., National Investment Trust	Member
Senator Saleem H. Mandviwalla Ex-Minister of Finance, and Chairman, Board of Investment, Government of Pakistan	Member
Mr. Zahid Bashir Chairman, The Premier Insurance Co. Pakistan Ltd.	Member
Mr. Justice (R) Hamid Ali Mirza Former Chief Election Commissioner of Pakistan	Member
Mr. Shahid Shafiq Director, Shahid Shafiq (Pvt.) Ltd.	Member

Members of the Academic Board

Dr. Ishrat Husain Dean & Director, IBA	Chairman
Dr. Zeenat Ismail Professor, IBA	Member
Dr. Mohammad Nishat Professor & Associate Dean, IBA	Member
Dr. Mahnaz Fatima Professor, IBA	Member
Dr. Nasir Touheed Professor, IBA	Member
Dr. Qazi Masood Ahmed Professor, IBA	Member
Dr. Shakeel A. Khoja Professor, IBA	Member
Dr. Muhammad Shahid Qureshi Professor, IBA	Member
Dr. Noman-ul-Haq Professor, IBA	Member
Dr. Sayeed Ghani Associate Professor & Associate Dean, IBA	Member
Dr. Sajjad Haider Associate Professor, IBA	Member
Dr. Nasir Afghan Assistant Professor & Program Director MBA	Member
Mr. Jawwad Ahmed Farid CEO, Alchemy Technologies (Pvt.) Limited	Member
Mr. Mohammad Shoaib Chief Executive, Al-Meezan Investment Management Ltd.	Member

Stakeholders of IBA

Members of the Selection Board

Dr. Ishrat Husain Dean & Director, IBA	Chairman
Mr. Muhammad Saleem Bhounr Chairman, Sindh Public Service Commission	Member
Mr. Shahid Shafiq Director, Shahid Shafiq (Pvt.) Ltd.	Member
Mr. Tariq Kirmani Ex-M.D., P.I.A.	Member
Mr. Jalees Ahmed Siddiqui Ex-Chief Executive, IGI Insurance Limited	Member
Mr. Najmus Saquib Hameed Chairman, The Layton Rahmatullah Benevolent Trust	Member
Mr. Fazlullah Qureshi Member, Board of Directors, National Rural Support Programme	Member

Members of the Academic Leadership Team

Dr. Ishrat Husain Dean & Director, IBA	Chairman
Dr. Mohammad Nishat Professor & Associate Dean, IBA	Member
Dr. Sayeed Ghani Associate Professor & Associate Dean, IBA	Member
Dr. Huma Amir Chairperson, Marketing Department	Member
Dr. Khadija Bari Chairperson, Economics Department	Member
Dr. Shahid Qureshi Chairperson, Mathematical Department	Member
Dr. Shahid Mir Chairperson, Management Department	Member
Dr. Framji Minwalla Chairperson, Social Sciences Department	Member
Mr. Asad Ilyas Chairperson, Accounting & Law Department	Member
Dr. Shakeel Khoja Chairperson, Computer Science Department	Member
Dr. Nasir Afghan Program Director, MBA	Member
Mr. Aman ullah Saiyed Program Director, BBA	Member
Dr. Hisham bin Zubair Program Director, BS, MS and PhD Computer Science	Member
Mr. Saleem Umer Program Director, EMBA	Member

Members of the Academic Leadership Team

Dr. Amber Gul Rashid Program Director, QEC	Member
Mr. Sharjeel Hasnie Program Coordinator, BS Accounting	Member
Dr. Adnan Haider Program Coordinator, BS, MS and PhD Economics	Member
Mr. Abdul Wajed Controller of Examinations	Member

Members of the Audit & Finance Committee

Mr. Zahid Bashir Chairman, The Premier Insurance Co. Pakistan Ltd.	Chairman
Mr. Wazir Ali Khoja Ex-M.D., National Investment Trust	Member
Dr. Ishrat Husain Dean & Director, IBA	Member
Mr. Iftikhar Ahmed Vohra President, Karachi Chamber of Commerce & Industry	Member
Mr. Shahid Shafiq Director, Shahid Shafiq (Pvt.) Ltd.	Member

Members of the Executive Committee of IBA

Dr. Ishrat Husain Dean & Director, IBA	Chairman
Prof. Dr. Mohammad Nishat Associate Dean Faculty of Business Administration	Member
Dr. Sayeed Ghani Associate Dean Faculty of Computer Science	Member
Capt. (Retd.) Ahmed Zaheer P.N. Registrar	Member
Mr. Abdul Wajed Controller of Examinations	Member
Mr. Moeid Sultan Director Finance	Member
Mr. Imran Batada Head of ICT Department	Member
Mr. Adnan Hameed Head of HR Department	Member

The above lists are as of June 30, 2015.

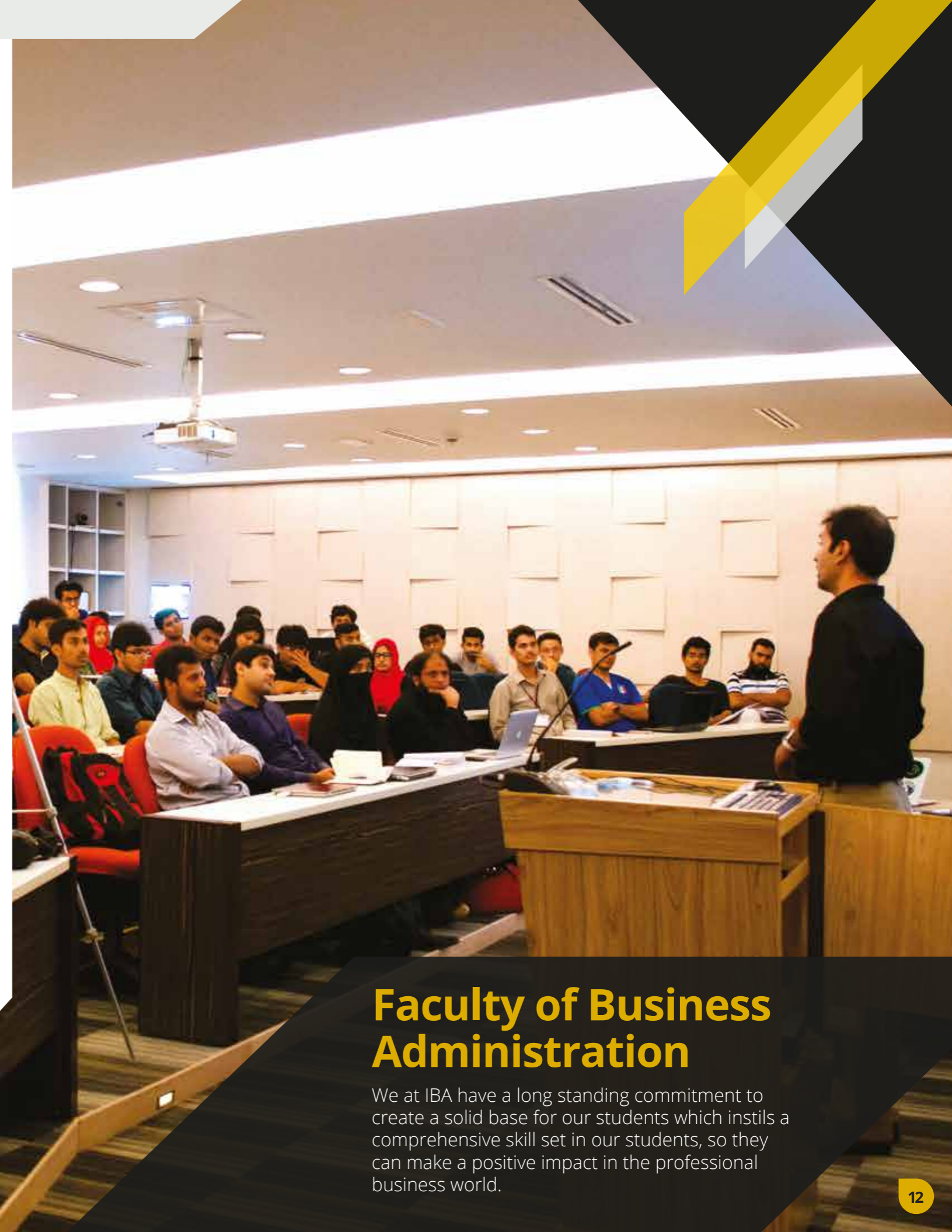
Highlights 2014-15

2014

- A Memorandum of Association (MoA) was signed between IBA and Virtual University (VU). IBA Faculty members would be using the VU platform to reach out to thousands of students interested in Entrepreneurship.
- A MoU was signed with the Bank of Tokyo on 12th July for establishing a Scholarship fund amounting to US \$6,000/- for financing undergraduate and graduate students.
- The inaugural ceremony of the newly built Jahangir Siddiqui Auditorium took place on September 30th. About 300 guests from all walks of life attended the event. The Auditorium, which was a turnkey project of the MJS Foundation, was completed in a record 24 month period after the ground breaking ceremony.
- The first MoU, with regards to IBA's plan on starting a Post Graduate Diploma course in Health Management, was signed with Indus Hospital, one of the pre-eminent hospitals in town with excellent management and facilities.
- The annual convocation was held on December 6, 2014. It was a historic event as it was presided over by the head of state H.E. Mr. Mamnoon Hussain, President of Islamic Republic of Pakistan, an IBA Alumnus.
- A brand new MAC Lab was setup at the City Campus to familiarize IBA students with the Macintosh Operating System and iOS Applications.

2015

- An MoU was signed with Massey University, one of the leading universities of New Zealand at Auckland.
- IBA Alumni Society organized the launching of the 60th Anniversary Celebrations on March 21st by holding the Annual Alumni Dinner followed by a musical concert by Rahat Fateh Ali Khan.



Faculty of Business Administration

We at IBA have a long standing commitment to create a solid base for our students which instills a comprehensive skill set in our students, so they can make a positive impact in the professional business world.

Faculty of Business Administration

Highlights

- The first ever training course aimed at Women Entrepreneurs was launched on September 12th at the CED in Collaboration with the World Bank. Under this program, a cohort of 50 women who are running their businesses would be given four months' intensive hands-on business education training.
- IBA won a research grant from the World Bank through an open, competitive process, for conducting a research study on Textile Industry's Competitiveness in a liberalized India-Pakistan trade regime.
- A graduation ceremony was held by AMAN CED, IBA to celebrate the completion of various initiatives in the field of entrepreneurship. Over 100 students were recognized for successful completion of these entrepreneurial programs.
- AMAN CED, along with IBA Karachi, hosted DICE-INVENT 2014 – a two-day entrepreneurship exhibition, competition and mega event from 19th to 20th December, 2014. Along with the Chief Guest, Dr. Shamshad Akhtar (Executive Director ESCAP), many renowned international and local entrepreneurs and faculties attended the event.
- An MBA team of final semester students won 1st prize in KSBL SIMERGE 2015. This event was an intense and challenging two day competition, from 20th to 21st March, 2015, comprising Harvard simulations in all four main disciplines of business.
- The International Leadership Conference, held from 25th to 28th January, 2015, was designed this year to deviate from the norms of a speaker-based conference, and engage the students by embedding the concept of experiential learning and environmental adaptation in a world driven by consistent change.
- IYEC 2.0, a three-day conference held from 20th to 22nd February, 2015, served to become a platform which provided guidance for the young minds of entrepreneurs in methods of developing unique business models. Many guest speakers such as Mr. Kamal Fareedi, Ms. Atiq, Mr. Yousaf Bashir Qureshi and Mr. Deepak Parwani, attended the event.

Total Faculty in Numbers

Total FBA Faculty

Department	Full Time	Visiting	Total
Accounting & Law	11	13	24
Economics & Finance	15	27	42
Management	11	20	31
Marketing	12	15	27
Social Sciences	18	18	36
Total	67	93	160

Total FBA PhDs

Department	Full Time	Visiting	Total
Accounting & Law	1	-	1
Economics & Finance	8	5	13
Management	5	5	10
Marketing	3	2	5
Social Sciences	12	6	18
Total	28	18	46

Faculty Members Welcomed in 2014-15

Full Time

Name of Faculty	Date of Joining	Department	Designation	Education Details
Dr. Aadil Nakhoda	01 July, 2014	Economics & Finance	Assistant Professor	PhD , University of California, Santa Cruz – 2012 MA , University of California, Santa Cruz – 2009 BS , Pennsylvania State University, Pennsylvania – 2007
Ghazal Tahir	01 July, 2014	Social Sciences	Lecturer	MS , University of Sussex, United Kingdom – 2011 BS , Beaconhouse National University, Pakistan – 2009
Dr. Ahmad Junaid	09 July, 2014	Economics & Finance	Assistant Professor	PhD , IAE AIX Graduate School of Management, ESSEC Paris – 2014 MS , I.A.E, Graduate School of Business, France – 2009 MBA , Mohammad Ali Jinnah University – 2007 BCom , Punjab University, Lahore – 2005
Daniyala Naeem	11 August, 2014	Accounting & Law	Lecturer	ACA , Institute of Chartered Accountants of Pakistan – 2010 BCom , University of Karachi – 2007
Dr. Arsalan Khalid Khan	25 August, 2014	Social Sciences	Assistant Professor	PhD , University of Virginia, Charlottesville, VA – 2014 MA , University of Virginia, Charlottesville, VA – 2011 BA , Beloit College, Beloit, WI – 2005
Dr. Faiza Mushtaq	25 August, 2014	Social Sciences	Assistant Professor	PhD , Northwestern University – 2010 MA , Northwestern University – 2002 BA , McGill University – 1997
Dr. Wali-Ullah	01 September, 2014	Economics & Finance	Assistant Professor	PhD , Tohoku University, Sendai, Japan – 2013 MPhil , University of Karachi – 2008 MSc , International Islamic University, Islamabad – 2000 BS , International Islamic University, Islamabad – 1998
Mohsin Ali Patel	01 November, 2014	Accounting & Law	Lecturer	MBA , Karachi Institute of Economics & Technology, Karachi – 2014 ACCA , ACCA (UK) – 2012 MA , University of Karachi – 2009 CMA , Institute of Certified Management Accountant, New Jersey – 2010 ACFE , Association of Certified Fraud Examiners, Texas – 2009 BCom , University of Karachi – 2001



Faculty Members Welcomed in 2014-15

Full Time

Name of Faculty	Date of Joining	Department	Designation	Education Details
Haroon Tabraze	15 December, 2014	Accounting & Law	Faculty Member	CA , Institute of Chartered Accountants of Pakistan – 2000 ACCA , Association of Chartered Certified Accountants – 1999 BSc , University of Karachi – 1994
Morial Shah	29 January, 2015	Accounting & Law	Lecturer	BA (Hons) , University of Cambridge, Wolfson College, UK – 2014 BSc , Georgetown University, Edmund A. Walsh School of Foreign Service, Washington DC, USA – 2012
Asma Ghani	02 April, 2015	Social Sciences	Lecturer	MSEd , Indiana University, Bloomington – 2014 BSc (Hons) , Lahore University of Management Sciences – 2011
Mohammad Sohaib Saleem	25 May, 2015	Accounting & Law	Assistant Professor	LLM , University of California, Berkeley, School of Law (Boalt Hall) Berkeley, CA – 2014 LLB , University of London (International Program), London – 2007
Dr. Saqib Sharif	15 June, 2015	Economics & Finance	Assistant Professor	PhD , Massey University – 2013 MS , Massey University – 2008 MBA , Institute of Business Management (CBM), Karachi – 2004 PGD , Massey University – 2007 LLB , Government Sindh Muslim Law College, Karachi – 2000 BCom , University of Karachi – 1996

Visiting

Name of Faculty	Date of Joining	Department	Education Details
Farhan M. Haroon	21 August, 2014	Economics & Finance	EMBA , Institute of Business Administration, Karachi – 2013 CA , Institute of Chartered Accountants of Pakistan – 2005 CMA , Institute of Cost and Management Accountants – 2003 BCom , University of Karachi – 2000
Tazeen Erum	21 August, 2014	Social Sciences	Med , University of Sydney – 2011 MA , University of Karachi – 1992 BA , St. Joseph's College, Karachi – 1990
Dr. Roohi Ahmed	24 August, 2014	Economics & Finance	PhD , University of Karachi – 2013 MAS , University of Karachi – 1996 MSc , University of Karachi – 1994 BSc (Hons) , University of Karachi – 1993

Visiting

Name of Faculty	Date of Joining	Department	Education Details
Zia Ur Rahman	24 August, 2014	Economics & Finance	MBA , Institute of Business Administration, Karachi – 1987 MA , University of Karachi – 1986 BA , University of Karachi – 1983
Dr. Uzma Iram	25 August, 2014	Economics & Finance	PhD , University of Kent, UK Canterbury – 2014 MPhil , University of Karachi – 2007 MAS , University of Karachi – 1998 MA , University of Karachi – 1995
Dr. Asif Ali	25 August, 2014	Economics & Finance	PhD , The Ohio State University, Columbus, Ohio, USA – 2012 MA , The Ohio State University, Columbus, Ohio, USA – 2010 MA , University of Peshawar – 2000 MSc , University of Peshawar – 1996 BSc , University of Peshawar – 1993
Ashfaq Pyarali Alidina	25 August, 2014	Accounting & Law	FCA , Institute of Chartered Accountants of Pakistan – 2002 BCom , University of Karachi – 1998
Zunaira Nadeem	05 September, 2014	Social Sciences	MPhil , University of Karachi – In Progress MA , University of Karachi – 2010 BA (Hons) , University of Karachi – 2009
Humair Yusuf	09 September, 2014	Social Sciences	Ed.D , University of Toronto – In Progress ME , University of Toronto – 2008 MA , Boston University – 1997 BS , Massachusetts Institute of Technology – 1996
Dr. Sachithanandam Sathananthan	26 January, 2015	Social Sciences	PhD , University of Cambridge, UK – 1984 BA , California State University, USA – 1976
Raza Kazmi	26 January, 2015	Economics & Finance	EMBA , Lahore University of Management Sciences – 2014 BSc (Hons) , Lahore University of Management Sciences – 2005
Ayesha Samie Cashmiri	26 January, 2015	Economics & Finance	MBA , Lahore University of Management Sciences – 1998 BA , Kinnaird College, Pakistan – 1995
Imtiazh Bhatti	29 January, 2015	Economics & Finance	PhD , The George Washington University, USA Washington, DC – In Progress MSc , University College, London London – 2004 MA , University of Sindh – 1993 BA , University of Sindh – 1991
Muhammad Aamir Gul Paracha	06 February, 2015	Management	MBA , Asian Institute of Technology (AIT), Thailand – 1996 BE , NED Karachi – 1990 BCom , University of Karachi – 1989
Muneeb Ahmed Khan	09 February, 2015	Social Sciences	MA , New York University, New York – 2014 BSc (Hons) , Lahore University of Management Sciences – 2010

Faculty Members Welcomed in 2014-15

Visiting

Name of Faculty	Date of Joining	Department	Education Details
Dr. Arzoo Atiq	10 February, 2015	Management	PhD , University of Auckland, New Zealand – 2013 PGD , University of Auckland, New Zealand – 2009 MSc , International Islamic University, Islamabad – 2001 BSc (Hons) , International Islamic University, Islamabad – 1999
Zulfiqar Hyder	14 February, 2015	Economics & Finance	PhD , Australian National University, Australia – In Progress MA , Williams College, USA – 2005 MS , University of Karachi – 1998
Adnan Hussain	01 March, 2015	Marketing	MBA (Marketing) , Institute of Business Administration, Karachi – 2003 BBA (Marketing) , Institute of Business Administration, Karachi – 2002
Syed Irfan Ahmed	02 March, 2015	Economics & Finance	CFA , CFA Institute, USA – 2012 MBA , Institute of Business Administration, Karachi – 2010 FRM , GARP, USA – 2009 MS , Shaheed Zulfikar Ali Bhutto Institute of Science & Technology – 2008 BBA , Institute of Business Administration, Karachi – 2007
Dr. Wajid H. Rizvi	03 March, 2015	Marketing	PhD , Swansea University, UK – 2014 MBA , IBA-Karachi (Sukkur Campus) – 2000
Sheikh Muhammad Irfan	04 March, 2015	Marketing	MBA , Institute of Business Administration, Karachi – 1992 BBA , Institute of Business Administration – 1991
Faisal Mohammad Sheikh	14 March, 2015	Marketing	MSc , Shaheed Zulfikar Ali Bhutto Institute of Science & Technology – 2001 MBA , Shaheed Zulfikar Ali Bhutto Institute of Science & Technology – 1999
Dr. Muhammad Wasif	02 April, 2015	Management	PhD , Concordia University, Montreal, Canada – 2013 ME , NED Karachi – 2007 BE , NED Karachi – 2003
Shah Muhammed Tahir Abbasi	09 May, 2015	Economics & Finance	MBA , Lahore University of Management Sciences – 2000 BE , NED Karachi – 1997
Ali Saqib Janjua	13 May, 2015	Economics & Finance	MBA , Durham University, UK – 2012 BA , Vassar College, New York – 2003
Rabeel Shaikh	25 May, 2015	Social Sciences	MEd , University of Nottingham, United Kingdom – 2012 BSc (Hons) , Lahore University of Management Sciences – 2008

Student Admissions into Faculty of Business Administration Programs

Bachelors in Business Administration (BBA)

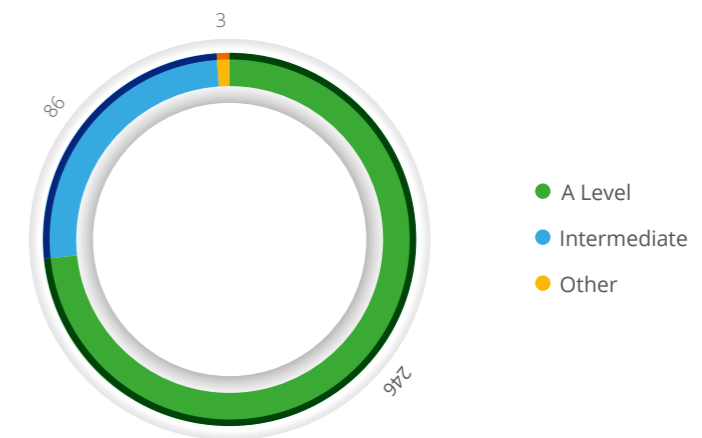
The four-year BBA degree program is a broad-based program covering courses in business and entrepreneurship along with social sciences and liberal arts. The BBA program offers specialized courses in Marketing, Finance, Human Resources, Entrepreneurship and MIS.

In addition, the IBA-CED offers a BBA Entrepreneurship program in partnership with Babson College. This program is a unique integration of academic and practical entrepreneurship training and is specifically designed for students who are interested in initiating and realizing their own start-up businesses during their course of study at IBA.

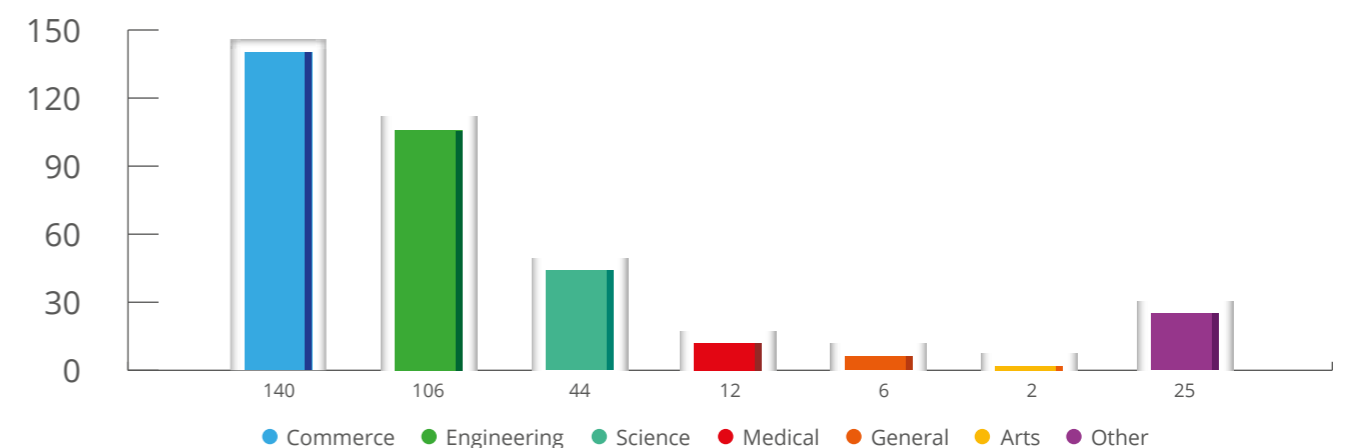
Semester	Round	Appeared in Test	Successful Candidates
Fall 2014	Round 1 (March 9, 2014)	1,375	146
	Round 2 (June 22, 2014)	1,961	189
Total		3,336	335

The success rate in Fall 2014 was 10 percent, that is one out of 10 candidates who appeared for the entrance test was able to get admitted to IBA.

BBA:
Which
Certificates
do they
hold?



BBA: Which Disciplines do they come from?



BBA: Which Institutes do they come from?

Nixor College	41
The Lyceum School	39
Beaconhouse School System	38
The City School	30
St. Patrick's High School	15
Agha Khan School	14
Karachi Grammar School	13
Private	11
DJ Science Govt. College	8
BAMM PECHS Govt. College	6
Generations School	5
Cordoba School for A-Levels	5
Dawood Public School	4
Army Public School	4
Southshore School for A-Levels	4
Adamjee Govt. Science College	4
Defence Authority College	3
Foundation Public School	3
Other	88
Total	335

Masters in Business Administration (MBA)

The MBA program is designed to nurture and foster the spirit of enterprise through international exchange programs, study tours and experiential projects. Our students gain valuable skills in the business and management competencies. Graduates of the MBA program contribute to the socioeconomic development at the regional, national and international levels.

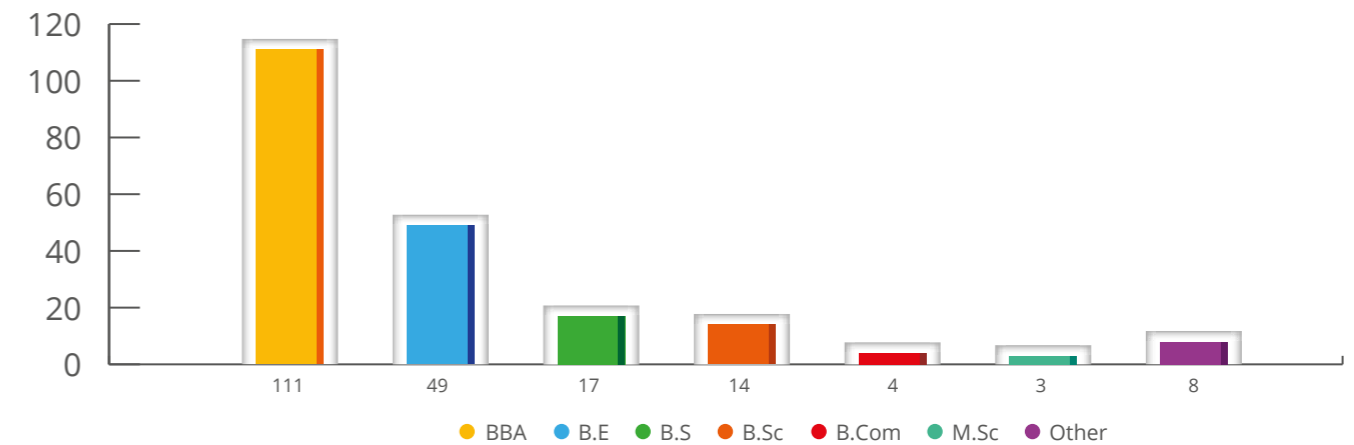
Students have the flexibility of morning or evening classes within the MBA program. The pre-requisite for applying to this program is 16 years of education with a CGPA of 2.5 and 2 years post qualification work experience.

Semester	Appared in Test	Successful Candidates	
		Morning	Evening
Fall 2014	Round 1 (March 9, 2014)	50	4 (+23) 2 (+16)
	Round 2 (May 25, 2014)	269	12 (+17) 38 (+25)
Spring 2015	November 9, 2014	177	26 (+6) 32 (+5)
	Total	496	88 118

114 students out of 496 who appeared for the test were successful, that is a success rate of 22 percent.

Note: The numbers appearing in brackets are those students who were successful but were exempt from the MBA entry test either due to being IBA BBA students or on account of GMAT scores.

MBA: Which Degrees do they hold?



MBA: Which Institutes do they come from?

Institute of Business Administration, Karachi	90
NED Karachi	33
University of Karachi	13
Shaheed Zulfikar Ali Bhutto Institute of Science & Technology	8
National University of Science & Technology	7
Lahore University of Management Sciences	6
Sir Syed University of Engineering & Technology	4
Bahria University	3
GIK Institute of Engineering Science and Technology	3
Institute of Business Management (CBM), Karachi	3
Iqra University, Karachi	2
Mohammad Ali Jinnah University	2
National University of Computer & Emerging Science	2
University of Engineering and Technology, Lahore	2
Punjab University, Lahore	2
Hamdard University	2
Other	24
Grand Total	206

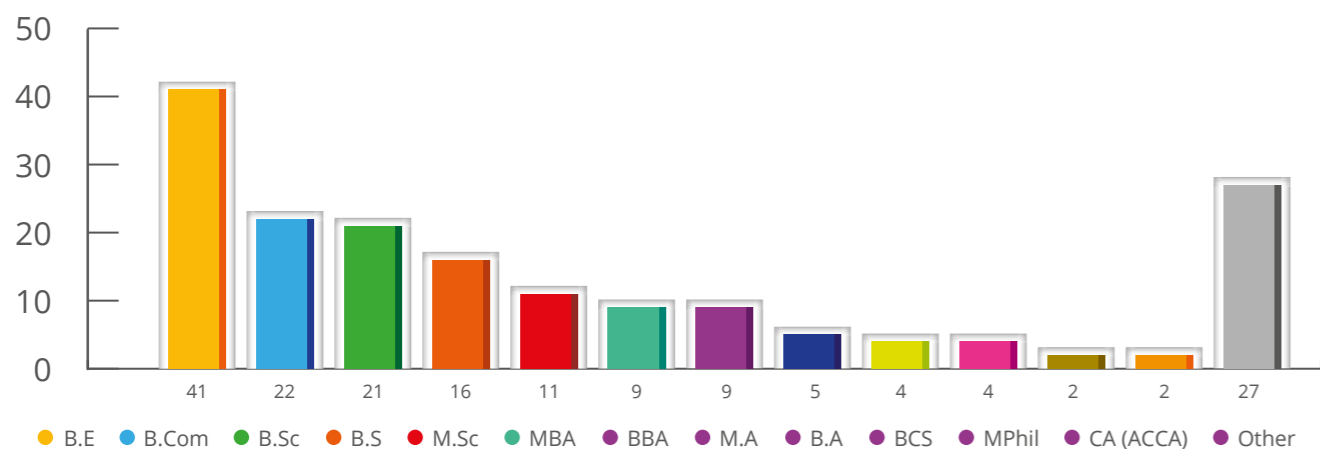
Executive Masters in Business Administration (EMBA)

The Executive MBA program is a weekend program for in-service professionals to enrich their knowledge while working full-time. The program consists of 20 courses on the business administrative disciplines. This program is particularly geared towards individuals with a keen interest in management and executive roles.

Semester	Appared in Test	Successful Candidates
Fall 2014	151	70
Spring 2015	161	55
Summer 2015	120	46
Total	312	171

55% of candidates who appeared for the test were successful.

EMBA: Which Degrees do they hold?



EMBA: Which Institutes do they come from?

University of Karachi	41
NED Karachi	31
Lahore University of Management Sciences	6
GIK Institute of Engineering Science and Technology	5
National University of Science & Technology	5
Shaheed Zulfikar Ali Bhutto Institute of Science & Technology	4
Institute of Business Administration, Karachi	3
Iqra University, Karachi	3
Sir Syed University of Engineering & Technology	3
University of Engineering and Technology, Lahore	3
Institute of Business Management (CBM), Karachi	2
Punjab University, Lahore	2
National Textile University, Faisalabad	2
Federal Urdu University of Arts, Sciences & Technology	2
University of Peshawar	2
Hamdard University	2
University of Balochistan, Quetta	2
National University of Computer & Emerging Science	2
Other	51
Total	171

BS (Economics & Mathematics)

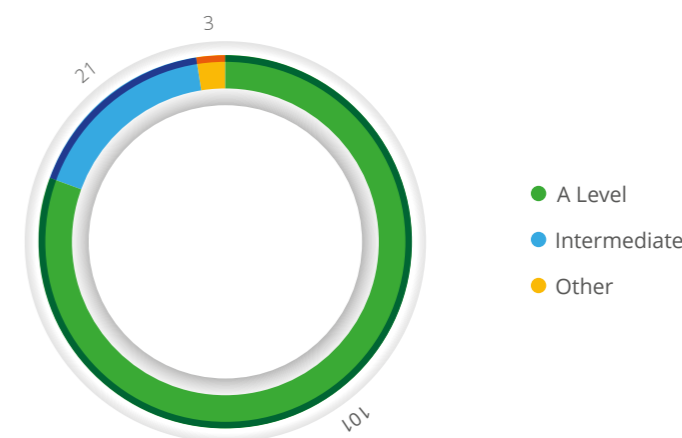
The BS (Economics & Mathematics) is a four-year program and offers a double major in economics and mathematics. The degree prepares students for entry level positions in the corporate and educational fields.

The program consists of 150 credits, which include the major disciplines of math and economics alongside elective disciplines of management and social sciences.

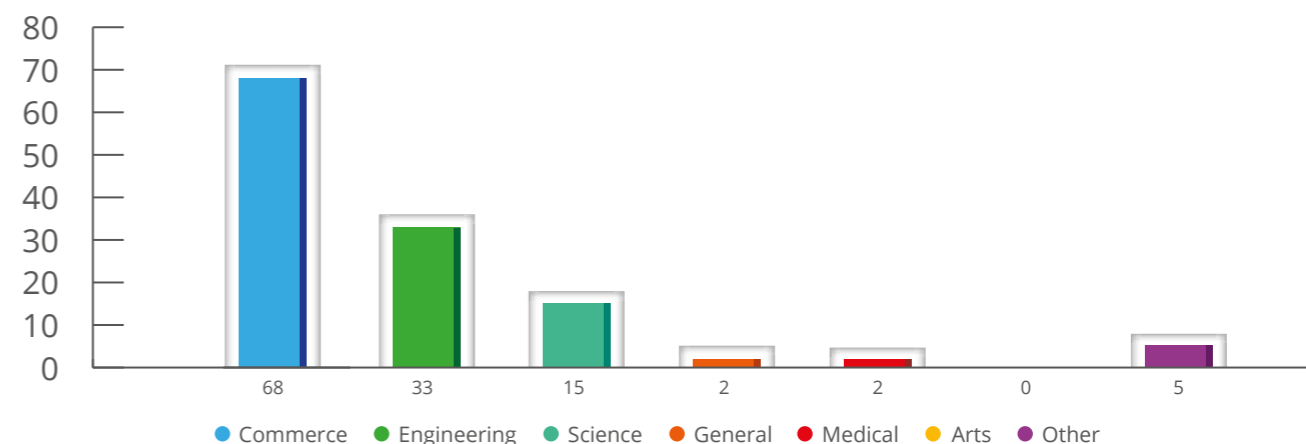
Semester	Appeared in Test	Successful Candidates
Fall 2014	540	125

The success rate for BS (E&M) was 23 percent.

BS (E&M): Which Certificates do they hold?



BS (E&M): Which Disciplines do they come from?



BS (E&M): Which Institutes do they come from?

Nixor College	21
The City School	15
The Lyceum School	16
Beaconhouse School System	16
St. Patrick's High School	7
Generations School	6
Private	4
Adamjee Govt. Science College	3
Karachi Grammar School	2
D A Public School O & A Levels	2
The Avicenna School	2
Other	31
Total	125

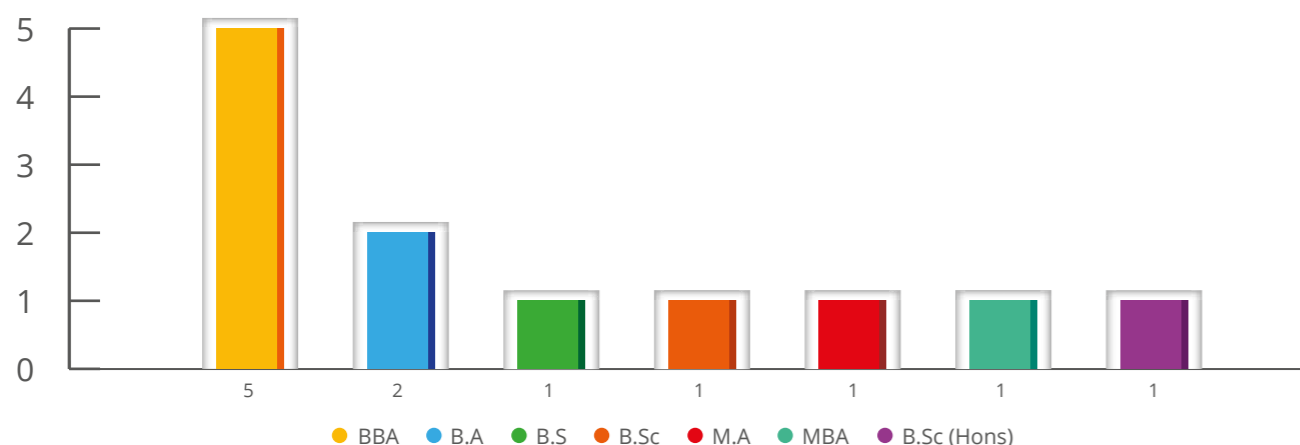
MS (Economics)

The Master's program in Economics emphasizes on applied economics in policy planning, analysis and forecasting of public and private sectors. Our graduates are equipped to work at educational institutions, research organizations, and multinational corporations.

Semester	Appeared in Test	Successful Candidates
Fall 2014	67	12

18 percent of the candidates who appeared for the entrance test were admitted to the MS (Economics) program.

MS (Economics): Which Degrees do they hold?



MS (Economics): Which Institutes do they come from?

Institute of Business Administration, Karachi	4
Iqra University, Karachi	1
University of Karachi	2
Lahore University of Management Sciences	1
National University of Science & Technology	1
Quaid-i-Azam University, Islamabad	1
Other	2
Total	12

BS (Accounting & Finance)

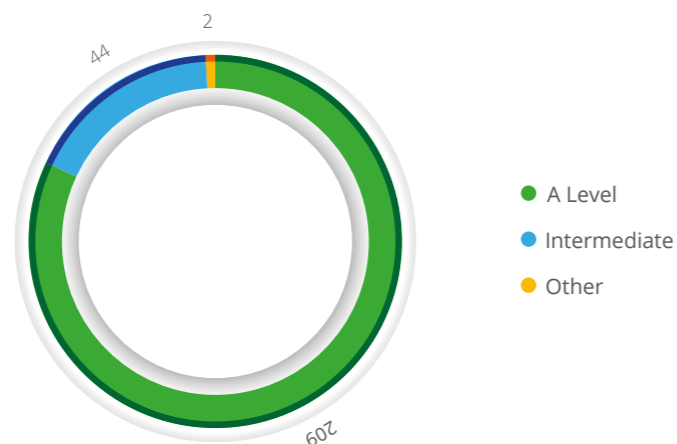
The four-year BS Accounting & Finance program offers an undergraduate degree with double majors in Accounting and Finance. This uniquely designed program offers its graduates the desired flexibility and exemptions such as:

- ICAP exemption up to Module D
- A comprehensive examination of IBP in lieu of the mandatory three levels of examination
- ACCA exemption in nine examinations (F1 – F9).

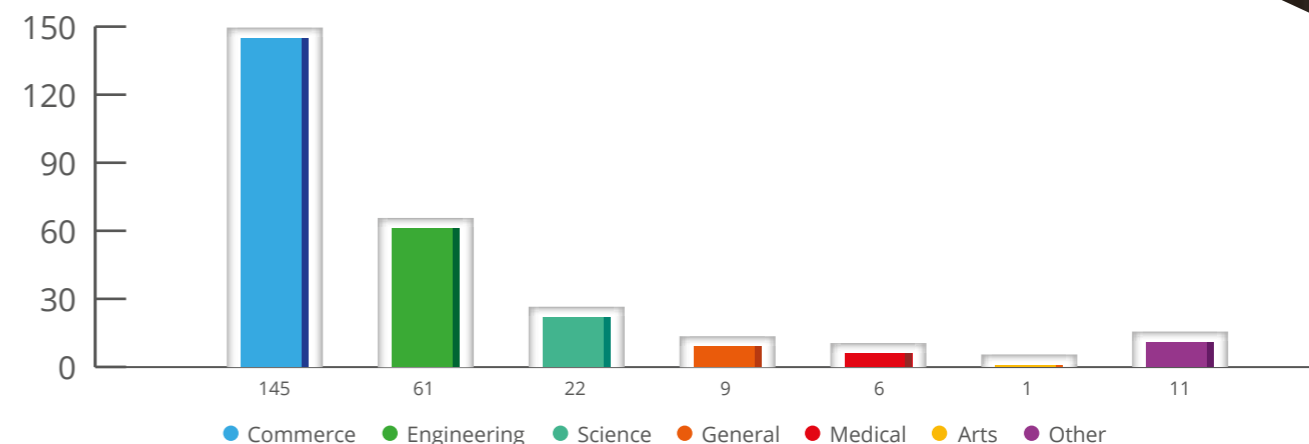
Semester	Appeared in Test	Successful Candidates
Fall 2014	Round 1 (March 9, 2014)	92
	Round 2 (June 22, 2014)	83
Spring 2015	November 9, 2014	80
Total	1692	255

The success rate for BS (A&F) was 15 percent.

BS (A&F):
Which
Certificates
do they
hold?



BS (A&F): Which Disciplines do they come from?



BS (A&F): Which Institutes do they come from?

Nixor College	45
The Lyceum School	36
Beaconhouse School System	24
The City School	13
St. Patrick's High School	10
Bahria Foundation College	10
BAMM PECHS Govt College	9
Private	8
Karachi Grammar School	7
Adamjee Govt. Science College	6
Cordoba School For A-Levels	5
Bayview High School	5
Generations School	5
Agha Khan School	5
Army Public School	4
Foundation Public School	2
D A Public School O & A Levels	2
Aitchison College	2
DJ Science Govt. College	2
Other	55
Total	255

BS (Social Sciences & Liberal Arts)

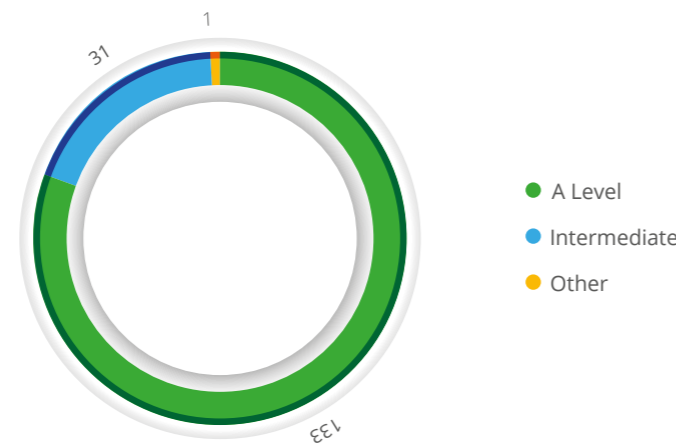
The BS (SS&LA) degree offers majors in political science, psychology and media communications. The degree equips students to comprehend and critique the economic, political, and cultural interrelations of our world today through a critical eye. The program makes use of traditional academic disciplines to establish foundational skills in qualitative and quantitative thinking that will further enhance the research in their chosen fields of study.

Semester	Round	Appeared in Test	Successful Candidates
Fall 2014	Round 1 (March 9, 2014)	146	52
	Round 2 (June 22, 2014)	210	67
Spring 2015	November 9, 2014	96	46
Total		452	165

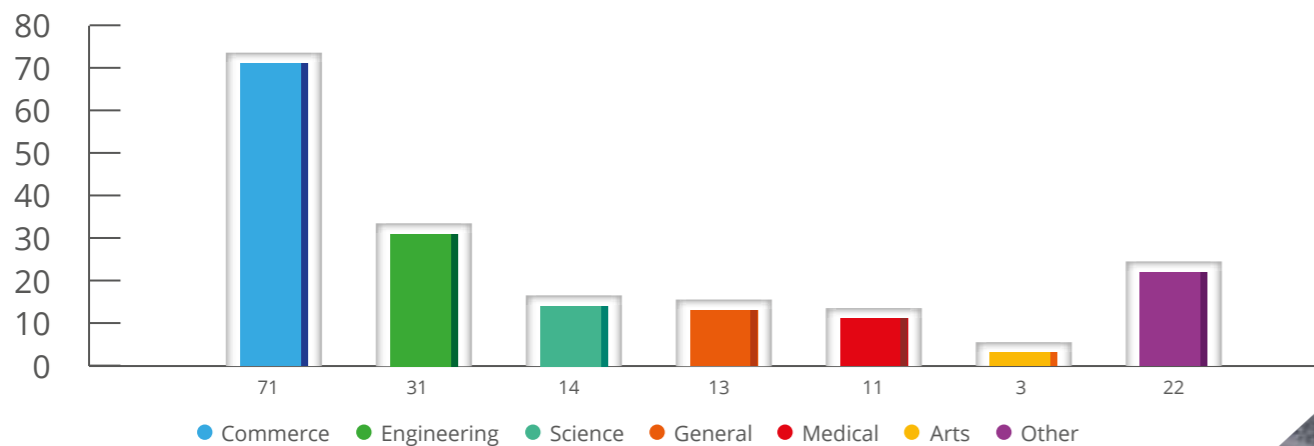
The success rate for BS (SS&LA) was 36 percent.



BS (SS&LA):
Which
Certificates
do they
hold?



BS (SS&LA): Which Disciplines do they come from?



BS (SS&LA): Which Institutes do they come from?

Nixor College	32
The Lyceum School	23
The City School	14
Private	11
St. Patrick's High School	10
Beaconhouse School System	8
Agha Khan School	4
Bayview High School	4
Karachi Grammar School	4
Foundation Public School	4
Cordoba School for A-Levels	3
Generations School	3
Bahria Foundation College	3
Adamjee Govt. Science College	2
Dawood Public School	2
Army Public School	2
Other	36
Total	165



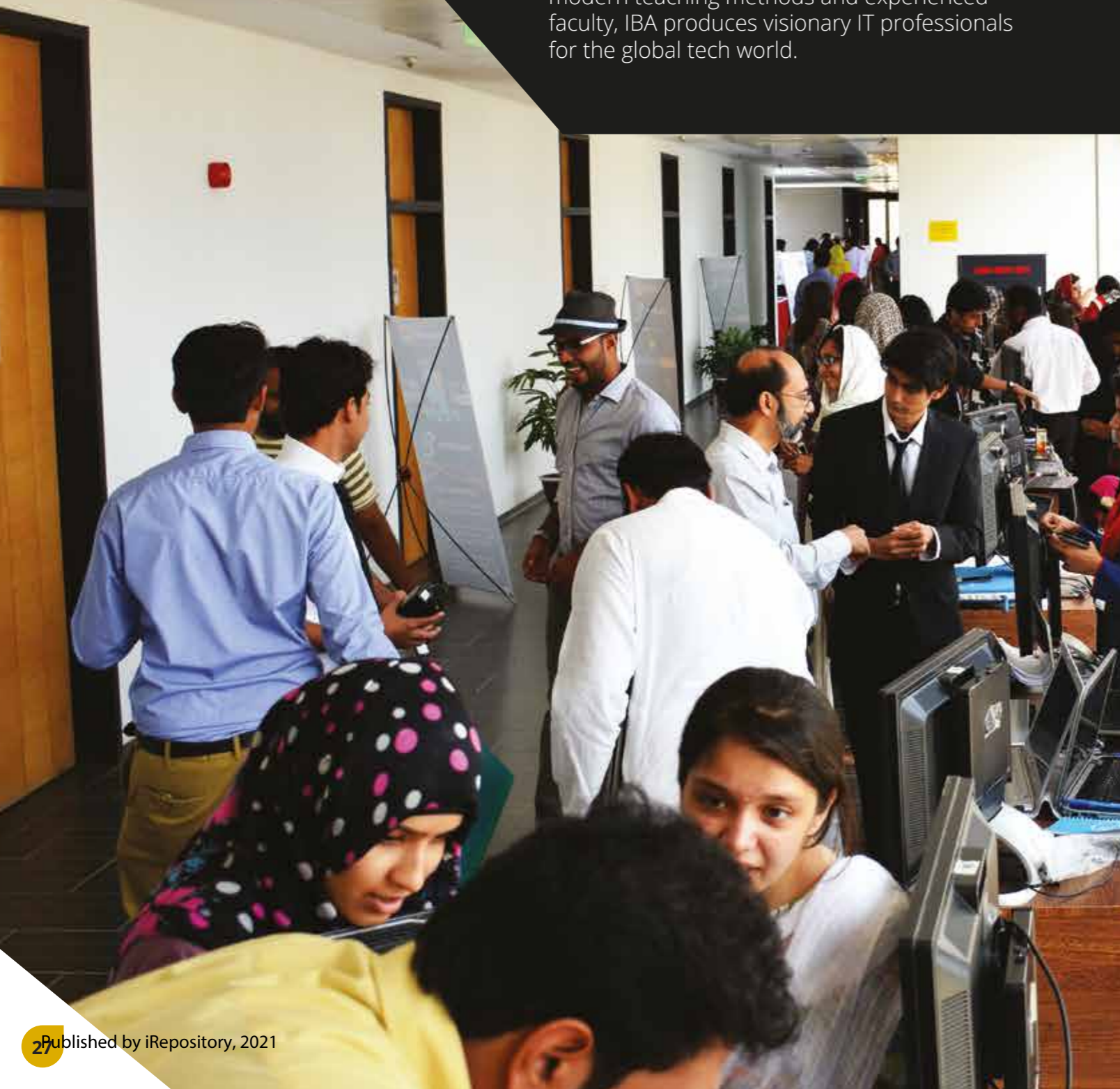
Faculty of Computer Science

With its advanced technological infrastructure, modern teaching methods and experienced faculty, IBA produces visionary IT professionals for the global tech world.

Faculty of Computer Science

Highlights

- FCS IBA established a dedicated lab for Apple Macintosh Computers at City Campus with twenty latest iMac desktops. This Lab became fully operational from Fall 2014 semester onwards. Since then, IBA Center of Executive Journalism (CEJ) has also organized several workshops utilizing the new lab. The purpose of the lab is also to facilitate students with new courses in iPhone Application Development.
- Teams representing IBA FCS stood as runner ups in Database Design and Web Development Competition at the Developers Day workshop that is organized each year by ACM-NUCES.
- Avialdo, a tech-startup by three of our BS (Computer Science) students Zohair Hemani, Abdul Wahab and Zain Shafi, now established itself as a major solution provider in the IT Industry. Avialdo also organized two workshops in IBA to familiarize students with new mobile technologies such as PhoneGap and development in iOS.
- Microsoft Innovation Center (MIC) partnered with Team droidRunner for their Final Year Project this Spring 2015. The Team presented its idea of automatically converting Android applications to Windows Phone applications and also provided its introductory implementation as a proof of concept. Team droidRunner also won the gold medal in the Final Year Project (FYP) Exhibition Spring 2015.
- 7 PhD and MS students of IBA's Big Data Analytics course (as well as the course's instructor) appeared in the EMC Data Scientist Associate Exam during October-November and all of them cleared the exam and are now certified associates. This is a unique achievement for IBA as it becomes the first university in Pakistan to achieve this distinction.



Total FCS Faculty

Department	Full Time	Visiting	Total
Computer Science	16	17	33
Mathematical Sciences	9	18	27
Total	25	35	60

Total FCS PhDs

Department	Full Time	Visiting	Total
Computer Science	10	3	13
Mathematical Sciences	6	11	17
Total	16	14	30

Faculty Members Welcomed in 2014-15

Full Time

Name of Faculty	Date of Joining	Department	Designation	Education Details
Dr. Danish Ali	06 August, 2014	Mathematical Sciences	Assistant Professor	PhD , Govt. College University, Lahore – 2014 MSc , University of Sargodha – 2008 BSc , University of Sargodha – 2005

Visiting

Name of Faculty	Date of Joining	Department	Education Details
Shahid Sultan Ali Ramji	24 August, 2014	Mathematical Sciences	MS , University of Karachi – In Progress MA , University of Karachi – 2007 BA , University of Karachi – 2005
Dr. Muhammad Sheraz	25 August, 2014	Mathematical Sciences	PhD , University of Bucharest, Bucharest – 2014 MSc , University of Bucharest, Bucharest – 2011 MSc , University of Karachi – 2006 BSc (Hons) , University of Karachi – 2005
Dr. Furqan Muhammad Khan	25 January, 2015	Computer Science	PhD , University of Southern California – Viterbi School of Engineering, USA – 2013 MS , University of Southern California – Viterbi School of Engineering, USA – 2009 BE , NED Karachi – 2005
Dr. Asif Raza Khan	30 January, 2015	Mathematical Sciences	PhD , Govt. College University, Lahore – 2014 MBA , University of Karachi – 2005 MSc , University of Karachi – 2002 BSc (Hons) , University of Karachi – 2001
Syed Mazhar Hasan Qadri	05 March, 2015	Computer Science	MBET , University of Waterloo – 2013 BS , University of Karachi – 2008

Student Admissions into Faculty of Computer Science Programs

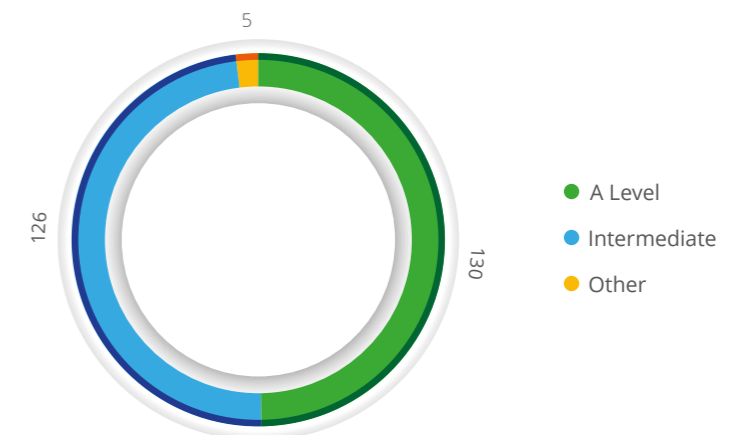
BS (Computer Science)

The four-year Bachelors in Computer Science program consists of courses from a variety of disciplines including theoretical Computer Science, Information Technology, Social Sciences, General Education and more. IBA encourages a well-rounded academic development by giving students the flexibility to plan their semester. Along with the CS core and elective courses, this gives students a chance to explore the many branches of this ever-changing field, and also exposes them to a diverse collection of electives from other programs.

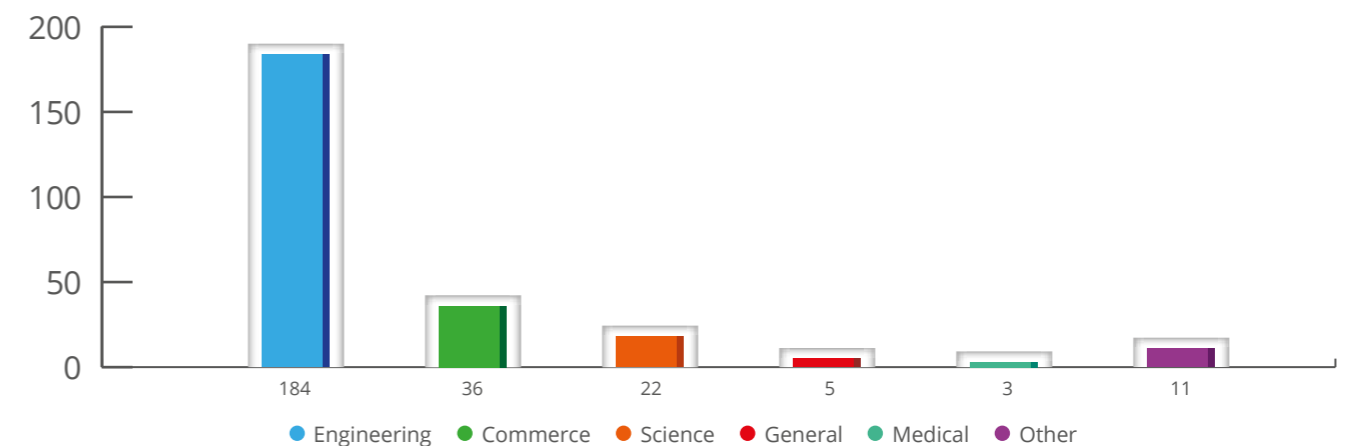
Semester	Appeared in Test	Successful Candidates
Fall 2014	327	163
Spring 2015	222	98
Total	549	261

The success rate for BS (CS) was 47 percent.

BS (CS): Which Certificates do they hold?



BS (CS): Which Disciplines do they come from?



BS (CS): Which Institutes do they come from?

Nixor College	25
Agha Khan School	25
Beaconhouse School System	22
The City School	11
The Lyceum School	10
St. Patrick's High School	9
BAMM PECHS Govt. School	9
Adamjee Govt Science College	8
Private	8
Generations School	6
DJ Science Govt. College	5
Bahria Foundation College	4
Cordoba School for A-Levels	4
Foundation Public School	2
Southshore School For A-Levels	2
Army Public School	2
Other	109
Total	261

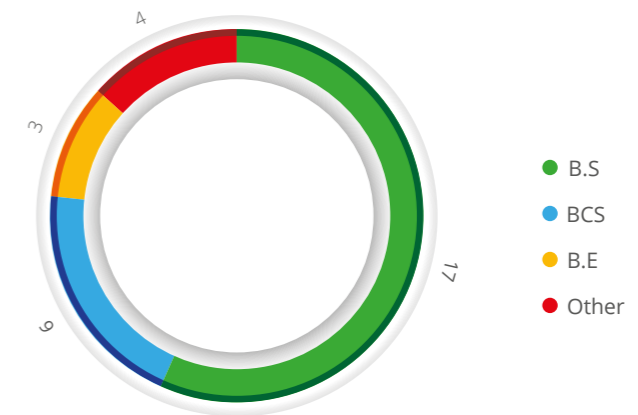
MS (Computer Science)

The MS (Computer Science) program is designed to cater to the needs of recent graduates of Computer Science programs looking to further develop their career. The program allows students to choose a research-based degree while focusing on their technical skills in specialized fields. This year was the first year that the MS (CS) program was conducted as a full-time program.

Semester	Appeared in Test	Successful Candidates
Fall 2014	56	19
Spring 2015	25	11
Total	81	30

30 out of 81 students (27 percent) were admitted to MS (CS).

MS (CS):
Which
Degrees
do they
hold?



MS (CS): Which Institutes do they come from?

Institute of Business Administration, Karachi	11
University of Karachi	7
NED Karachi	4
National University of Computer & Emerging Science	2
Bahria University	2
Other	4
Total	30

PhD (Computer Science)

The PhD program in Computer Science at IBA offers graduate students the option to reach new heights by contributing to the field of study through original research. With selections from various research disciplines, the program gives students an opportunity to establish a wide network with international researchers, publish scholarly articles, and attend international conferences.

Semester	Appeared in Test	Successful Candidates
Fall 2014	9	3
Spring 2015	5	0
Total	14	3

The success rate of PhD (Computer Science) is 21%.



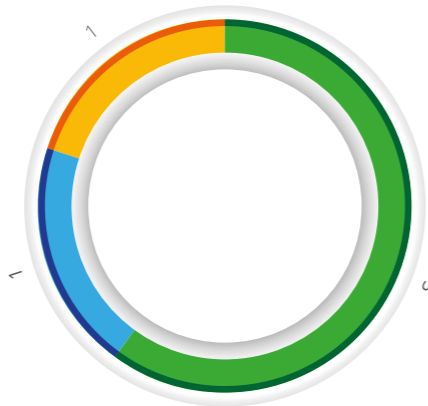
MS (Mathematics)

The MS (Mathematics) program is focused on cutting edge research in various areas of Mathematics. It provides students with the consistency and challenge needed to become successful mathematicians. This program particularly targets those students who intend to pursue a further Doctoral degree in mathematics.

Semester	Appeared in Test	Successful Candidates
Fall 2014	20	5

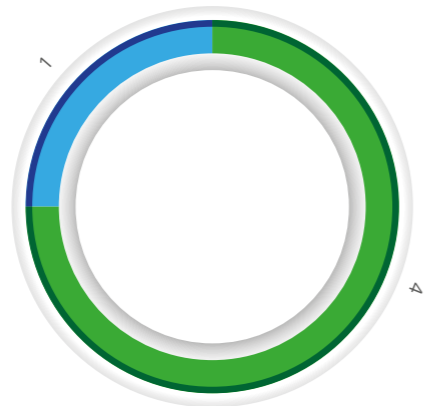
25% of candidates who appeared for the test were admitted to MS (Mathematics).

MS
(Mathematics):
Which Degrees
do they
hold?



- M.Sc
- B.S
- B.Sc (Hons)

MS
(Mathematics):
Which Institutes
do they
come from?



- University of Karachi
- Mohammad Ali Jinnah University

Total Student Strength / Fresh Intake

Academic Program	Continuing Students from Spring 2014	Fresh Intake Fall 2014	Fresh Intake Spring 2015	Total Fresh Intake	Total Students in Spring 2015
Full Time Students					
BBA	923	197	11	208	1131
BS (Accounting & Finance)	273	141	56	197	470
BS (Computer Science)	309	104	77	181	490
BS (Economics & Mathematics)	226	88	5	93	319
BS (Social Sciences & Liberal Arts)	102	45	37	82	184
MBA (Morning)	76	44	29	73	149
MS (Computer Science)	-	7	6	13	13
MS (Economics)	32	15	-	15	47
MS (Mathematics)	6	5	-	5	11
PhD (Computer Science)	17	3	-	3	20
PhD (Economics)	-	2	2	4	4
PhD (Mathematics)	2	-	-	-	2
PhD (Statistics)	-	-	1	1	1
Sub total	1966	651	224	875	2841
Part Time Students					
MBA (Evening)	128	47	38	85	213
EMBA	222	55	55	110	332
MS (Computer Science)	29	6	6	12	41
MS (Mathematics)	1	1	-	1	2
Sub total	380	109	99	208	588
Grand Total	2346	760	323	1083	3429



IBA Summer School 2015

The IBA Summer School Program, launched in 2013, offered new and innovative courses in Summer 2015. The concept of the IBA Summer School program is to develop and sustain a wide range of innovative academic and skill-development courses for a diverse population of students and adults and to provide them with an opportunity to enhance their academic, professional, and personal experience under the tutelage of eminent and experienced personalities. Through this program, participants also get a chance to interact and network with a diverse group of students and faculty in a sociable and dynamic environment.

The IBA Summer School curriculum has been offering a wide range of short certificate courses running from May to August; this complements the regular 6 week Summer Semester that is routinely offered by the FBA and FCS. The target audience is primarily students currently in Class 6-10, O-levels, Matric, or higher, and adults with minimum qualification of Matric/O-levels.

In Summer 2015, the IBA Summer School ran **1-4 week courses in 3 sessions:**

Session 1: 18th May – 13th June, 2015

Session 2: 1st June – 14th July, 2015

Session 3: 23rd July – 20th August, 2015

Compared to last year's 90 students, approximately 190 students enrolled for courses this year. As the courses were offered and spread over 3 sessions this year, the number of enrolments increased, as it gave candidates a better chance to enroll in courses of their choice according to their convenience.

The total revenue earned from the IBA Summer School 2015 was Rs. 1.688 million.

The IBA Summer School commits to continuously expand its programs and services, so as to provide education and skills to individuals who would like to obtain a degree, advance their career, or pursue personal enrichment.

The complete list of Special Interest Courses offered at the Summer School 2015 is given below:

- Advertising: The Voice of Your Brand
- An Introduction to Fashion Journalism
- Android App Development
- Brand Management
- Career Development for The Real World
- Chamber of English Language
- Corporate Accounting
- Creative Designing - Photoshop and Illustrator
- Creative Writing
- Data Analysis using IBM SPSS for Management and Researchers
- Desktop Publishing Layout Designing
- Digital Marketing
- Digital Marketing - Workshop
- Drawing with Traditional and Digital Media
- English Communication Skills
- Fundamentals of Management
- Game Development - Processing
- HRM for Pakistanis: A Comprehensive Introduction
- Human Resource Management in SAP ERP
- Import Export Management – Basic
- Internet Retailing – Theory
- Internet Retailing – Practical
- Introduction to Music Production - Guitar
- Introduction to Public Relations
- LaTeX2e - Basic and Advanced
- Life in a Frame: Photography
- MATLAB - Basic and Advanced
- Pharmaceutical Marketing
- Presentation Skills
- Public Speaking
- Sales & Distribution Workshop
- Social Media Marketing
- Social Media for Beginners
- The Art of Selling



Faculty Publications

IBA, with its leading teaching methods, has always published new studies, dissertations and theses, advancing the business and technological world for the greater good of the public.

Faculty Publications

Following are the IBA publications during the period July 1st, 2014 – June 30th, 2015.

	FBA	FCS	Total
ISI Indexed Journals	2	5	7
Journals in Australian List (ERA)	3	3	6
Other International Journals	2	1	3
Journal – Case & Numbered	3	-	3
Total International Journal Publications	10	9	19
National Journals	14	3	17
Total Journal Articles	24	12	36
International Conferences	17	8	25
National Conferences	7	-	7
Total Conference Papers	24	8	32
Total Publications 2014-15	48	20	68
Books	2	-	2
IBA Publications	2	-	2

ISI Indexed Journals

Faculty of Business Administration:

1. **Dr. Wali-Ullah**, Yasumasa Matsuda, Yoshihiko Tsukuda, "Generalized Nelson-Siegel Term Structure Model: Do the Second Slope and Curvature Factors Improve the In-Sample Fit and Out-of-Sample Forecast?", *Journal of Applied Statistics*, **Vol: 42, Issue: 4, Page(s): 876-904, Published by:** Taylor & Francis Online, January 31, 2015.
2. **Dr. Naved Ahmad**, Salman Arjumand, "Impact of Corruption on GDP Per Capita through International Migration: An Empirical Investigation", *Quality and Quantity: International Journal of Methodology*, **Published by:** Springer Science + Business Media Dordrecht 2015, May 1, 2015.

Faculty of Computer Science:

1. Naeem Sadiq, Asif A. Abbasi, **Dr. M. Shahid Qureshi**, "Drought Analysis of Sindh using Standardized Precipitation Index (SPI)", *Mausam: Quarterly Journal of Meteorology, Hydrology & Geophysics*, **Vol: 65, Issue: 3, Page(s): 433-440, Published by:** Indian Meteorological Department, India, July 1, 2014.
2. **Dr. Imran Khan, Dr. Sajjad Haider**, "On building a Consistent Framework for Executable Systems Architecture", *Journal of Systems and Software*, **Vol: 98, Page(s): 156-171, Published by:** Elsevier Inc., December 1, 2014.
3. Syed Inayatullah, **Dr. Nasir Touheed**, Muhammad Imtiaz, "A Streamlined Artificial Variable Free Version of Simplex Method", *PLOS ONE*, **Published by:** PLOS ONE | DOI:10.1371/, March 13, 2015.
4. **Dr. Sajjad Haider**, Syed Ali Raza, "Complexity Reduction of Influence Nets using Arc Removal", *Journal of Intelligent and Fuzzy Systems*, **Vol: 28, Issue: 4, Page(s): 1849-1859, Published by:** IOS Press, Netherlands, March 15, 2015.
5. Muhammad Ahsan Binyamin, **Dr. Junaid Alam Khan**, Hasan Mahmood, "A Classifier for Ideal Unimodular Singularities", *Analele Stiintifice Ale Universitatii Ovidius Constanta-Seria Matematica*, **Vol: 23, Issue: 2, Page(s): 59, Published by:** Ovidius Univ Press, Romania, May 1, 2015.

Journal – ERA

Faculty of Business Administration:

1. **Salman Ahmed Shaikh**, "Analysis of Challenges and Opportunities in Islamic Banking", *International Journal of Financial Services Management*, **Vol: 7, Issue: 3/4, Page(s): 286-300, Published by:** Inderscience, Geneva, Switzerland, September 1, 2014.
2. **Salman Ahmed Shaikh**, "Determinants of Islamic Banking Growth in Pakistan", *Journal of Islamic Economics, Banking and Finance (JIEBF)*, **Vol: 10, Issue: 4, Published by:** IBTRA, Bangladesh, October 1, 2014.
3. Shehryar Mohsin Qureshi, Sadia Majeed, **Dr. Rameez Khalid**, "Where do we stand in Cost of Quality Awareness? – Pakistan's Case", *International Journal of Quality Engineering and Technology*, **Vol: 4, Issue: 4, Page(s): 273-289, Published by:** Inderscience, December 1, 2014.

Faculty of Computer Science:

1. **Dr. Quratulain Nizamuddin Rajput**, "Ontology based Semantic Annotation of Urdu Language Web Documents", *Procedia Computer Science*, **Vol: 35, Page(s): 662-670, Published by:** Elsevier, Gdynia, Poland, September 15, 2014-September 17, 2014.
2. **Dr. S.M. Faisal Iradat, Dr. Sayeed Ghani**, "Revisiting IEEE 802.11 Backoff Process Modelling Through Information Entropy Estimation", *Wireless Internet: Lecture Notes of the Institute for Computer Sciences, Social Informatics and Telecommunications Engineering*, **Vol: 146, Page(s): 26-38, Published by:** Springer LNICST 146, April 24, 2015.
3. **Asma S. Larik, Dr. Sajjad Haider**, "Opponent Classification in Robot Soccer", *Current Approaches in Applied Artificial Intelligence: Series: Lecture Notes in Computer Science*, **Vol: 9101, Page(s): 478-487, Published by:** Springer Link, May 1, 2015.



Journal – Other International

Faculty of Business Administration:

1. **Dr. Naved Ahmad**, Shah Muhammad Azhar, "Dissecting Pakistan-India Trade Agreement: An Ex-Ante Simulation of the Man-Made Fiber and Yarn Industry", *Asian Profile*, **Vol: 42, Issue: 6, Page(s): 573-586, Published by:** Asian Research Service, Burnaby, BC, Canada, December 1, 2014.
2. Mohsin Hasnain Ahmad, Syed Hasanat Shah, **Dr. Khadija Malik Bari**, "Foreign Direct Investment, Institutional Quality and Economic Growth: A Case of Pakistan", *The Asian Economic Review*, **Vol: 57, Issue: 1, Page(s): 127-140, Published by:** Indian Institute of Economics, India, March 1, 2015.

Faculty of Computer Science:

1. Muhammad Saeed, Syed Asim Ali, Maryam Feroze, **Dr. Nasir Touheed**, "High Performance Computing Achieved in Personal Computers", *International Journal of Computer Science Issues*, **Vol: 12, Issue: 1, Published by:** IJCSI International Journal of Computer Science Is, January 1, 2015.

Case – Journal

Faculty of Business Administration:

1. **Dr. M. Shahid Qureshi**, Ebraheem Aftab, "KoldKraft, Pakistan: An Entrepreneurial Journey", *Asian Journal of Management Cases*, **Vol: 12, Issue: 1, Page(s): 29-41, Published by:** Sage Journals, Lahore, Pakistan, March 1, 2015.

Case – Numbered

Faculty of Business Administration:

1. **Yasmin Zafar**, "Princely Jets (Pvt) Ltd – the Air Ambulance", *Emerald Emerging Markets Case Studies*, **Vol: 4, Issue: 8, Page(s): 1-34, Published by:** Emerald Group Publishing Limited, London, England, November 29, 2014.
2. **Syed Imran Saqib, Tania Danish**, "Engro: Building a Conglomerate through People", *The Case Centre, Reference Number: 414-117-1, Published by:* The Case Centre, Cranfield University, United Kingdom, December 31, 2014.

Journal – National

Faculty of Business Administration:

1. **Dr. Mahnaz Fatima**, "On Parallels between Modern Management, Good Governance and Islamic Teachings", *Pakistan Perspectives*, **Vol: 19, Issue: 2, Page(s): 53-71, Published by:** Pakistan Study Centre, University of Karachi, Karachi, Pakistan, July 1, 2014.
2. Rana Ejaz Ali Khan, **Dr. Khadija Malik Bari**, "Revealing Ideal Number of Children by Households: A Socioeconomic Analysis Using Pakistan Demographic and Health Survey", *Pakistan Journal of Commerce and Social Sciences*, **Vol: 8, Issue: 3, Page(s): 887-899, Published by:** Johar Education Society, Pakistan, July 1, 2014.
3. Rana Ejaz Ali Khan, **Muhammad Ali Raza**, "Nutritional Status of Children in Bangladesh: Measuring Composite Index of Anthropometric Failure (CIAF) and its Determinants", *Pakistan Journal of Commerce and Social Sciences*, **Vol: 8, Issue: 1, Page(s): 11-23, Pakistan, August 1, 2014.**
4. **Sana Tauseef, Dr. Mohammad Nishat**, "Wealth Effect of Mergers & Acquisitions in Emerging Market: A Case of Pakistan's Banking Sector", *IBA Business Review*, **Vol: 9, Issue: 2, Page(s): 24-39, Published by:** Institute of Business Administration, Karachi, Pakistan, December 1, 2014.
5. **Dr. Adnan Haider, Dr. Qazi Masood Ahmed**, Zohaib Jawed, "Determinants of Energy Inflation in Pakistan: An Empirical Analysis", *Pakistan Development Review*, **Published by:** PIDE: Pakistan Institute of Development Economics, Pakistan, December 1, 2014.

6. **Dr. Erum Hafeez**, "Growth of Business Schools on Social Media - A Comparative Analysis with Focus on IBA Karachi", *IBA Business Review*, **Vol: 9, Issue: 2, Page(s): 158-175, Published by:** Institute of Business Administration, Karachi, Pakistan, December 1, 2014.
7. Syed Ammad Ali, **Dr. Qazi Masood Ahmed**, "Dynamic Effects Of Energy Sector Public Investment On Sectoral Economic Growth: Experience from Pakistan Economy", *Pakistan Development Review*, **Vol: 53, Issue: 4, Published by:** Pakistan Institute of Development Economics, Pakistan, December 2, 2014.
8. Asim, Sidrat, **Dr. Heman Das Lohano**, "Households' Willingness to Pay for Improved Tap Water Services in Karachi, Pakistan", *Pakistan Development Review*, **Vol: 53, Issue: 4, Published by:** Pakistan Institute of Development Economics (PIDE), Islamabad, Pakistan, December 2, 2014.
9. Tehmina Mangan, **Dr. Heman Das Lohano**, "Impact of Nature-based Tourism on Earnings of Local People: Evidence from Keenjhar Lake in Pakistan", *Pakistan Development Review*, **Vol: 53, Issue: 4, Published by:** Pakistan Institute of Development Economics (PIDE), Islamabad, Pakistan, December 2, 2014.
10. **Sana Tauseef, Dr. Mohammad Nishat**, "The Ex-Dividend Day Stock Price Behaviour: Evidence from Pakistan", *IBA Business Review*, **Vol: 10, Issue: 1, Page(s): 21-30, Published by:** Institute of Business Administration, Karachi, Pakistan, January 1, 2015.
11. **Sana Tauseef, Dr. Heman Das Lohano, Sara Ashfaq**, "Effect of Debt Financing on Corporate Financial Performance: Evidence from Textile Firms in Pakistan", *Pakistan Business Review*, **Vol: 16, Issue: 4, Page(s): 903-916, Published by:** Institute of Business Management, Karachi, Pakistan, January 1, 2015.
12. **Mehwish Ghulam Ali, Dr. Muhammad Ather Elahi, Dr. Qazi Masood Ahmed**, "What lies at the core of core inflation? An empirical analysis to identify the determinants of core inflation in Pakistan", *IBA Business Review*, **Vol: 10, Issue: 1, Page(s): 47-60, Published by:** Institute of Business Administration, Karachi, Pakistan, January 1, 2015.
13. **Dr. Nasir A. Afghan**, "Easy Paisa: Seizing the White Space and Business Model Innovation", *IBA Business Review*, **Vol: 10, Issue: 1, Page(s): 147-166, Published by:** Institute of Business Administration, Karachi, Pakistan, March 1, 2015.
14. **Dr. Wali-Ullah, Dr. Mohammad Nishat**, "The Term Structure of Government Bond Yields in an Emerging Market: Empirical Evidence from Pakistan Bond Market", *Proceedings Conference on Structural Reforms for Inclusive Development*, **Vol: 2, Issue: 1, Published by:** Applied Economics Research Centre (AERC), Karachi, Pakistan, March 17, 2015-March 18, 2015.

Faculty of Computer Science:

1. Ehsan A. Shaikh, **Dr. Javed Iqbal**, "Monetary Approach to Exchange Rate Determination: Empirical Evidence from Pakistan", *Pakistan Business Review*, **Vol: 16, Issue: 3, Page(s): 447-467, Published by:** IOBM Karachi, Karachi, Pakistan, October 25, 2014.
2. **Dr. Javed Iqbal**, Sara Azher, "Value-at-Risk and Expected Stock Returns: Evidence from Pakistan", *Lahore Journal of Economics*, **Vol: 19, Issue: 2, Page(s): 71-100, Published by:** Lahore School of Economics, Lahore, Pakistan, January 20, 2015.
3. **Dr. Javed Iqbal**, "Operating Performance and Financial Success: Evidence From Pakistani Companies", *Pakistan Business Review*, **Vol: 17, Issue: 1, Page(s): 45-59, Published by:** IOBM Karachi, Karachi, Pakistan, April 21, 2015.



Conferences

INTERNATIONAL

Faculty of Business Administration:

1. **Dr. Heman Das Lohano**, "Weather Change, Agriculture, and Internal Migration in Pakistan", Fifth World Congress of Environmental and Resource Economists, **Published by:** AERE and EAERE, Istanbul, Turkey, June 28, 2014-July 2, 2014.
2. **Dr. Huma Naz Siddiqui Baqai**, "Social Sciences Teaching & Research Deficit Linkages to Societal Decay A Case Study of Pakistan", The Global Symposium on Social Sciences, Phuket, Thailand, July 12, 2014-July 13, 2014.
3. **Mohammad Kamran Mumtaz**, Muhammad Naiman Jalil, Kamran Chatha, "Using integrated location routing approach to study the effect of vehicle mix strategies on cost of a milk collection network", 20th Conference of the International Federation of Operational Research Societies, The Art of Modelling (2014), Barcelona, Spain, July 13, 2014-July 18, 2014.
4. **Dr. Ishrat Husain**, "Towards South Asia Economic Union", Introductory Remarks at India International Centre and Distinguished Lecture Delivered at Jamia Millia Islamia, India, New Delhi, India, September 11, 2014-September 12, 2014.
5. **Fatima Akhund**, "How Cultural Differences in Uncertainty Avoidance Affect Student Preferences Towards Price Promotions", 10th Asian Business Research Conference 2014, Bangkok, Thailand, October 6, 2014-October 7, 2014.
6. Muhammad Mubashir Mukhtar, Hafiz Muhammad Sarfraz Nihal, Hafiz Abdul Rauf, Waleed Wasti, **Dr. M. Shahid Qureshi**, "Socio-Economic Philosophy of Conventional and Islamic Economics: Articulating Hayat-e-Tayyaba Index (HTI) on the Basis of Maqasid-al-Shariah", Developing a Framework for Maqasid al-Shariah based Index of Socio-Economic Development, **Vol:** 22, **Issue:** 2, **Page(s):** 65-98, **Published by:** IRTI, Islamic Development Bank, Jeddah, Saudi Arabia, April 30, 2014-May 1, 2014.
7. **Dr. Zeenat Ismail**, "Subjective / Psychological Well-being and Positive Behaviour", International Conference on Well-being and Human Development at Aligarh Muslim University Aligarh (UP, India), **Published by:** Aligarh Muslim University, Aligarh (UP, India), Aligarh, India, November 24, 2014-November 26, 2014.
8. **Dr. Zeenat Ismail**, "Personality, Values, and Well-Being", International Conference on Well-Being and Human Development, Aligarh Muslim University, Aligarh, India, **Published by:** ICWHD, Aligarh, Aligarh, India, November 22, 2014-November 26, 2014.
9. **Nida Aslam Khan**, "Contraceptives Social Marketing: Tackling the Consumer Mindset in Pakistan Biogenics (Pvt) Ltd", 4th Asian Management Research and Case (AMRC) Conference: Management Issues in Emerging Markets for Sustainable Business, **Published by:** SAGE Publications, Penang, Malaysia, January 10, 2015-January 11, 2015.
10. **Dr. Zeenat Ismail**, Muhammad Sadiq Baloch, "Bottom of the Pyramid Market's Consumer Behaviour with regards to Branded Personal Care Products in Karachi: A Quantitative Study", 4th Asian Management Research and Case Conference (MARC-2015) on 'Management Issues in Emerging Market for Sustainable Business' at University of Sains Malaysia (Penang, Malaysia), **Published by:** 4th AMRC Conference -2015, Penang, Malaysia, January 10, 2015-January 11, 2015.
11. **Nida Aslam Khan**, "The Milk Chocolate Market: Exploring the Urban Pakistani Consumer", 2015 Annual Conference of the Emerging Markets Conference Board: Emerging Markets 2015; on the Theme "Redefining Value in Emerging Markets", **Published by:** IMT Ghaziabad, India, Dubai, United Arab Emirates, January 20, 2015-June 22, 2015.
12. **Saima Husain**, Ayeza Sumsam, "Demystifying the Rationale Behind Consumer Brand Engagement in Pakistan", 2015 Annual Conference of the Emerging Markets Conference Board, **Published by:** IMT Ghaziabad, India, Dubai, United Arab Emirates, January 20, 2015-January 22, 2015.
13. **Usman Nazir**, Hugh C. Davis, Lisa J. Harris, "First Day Stands Out as Most Popular Among MOOC Leavers", ICLT 2015; Proceedings in International Journal of e-Education, e-Business, e-Management and e-Learning, **Page(s):** 1-5, **Published by:** International Academy Publishing, Singapore, Singapore, March 25, 2015-March 26, 2015.

14. **Dr. Framji Minwalla**, "Pakistan, bless thee. Thou art translated': Continuities, Ruptures, and the Struggle for Relevance in Pakistani Performance", Future Directions in Pakistan Studies, Center for South Asian Studies, **Published by:** University of Michigan-Ann Arbor, Ann Arbor, Michigan, United States, April 24, 2015.
15. Taufiq Bayu Possumah, **Salman Ahmed Shaikh**, "Equitable Distribution of Income with Growth in an Islamic Economy", First International Conference on Shari'ah Oriented Public Policy in Islamic Economic System (ICOSOPP 2015), **Published by:** IRTI, Jeddah, Banda Aceh, Indonesia, March 29, 2015-April 1, 2015.
16. **Salman Ahmed Shaikh**, "A Comparative Study of Views and Role of Labour in Marxian, Mainstream and Islamic Economics", Islamic Economy Workshop III: Labour in Islamic Economics, **Published by:** IEW Society, Istanbul, Istanbul, Turkey, April 4, 2015-April 5, 2015.
17. **Dr. Huma Amir**, "User-Generated and Firm-Generated Content's Impact on Low- versus High-Involvement Products in Social Media Marketing", INFORMS 37th ISMS Marketing Science Conference, **Published by:** INFORMS, Baltimore, Maryland, United States, June 18, 2015-June 20, 2015.

Faculty of Computer Science:

1. Zaffar Ahmed Shaikh, **Dr. Shakeel Ahmed Khoja**, "Towards Guided Personal Learning Environments: Concept, Theory, and Practice", The 14th IEEE International Conference on Advanced Learning Technologies - ICALT2014, **Published by:** IEEE, Athens, Greece, July 7, 2014-July 9, 2014.
2. **Imran Batada**, Asmita Rahman, "Post Implementation Of ERP System", International Conference on Analytics Driven Solutions: ICAS2014, **Page(s):** 2, **Published by:** IBM Centre for Business Analytics and Performance, Ottawa, Canada, September 29, 2014-September 30, 2014.
3. **Mahad Barlas**, Aimen Ali Ghazi, **Syed Furqan Alam**, **Waqar Wajid**, **Shabbir Mukhi**, **Dr. S.M. Faisal Iradat**, "Droidrunner Emulator: An Emulator Framework For Running Android Apps On Windows Phones", 2nd Global Conference on Computer Science, Software, Networks & Engineering, **Issue:** 8, **Page(s):** 13, **Published by:** Comeng 2014 Conference Proceedings, Kusadasi, Turkey, November 6, 2014-November 8, 2014.
4. **Samita Bai**, **Sharraf Hussain**, **Dr. Quratulain Nizamuddin Rajput**, **Dr. Shakeel Ahmed Khoja**, "Faculty Performance Evaluation System: An ontological approach", The 11th ACS/IEEE International Conference on Computer Systems and Applications (AICCSA 2014), **Published by:** IEEE, Doha, Qatar, November 10, 2014-November 13, 2014.
5. **Usman Arif**, **S. A. Raza**, **Dr. Sajjad Haider**, "On Developing a Hybrid Approach for Kick Optimization in Humanoid Robots", In Proceedings of IEEE International Conference on Robotics and Biomimetics, **Published by:** IEEE, Bali, Indonesia, December 5, 2014-December 10, 2014.
6. **Zaffar Shaikh**, **Dr. Shakeel Ahmed Khoja**, "Theoretical Underpinnings of the Guided Personal Learning Environments Model", 4th International Conference on E-learning and Distance Education, Riyadh, Saudi Arabia, March 2, 2015-March 5, 2015.
7. **Zaffar Shaikh**, Denis Gillet, **Dr. Shakeel Ahmed Khoja**, "SkillsRec: A Novel Semantic Analysis Driven Learners' Skills Mining and Filtering Approach for Personal Learning Environments based on Teachers' Guidance", 29th IEEE International Conference on Advanced Information Networking and Applications -AINA 2015, **Published by:** IEEE, Gwangju, Korea, Republic of, March 25, 2015-May 27, 2015.
8. **Sharaf Hussain**, **Naveen Zehra Quazilbash**, **Samita Bai**, **Dr. Shakeel Ahmed Khoja**, "Reduction of Variables for Predicting Breast Cancer Survivability Using Principal Component Analysis", 28th IEEE International Symposium on Computer-Based Medical Systems - CBMS 2015, **Page(s):** 131-134, **Published by:** IEEE, São Carlos and Ribeirão Preto, Brazil, June 22, 2015-June 25, 2015.

NATIONAL

Faculty of Business Administration:

1. **Dr. Ishrat Husain**, "Towards a Supreme Audit Institution", International Conference on Public Financial Management organized by ICAP, Islamabad, Pakistan, November 24, 2014.



2. **Dr. Ishrat Husain**, "Trading and Energy Corridors", International Seminar on "Crossroads Asia: Dynamics of Peace and Progress" organized by the National Defence University, Islamabad, Pakistan, February 11, 2015.
3. **Nida Aslam Khan**, "Building a brand of quick service restaurant [QSR]: a new trend in Karachi", 1st National Research Conference, **Published by:** ASMMR, Islamabad, Pakistan, March 14, 2015-March 15, 2015.
4. **Salman Ahmed Shaikh**, "Welfare Potential of Zakat: An Attempt to Estimate Economy wide Zakat Collection", 30th AGM, PSDE, PIDE Islamabad, **Published by:** PIDE, Islamabad, Pakistan, December 27, 2014-December 30, 2014.
5. Ahmed Razaul Mutafo, **Dr. Mohammad Nishat**, "Role of Social Protection in Poverty Reduction in Pakistan: A Quantitative Approach", 3rd International Social Sciences Conference, Islamabad, Pakistan, May 13, 2015-May 14, 2015.
6. **Dr. Syed Noman Ul Haq**, "Re-Casting the Issue of Religious Harmony: Contexts, Narratives, and Conceptualizations", Religious Harmony in Europe, South Asia and the Middle East, Area Studies Center, Karachi University in Collaboration with Hanns Seidel Foundation, October 15, 2015-October 16, 2015.
7. **Dr. Syed Noman Ul Haq**, "Sinister Faces of the Crisis: the Language Factor", Challenges of Transition in the Social Sciences, Karachi University, December 3, 2014-December 4, 2014.



Other Intellectual Contribution

Faculty of Business Administration:

1. **Dr. Nadya Qamar Chishty Mujahid**, Commendatory Foreword, "Post-modernist Arab American Novels, Poetry, and Theory: Comparative Readings of Six Works Conversing with Egyptian and Chicana Literature" A Scholarly Book by Eman El-Meligi, **Published by:** Edwin Mellen Press, United States, March 15, 2015.
2. **Dr. Nadya Qamar Chishty Mujahid**, Commendatory Foreword, Foreword to "Edward Said's Literary Criticism and Cultural Theory" by Eman El-Meligi, **Published by:** Edwin Mellen Press, Lewiston, NY, United States, March 15, 2015.

Books

1. **Dr. Nadya Qamar Chishty Mujahid**, Esoteric Orientalist Elements in Jane Austen's Northanger Abbey: The Nexus of Gothic and Cultural Studies, Book with The Edwin Mellen Press, **Published by:** Edwin Mellen Press, Lewiston, NY, United States, June 30, 2015.
2. **Dr. Ishrat Husain**, Globalization, Governance and Growth, **Published by:** IBA Press, Karachi, Pakistan, 2015.

IBA Publications

1. **Dr. Tufail Qureshi**, Editor: IBA Business Review, **Vol:** 9, No: 2, **Published by:** IBA, Karachi, Pakistan, July 2014.
2. **Dr. Tufail Qureshi**, Editor: IBA Business Review, **Vol:** 10, No: 1, **Published by:** IBA, Karachi, Pakistan, January 2015.

Faculty Development

Faculty Development at IBA is a continuous process of professional development for the Faculties of Business Administration and Computer Sciences. The opportunities offered include domestic as well as foreign conferences, seminars, forums and symposiums.

Faculty Development 2014-2015

Faculty Development Exercises

Development Programs	Faculty Participation	Number of Events
FOREIGN		
Professional Development (Trainings / Courses / Workshops etc.)	10	11
Professional Development (Conferences / Seminars / Symposiums / Events / Forums)	3	3
Faculty Research (Conferences / Seminars / Forums)	8	9
Academic Development	17	Pursuing PhD at various Universities
Post-Doctoral Programs	2	2
PhD Colloquium / Doctoral Consortium	3	3
DOMESTIC		
Professional Development (Trainings / Courses / Workshops etc.) In-house + Outside	37 (Including 6 VFs)	13
Professional Development (Conferences / Seminars / Symposiums / Events / Forums)	4	3
Faculty Research (Conferences / Seminars / Forums)	2	2
Academic Development	5	5 3-IBA (PhD) , 1-LUMS (PhD), 1-Quaid-e-Azam University, Islamabad (Mphil)

Academic Alliance Programs

Association	Year	Other Details
Oiongzhou University, China	June 12, 2015	Academic Cooperation (such as joint research, student and faculty exchange, faculty development and case study writing).
Hainan College of Economics and Business, China		
Hainan College of Software Technology (HNCST), China		
Qiongtai Teachers College, China		
Hainan Normal University, China		
Hainan University, P. R. China		

Academic Development Programs

Faculty Member	Description	Department	Duration	Location
INTERNATIONAL (FULL)				
Ejaz Ahmed Mian	PhD Studies at University Sains Malaysia USM.	Marketing	Pursuing since 2004	Malaysia
Nauman J. Amin	PhD Studies at University of Birmingham	Economic & Finance	Sep 2013 - 2017	UK
Ambarin Asad Khan	PhD Studies at University of Manchester	Marketing	Pursuing since Sep 2008	UK
Amer Iqbal Awan	PhD at ESADE Business School	Economic & Finance	Sep 2013 - 2017	Spain
Obaid Pervaiz Gill	PhD Studies at the Australian School of Business, University of New South Wales (UNSW)	Marketing	July 2013 - 2017	Australia
Beena Batool	PhD Studies at Florida State University	Social Sciences & Liberal Arts	Aug 2013 - 2017	US
Ghazal Asif	PhD Studies at John Hopkins University, Baltimore (with a fellowship)	Social Sciences & Liberal Arts	July 2013 - 2017	US
Imran Saqib	PhD Studies at University of Manchester	Management	Sep 2014 - 2018	UK
Abbas Ali Gillani	PhD Studies at University of Southampton	Economic & Finance	Sep 2014 - 2018	UK
INTERNATIONAL (SPLIT)				
Sana Tauseef	Split PhD Studies at IMT Ghaziabad/ Grenoble Ecole De Management	Economic & Finance	Sep 2013 - 2017	India
Nida Aslam Khan	Split PhD Studies at IMT Ghaziabad/ Grenoble Ecole De Management	Marketing	Sep 2013 - 2017	India
Muhammad Asad Ilyas	Split PhD Studies at IMT Ghaziabad/ Grenoble Ecole De Management	Accounting & Law	Sep 2013 - 2017	India
Muhammad Asif Jaffer	Split PhD Studies at IMT Ghaziabad/ Grenoble Ecole De Management	Accounting & Law	Sep 2013 - 2017	India
Lalarukh Ejaz	Split PhD Studies at University of Southampton	Economic & Finance	Feb 2014 - 2017	UK
Usman Nazir	Split PhD Studies at University of Southampton	Economic & Finance	Oct 2014 - 2017	UK
Farah Naz Baig	Split PhD Studies at University of Southampton	Economic & Finance	Oct 2014 - 2017	UK
Saima Hussain	Split PhD Studies at University of Southampton	Economic & Finance	Oct 2014 - 2017	UK
DOMESTIC				
Javeria Rebaz	MPhil in Education from Quaid-e-Azam University	Social Sciences & Liberal Arts	(2 years) Sep 2014- Aug 2016	Islamabad
Abdul Wajed Khan	PhD Studies at IBA	Computer Sciences	Since Fall 2010	Karachi
Muhammad Waseem Arain	PhD Studies at IBA	Computer Sciences	Since Fall 2006	Karachi
Mehwish Ghulam Ali	PhD Studies at IBA	Economic & Finance	Since Spring 2013	Karachi
Mohammad Kamran Mumtaz	PhD Studies at Lahore University of Management Sciences (LUMS)	Management	Since Aug 2008	Lahore
POST DOC / FELLOWSHIP PROGRAMS				
Dr. Abdul Majid Khan	One year post-doctoral offer from the Okinawa Institute of Science and Technology	Mathematical Sciences	September 01, 2014 till August 31, 2015	Japan
Dr. Amir Jahan Khan	Post-Doctoral Research with the Warwick Business School commenced after completing his PhD.	Economic & Finance	Till Nov 2015	UK



Professional Development

IBA faculty participated in the following professional development programs during 2014-15.

Date/Duration	Short Description	Location
27th June – 12th July, 2014	NUST Training Program	Singapore
19th – 20th August, 2014	Negotiation Conflict Resolution Workshop	Karachi
29th – 30th August, 2014	Bridging Difference; The Art of Creating Agreements Workshop	Karachi
16th – 19th September, 2014	International information security summer school, 'Building Trust in Information Age'; Summer school on Computer Security & Privacy	Italy
18th – 26th October, 2014	International Symposium on Nuclear Safeguards at IAEA, a Panel Discussion on "Knowledge Management for Safeguards Organizations"	Vienna
3rd – 5th November, 2014	Babson College Summit, the Fourth Annual Global Consortium for Entrepreneurship Education (GCEE)	China
17th – 18th November, 2014	13th QC Workshop	Lahore
25th – 28th November, 2014	CEE SAP Program	CEE, IBA
7th – 11th December, 2014	Faculty MOC Session	Boston, USA
15th – 16th December, 2014	HEC CLDP Training	Islamabad
7th – 8th January, 2015	Training Sessions conducted by Dr. Wasim Azhar	IBA, Karachi
January 2015	Management Training Program in ISB	India
January 2015	PIDE Conference	Islamabad
9th February, 2015	Bureau of Statistics Workshop	Faisalabad
15th – 18th February, 2015	Case Writing Workshop	Bangkok, Thailand
23rd – 24th February, 2015	Business Analytics – Extracting Value from Big Data by Aubrey Joachim	Karachi
27th February, 2015	Seminar on Research Techniques and Patents	Islamabad
28th February – 1st March, 2015	ASMMR for Quantitative Data Analysis Workshop	Karachi
March 2015	AACSB Workshop	Penang
13th March, 2015	AASMMR Conference	Islamabad
12th – 14th June, 2015	Writing Case Studies and Teaching Notes Workshop by ASMR	Islamabad
2nd – 19th June, 2015	International Management Teachers Academy	Slovenia
8th – 19th June, 2015	International Faculty Program	Spain



Career Development Center (CDC)

The Career Development Center is established to guide national and international students in selecting their preferred professional path. CDC conducts seminars, delivers lectures, holds panel discussions and workshops on career development and counselling.

Career Development Center (CDC)

The Career Development Center at the Institute of Business Administration is dedicated to facilitate on board students, graduating students and alumni in the overall process of self-evaluation, creating awareness about career opportunities, assisting in career development and job search, increasing the employability of IBA graduating students, developing strong and tangible links between employers and IBA graduates, and supporting IBA alumni in their career progression.

CDC offer a wide range of career-related services to IBA students, alumni, and our partnering employers who are looking to recruit from the IBA community. Our main focus lies in building long term relationships with corporate, social and public sector organizations within Pakistan and also with international employers.

Our services highlights for 2014-15, with different stakeholders are as follows:

Guest Speaker Sessions & Corporate programs

CDC arranges information and guest speaker sessions in collaboration with the academia with the objective of providing an opportunity for both future employers and potential employees, to interact amongst themselves. Industry experts are called in from various industries to provide their valuable insights. Some companies that visited IBA during our Spring Semester 2015 included Procter & Gamble, Citibank, TCS Pvt. Limited, Maersk. Likewise, CDC also liaised between students and employers in arranging different competitions and challenges, like Campus Ambassador Program - Teach for Pakistan, P&G CEO Challenge 14/15, Shell Energy Lab, Unilever Talent Hunt, Abacus SAP Training, Nestlé Pakistan Women Empowerment Seminar, L'Oréal Brandstorm, amongst others.

Career Fair - 2015

This year's Career Fair was held on March 7th at IBA Main campus. A total of 38 companies across various sectors participated in the Fair, which provided them the benefit of employer branding as well as attracting potential candidates for opportunities within their organizations. CDC arranged for on-spot interviews for quite a few companies while informative sessions and workshops were arranged for others who visited the Career Fair.

Career Fair - Number of Companies that Visited IBA

2011	2012	2013	2014	2015
38	37	37	39	38

Recruitment & Internship Drives - 2015

The current year has been very active in terms of drives arranged in IBA for both the graduating and the 3rd year undergraduate and graduate programs. In 2015, our first batch of BS (Accounting & Finance) and BS (Economics & Mathematics) became eligible for corporate internships and hence, the participation from students was overwhelming. A total of 56 companies came for their hiring and internship requirements. Different software houses were also invited who came over to have their information session and conduct tests for graduating BS (Computer Science) students.

Recruitment Drives - Number of Companies that Visited IBA

2011	2012	2013	2014	2015
30	32	42	45	56

Corporate Internships

Corporate Internships form a part of the mandatory academic requirement for all our Undergraduate and Graduate (with non-BBA background) programs, after 3rd year and 1st year, respectively. CDC offers facilitation to employers in selecting potential students as interns for their organizations. On-campus interviewing and screening opportunities are provided to employers for both internships and full-time positions.

Graduate Directories

The Graduate Directory serves as a repository of information for the recruitment of Undergraduate and Graduate students for potential employers and is disseminated to different employers. The GD for our 2015 BS(CS), BBA and MBA batches have been circulated among 450 companies operating in various sectors.

Mock Assessments

CDC carried out a couple of mock assessment activities for the 2015 graduating batches; one with IBA Alumni and one in collaboration with Apple Valley Consulting. These mock assessments provided our students first-hand experience of the corporate interviews and assessment techniques.

Corporate Internships

For Summer 2015, a total of 582 students were eligible for corporate internships. All efforts were made by CDC to ensure that internship opportunities were arranged for our Undergraduate and Graduate students across different business functions such as finance, marketing, sales, Supply chain, IT and HR. For BS (A&F) students, audit firms were mainly targeted whereas for BS(E&M), arrangements were made with SBP and other Public sector organizations, to ensure that specialized training linked with student's academics is made available to them.

Responsible Citizen Initiative (RCI) Program

Like previous years, the RCI Internship has been actively taken up by our junior year students. A total of 784 students, from different undergraduate programs were eligible for their Social Internship in 2015.

Faculty / Academic Advising

Faculty/Academic Advising at IBA is a developmental process which considers students' academic needs, goals, interests and prior education. The primary objective of advising is to assist students in making informed decisions concerning their educational goals. A total of 793 freshmen and sophomore students were assigned their faculty advisors in 2014-15.

Value Addition Programs initiated during 2014-15

SKILLS Training Program

A joint Collaboration between Institute of Business Administration (IBA) and School of Leadership (SoL)

To develop these necessary skills in our students, IBA, in collaboration with the School of Leadership, initiated a comprehensive soft skills training program - "SKILLS", in 2014-15, with an aim to make participants discover their personal aptitude, cultivate a positive attitude, and provide a constructive approach for improved relationships and performance in personal & organizational contexts. The overall idea was to let IBA students undergo a learning journey wherein they understand personal and professional life challenges and develop their competencies to handle them.

All undergraduate students of fifth semester were required to undergo this SKILLS module. Total of 431 students benefited from the SKILLS module. Integral professional soft skills such as Ethics & Professionalism, Communication, Presentation, Teamwork, Creativity, Decision Making, and Leadership were the main highlights of the program. The program was well received by the participants and they believed that the course was quite useful and effective for them in many ways. Survival Camp, Practical Exercises, Activities, AV utilization, Trainers' Presentation Style, Interactivity & Collaborative Learning Approach, Out of comfort Zone Experiences were the components which students really liked about the SKILLS training module. This program has been embedded in the IBA undergraduate programs' curriculum and is a compulsory course for all the students across all programs.

The Experiential Learning Program - ELP

For the first time, CDC, in collaboration with the Alumni Department and the BBA Program Office, introduced an Experiential Learning Program (ELP) for BBA students in their last semester. The aim of this program is to entail the acquisition of industry knowledge and also introduce our students to prospective organizations to increase their chances of employability in these companies. These projects were conducted under close supervision of IBA faculty-advisors:

Total Number of Students	294	Total Number of Faculty Advisors	13
Total Number of Projects Undertaken	64	Total Number of Partnering Companies/NGOs	46

ELP for our first batch of 2015 graduating students proved to be a success in terms of increasing the employability of graduating students, which is evident from the following company survey results:



Employability Trend Analysis

Each year in November, CDC conducts an Employment Survey of our undergraduates programs and MBA graduates. The statistical results depict that employment growth has been steadily strong over the last 5 years, more so in a few particular sectors.

During 2015, companies from diverse sectors visited IBA, some visiting for the very first time for their recruitment requirements. These included DH Corp, Logic Information Systems, Macpac Films, Mitsubishi Corporation, Tekee Inc., Lucky Cement, Packages Group, amongst others, indicating an increase in the Sales & Distribution and IT sector figures for 2015.

Employment - Industry statistics (BBA)

	2010	2011	2012	2013	2014
Banking	39%	26%	19%	11%	15%
FMCG	9%	18%	10%	17%	9%
Financial Inst. /Insurance	4%	14%	6%	10%	22%
Advertising/media	9%	8%	6%	13%	6%
Sales & distribution	0%	0%	7%	7%	9%
IT	11%	7%	13%	6%	10%

An MBA degree from IBA carries within itself the intrinsic advantage of having a 2 year work experience eligibility requirement which is largely sought by employers, all across. In addition, the research and analytical capabilities of our MBA is also an added advantage. Our employment survey reveals that 'Industrial Manufacturing', for instance, is one industry which has shown special interest in IBA graduates and many companies like ICI Pakistan, Fatima Fertilizer, International Steels Limited, Indus Motors and J&P Coats, seek MBA graduates having work experience in related fields.

Employment - Industry statistics (MBA) (Post MBA Statistics)

	2010	2011	2012	2013	2014
Banking	18%	12%	3%	0%	3%
FMCG	31%	34%	18%	31%	10%
Financial/insurance	0%	5%	3%	0%	3%
Advertising/media	2%	3%	3%	0%	8%
IT	2%	8%	16%	23%	21%
Sales & distribution	0%	0%	26%	0%	13%

Average salary for BBA and MBA has depicted a steady increase. For BS- CS, the reduction in average salary is partly due to the higher figure which was appropriate for a small batch of students and was not expected to be sustained for larger graduating batches.

Average Salary - Trend Analysis

	2010	2011	2012	2013	2014
BBA	33,400	36,700	43,200	49,300	53,000
% Change		10%	18%	14%	8%
MBA	43,500	53,500	66,400	65,400	69,000
% Change		23%	24%	-2%	6%
BS(CS)	33,000	44,300	41,000	46,600	45,100
% Change		34%	-7%	14%	-3%



Center for Entrepreneurial Development (CED)

IBA, with its 60 years of specialized expertise, believes that entrepreneurship is an art which can be taught through a blend of integrated and innovative programs. With the program teaching liberal arts with functional business, our students can easily innovate and shape the world we live in.

Center for Entrepreneurial Development (CED)

Highlights

DICE INVENT 2014 – FINALE

In December, the IBA AMAN Centre for Entrepreneurial Development (CED) in collaboration with DICE Foundation USA, hosted DICE-INVENT 2014, a two-day 'Innovation and Entrepreneurship' exhibition and competition, which proved to be one of the year's mega events at IBA's Main Campus. Renowned international and local entrepreneurs and faculty not only attended the event to promote entrepreneurship in Pakistan, but inspired the participating students, while judging their spectacular entrepreneurial initiatives. Participants, who attended from various universities from all over Pakistan, availed a great opportunity to showcase their talent, gain confidence, and build social networks, nationally and internationally. This one of a kind endeavour will help promote an ecosystem of entrepreneurship in Pakistan. The main sponsors of the event were DICE, British Council, ISESCO and PCST.

More than 300 students from various universities of Pakistan participated whole heartedly in this major entrepreneurial competition. After a rigorous process of selection, 19 teams out of 137 were short-listed for final presentation in front of a panel of judges, which consisted of renowned faculty members from a myriad of prestigious institutions.

WOMEN^X ENTREPRENEURSHIP PROGRAM

To promote women entrepreneurship in Pakistan, IBA AMAN CED collaborated with World Bank and Enclude Solutions to initiate and deliver a 4-month certificate program in entrepreneurship. The two year project, funded by the World Bank, aims to train 350 women entrepreneurs of Karachi on innovation and growth. Classes take place at AMAN CED once or twice a week blending traditional coursework, experiential and hands-on exercise, all customized to the needs of Pakistani businesswomen. Coursework include modules on entrepreneurship, HRM, Communication, Strategy, Marketing, Finance and Accounting, Negotiation and Legal Issues. The program also exposes women to networking and mentorship opportunities with successful Pakistani entrepreneurs, thus enabling them to grow their business professionally. This one-of-a kind program has thus far been a great success and it speaks of the dynamic vision of IBA's leadership to promote entrepreneurship at every level in Pakistan. About 100 women entrepreneurs have received entrepreneurship training during the year so far.

BBA ENTREPRENEURSHIP STUDENTS IN BUSINESS

BBA-Entrepreneurship is the flagship program of CED. Developed in collaboration with Babson College, the program was indigenized to cater to the Pakistani context and aims to provide an in-depth study of entrepreneurial strategies for the 21st century.

In their first year, students are required to launch real life business projects. Much attention is focused on the new effectuation theory embedded in the course which instils in students a will to start their own businesses as per the "Bird-in-Hand" principle: to start with the immediately available resources.

Majority of the enrolled students have their businesses up and running within, as well as outside of IBA.

Students were also sent for exchange programs to Babson College, USA and Bangkok during the year to develop an international perspective on entrepreneurship. Successful start-ups get a chance to pitch their ideas to angel investors on a platform organized by the center. Faculty from Babson College were also invited to share their entrepreneurship experience.

Research and Entrepreneurship

ENTREPRENEURSHIP PAPERS AT IOBM CONFERENCE

The CED Team presented five research papers/case studies on Entrepreneurship at the '5th International Conference on Business Management 2015', held at IOBM. The theme of the conference was: "Role of Academia, Government and Industry for Sustainable Business Opportunities in Markets".

A number of papers by Dr. Shahid Qureshi and his colleagues were presented at the conference as listed in the Publications Section, as well as the following:

1. Soha Zulfiqar & Dr. Shahid Qureshi, Enchante: Entrepreneurship under the shadows of Bullets
2. Kanza Noman & Dr. Shahid Qureshi, Saving the Legacy of Her Father
3. Azad Ahmed & Dr. Shahid Qureshi, Bridging Entrepreneurial Linkages between Pakistan & Central Asia
4. Dr. Shahid Qureshi & Mubashir Mukhtar, Highlighting the Islamic Perspective of Entrepreneurship
5. Soha Zulfiqar, Kanza Sohal & Dr. Shahid Qureshi, Sams Bakery: A story of a women Entrepreneur

EMPIRICAL RESEARCH

1. Impact of Effectuation Based Interventions on The Intentions to Start a Business Dr. Muhammad Shahid Qureshi, Fawad Mahdi Business Review, IBA Karachi. Volume 9 Number 2, July - December 2014

Incubation Companies

16 new start-ups have been incorporated in the CED's incubation program during the year, which has led to the creation of about 50 jobs. Currently CED is in the process of signing MoU with Fundinglab.net, to facilitate fund raising for incubatees. Fundinglab.net is a Scottish based NGO which aims to support young entrepreneurs. It provides start-ups with the opportunity to raise seed funding via its rewards-based platform and provides them a platform in the shape of a website where firms can display their projects and request the required funding to execute those projects. Potential investors would then analyse these projects and invest in the projects.

Acquisition of IBA Incubatee (Stallion Deliveries) by ARY Group

On the 18th of February 2015 IBA CED held an "Acquisition Ceremony" for its graduating incubatee company named "Stallion Deliveries", which has been acquired by the ARY Group of Companies.

Stallion Deliveries is a Cash on Delivery service which aims to bridge the gap between businesses and their customers by providing fast delivery accompanied by a 24-hours cash payback policy. The venture was started in March 2014 by two BBA Entrepreneurship students; Muhammad Hassan Khan and Ibrahim Yousuf Petiwala.

In an intimate ceremony attended by IBA Dean & Director, Dr. Ishrat Husain, Chairman ARY Network Haji Muhammad Iqbal, Director ARY Group Mr. Mehboob Abdul Rauf and close friends and family members of the two founders, a Memorandum of Understanding (MoU) was signed between the two parties. According to both Hassan and Ibrahim, it was the constant support from their families as well as Dr. Shahid Qureshi and the CED Team, who not only guided them but provided them with immense opportunities at every level, which enabled them to list this venture high among IBA AMAN CED's success stories.

CED Accelerator Program (CEDAP)

A venture support initiative by the CED aims to create an environment in which entrepreneurial ventures can flourish and help stimulate Pakistan's economy at large. The program will facilitate start-up ventures by providing necessary mentoring from established entrepreneurs, seed funding, infrastructure, environment and access to the IBA network. The entrepreneurs benefiting from this initiative will see sustained rapid growth in the post-launch progress of their new ventures. A total of 4 companies are currently being accelerated in the program.

Kids Entrepreneurship Program

IBA CED conducted a summer program for the underprivileged kids of Lyari. Special focus was given to inculcate in the kids the importance of a good education and the need to become responsible citizens. Since two summers, CED has been conducting this 'Kids Entrepreneurship' program for about 80 students each year. In 2015, 100 students from different Lyari government schools attended the program. Along with entrepreneurship, the kids are also taught English, Math, and Computer skills (including online business and e-mails) to assist them in daily business dealings in the future.

Family Business Program

Postgraduate diploma in Entrepreneurship & Family Business (PGD-EFB) is a very unique 12-month program, launched by IBA CED. It is designed to train and develop incumbents from family managed businesses, using the hands-on approach.

The PGD-EFB requires the participants to attend classes at IBA for one week per month, gaining hands on experience in the remaining three weeks. What is learned in the institute is to be applied practically in the business before commencement of further learning in the consequent month, exposing the participants to practical exposure in the business and also enabling them to apply the concepts that they learn from theory and in-class discussions.

The central aim of the program is to develop and prepare the participant for a leadership role in his/her organization and be a positive influence in the business owned by his/her family.

Certificate in Entrepreneurship (CIE)

CIE is a new initiative launched by IBA-Aman CED in January 2015 for promotion of entrepreneurship for the masses. This was a certification-based weekend program focused on training these individuals in entrepreneurship, marketing, finance, HR and supply chain management. Majority of the participants were full time employees in different industries, with an average of seven years' experience.

Participants had to present their prospective business ideas, keeping in mind the major aspects of what they learned from this course. The results were positive as the knowledge they acquired from this course was very well applied in their presentations, allowing the participants to feel more confident about their ideas.

Agriculture Entrepreneurship Program in Collaboration with Nestle

The CED signed an MoU with Nestle Pakistan on a joint training venture specifically designed for entrepreneurs in agriculture related activities across Karachi and Sindh – with the program being funded by Nestle. The program will be an extension of the successful EDP program focusing on developing basic business concepts and introducing the participants to the principles of HR, marketing, and finance.

Technology Entrepreneurship

CED understands the importance of technology-driven industries and enterprises for any developing country, particularly Pakistan, and recognizes the business potential in technical fields such as engineering. IBA CED collaborated with NED University in providing engineering students a platform to express and actualize their ideas into a viable business. This successful collaboration has already seen about 100 students graduate in two batches so far during the year.

Social Internship Weeks at Akhuwat

A group of 22 BBA-Entrepreneurship students, along with faculty members, travelled to Lahore in March for an eight day social entrepreneurship and community development conference at Akhuwat Institute of Social Enterprise and Management (AISEM). The students learned key lessons in team dynamics, volunteerism, and leadership in a social business setting.

In continuation to this program, a similar eight-day workshop was organized this June at IBA Main Campus, Karachi. Students from various institutions attended the workshop and gained first-hand knowledge of social entrepreneurship and community development. The program included different guest speakers who enlightened the participants with their knowledgeable lectures. Also, the participants went on numerous field visits to renowned social organizations, AMAN Foundation, Manzil Foundation, Akhuwat, Edhi and Kiran Foundation.



Center for Executive Education (CEE)

IBA believes in a hands on practical experience of the business world and so through Executive Education programs, the students at IBA learn from major manufacturing, technical and tertiary companies which trains the students on an EMBA level, giving them the top edge as executives in any field.

Center for Executive Education (CEE)

Highlights

- During the year 2014-15, the IBA Center for Executive Education (CEE) instrumented three new Post Graduate Diploma Programs: Supply Chain Management, Human Resource Management & Healthcare Management which started in January 2015. Each PGD program is a one year weekend program leading to EMBA. Additionally, CEE also offers client-specific Diploma & Certificate Programs in Business Administration.
- The fourth batch of customized Diploma in Business Administration (DBA) for Executives of Atlas Group was initiated during the year. The Second Batch of Certificate in Business Administration for Sanofi Pakistan (Two year program) also continued this year in Islamabad & Karachi.
- Two Executive Education programs on “Strategic Thinking & Execution for Top Management” for senior management were organized in collaboration with the Indian School of Business (ISB) Hyderabad, India with Prof. Shailendra Raj Mehta, Vice Chancellor Ahmedabad University as Program Faculty. Two seminars on Strategic Thinking & Execution were also conducted with Prof. Mehta.
- A lecture with Mr. Sadeq Sayeed, CEO Metage Investments and Adjunct Faculty IBA were also conducted on “Financial Imbalances: Anticipation & Management of extreme events”.
- For Family Managed Businesses, an especially tailored series consisting of 10-modules was continued with the second series started in Lahore & Karachi. The lead faculty for this series is Prof. Parimal Merchant, Director - Global FMB Program at S. P. Jain School of Global Management.
- Several Management Development Programs were launched during this year:
 - o Unilever Pakistan – Winning in Turbulent Times
 - o Higher Education Commission (HEC) Tertiary Education Support Program (TESP) for Public Sector Universities
 - o Management Development Program for Pakistan Refinery Limited
- Healthcare Management programs began during this year. Additionally, several new collaborations including American Institute of Healthcare Quality (AIHQ), the Indus Hospital, Liaquat National Hospital related to healthcare were also signed.

Open Enrolment Workshops

Workshop	Duration (days)	No of Participants
Negotiation & Conflict Resolution Skills	2	16
SAP ERP ECC 6.0	4	12
Powerful Presentations: Speaking to Inspire	2	13
Compensation & Benefits Management	2	39
Financial Modelling (Module 1)	1.5	18
Financial Modelling (Module 2)	1.5	15
Managerial Communication Strategies for Success	2	11
SAP SCP & MM	3	15
Project Management	5	20
Cult Branding	2	11
Presentation Skills: Masterclass	2	11
Project Management	5	15
Strategic Thinking & Execution for Top Management with Indian School of Business	3	11
Strategic Project Management	2	8
Writing Techniques: A Strategic Approach	2	12

Open Enrolment Workshops

Workshop	Duration (days)	No of Participants
Financial Modelling (Module 1)	1.5	19
Financial Modelling (Module 2)	1.5	17
Financial Modelling (Module 3)	1.5	11
Balanced Scorecard	2	10
Compensation & Benefits Management	2	13
Project Management	5	21
Building Strong Pharma Brands	3	29
Strategic Thinking & Execution for Top Management with Indian School of Business	3	17

Client-Specific Programs

Description	Client	Duration (days)	No of Participants
Project Management	Punjab Education Foundation	3	15
Negotiation & Closing the deal	HBL	2	25
Purchasing Management	Aga Khan University	1	40
Technical Writing	Pakistan Refinery Limited	2	12
Leadership - Batch 1	Pakistan Refinery Limited	2	15
Human Resource Management - Batch 1	Higher Education Commission (HEC) – TESP	3.5	28
Leadership & Change Management - Batch 1	HEC – TESP	3.5	29
Winning in Turbulent Times - Batch 1	Unilever Pakistan	3	40
Interviewing Skills	UBL Funds Managers	1	36
Project Planning, Implementation & Evaluation - Batch 1	HEC – TESP	4.5	31
Project Planning, Implementation & Evaluation - Batch 2	HEC – TESP	4.5	28
Introducing the concept of Intellectual Property and IP Road Show - Batch 1	HEC – TESP	3.5	31
Leadership & Change Management - Batch 4	HEC – TESP	3.5	37
Human Resource Management) - Batch 2	HEC – TESP	3.5	30
Leadership & Change Management - Batch 2	HEC – TESP	3.5	30
Human Resource Management - Batch 3	HEC – TESP	3.5	27
Leadership & Change Management -Batch 3	HEC – TESP	3.5	31
Project Management	Aga Khan PBSP	4	36
Leadership - Batch 2	Pakistan Refinery Limited	2	10
Winning in Turbulent Times - Batch 2	Unilever Pakistan	3	40
To develop & Assess research proposal - Batch 1	HEC – TESP	3.5	30
Introducing the Concept of Intellectual Property and IP Road Show - Batch 2	HEC – TESP	3.5	28
Introducing the Concept of Intellectual Property and IP Road Show - Batch 3	HEC – TESP	3.5	32
Project Planning, Evaluation & Implementation - Batch 3	HEC – TESP	4.5	40

Family Business – Open Enrolment Workshops

Managing Family Business Series	Workshop No.	Location	Duration (Days)	No. of Participants
Where to focus on business? Identifying areas that 'matter' and the areas to be 'abandoned'.	3rd Workshop	Lahore	1.5	14
		Karachi	1.5	13
How to strengthen our business model? Understanding who will contribute to our success and why will they do so.	4th Workshop	Lahore	1.5	16
		Karachi	1.5	8
How to manage money? Understanding finance and costs.	5th Workshop	Lahore	1.5	20
		Karachi	1.5	11
How to manage operations differently? Different kinds of tasks and different measures of time.	6th Workshop	Lahore	1.5	40
		Karachi	1.5	14

Skills Development Program - Open Enrolment Workshops

Name of Course	Number of Hours	Name of Course	Number of Hours
Interactive English	40	Interpersonal Skills	20
Business Communication	50	Business Correspondence	45
Public Speaking	40	Impressive Presentations	20
The Art of Presentation	20	Marketing Financial Services	16
The Inner Game	20	Interactive English	40
Selling...Made Easy	10	Skills Development of Teacher	38
Interactive English	40	Skills Development of Teacher	29
Learning MS Excel	40	Successful Business Communication	50
Advanced Interactive English	46	Interactive English	40
Business Communication	50	Dashboard Reporting	24
SAP ERP Financials	44	SAP ERP Financial	44
Business Communication	50	Computer Graphics Designing	50
MS Excel Dashboard Reporting	24	Decision Making	20

Skills Development Program – Client-Specific Workshops

Workshop	Client	Hours
Marketing Excellence	SAMI Pharmaceuticals (Pvt.) Ltd.	72
Excellence in front line leadership	Medisure Pharma (Pvt.) Ltd.	24
English Language Proficiency & Communication Skills Program for Iraqi Nationals	Pakistan Petroleum Limited - Asia	216

SUMMARY OF PROGRAMS HELD IN CEE DURING 2014-15

Program	July to December 2014	January to June 2015
Open Enrolment Programs	26 Workshops	31 Workshops
Client Specific Programs	2 Clients – 2 Workshops	9 Clients - 25 Workshops
MoU's/Training Agreement/Professional Bodies	1 MoU	2 Membership Renewals – 1 membership – 2 MoU's
Brainstorming Sessions/ Seminars/Video Conferences	1 Seminar – 6 Brainstorming sessions	2 Seminar - 10 Brainstorming sessions – 1 Video Conference workshop
TV Program	-	Town hall meeting on Healthcare with Health TV
Inauguration Ceremony PGD Programs	2 Ceremonies	-
Orientation Ceremony PGD Programs	-	1 Ceremony

Industry Projects at IBA

IBA faculty members are encouraged to take an active role in industry related projects which not only helps the Pakistani industry to take advantage of the expertise available from talented faculty members, but also helps faculty members to improve their understanding of the issues facing the local industry. In the long run, such projects may improve the value addition by faculty members in their classroom teaching and also provide case studies to IBA students. The following table lists some of the projects undertaken by IBA faculty during the last five years.

Project Title	Partner organisation	Year	Principal Investigator
ONGOING PROJECTS			
Regional Competitiveness of Textiles Sector	World Bank	2014	Dr. Khadija Bari, Dr. Waliullah, Dr. Aadil Nakhoda
Sustainability of post 2014 Pak-Afghan Trade (Commissioned Research)	United States Institute of Peace	2014	Dr. Ather Elahi
Gender & Violence in Urban Areas	International Development Research Center (IDRC)	2013	Dr. Nausheen H. Anwar
Consumer Satisfaction Index (Survey Research)	State Bank of Pakistan	2011	Dr. Qazi Masood, Dr. Naeem uz Zafar, Dr. Shakeel Khoja, Mehwish Ghulam Ali
COMPLETED PROJECTS			
A Study of Food Processing Sector in Pakistan	SGE – Swiss Global Enterprise	2014	Jami Moiz
Governance And Taxation Reform Forums (Advocacy Events)	World Bank	2014	Dr. Qazi Masood
Customer Satisfaction Survey (Research Survey)	Indus Motors Co. Ltd.	2014	Jami Moiz
Engro Foundation Value Chain Project	Engro Polymer	2014	Dr. Rehan Malik
Pakistan Luxury Car Market Study	Sigma Motors Ltd Land Rover Pakistan	2014	Jami Moiz
Consultancy	IBL Operations Pvt. Ltd.	2014	Jami Moiz
IFPRI	Public Investment and sectoral growth	2013	Dr. Qazi Masood
Missing trade links in our emerging markets	Embassy of the Republic of Korea	2013	Dr. Ather Elahi
Socio Economic Impact of CCBPL on Pakistan's Economy	Coca Cola Beverages Pakistan Limited	2013	Dr. Khadija, Dr. Naeem uz Zafar
Strengthening Research and Promoting Multi-level Dialogue for Trade Normalization between India and Pakistan	Indian Council for Research on International Economic Relations	2013	Dr. Ather Elahi
Jubilee General Insurance	Market Profiling	2013	Sidrat Asim
Transnational education partnership programme	British Council	2012	Dr. Shahid Qureshi
Employment Trends for Skill Gap Study (Commissioned Research)	British Council	2012	Dr. Naeem uz Zafar, Dr. Khadija Bari, Dr. Athar Elahi
Consumer insights on skin care in Karachi, Lahore, and Islamabad	ZIL Limited	2012	Jami Moiz
Global Entrepreneurship Monitor	Global Entrepreneurship Research Association	2012	Dr. Shahid Qureshi
Anti-money laundering Modelling software	National ICT R&D Fund, Islamabad	2011	Dr. Sajad Haider
Forecasting new automobile demand in Pakistan: 2010 to 2017	Indus Motors Co. Ltd.	2011	Dr. Hemandas Lohano, Dr. Qazi Masood
Sidrat Hyder Online Software Survey BDP	Sidrat Hyder	2011	Asad Ilyas
Impact of Climate Change on Migration in Pakistan (Research Grant)	South Asian Network for Development and Environmental Economics (SANDEE)	2011	Dr. Hemandas Lohano



Talent Hunt Programs (NTHP/SFP)

IBA National Talent Hunt Program

During its academic year 2014-15, the NTHP Program inducted 68 students for the Orientation program. Students from the less privileged areas of Balochistan, Punjab, Sindh, Khyber Pakhtunkhwa, FATA and Gilgit Baltistan who had completed Matric, HSSC Level-I and HSSC Level-II and were unable to apply for admission to IBA due to financial constraints were invited for the preparatory course. The main features of the program included:

- Free Teaching material
- Free accommodation provided at IBA Boys/Girls Hostel for the duration of the program
- Monthly Stipend of Rs. 3000/- paid to the deserving candidates
- Visits to the Corporate organizations during the Orientation program
- Mock Exams, Interviews, Group Discussions and Distinguished Lectures from the renowned trainers
- Following subjects were taught in the orientation program free of cost:
 - o English, Mathematics
 - o Presentation and communication skills
 - o Individual tutoring, mentoring and counselling

Enrolments

The academic year 2014-15 was extremely encouraging for the NTHP students, with 25 out of the 68 students successfully entering IBA under the National Talent Hunt Program – Batch 2015. These students were enrolled from Manshera, Mardan, Peshawar, Chiniot, Gujrat, Chakwal, Gujranwala, Haripur, Quetta, Fata Muhammad Agency, Hunza, Gilgit Baltistan & Chitral.

IBA Sindh Foundation Program

For the academic year 2014-15, the SFP Program has successfully inducted 35 students for the Foundation Training Program. The 6-months Sindh Foundation Program (SFP) has been introduced in collaboration with the Community Development Program (CDP) with the objective of selecting talented and deserving students from Mirpurkhas, Larkana, Hyderabad & Sukkur districts and prepare them for IBA's or any other Institution's entrance examination and Interviews for the undergraduate programs. The main features of the program are similar to the NTHP Program given above. In addition, the following subjects were also taught free of cost:

- o Principles of Accounting
- o Principles of Microeconomics
- o Introduction to Computer Applications

Enrollments

The academic year 2014-15 was highly encouraging for the SFP students, with seven students enrolled from Larkana, Tharparkar, Sanghar, Daulatpur and Hyderabad successfully getting into IBA under the Sindh Foundation Program – Batch 2015.

Talent Hunt Programs:

Equal opportunity is given to all the undergraduate and graduate level students to attend IBA. With our scholarship programs and funding help, students from less privileged backgrounds are welcomed and often renowned for their perseverance and hard work.

Summary Report

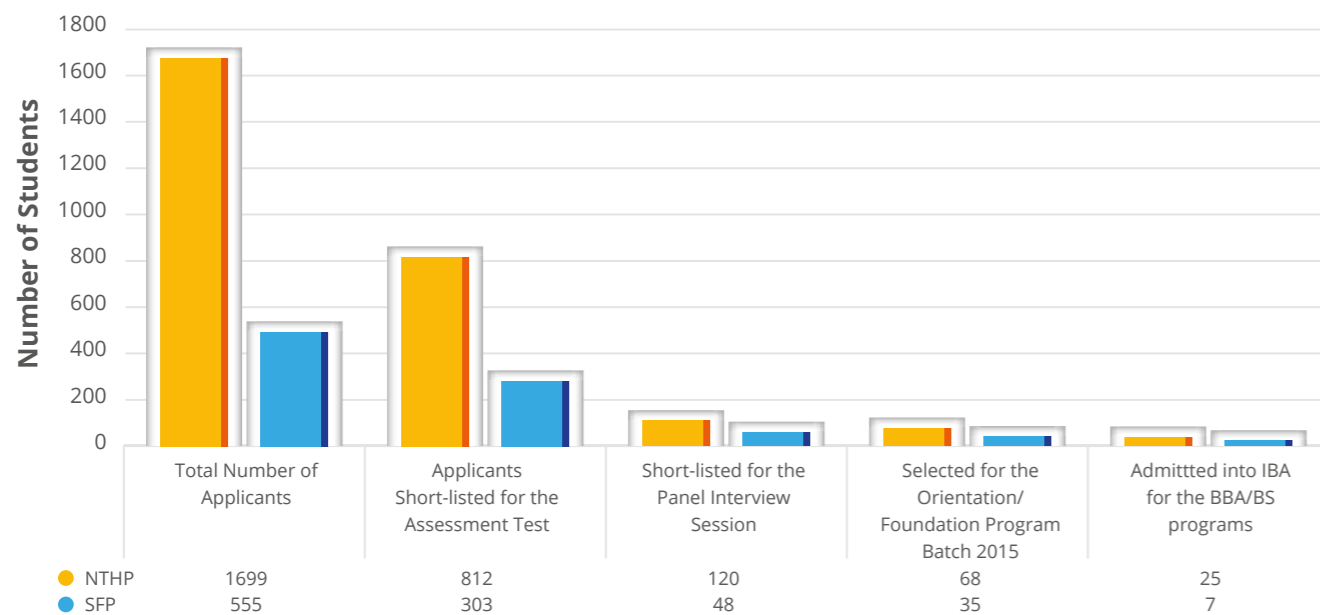
	NTHP	SFP
Total Number of Applicants	1699	555
Applicants shortlisted for the Assessment Test	812	303
Shortlisted for the Panel Interview Session	120	48
Selected for Orientation / Foundation Program – Batch 2015	68	35

Program Wise Enrolment of Students

	NTHP	SFP
BBA	10	02
BS (CS)	07	03
BS (Economics & Mathematics)	04	-
BS (Accounting & Finance)	03	01
BS (Social Sciences)	01	01
Total Enrolled Students	25	07

Gender Wise Distribution

	NTHP	SFP
Male Students	18	01
Female Students	07	06
Total Strength	25	07



Success Stories

“Coming to IBA was just like a dream to me. I am from a very rural area of Punjab. My parents could never afford for me to spend even a month in a university like this. After my matriculation I got a letter from IBA-NTHP and my happiness knew no bounds. After getting selected from the Aptitude test and Interview Panel of NTHP, I got a great opportunity to spend a month in IBA and to appear for IBA's aptitude test. The preparation classes for the aptitude test were conducted by such qualified teachers that despite a very short teaching period I was able to cover the whole syllabus of the test. In short, thanks to IBA for providing me and my other batch mates such a great opportunity!”

Muhammad Sheraz Asif, District Gujranwala, NTHP - BBA Program, Class of 2020

“Sindh Foundation Program (SFP) was key to that dream of mine. I believe that with SFP, I will be able to claim a place in IBA Karachi and will be able to achieve my goals and objectives with a degree which is recognized as a brand in Pakistan. I believe charity is best done when a person is able to help others.”

Zafar Ali, District Daultpur, SFP - BS (CS) Program, Class of 2019



ICT Infrastructure and Services

IBA believes that a state of the art ICT infrastructure is an essential requirement to providing quality education in the 21st century.

ICT Infrastructure and Services

The Information and Communication Technology (ICT) department provides technical services to IBA Main and City campuses, hostels and Staff Town, serving a total of over 3500 users on and off campus and a sizeable number of Alumni. The principal aim of the ICT department is to bring state of the art technology to IBA, provide essential services and promote automation. Striving hard to provide essential services, the department works day and night to meet the end users' requirements of internet access, email, distance learning (video conferencing), unified communications (VoIP), etc.

Highlights 2014-15

- ICT department upgraded its IP telephony infrastructure from Cisco Call Manager version 7.5 to 10.5. This upgrade has added the feature of Cisco Jabber to the server application which converts smart phones to IPT extensions.
- Lecture Recording System allows for the automatic, scheduled recording of lectures. It allows faculty members to arrange for lectures to be recorded and made available to students online. In this system, a video of the speaker including audio and visual materials are recorded. The system has been fully implemented and faculty members have started using this facility.
- Smart boards have been installed as a pilot project in five classrooms. These are interactive white boards which record all the activities instructors perform such as writing on the board, Power Point Presentations, etc. These files are then uploaded and viewed by students for reference purposes.
- Disaster Recovery site of ERP & LMS was moved to the cloud.
- IBA has introduced mobile video conferencing facility which can be set up instantly at locations where VC facility, is unavailable. This is now being fully used by all stakeholders.
- ICT has successfully migrated IBA emails from onsite exchange to Office 365. This project was completely done in-house which saves Terabytes of storage space which are now used for outsourcing requirements.
- VPN link bandwidth has been upgraded from 34 Mb/s to 70 Mb/s to meet the increasing demand of bandwidth across the campuses.
- RFID solution for entry control has been implemented at the City Campus Library.
- Local Area Network (LAN) has been extended to newly constructed buildings, which includes Admin Block Main Campus & Aman Tower (Library).
- Power backup systems (UPS) have been energized in newly constructed buildings, e.g. Admin Block Main Campus & Aman Tower (Library).
- Human Capital Management (HCM) software has been implemented with the following modules:
 - Personal Information Management System
 - Time Management System
 - Leave Management System
 - Recruitment and Selection Module
 - Training and Development Module
 - Publication Module
 - Unit System Module
 - KPI System for Faculty
- In-house implementation of PeopleSoft GL Financials was carried out.
- ICT has also taken an initiative and outsourced IBA skills to Engro for web streaming solution. So far, we have conducted 5 successful sessions.
- Cloud computing services have been provided to IBA Sukkur for their financials, HCM and disaster recovery site for campus management solution.
- A complete system based on the requirement of MBA Program Office has been developed in-house.

The system has also been integrated with the ERP System.

- A complete attendance system to review report of faculty presentation has been made live. This system is highly appreciated by faculty members. The system has also been integrated with ERP and the reports can be viewed by the Business Intelligence System.
- A complete online system has been made for NTHP/SFP. This system has been made live.
- After thorough research into departmental requirements, the following websites have been completed to meet the specifications and requirements of individual departments:
 - a) CEE - <http://cee.iba.edu.pk/>
 - b) CED - <http://ced.iba.edu.pk/>
 - c) EMBA - <http://emba.iba.edu.pk/>
 - d) NTHP - <http://nthp.iba.edu.pk/>
 - e) IBAICM - <http://ibaicm.iba.edu.pk/>
 - f) CED Family Business - <http://cedfamilybusiness.iba.edu.pk/>
 - g) Health Management Program - <http://hm.iba.edu.pk/>
- The following are some of the IT related equipment that was procured for various departments and locations within IBA in 2014-15:

a) Core i7 computers for labs and library (touch screen)	: 70
b) A3 printers and colour printers	: 12
c) Scanners	: 05
d) Laptops and MAC laptops	: 04





Physical Infrastructure

Moving ahead year after year, IBA believes in keeping up with newer, more effective labs and buildings, serving the constant change in teaching methods and technology, so that the faculty and students are catered to the best of IBA's ability.

Physical Infrastructure

During the year 2014-15, two new projects were completed in the Main and City Campus.

Completed Projects

Projects	Location	Cost in PKR Millions	Date of Initiation	Date of Completion
Mahvash Jahangir Siddiqui Auditorium	City Campus	140	2012	September 2014
Fauji Foundation Building (Administration Building) Renovation & Upgradation	Main Campus	171	2012	February 2015

Projects in Progress

Projects	Location	Cost in PKR Millions	Date of Initiation	Expected Date of Completion
Mian Abdullah Library Renovation & Upgradation	Main Campus	127	2011	September 2015
External Development Works	Main Campus	85	2013	December 2015
NBP Technology Centre (MP Building) Renovation & Upgradation	Main Campus	10	2014	September 2015
Aman Tower	City Campus	1079	2011	September 2015
New Boys' Hostel Block B & C	Main Campus	213	2014	January 2016

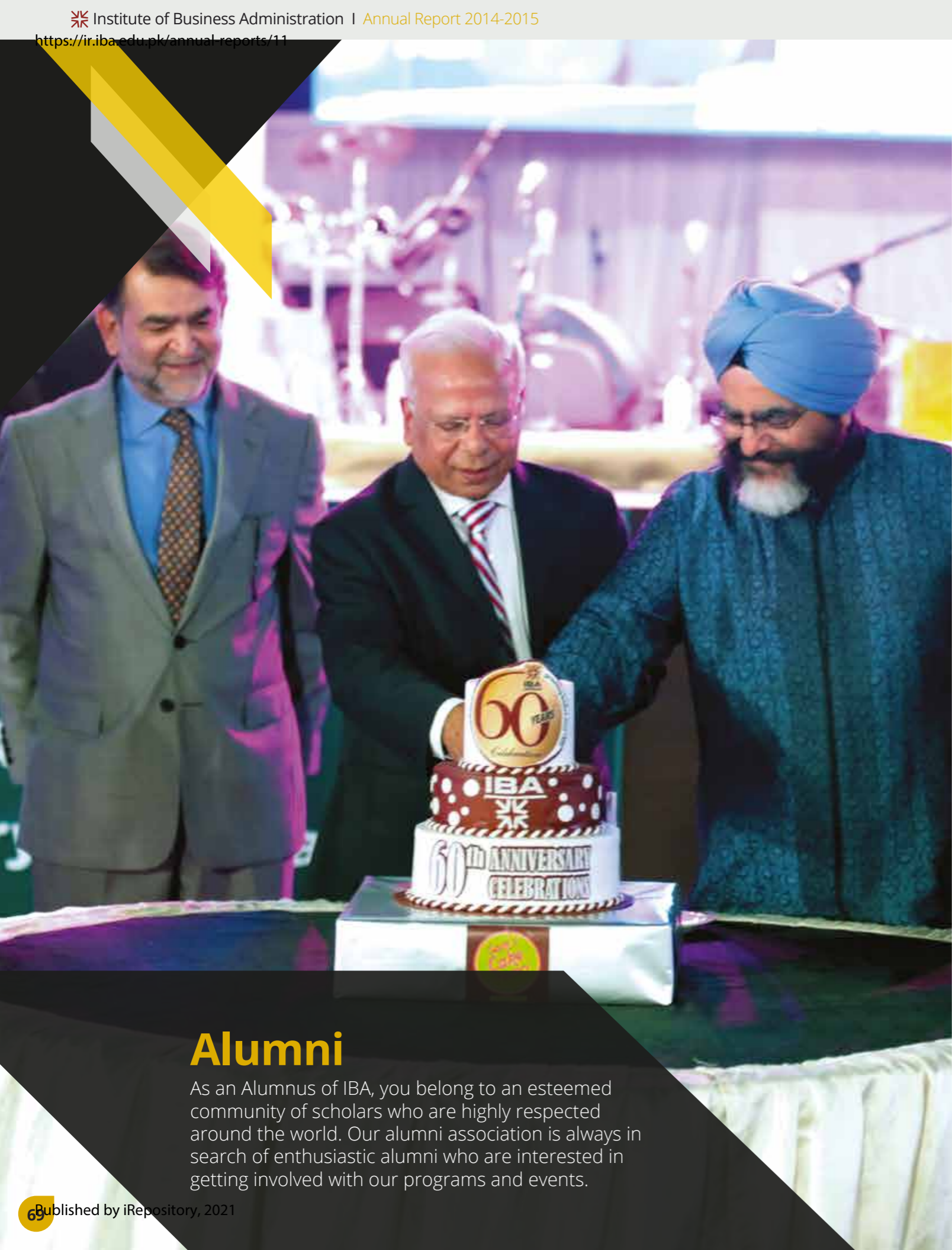
Highlights of Completed Projects

Mahvash Jahangir Siddiqui Auditorium, City Campus

- Seating capacity of 363 persons
- 2 reception counters
- 2 box room of 4 persons
- 2 stores
- Green room

Fauji Foundation Building (Administration Building) Renovation & Upgradation, Main Campus

- Floor-wise offices (Capacity) Ground Floor
 - o BBA, MBA and EMBA Program Offices
 - o Maintenance and Security Department
 - o Examination Department
- 1st Floor
 - o Dean & Director Office and Board Room
 - o HR Department, CDC Office
 - o Registrar's Office, Admin Department
 - o Finance Department
- 2nd Floor
 - o Senior and Junior Faculties Offices
 - o Research Assistant Offices, Faculty Lounges
- 3rd Floor
 - o Testing Department, Meeting Room
 - o Director Communications Office
 - o Faculty Offices, Director Alumni Office



Alumni

As an Alumnus of IBA, you belong to an esteemed community of scholars who are highly respected around the world. Our alumni association is always in search of enthusiastic alumni who are interested in getting involved with our programs and events.

Alumni

Launch Ceremony – IBA's 60th Anniversary Celebrations

The Alumni Department, in collaboration with the Alumni Society, organized the Launch Ceremony of IBA's 60th Anniversary, which attracted an audience of more than 700 people. The event was a fund-raiser and donations worth Rs. 15 million were raised. The revenue from the event amounted to Rs. 7 million, which went towards the Endowment and Scholarship Funds.

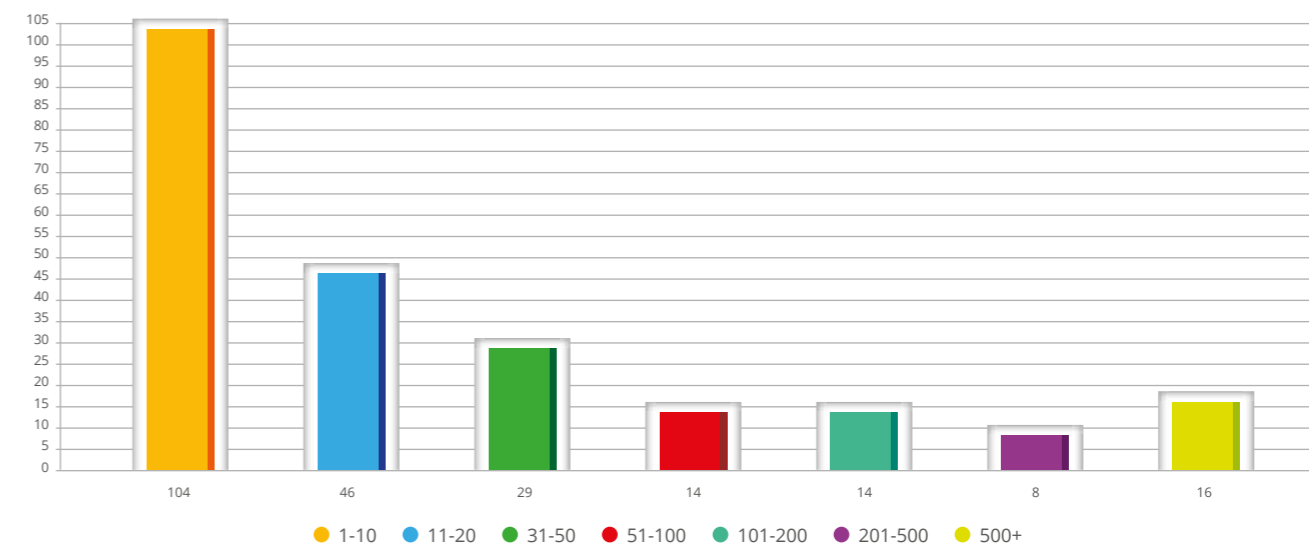
Launch of Online Alumni Entrepreneurial Directory

Online Alumni Entrepreneurial Directory was launched on the Alumni website on September 10, 2014 with the purpose of:

- Developing the alumni entrepreneurial network.
- Distinguishing the proportion of entrepreneurs among alumni.

Currently, we have details for almost 200 business ventures owned by our alumni spread across 11 countries and four continents. 16 Alumni run businesses have 500+ employees and 21% of all the ventures are engaged in professional and business services.

Number of Organizations by Size (No. of Employees)



Launch of Experiential Learning Projects (ELP)

Alumni Department, in collaboration with the BBA Program Office, successfully launched the first-ever ELP for final semester BBA graduates. More than 90 projects from various companies were received, out of which 64 projects were undertaken by a batch of 300 students.

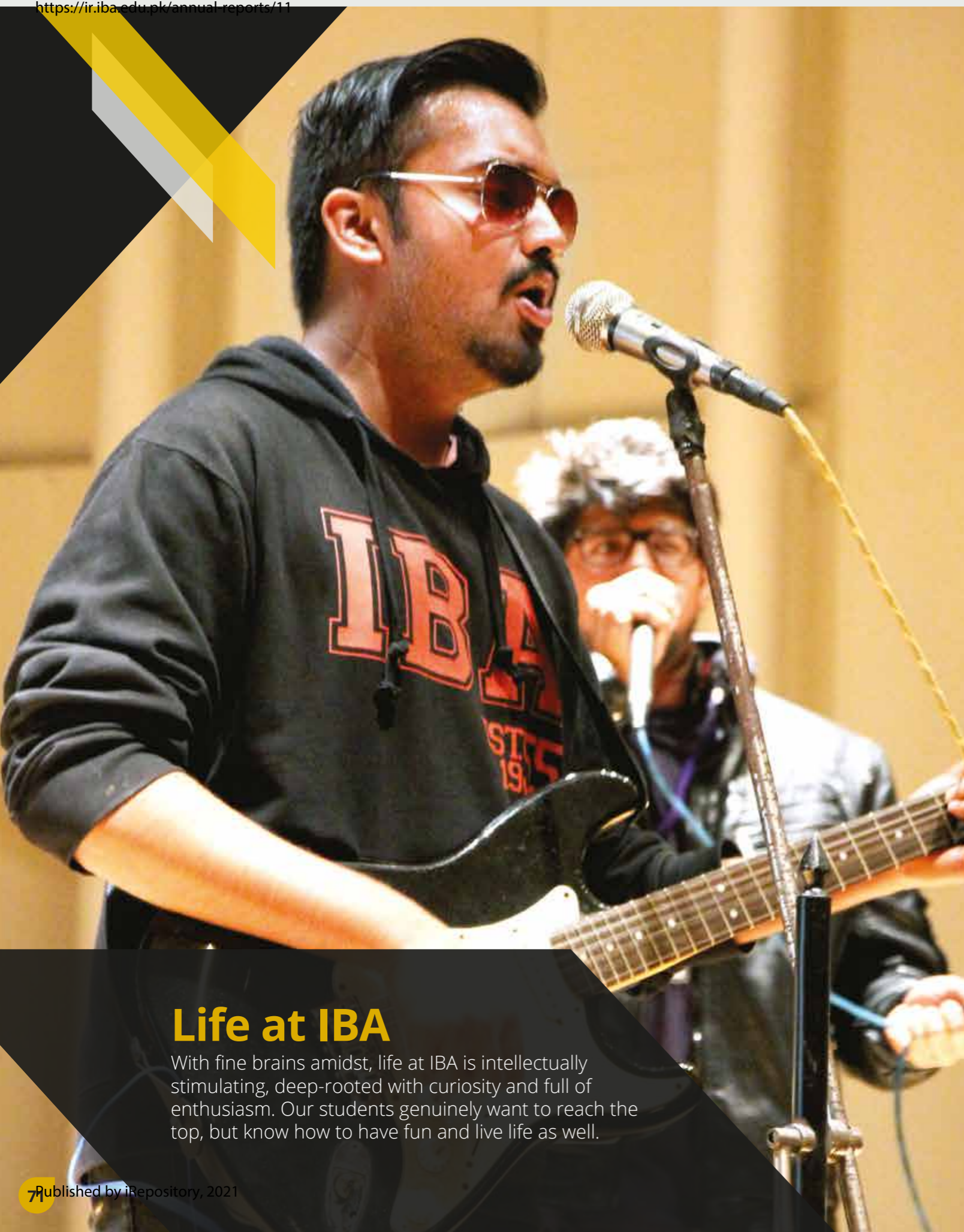
From charting framework for ELP to introduction of ELP to companies; from selection of projects to assigning projects to faculty; from registration of students to addressing grievances/queries of faculty, students and clients; Alumni Department ably managed the ELP to its successful completion.

ELP 2015 Statistics

No. of Students	294	No. of Projects	64
No. of Faculty	13	No. of Companies	44

Social Engagement Activities

Throughout the year, the Alumni Department helped organize and manage a dozen social engagement activities involving movie screenings and plays for alumni which now involve students and faculty. The purpose of such initiatives is to bring the alumni community together in an informal gathering and stay connected with their alma mater.



Life at IBA

With fine brains amidst, life at IBA is intellectually stimulating, deep-rooted with curiosity and full of enthusiasm. Our students genuinely want to reach the top, but know how to have fun and live life as well.

Life at IBA

Student Events

Society/Club	Patron	Event(s) Conducted
Adventure Club	Mr. Ameer Rizvi	- Snorkelling Trip to Mubarak Village - Kashmir Trip - Naran and Kaghan Valleys Trip
Alumni Society	Mr. Mirza Sardar Hussain	- IELTS Session - IBA Homecoming Dinner - Awards Ceremony
Arts Society	Ms. Sana Fatima	- IBA Arts Society Launch Ceremony - Enigma
Boys' Hostel Society	Mr. Jami Moiz	- Recreational trip to Dreamworld Resort - Basant Celebration - Diwali - Alumni Dinner 2015
Boys' Sports Society	Mr. Asad Ilyas	- IBA Sports League
Community Welfare Society	Ms. Saima Hussain	- LOL Waalay Comedy Night and CWS Launch - Shaam-e-Shairyaraan (Sufi Night) - IBA Community Welfare Cricket League – Mauka League - Project Cleanistan (City Clean Up Drive) - Karachi Heat Wave Relief Movement - The SuperHero Movement
Computer Science Society	Dr. Sajjad Haider	- ProBattle 2015
Dramatics Society	Dr. Framji Minwalla	- FRINGE 2014 - Theatron '15 - Collaboration with Special Olympics Pakistan: Cash on Delivery
Economics Club	Ms. Tahira Jaffery	- Information handling skills for researchers - Introduction to STATA-A - Interpreting PDHS using STAT - Economi-Con
Entrepreneurship Society	Dr. Shahid Qureshi	- IBA Youth Entrepreneurship Conference (IYEC) 2015 Launch Ceremony - Dice Invent - IYEC 2015
Finance Club	Dr. M. Ather Elahi	- Career counselling session with ICAP
Girls' Sports Society	Ms. Farah Naz	- IBA Sports Olympics
Girls' Hostel Society	Ms. Mahreen Nazar	- Welcome Trip (Dreamworld) - Farewell Dinner and Cruise
Go Green Society	Mr. Mirza Sardar Hussain	- Earth Hour Celebration
Human Resource Club	Ms. Nyla Aleem Ansari	- IBA-HR Club Launch Ceremony - INSPIRE 2.0
IBA Student Council	Mr. S. M. Saeed	- Constitutionalism, Justice & Poetry - Comprehensive Report - IBA Farewell Party Batch 2015

Society/Club	Patron	Event(s) Conducted
Iqra Society	Mr. Muhammad Asif	- Women Empowerment: A much needed Paradigm Shift - Lecture "Role of Youth in Muslim Society" - Lecture "Spiritual Cardiology" - Annual Islamic Conference
Leadership Club	Dr. Nasir Afghan	- International Leadership Conference
Literary Society	Mr. Imran Saqib	- "The Jackal Has Escaped" talk held by Poetic Reconstructions - Shab-e-Faraq - Tajdeed e Ehd e Wafa, "The revival of the promise of loyalty"
Marketing Club	Mr. Jami Moiz	- IMC Launch 2014-15 - Guest Speaker Session MBA Advertising - UAE Study Tour - IBA Branding and Advertising Conference (IBAC) 2015 - AdWar 2015 - Battle of the Brains Case Competition - IBA Annual Marketing Summit (AIMS)
Mathematics & Astronomy Club	Dr. Danish Ali	- Maths & Astronomy Club Introductory Session - Matematika
MBA Club	Dr. Nasir Afghan	- IBA MBA Club Mentorship Session - MBA Club's Farewell - Networking Lunch (Phase I and II)
Media & Communications Society	Ms. Nadia Zaffar	- IBA Media Accession and Reinforcement Convention (I-MARC) 2015
Music Society	Ms. Yasmin Zafar	- IBA Music Olympiad
Photography Society	Mr. Ameer Rizvi	- Photographic Studios
Placement Society	Mr. Mirza Sardar Hussain	- Placement Society Launch
Public Speaking Society	Ms. Nadia Sayeed	- Model United Nations IBA Karachi 2015 (MUNIK VI) - Model United Nations Turkey 2015 - European Model United Nations 2015, Netherlands - IBA IntraMUN 2015 - National Declamation Contest 2015 - Beginners' Model United Nations - Exhibition Parliamentary Master Debate
Social Sciences Club	Dr. Syed Noman ul Haq	- A talk by Dr. Helmy Alhadidi - "The Jackal Has Escaped" talk held by Poetic Reconstructions - A Lecture by Dr. Sean Pue held by Poetic Reconstructions - DHANAK - A Fusion of Art, Entertainment & Culture - The Politik Legacy



Student Achievements

IBA Student Selected as Committee Director – DISEC (MUNTR)

Model United Nations Turkey (MUNTR) is a conference organized by the Model United Nations Association (MUNA) Turkey. It is not only the largest MUN conference in Turkey and the only one recognized by the United Nations and NATO, but is also the biggest Model UN conference all over Europe and throughout the neighbouring regions.

After a vigorous selection process from candidates who applied from all over the world, Maleeha Khan was invited by the MUNTR 2015 Secretariat and Academic Team to serve as the Director for the Disarmament and International Security Committee (DISEC), the biggest committee at the conference. Not only was she one of the 18 committee directors of this prestigious conference, but also the only student selected from Pakistan.

Europe Model United Nations (EuroMUN) and Model United Nations Turkey (MUNTR)

MUNTR 2015 was the 11th session of the conference and consisted of more than 750 delegates from more than 20 countries and over 67 universities. With the theme of 'Legacy and Reform', the conference hosted delegates in 9 different expert committees focusing on topics varying from international law, economics, development, human rights, security and disarmament.

IBA's Public Speaking Society sent a team of students to both Model UN's to compete, from which they brought back numerous awards (listed below) representing IBA to the highest of standards.

EUROMUN:

Ameer Hamza Memon:	Best Delegate
Hebah Essa:	Outstanding Diplomacy Award
Nabeel Shaikh:	Outstanding diplomacy Award
Khizra Jamal:	Honourable Mention Award

MUNTR:

Raviya Mysorewala:	Honourable Mention
Rahimuddin Imad:	Outstanding Diplomacy

IBA United Won 3rd Position – LUMS Sports Festival

On 27th February 2015, LUMS conducted one of its most anticipated events, LUMS SportsFest with more than 1200 Athletes participating in 11 different sports. Amongst various teams from all over Pakistan, one of them was IBA Girls Football team, more commonly known as IBA United. The girls' football tournament was a league based with six teams. IBA United played a total of four matches and won three of them, achieving a 3rd position in the league. It was a first achievement for the team and the first time IBA won against LUMS.

Amongst the huge cheering crowd was Raheela Zameen, Manager of Pakistan National Women Football team and Baluchistan United Women Football team. Impressed by the team's performance, Raheela later visited IBA and recruited 4 players from IBA girl's football team to join Balochistan United.

IBA Team Won 1st Prize – Markstrat 2014 Quest

StrataQuest'14 was a marketing software-based competition held at Karachi School of Business and Leadership in which 20 teams, with five members each, participated from universities all over Pakistan. This event is a management simulation allowing students to design and test theories and make decisions accordingly. All aspects of the competition were extracted from real situations in the business world such as the effect of competitive forces on sales, distribution, advertising, etc. The team representing IBA, consisting of Junaid Saleem, Syed Saadul Hasan, Laraib Aftab, Zohaib Anjum,

and Waqas Khan, won the board and ranked at 1st position. The awards were presented at the closing ceremony where CEO's from 30 different companies were invited as special guests for mentorship purposes.

Participation in Harvard Project for Asian and International Relations (HPAIR)

The HPAIR Conference hand selects and invites 200 attendees from top ranking universities and 100 speakers from around the world to Boston in order to participate in this prestigious conference. This year's theme for the conference was Asia's Blueprint for Growth: Building an Inclusive Future. Delegates are given the opportunity to choose a specialization from among the seven panel topics available. These topics include Corporate Leadership, Entrepreneurship, Finance and the World Economy, Health and Public Policy, Media, Security and Diplomacy, and Technology. IBA student, Jitesh Kumar, was selected to attend the conference by the students and faculty at Harvard.

Hubert H. Humphrey Program

The Hubert H. Humphrey Program brings young and mid-career professionals from designated countries to the United States for a year of graduate-level study, leadership development, and professional collaboration with U.S. counterparts. Fellows are selected through a competitive process based on their potential for leadership and commitment to Public service in the public or private sector. For the 2015-2016 cohort, there were 1100 applications from Pakistan, from which 40 candidates were short-listed for the in person interview in Islamabad. After national screening, the final selection of the candidates and their university placement is decided by J. William Fulbright Foreign Scholarship Board. IBA student, Aly Abdul Muhammad, was the only candidate representing Pakistan in the field of Banking and Finance/Economic Development throughout the fellowship year.

Team IBA Won CFA Research Challenge 2015

CFA Institute Research Challenge is an annual challenge, organized by the CFA Society Pakistan which provides an opportunity to the students of financial interest to learn and acquire analytical, critical-thinking, writing, and presentation skills from the best financial brains in the industry. In 2015, teams from all the leading business schools participated in this challenge.

The 2015 CFA Research Challenge Pakistan was won by Team IBA and was able to represent Pakistan at the regional-level against the best teams of the Asia-Pacific region. The regionals were held in Manila, Philippines during March, 2015. Team IBA consisted of the following students: Aly Abdul Muhammad Jafferani, Amber Jai Lohana, Kanwal Rathi, Momina Masood, and Nabeel Ahmad Khan.

NUS Summer Program Scholarship

Two IBA students, Sumbul Syed (BS SS&LA IV), and Owais Aslam Parvaiz (BBA VII) were selected to represent Pakistan at the National University of Singapore's (NUS) Summer Program on Economic and Enterprise Development in Singapore from July 5 to July 18, 2015. Their trip was fully funded by Sajjad Foundation, a private philanthropic venture based in Singapore. Owais Parvais and Sumbul Syed were part of a batch of 15 students who were awarded the scholarship, out of 450 nominations sent in by universities from all over the country. Habib University carried out the rigorous selection process.

Tsinghua University School of Finance – Summer Program

Ramsha Khan, nominated by IBA, was awarded with a scholarship for a two-week PBCSF Summer Program – Financial Leaders of Tomorrow 2015 – by Tsinghua University School of Finance. This program offered financial lectures for the attendees to comprehensively understand China's financial markets; topics included Stock Markets, E-Commerce and Insurance Industry. She was among the 60 students selected from leading universities and colleges around the world. Study trips to financial institutions were arranged to give first-hand information regarding how markets function in China and how China's unique business environment has influenced the financial industry. Students also had the opportunity to explore the nation's capital and visit various cultural sites.

Student Exchange Programs

Summer 2014

Student	Exchange Program
Muhammad Talha Rohail Khan Nida Musheer Abdullah Daniyal Ismat Basheer Arsala Saeed	Summer School, Imperial College Business School
Kanza Rizvi Ramsha Kazmi Maham Hussain Aly Abdul Muhammad Jafferani	Commonwealth Summer School 2014 at University of Nottingham, Malaysia Campus, Semenyih
Waniya Syed Samra Siraj	NUS Summer Program 2014 on Economic and Enterprise Development in Singapore

Fall 2014

Student	Exchange Program
Amjad Khan Diviya Kumari Haseeb Fakhar Akhund Iqbal Ali Khan Irum Raza Jazib Ahmed Soomro Muhammad Raza Munazza Ilyas Bawany Salahuddin Sandhya Gopchandani Zeera Zubdah	USA Colleges and Universities (under UGrad Global Program)
Ajlaan Raza Sayani Anum Hameed	IAE Aix Marseille University, Aix en Provence, France

Spring 2015

Student	Exchange Program
Sapna Kumari Faiza Shafqat Sabihe Namazi Anum Amin Hajiani Javeria Dinar	USA Colleges and Universities (under UGrad Global Program)
Hafiz Muhammad Umair Areeba Mushtaq Ahmed Muhammad Umar Farooq	University of Malaya, Malaysia
Khadijah Arshad Shahzeb Naseem	Sabancı University, Turkey

Convocation 2014

Recipients of Medals

Name of Student	Class / Batch	CGPA / Percentage
Overall Best Student – Graduate Program		
Saad Alam	MBA – Fall 2012	3.86 / 92.35%
Overall Best Student – Undergraduate Program		
Maria Ayub Silat	BBA – Fall 2010	3.91 / 93.95%
Overall Marketing Gold Medal		
Mehwish Fatima	MBA – Fall 2012	3.82 / 95.90%
Overall Finance Gold Medal		
Saad Alam	MBA – Fall 2012	3.86 / 96%
BS (CS) Project Gold Medal		
Abdul Nafay Qureshi		-
Mirza M. Taimoor	BS (CS) Fall 2010	-
Munir Mir		-
Executive MBA Gold Medal		
Syed Khurram Shahid	Executive MBA	3.67

Recipients of Shields & Certificates

Position	Student Name	CGPA / Percentage
BBA – Fall 2010 (Main Campus)		
1st	Hassaan Khalid	3.90 / 92.83%
2nd	Ramla Ahmed	3.80 / 89.09 %
3rd	Maria Shamim	3.77 / 89.84%
BBA – Fall 2010 (City Campus)		
1st	Maria Ayub Silat	3.91 / 93.95%
2nd	Arwar Anees Rangoonwala	3.72 / 90.06%
3rd	Anum Sadik	3.72 / 89.30%
MBA – Fall 2012 (Main Campus)		
1st	Mehwish Fatima	3.82 / 90.82%
2nd	Noman Khalid	3.79 / 89.45%
3rd	Anum Shaheen	3.64 / 87.32%
MBA – Fall 2012 (City Campus)		
1st	Saad Alam	3.86 / 92.35%
2nd	Nazish	3.61 / 87.70%
3rd	Abdullah Nawab	3.55 / 86.74%
BS (CS) - Fall 2010		
1st	Sumaira Saeed	3.73 / 89.90%
2nd	Sabikah Batool Mukhi	3.66 / 89.10%
3rd	Sarchina Kumari	3.66 / 88.30%

Recipients of Shields & Certificates

Position	Student Name	CGPA
MBA (Evening) Graduated in 2013		
1st	M. Afzal Anwar	3.63
2nd	Anum Anwar	3.55
3rd	Steven Anthony Lobo	3.54
MS (CS) Graduated in 2013		
1st	Syed Ali Raza	3.83
2nd	M. Arib	3.77
3rd	Maryam Feroze	3.6
MS (Economics) Graduated in 2013		
1st	Farkhunda Jabeen	3.69
2nd	Sidrat Asim	3.53
3rd	M. Hasnain Yousuf	3.35
Executive MBA (Class of 2014)		
1st	Syed Khurram Shahid	3.67
2nd	Saad Afzal Shamsi	3.62
3rd	Syed Khuwaja Huzaifa	3.59

Best Student Society of the Year:

Public Speaking Society

Best Teacher Award:

Dr. Framji Minwalla, Assistant Professor & Chairperson –
Department of Social Sciences & Liberal Arts

Best Researcher Award:

Dr. Shakeel Ahmed Khoja, Chairperson – Department of
Computer Science



Dean's List

Fall 2014

BBA – I

Name of Student	CGPA	%age
Rahema Ashraf	3.89	92.67
Shariq Jawed	3.89	92.00
Mujtaba Ahmed Siddiqui	3.89	91.17
Marzia Bilwani	3.87	91.6
Maham Khan	3.87	91.2
Muhammad Anas Siddiqi	3.84	91.33
Sumera Rasheed	3.83	92.67
Ramsha Aqueel Suria	3.83	92.33
Hasan Hameed	3.83	92.74
Tooba Waseem	3.78	92.00
Tasneem Qaiser Hussain	3.78	92.00

BBA – III

Name of Student	CGPA	%age
Umaima Amin	3.95	93.63
Insiya M. Tejani	3.93	94.16
Afnan Imran	3.91	93.68
Sakina Tahir	3.91	92.89
Afaf Mushtaq	3.90	93.32
Fatimah Saeed	3.88	92.37
Zoha Rizwan	3.88	92.32
Hemakshi Shardha	3.88	92.16
Saneeza Asrar	3.86	92.74
Hafsa Mobin	3.86	91.53
Kiran Rohra	3.84	92.63
Aqsa Sohail	3.83	92.05
Ayesha Farooq	3.81	91.37

BBA – V

Name of Student	CGPA	%age
Owais Aslam Parvaiz	3.86	92.71
Samra Ashfaq Parekh	3.84	92.59
Madiha Khalid	3.83	91.81
Rohma Moshin	3.81	91.16
Muhammad Usama	3.79	91.07
Novera Fatima Syed	3.77	90.73
Maida Ajmal	3.76	90.52
Saad Masood Khan	3.74	90.45
Haneeah Jawed	3.71	90.00
Finza Bawany	3.70	89.84
Maha Shariq	3.69	89.35
Sara Sohail Chandna	3.69	89.26
Muhammad Usman bin Noman	3.69	89.10
Shahhad Bano Hashmi	3.68	89.97
Neha Ekhlauque	3.68	89.14
Wardah Amir	3.68	89.10
Muhammad Maaz Ali Haider	3.67	88.80

BBA – VII

Name of Student	CGPA	%age
Myra Saeed	3.86	91.88
Sidra Ajmal	3.85	91.88
Zareen Baloch	3.83	92.12
Zainab Khan	3.80	90.86
Afshan Ajaz	3.76	90.74
Nida Haroon	3.76	90.40
Maliha Khan	3.75	90.38
Anum Tasleem	3.73	90.00
Muhammad Babar Mobeem	3.73	89.95
Sameen Rizvi	3.73	89.37
Tayyaba Naqsh	3.72	89.93
Sundus Alvi	3.72	89.02
Aurangzaib Ahmed Siddiqui	3.71	90.17
Javeria Nazim	3.71	89.62
Zearma Khan	3.71	89.52
Kanwal Rathi	3.70	89.52

BS (E&M) – I

Name of Student	CGPA	%age
Ali Inayat	3.83	91.83
Ayman Shakeel	3.83	91.67
Hira Abdul Aziz	3.78	90.67
Afzal Feeresta	3.78	90.33

BS (E&M) – III

Name of Student	CGPA	%age
Ali Amir Allana	3.92	95.17
Huma Abid	3.89	93.50
Kaina Zulfiqar Ali Khowaja	3.78	91.67
Kimberly Crystal D'Souza	3.82	91.45

BS (E&M) – V

Name of Student	CGPA	%age
Fahad Javed Malik	3.86	91.93
Rabiya Makhani	3.85	92.43
Gautam Kirshan Luhana	3.84	92.37

BS (A&F) – I

Name of Student	CGPA	%age
Maryam Tariq	3.89	93.00
Wajiha Shah	3.89	92.83
Amber Ayaz Pandhiani	3.89	92.67
Hamza Shakeel Ahmed	3.83	92.67
Muhammad Bilal	3.83	91.50
Umer Mahmood	3.78	91.67
Mahnoor Shahzad	3.78	91.50

BS (A&F) – III

Name of Student	CGPA	%age
Areeba Irfan	3.78	91.72
Ali Abbas Noruddin Soni	3.75	90.00
Muhammad Saad Shahzad	3.73	90.00
Syed Qambar Ali	3.73	89.78
Saymeen Sulaman	3.71	89.53
Anjela Ramesh	3.71	88.78
Nabeel Hussain	3.71	87.94
Isra Ahmed	3.70	90.11
Syeda Fareeha Imam Rizvi	3.69	89.78
Umama Muhammad Arif Dangra	3.69	89.06
Daniyal Nazeer Channa	3.69	88.44

BS (E&M) – II

Name of Student	CGPA	%age
Ramish Naim	3.55	87.21

BS (E&M) – IV

Name of Student	CGPA	%age
Ramsha Khan	3.71	90.00
Manaksha Memon	3.65	88.96

BS (E&M) - VI

Name of Student	CGPA	%age
Muneera Nizam	3.90	93.50
Ridah Khan	3.78	90.53

BS (A&F) – II

Name of Student	CGPA	%age
Maria Akram	3.77	90.09

BS (A&F) – V

Name of Student	CGPA	%age
Farheen Ghaffar	3.78	91.74

BS (SS&LA) – I

Name of Student	CGPA	%age
Ramsha Nasrullah	3.80	89.60
Rida Zaki	3.78	89.17

BS (SS&LA) – III

Name of Student	CGPA	%age
Reja Younus	3.78	91.67
Maria Haqqani	3.77	91.88
Komal	3.73	90.75

MBA – I

Name of Student	CGPA	%age
Ala Zia	3.91	91.75
Hussain	3.86	88.57

MBA – IV

Name of Student	CGPA	%age
Waqas Mahmood	3.80	90.32
Sadaf Ijaz	3.79	88.23
Seemab Shehzad	3.67	85.55
Sarah Rehman	3.61	84.91

BS (CS) – I

Name of Student	CGPA	%age
Syed Ahsan Tanweer	3.94	94.5
Zahra Hussaini	3.88	92.6
Dayem Siddiqui	3.88	92.8
Abaq Asif	3.86	92.8
Hanzallah Bin Ashaar	3.80	91.00

BS (CS) – III

Name of Student	CGPA	%age
Yusra Haider	3.98	95.94
Tahira Jabeen Ghani	3.83	92.50
Mohammad Adeel Hassan	3.78	91.88
Rehan Ahmed	3.74	89.71

BS (CS) – V

Name of Student	CGPA	%age
Syed Muhammad Dawer	3.80	91.19
Hufsa Rizwan	3.73	89.43
Haseeb Hussain	3.71	89.54

BS (SS&LA) – II

Name of Student	CGPA	%age
Sumbul Syed	3.81	91.50
Aasiha Salman	3.70	90.42

MBA – II

Name of Student	CGPA	%age
Sarah Pracha	3.95	94.15

BS (CS) – II

Name of Student	CGPA	%age
Rida Abdul Wahid	3.89	92.82
Muhammad Ali Yousuf	3.64	88.73
Muhammad Wajahat Ali	3.64	87.09

BS (CS) – IV

Name of Student	CGPA	%age
Abdullah Haneef Dagia	3.62	88.39
Muhammad Salar Khan	3.61	85.55

BS (CS) – VI

Name of Student	CGPA	%age
Ayesha Asif	3.65	88.94

BS (CS) – VII

Name of Student	CGPA	%age
Rija Mairaj Ansari	3.69	89.74
Aimen Ali Ghazi	3.67	88.71
Syed Furqan Alam	3.65	88.63

BS (CS) – VIII

Name of Student	CGPA	%age
Hania Syed	3.71	89.19

BBA – VI

Name of Student	CGPA	%age
Owais Aslam Parvaiz	3.87	92.74
Madiha Khalid	3.83	91.89
Samra Ashfaq Parekh	3.82	91.95
Rohma Moshin	3.80	90.95
Maida Ajmal	3.75	90.35
Novera Fatima Syed	3.73	90.08
Muhammad Usama	3.73	90.06
Haneeah Jawed	3.71	89.89
Saad Masood Khan	3.71	89.69
Daniyah Haider	3.69	89.14
Maha Shariq	3.68	89.08
Wardah Amir	3.68	88.97
Shahar Bano Hashmi	3.67	89.83
Finza Bawany	3.67	89.24
Muhammad Usman bin Noman	3.65	88.67
Sara Sohail Chandna	3.64	88.35

BBA – VIII

Name of Student	CGPA	%age
Sidra Ajmal	3.86	92.13
Myra Saeed	3.86	91.85
Zareen Baloch	3.81	91.77
Zainab Khan	3.81	91.33
Afshan Ajaz	3.79	91.65
Maliha Khan	3.77	90.58
Nida Haroon	3.77	90.50
Muhammad Babar Mobeen	3.76	90.45
Anum Tasleem	3.75	90.31
Tayyaba Naqsh	3.75	90.25
Samra Siraj	3.75	90.21
Zearma Khan	3.74	89.96
Sundus Alvi	3.73	89.44
Aurangzaib Ahmed Siddiqui	3.72	90.27
Hafsa Aziz	3.72	89.96
Kanwal Rathi	3.72	89.83

EMBA

Class	Admit Term	Name of Student	CGPA	%age
EMBA	Fall 2014	Fatima Shabbir Attarwala	3.89	91.67
EMBA	Fall 2014	Jawad Ahmed Khan	3.67	88.67
EMBA	Fall 2014	Muhammad Imran Shahid	3.67	88.67
EMBA	Summer 2014	Muhammad Yasir Ali	3.72	90.67
EMBA	Spring 2014	Ambreen Kokab Shah	3.82	92.00
EMBA	Fall 2013	Naveed Hasan	3.85	91.62
EMBA	Fall 2013	Syed Akif Abbas	3.68	89.15
EMBA	Fall 2013	Anita Ashfaq Lodhi	3.65	87.75
EMBA (CM-12)	Trimester-2 2013	Syeda Safura Fatima	3.69	89.33
EMBA (CM-11)	Trimester-1 2013	Khawaja Muhammad Nauman	3.66	87.75
EMBA (PS-13)	Trimester-2 2013	Mehak Aslam Khan	3.68	88.55

Spring 2015

BBA – II

Name of Student	CGPA	%age
Shariq Jawed	3.92	93.23
Mujtaba Ahmed Siddiqui	3.92	93.15
Tooba Waseem	3.90	94.23
Hasan Hameed	3.90	93.38
Muhammad Anas Siddiqui	3.90	92.54
Rahema Ashraf	3.86	92.25
Iman Sohail	3.85	91.69
Sumera Rasheed	3.82	92.46
Mohammad Misbah Mohib Siddiqui	3.78	90.42
Musfirah Abdullah	3.77	91.31

BBA – IV

Name of Student	CGPA	%age
Umaima Amin	3.93	93.56
Insiya M. Tejani	3.91	93.64
Afnan Imran	3.91	93.36
Afaf Mushtaq	3.89	93.40
Fatimah Saeed	3.88	93.08
Sakina Tahir	3.88	92.40
Kiran Rohra	3.87	92.92
Hemakshi Sharda	3.87	92.20
Hafsa Mobin	3.86	91.92
Ayesha Farooq	3.84	91.84
Ayesha Farooq	3.80	92.40
Zoha Rizwan	3.80	90.92
Saneeza Asrar	3.79	91.40

BS (E&M) – II

Name of Student	CGPA	%age
Ayman Shakeel	3.89	93.17
Afzal Amir Ali Feeresta	3.83	91.50
Muzna Kamran	3.83	90.67
Ali	3.78	89.83

BS (E&M) – IV

Name of Student	CGPA	%age
Ali Amir Allana	3.87	93.62
Kainat	3.83	92.42
Huma Abid	3.83	92.25
Shumaila Abbasi	3.81	90.54

BS (E&M) – V

Name of Student	CGPA	%age
Ramsha Khan	3.74	90.17
Manaksha Memon	3.62	88.09

BS (E&M) – VI

Name of Student	CGPA	%age
Fahad Javed Malik	3.85	91.72
Rabiya Makhani	3.83	91.94
Waniya Syed Najeeb	3.83	91.94

BS (E&M) – VII

Name of Student	CGPA	%age
Muneera Nizam	3.84	92.26
Ridah Khan	3.78	90.52

BS (A&F) – I

Name of Student	CGPA	%age
Sahar Tariq	3.95	92.83
Rida Sohail	3.83	91.17
Rohama Shuja	3.78	91.33

BS (A&F) – III

Name of Student	CGPA	%age
Maria Akram	3.74	89.47

BS (A&F) – V

Name of Student	CGPA	%age
Farheen Ghaffar	3.79	91.70

BS (SS&LA) – I

Name of Student	CGPA	%age
Ilsa Abdul Razzak	3.95	94.67
Asma Imran	3.95	94.00

BS (SS&LA) – III

Name of Student	CGPA	%age
Sumbul Syed	3.85	92.61
Aaisha Salman	3.76	91.22

MBA – I

Name of Student	CGPA	%age
Hammad Hussain Syed	3.91	90.43

MBA – IV

Name of Student	CGPA	%age
Waqas Mahmood (BBA)	3.80	90.32

BS (A&F) – II

Name of Student	CGPA	%age
Maryam Tariq	3.95	94.00
Wajiha Shah	3.89	93.17
Amber Ayaz Pandhiani	3.83	91.75
Zara Ramzan	3.82	91.64
Alvina Ahmed	3.81	92.33
Muhammad Huzaifa Shahid	3.81	92.08
Mohammad Hasan	3.81	91.75

BS (A&F) – IV

Name of Student	CGPA	%age
Areeba Irfan	3.84	92.29
Aroob Memon	3.80	92.30
Syed Qambar Ali	3.77	90.88
Saymeen Sulaman	3.72	89.95
Muhammad bin Anis	3.71	90.08
Isra Ahmed	3.71	90.00
Syeda Fareeha Imam Rizvi	3.70	89.87
Muhammad Faisal Waleed	3.67	88.63
Daniyal Channa	3.66	88.00
Sohaira Sarood	3.63	87.74
Hassan Mehmood Khan	3.63	87.58

BS (SS&LA) – II

Name of Student	CGPA	%age
Raviya Mysorewala	3.86	92.50
Urooj Zaeem Hanafi	3.67	88.69

BS (SS&LA) – IV

Name of Student	CGPA	%age
Maria Haqqani	3.76	91.67
Reja Younis	3.75	91.11
Nermeen Khalid Kushtiwala	3.72	89.90

MBA – II

Name of Student	CGPA	%age
Ala Zia	3.76	89.82
Hussain	3.74	88.29

BS (CS) – I

Name of Student	CGPA	%age
Talha Abdul Qadir Khatri	3.82	92.60
Naqi Hassan Naqvi	3.75	89.80
Syed Ali Akbar	3.59	87.40
Hussain Hatimi	3.57	87.80

BS (CS) – III

Name of Student	CGPA	%age
Rida Abdul Wahid	3.89	92.29
Muhammad Ali Yousuf	3.57	87.24

BS (CS) – V

Name of Student	CGPA	%age
Abdullah Haneef Dagia	3.61	88.07
Areej Ilyas	3.6	87.61

BS (CS) – VII

Name of Student	CGPA	%age
Ayesha Asif	3.62	88.34

EMBA

Class	Admit Term	Name of Student	CGPA	%age
EMBA	Spring 2015	Muhammad Hassan Aslam	4.00	94.33
EMBA	Spring 2015	Umair ullah Khan	3.89	93.00
EMBA	Spring 2015	Baber bin Waseem Chowdhrey	3.78	90.33
EMBA	Fall 2014	Ambreen Badruddin Barwani	3.63	89.75
EMBA	Fall 2014	Ali Akhai	3.61	87.67
EMBA	Fall 2014	Murtaza Shahbazker	3.56	87.33
EMBA	Summer 2014	Tayyab Nihal	3.81	80.67
EMBA	Spring 2014	Ambreen Kokab Shah	3.76	90.75
EMBA	Fall 2013	Naveed Hasan	3.86	92.06
EMBA	Fall 2013	Syed Akif Abbas	3.63	88.53
EMBA	Fall 2013	Anita Ashfaq Lodhi	3.60	87.67
EMBA (CM-12)	Trimester-2 2013	Syeda Safura Fatima	3.67	89.11
EMBA (CM-12)	Trimester-2 2013	Rais ur Rehman	3.60	87.33
EMBA (PS-13)	Trimester-2 2013	Mehak Aslam Khan	3.69	88.80

BS (CS) – II

Name of Student	CGPA	%age
Zahra Hussaini	3.89	93.91
Abaq Asif	3.83	91.91
Dayem Siddiqui	3.74	88.91
Syed Ahsan Tanweer	3.73	90.36
Ali Jawaad	3.66	89.18

BS (CS) – IV

Name of Student	CGPA	%age
Yusra Haider	3.98	95.87
Tahira Jabeen Ghani	3.84	92.78
Mohammad Adeel Hassan	3.79	92.26
Sumaira Erum Zaib	3.68	89.48

BS (CS) – VI

Name of Student	CGPA	%age
Syed Muhammad Dawer	3.79	90.76
Haseeb Hussain	3.73	89.53
Hufsa Rizwan	3.66	88.12

BS (CS) – VIII

Name of Student	CGPA	%age
Rija Mairaj Ansari	3.69	89.63
Aimen Ali Ghazi	3.68	88.91
Syed Furqan Alam	3.66	88.74



Financials 2014-15

IBA is recognized as one of the finest schools in Pakistan for setting higher standards of education in a cost-effective manner. Merit based scholarships and financial assistance are provided to deserving students. Financial stability and sustainable growth is our utmost priority.

Financials 2014-15

Highlights

During the year 2014-15, IBA completed a number of major ongoing projects designed to enhance the capacity of the Institute. Following are the highlights of the major resource mobilizations:

- HBL Foundation donated Rs. 67 million during the year to IBA for FCS building at City Campus.
- Martin Dow Limited committed a sum of Rs. 10 million to IBA for a Clinic at Main Campus.
- Mega Conglomerate Pvt. Group donated Rs. 40 million for the Visiting Faculty Residence (VFR).
- Bestway donated an amount of Rs. 30 million during the year for the existing Boys Hostel.
- Govt. of Sindh (GoS) donated amount of Rs. 80 million during the year for the new Boys Hostel.
- United Bank Limited donated amount of Rs. 20 million during the year for Sports Arena.
- Eighteen (18) major donors provided grant for scholarships during 2014-15.

Financial Resources and Utilization for the Year Ended June 30, 2015

	(Rs in '000)			
Revenues	FY 2014-15	%	FY 2013-14	%
Students' Revenue	888,986	60%	694,742	58%
Financial Assistance Programs	104,833	7%	71,690	6%
Interest Income	113,753	8%	121,554	10%
Income from IBA Facilities	3,248	0%	-	0%
Other Income	17,767	1%	7,285	1%
Amortization of Deferred Income	146,764	10%	139,786	12%
Govt. Grants	200,294	14%	152,743	13%
Total Revenues	1,475,645	100%	1,187,800	100%
Expenses	FY 2014-15	%	FY 2013-14	%
Employment Cost	654,554	45%	538,082	42%
Depreciation & Amortization Expense	294,994	20%	318,232	25%
Financial Assistance Programs	129,142	9%	87,618	7%
Utilities	107,170	7%	85,770	7%
ICT Services	63,850	4%	45,105	3%
Repair & Maintenance	62,629	4%	48,261	4%
Training & Development	35,261	2%	41,776	3%
Fuel & Diesel & Students' Transportation	29,322	2%	39,285	3%
Other Operational / Administrative Expenses	93,521	6%	88,274	7%
Total Expenses	1,470,445	100%	1,292,403	100%
Surplus / (Deficit) from IBA Operations	5,200		(104,603)	
Surplus / (Deficit) from Profit Centers	11,885		(10,366)	
Net Surplus / (Deficit)	17,085		(114,969)	

Summary of Scholarships Awarded to Students

	2014-15		2013-14	
	No. of Students	Rs. (in '000)	No. of Students	Rs. (in '000)
Donor Funded Scholarships				
Total - Donor Funded Scholarships	368	69,001	330	50,908
IBA Funded Scholarships				
Merit Based (New Students)	40	5,175	37	4,473
Merit Based (Existing Students)	73	9,729	70	8,148
Need Based	58	4,152	14	1,208
IBA - HEC Scholarship (Shortfall)		750		351
Total - IBA Funded Scholarships	171	19,806	121	14,180
Total - Regular Scholarships	539	88,807	451	65,088
Total - Talent Hunt Scholarships	65	26,120	80	22,530
IBA Qarz-e-Hasna - Ihsan Trust			25	4,400
Student Exchange Program		9,712		
Grand Total	604	124,639	556	92,018

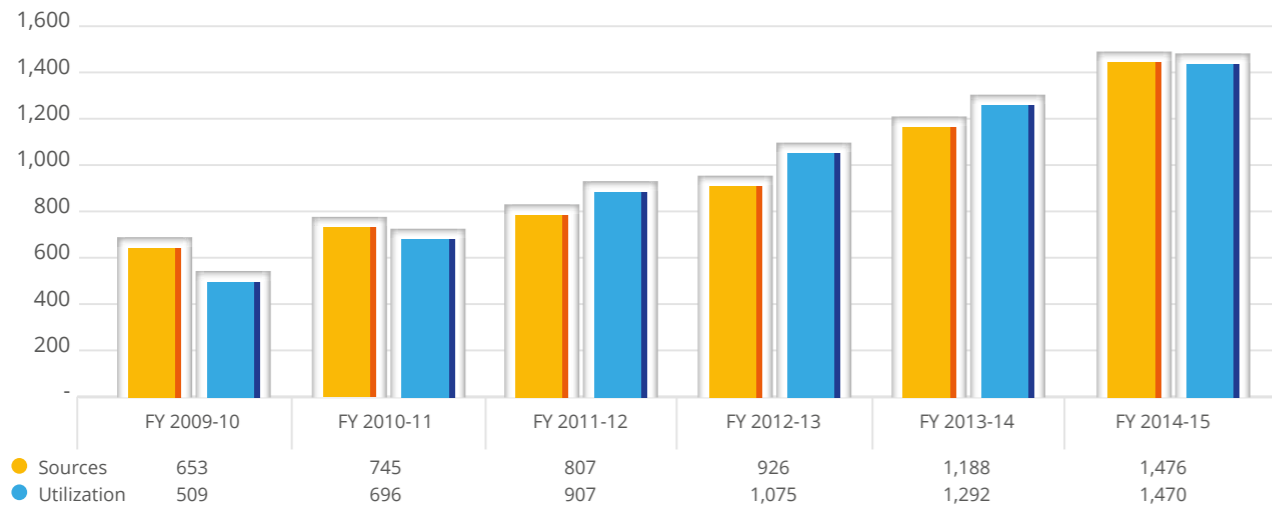
Capital Expenditure for the Year 2014-15

Capital Expenditure	(Rs. In '000)	
	2014-2015	2013-2014
Building & Improvements	701,223	833,208
Office Equipment	34,754	62,414
Computer and Peripherals	67,244	40,399
Furniture and Fixture	34,684	18,902
Vehicles	531	-
Library Books	3,621	3,911
Sports Goods	228	2,320
Intangible Assets	5,468	739
Total Capital Expenditures	847,753	961,893
Donations & Grants:		
Aman Foundation	323,703	224,441
Aziz Tabba Foundation	-	70,000
Higher Education Commission	133,756	60,000
Mega Conglomerate Pvt Group - VFR	40,000	40,000
Bestway Foundation	30,000	35,000
HBL Foundation	67,000	33,000
Fauji Fertilizer Bin Qasim (FFBL) Limited	-	30,000
United Bank Limited	20,000	20,000
Arif Habib Corporation Limited	-	20,000
Allied Bank Limited	-	15,000
Abdullah Foundation (Sapphire)	12,000	12,000
PepsiCo Pakistan Limited	-	9,440
International Industries Limited - Amir Sultan Chinoy	-	5,800
Martin Dow Limited	10,000	5,000
Hubco Power Company Limited - General Building Fund	5,000	5,000
Efu General Insurance Limited	3,333	3,333
Interest Income on Developments Funds	3,475	2,862
Standard Shipping Pakistan (Pvt.) Limited	1,000	2,500
TPL Holdings (Pvt.) Limited	4,500	2,000
Alumni Funds	321	325
Government of Sindh - B & C - New Boys Hostel	80,000	-
Total Donations & Grants	734,088	595,701
Funding Deficit was met through Operational Surplus / IBA Reserves	(113,665)	(366,192)

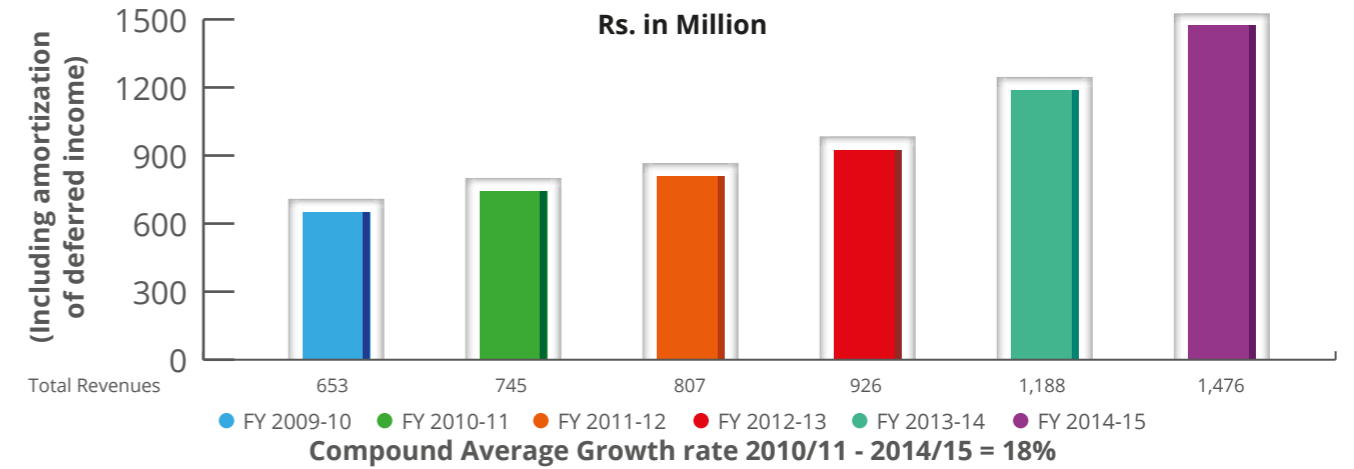


Financial Trends 2009-2015

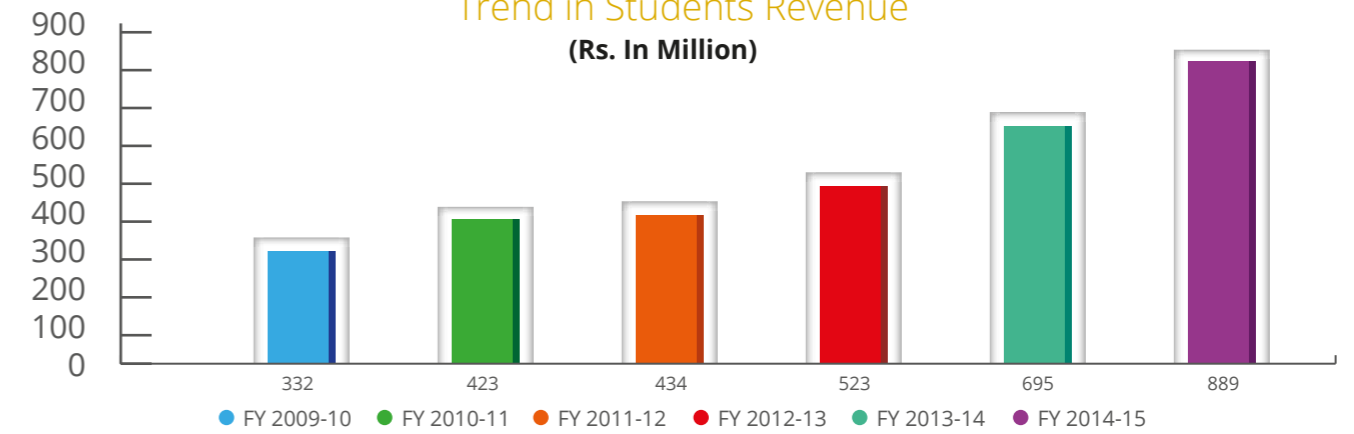
Sources & Utilization
 (Including depreciation and amortization)
 (Rs. In Million)



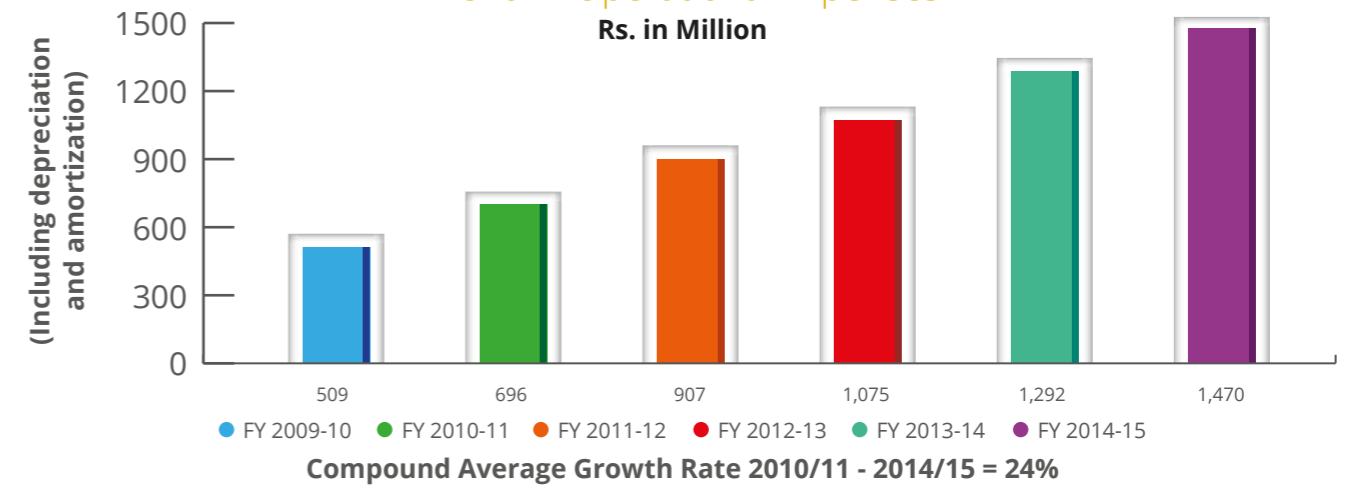
Trends in Revenues



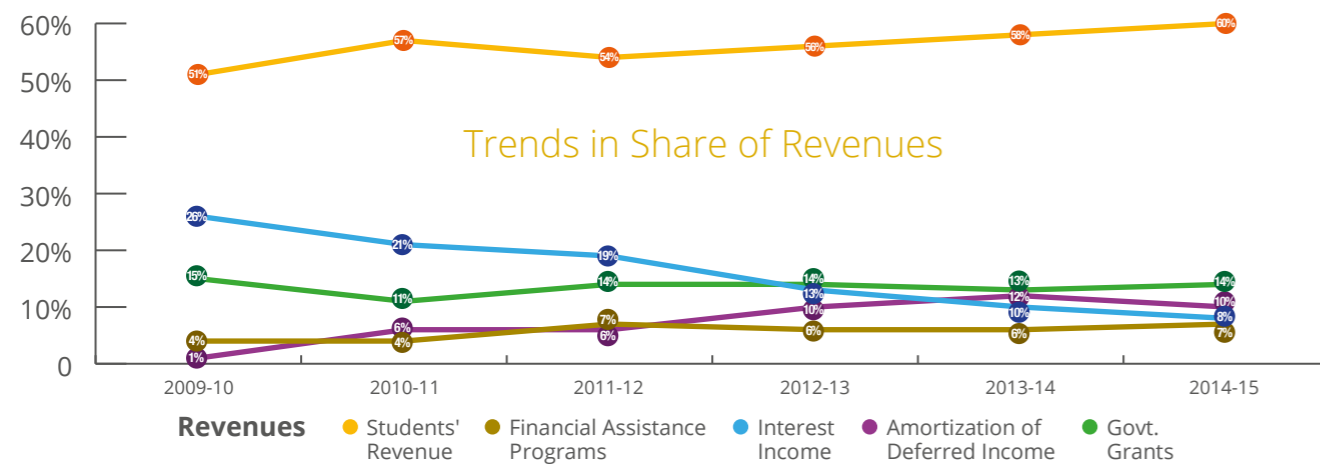
Trend in Students Revenue



Trend in Operational Expenses



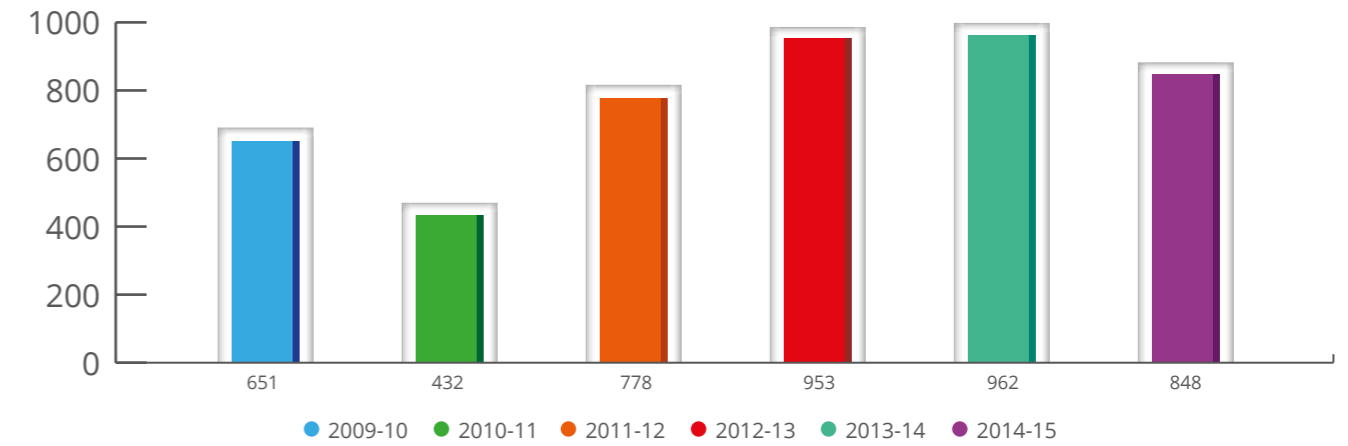
Trends in Share of Revenues





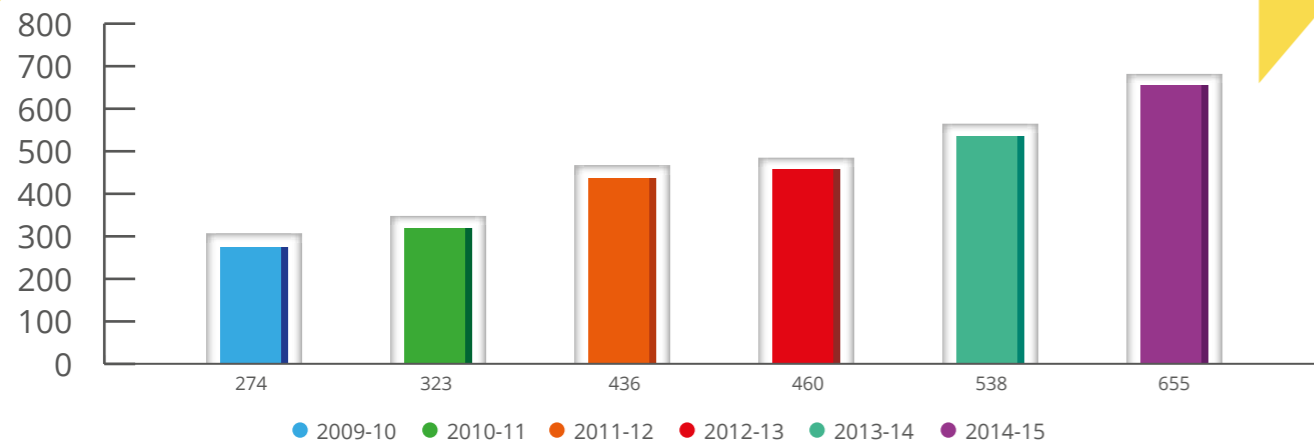
Trend in Capital Expenditure

Rs. in Million



Trend in Employment Cost

Rs. in Million

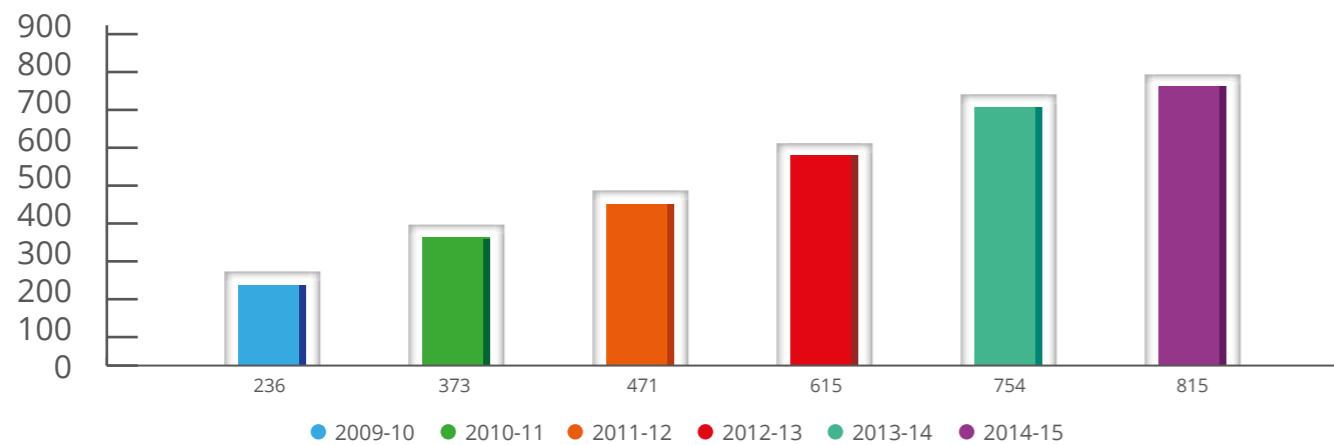


● 2009-10 ● 2010-11 ● 2011-12 ● 2012-13 ● 2013-14 ● 2014-15

Compound Average Growth Rate 2009/10 - 2014/15 = 19%

Trend in Non-Employment Cost

Rs. in Million



● 2009-10 ● 2010-11 ● 2011-12 ● 2012-13 ● 2013-14 ● 2014-15

Compound Average Growth Rate 2009/10 - 2014/15 = 28%



Major Donors 2014-15

1. Development Fund

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Aman Foundation (AF)	1,200.00	1,106.24
Higher Education Commission (HEC)	262.97	262.97
Aziz Tabba Foundation	220.00	220.00
Mahvash and Jahangir Siddiqui Foundation	200.00	200.00
Adamjee Foundation	87.60	87.60
Fauji Fertilizer Bin Qasim Limited	100.00	100.00
Arif Habib Corporation Limited	100.00	40.00
Bestway Foundation	100.00	100.00
HBL Foundation	100.00	100.00
Mega Conglomerate Private Limited (Mega Group)	100.00	80.00
Marine Group of Companies	75.00	75.00
Abdullah Foundation (Sapphire)	75.00	63.00
United Bank Limited	95.00	95.00
Education & Literacy Department, Govt. of Sindh	57.45	57.45
National Bank of Pakistan	50.00	50.00
The HUB Power Company Ltd. (HUBCO)	40.00	10.00
TPL Holdings (Pvt.) Ltd.	25.00	11.50
Standard Shipping Pakistan (Pvt.) Ltd.	16.50	16.50
Martin Dow	20.00	15.00
OBS	15.00	-
EFU General Insurance Ltd. (EFU Group)	10.00	6.67
Philip Morris International (PMI)	5.01	5.01
Al-Hukamaa International School	3.00	1.00
Alumni Student Centre		
International Industries Limited (IIL)	50.00	50.00
Allied Bank Limited	40.00	40.00
Pepsico	18.88	14.16
Bank of Punjab	2.50	-
ALUMNI	26.79	10.45
Class of 1971 and 1972	(3.25)	(3.25)
Unilever Pakistan	(5.00)	(1.77)
Engro Foundation	(1.50)	(0.82)
State Bank of Pakistan	(0.37)	(0.37)
Donor Wall	(0.59)	(0.59)
Others	(16.08)	(3.67)
	3,095.69	2,817.54

2. (a) Endowment/Endowed Chairs Fund

Name of Donors	Amount Committed (Rs. Million)	Amount Disbursed (Rs. Million)
Bank Al-Habib Limited	80.72	80.72
Mr. Towfiq Chinoy	80.00	80.00
Standard Chartered Bank	80.00	56.00
Gatron Industries Limited	75.00	56.00
Faysal Bank	75.00	75.00
Bank Alfalah Limited	66.00	66.00
National Bank of Pakistan	50.00	50.00
Askari Bank Ltd	50.00	50.00
Habib Bank Limited	50.00	50.00
Mr. Hussain Kassam	50.00	30.00
Allied Bank Limited	30.00	30.00
English Biscuit Manufacturers	30.00	30.00
Premier Insurance Limited	30.00	6.34
Zulfiqar and Fatima Foundation	30.00	30.00
Getz Pharma (Pvt) Limited	25.00	17.50
Pakarab Fertilizers Limited	25.00	15.00
Fatima Fertilizer Company Limited	25.00	25.00
International Textile Limited	20.00	20.00
President's Endowment Fund	10.00	10.00
Millat Group of Companies	10.00	10.00
Martin Dow	10.00	-
IBA Alumni Dinner - 2013	6.91	6.82
Govt. of Sindh	5.00	5.00
Pakistan International Container Terminal Ltd.	5.00	2.00
Soneri Bank	18.00	8.00
National Investment Trust Limited (NiT)	2.50	2.50
Indus Motors	2.00	2.00
Deutsche Bank	1.25	1.25
Ismail Industries Limited	1.00	1.00
UCH Power (Pvt.) Ltd.	0.50	0.50
IBA Alumni	0.13	0.13
IBA - Advisory Council		
Mr. Mohsin Ali Nathani, CEO, Standard Chartered Bank	0.50	0.50
Mr. Tariq Kirmani	0.50	0.50
Mr. Zahid Bashir, CEO, Mohd. Amin Mohd. Bashir Ltd.	0.50	0.50
Mr. Tahir Khaliq, Director, United Distributors (Pvt.) Ltd.	0.50	0.50
Dr. Miftah Ismail, Director, Ismail Industries Ltd.	0.50	0.50
Mr. Saifuddin N. Zoomkawala, Chairman, EFU General Insurance. Ltd	0.50	0.50
Mr. Abrar Hasan, CEO, National Foods Ltd.	0.50	0.50
Mr. Parvez Ghias, CEO, Indus Motor Co. Ltd.	0.50	0.50
Mr. Ghouse Akbar, Director, Akbar Group of Companies	0.50	0.50
Mr. Anwar H. Rammal, Chairman, Asiatic Public Relations Network (Pvt) Ltd.	0.50	0.10
Mr. Muneer Kamal, President & CEO KASB Bank Limited	0.50	0.15
Mr. Muhammad Yousuf Adil, Chairman, M. Yousuf Adil Saleem & Co.	0.50	0.10
	950.01	821.61

2. (b) Endowment Fund – Ardeshir Cowasjee Writing Centre

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Cowasjee Foundation	10.10	10.10
	10.10	10.10

3. Faculty Development Fund

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Higher Education Commission (HEC)	136.82	136.82
Indus Motors	15.00	15.00
National Foods Limited	12.50	12.50
English Biscuit Manufacturers	10.00	10.00
Barclays Bank PLC, Pakistan	5.00	5.00
Chevron Pakistan Limited	4.00	2.06
Naseem Allawala, ESQ.	5.00	4.00
Central Depository Company	2.00	2.00
Cadbury Pakistan Limited	0.50	0.50
	190.82	187.88

4. (a) Endowment Fund for General Scholarship

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Atlas - IBA Endowment Scholarship	10.00	10.00
Feroze Textile Mills Limited	5.25	5.25
Sardar Yasin Malik Scholarship (Hilton Pharma)	4.00	4.00
Atiya-e-Nasim Scholarship	3.00	3.00
Syed Mumtaz Saeed Scholarship	3.00	2.86
HBL- Endowment Scholarship	2.50	2.50
Dr. I. A. Mukhtar Endowment for Scholarship (IBA-Alumni)	2.50	1.45
House Building Finance Corporation (HBFC)	2.50	2.50
IBA-Karachi Class of 1986	2.03	2.03
PSO Endowment Scholarship	2.00	2.00
Muhammad Umar Khan Shaheed Scholarship	1.50	1.50
The Sapphire Endowment Scholarship	1.00	1.00
Zahida Zorawer Endowment Scholarship	1.00	1.00
Anonymous	1.00	1.00
Jamsheed K. Marker Endowment Scholarship		
Mr. Zafar Khan & Wife Tahireh	0.50	
Hommie & Jamsheed Nusserwanjee Charitable Trust	1.00	1.00
Darayus Happy Minwalla	5.00	
Eastern Automobiles (Pvt) Ltd, F. N. Irani	0.70	0.70
The Captain Foundation	0.30	0.30
Mumtaz Hassan Khan	1.00	
Aftab Associates Endowment	0.20	0.20
	49.98	42.28

4. (b) Endowment Fund for Talent Hunt Programs

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Mowjee Foundation (Sultan Mowjee Endowed Scholarship)	25.00	25.00
Abdul Waheed Khan Scholarship (Mr. Shuaib Ahmed-IBA Alumni)	5.15	5.15
Asghari Khanum Scholarship (Mr. Shuaib Ahmed-IBA Alumni)	5.15	5.15
KPMG Pakistan Scholarship	2.50	2.50
Abdullah Group, Hyderabad	0.10	0.10
	37.90	37.90

4. (c) General Scholarship Fund

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Sindh Endowment Scholarship	24.63	24.63
HEC - USAID Funded-Merit and Need Based Scholarship	19.44	1.21
Punjab Education Endowment Fund (PEEF)	8.24	1.03
HEC Need Based Scholarship Program	7.60	5.51
Sui Southern Gas Company Ltd	7.45	-
Lucky Cement/Abdul Razzak Tabba	5.49	-
Syed Sarfaraz Ali Ghorri Scholarship Fund	5.00	1.50
Anonymous	3.86	-
Central Depository Company of Pakistan Limited	2.00	2.00
Chevron Pakistan Limited	2.97	2.97
HEC - French Need Based Scholarship	1.80	1.80
Fauzia Rashid Scholarship	1.00	0.47
Mr. Khalid Saleh Mohammad Jaffrani	1.00	1.00
Burj Bank Limited	1.00	1.00
Anonymous (Mr. Khalid Bhaimia)	0.94	0.94
ICS Group Company Scholarship	0.83	-
Shell Pakistan Scholarship	0.72	-
SSGC Scholarship	0.61	-
Mitsubishi UFJ Foundation Scholarship	0.60	
Mateen Family Scholarship	0.58	0.50
Azim Sultan Scholarship	0.53	0.53
Habib Metropolitan Bank Ltd	0.50	0.50
Indigo Textile (Pvt) Ltd	0.50	-
Akhtar Textile Industries (Pvt) Ltd	0.50	-
Barclays Bank Scholarship	0.47	-
Project Management Unit, Govt. of KPK	0.45	0.45
Bhaimia Foundation	0.45	0.45
Oxford & Cambridge Scholarship	0.36	-
Aftab Associates (Pvt) Ltd	0.35	0.35
Rummana Hasan - Class of 1993	0.28	-

4. (c) General Scholarship Fund

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Mubashira Hafeez Scholarship	0.28	-
Amir Saleem Scholarship	0.28	-
Sehr Fatima - Class of 1994 (Hasnain Sheriff)	0.28	-
Ms. Fatima Ahmad	0.28	-
Saad M. Ali, CEO, Helium (Pvt.) Ltd.	0.28	-
Shaban Ali G Kassim Scholarship (Karam Ceramics Limited)	0.20	0.20
IBA Faculty Scholarship Fund	0.16	-
Jamal Hassan Scholarship	0.15	-
Abdul Fatah Memon Scholarship	0.12	0.12
G.M. Qureshi Scholarship	0.12	0.12
Ms. Farheena Umar - 1994	0.11	0.11
	102.39	47.40

4. (d) Other Scholarships for Talent Hunt Programs

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Amin Issa Tai Scholarship	8.00	4.00
IBA Alumni Islamabad Chapter	5.70	-
Pakistan Customs Scholarship	3.50	3.50
Pakistan Petroleum Limited (PPL)	3.77	3.77
IBA Alumni UAE Chapter	2.85	-
Mr. Nadeem Elahi	2.40	0.60
Late Mr. Ghulam Faruque - Cherat Cement Co. Ltd	2.00	1.50
BankIslami Pakistan Limited	2.58	2.58
Saya Weaving Mills (Pvt) Ltd.	2.00	0.50
Hassan Scholarship	1.60	0.80
Sitara Chemical Industries Ltd	2.30	1.20
Lucky Commodities Pvt. Ltd	1.00	0.25
Infaq Foundation	0.60	0.60
Jubilee General Insurance	0.50	0.50
Anonymous Scholarship	1.00	1.00
Abdul Waheed Khan Scholarship (Mr. Shuaib Ahmed-IBA Alumni)	0.49	0.49
Asghari Khanum Scholarship (Mr. Shuaib Ahmed-IBA Alumni)	0.49	0.49
IBA Alumni - UK Chapter	0.29	0.29
Syed Nasir Uddin & Begum Nasir Scholarship	0.50	0.50
Mr. Shahzad Sabir	0.10	0.10
IBA Alumni Scholarship Fund	0.07	0.07
	41.73	22.73

4. (e) Talent Hunt Programs Sponsors

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Ihsan Trust (<i>a subsidiary of Meezan Bank Ltd.</i>)	36.00	36.00
Govt. of Sindh	15.00	15.00
CDP - Govt of Sindh - Foundation Program	9.43	7.55
	60.43	58.55

4. (f) Faculty/Student Exchange and Visit Program

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Mr. Sadeq Sayeed	10.03	10.03
Mr. Munib Islam	5.13	5.13
Engro Foods	1.30	1.30
Engro Foundation	1.01	1.01
Infaq Foundation	1.00	1.00
	18.46	18.46

5. Alumni Various Contributions

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Plant a Tree	0.258	0.258
Library	0.172	0.172
CED (University Campus)	0.010	0.010
Technology Upgrading	0.005	0.005
Faculty Development	-	-
CEE (City Campus)	-	-
Girls Hostel	-	-
Boys Hostel	-	-
Others	-	-
	0.445	0.445
Total Commitments & Disbursements	4,557.96	4,064.89





IBA Activities, Events and Visitors: 2014-2015

July 2014

- IBA, in collaboration with Academic Achievement Plus (AAP), a Karachi based NGO, held a showcase event on July 19 where the students from schools located in the less privileged communities of Karachi presented short plays, skits and speeches. IBA and AAP volunteers had trained these students over the summer. Mr. Nisar Khuhro, the Senior Minister for Education was the Chief Guest on the occasion.
- Twenty students of MBA/BBA (with majors in Marketing) along with two faculty members (Dr. Amber Gul Rashid and Mr. Jami Moiz) had study tour of Istanbul, Turkey during 4-11 August 2014 and visited Koç University and various corporate units.
- An MoU was signed with the Bank of Tokyo on 12th July for establishing a Scholarship fund amounting to US\$ 6,000/- for financing undergraduate and graduate students.
- Mr. Zafar Ahmad Shaikh, a PhD Scholar at FCS received a Scholarship for pursuing studies as Visiting Doctoral Student at EPEL Switzerland.
- Twenty-two students selected under the NTHP and six students under the Sindh Foundation Program (SFP) cleared the IBA entry test for various undergraduate programs.
- Three faculty members of Economics and Finance (Dr. Qazi Masood, Dr. Adnan Haider and Dr. Muhammad Nishat) have been awarded competitive research grant from IFFPRI/USAID through Planning Commission of Pakistan.

August 2014

- Three orientation sessions were held to accommodate incoming students for full time undergraduate, graduate and evening students.
- IBA set up a brand new MAC Lab at the City Campus to familiarize students with the Macintosh Operating System and iOS Applications.

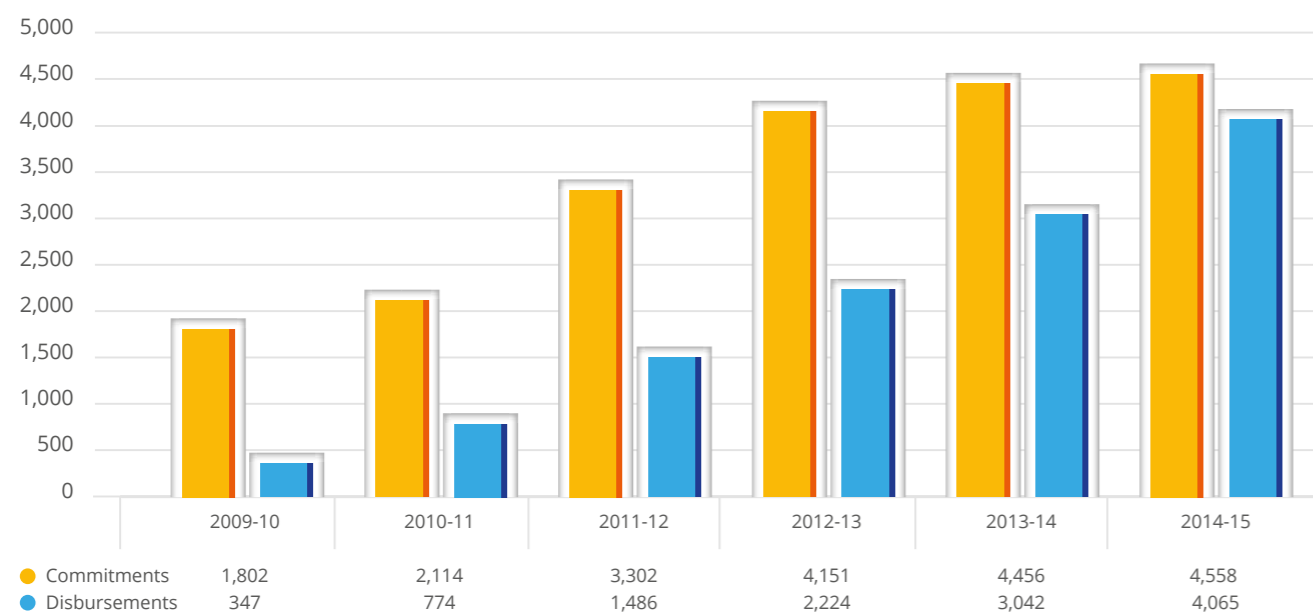
September 2014

- Dr. Shakeel Khoja, Professor in Computer Sciences Department was appointed Chairperson of the Department.
- Mr. Asif Saad, former CEO of Lotte Pakistan and Mr. Qaiser Jamal, former CEO of Karnaphuli Fertiliser in Bangladesh joined IBA as Adjunct Visiting Professors.
- Denmark's Ambassador to Pakistan, Jasper Moeller Sorensen visited IBA on September 9 and addressed the students on 'Denmark in Pakistan and Denmark in European Union'.
- The first ever training course aimed at Women Entrepreneurs was launched on September 12 at the CED in Collaboration with the World Bank. Under this program, a cohort of 50 women who are running their businesses would be given four months' intensive hands-on business education training.
- The elections of 27 Students Societies and Clubs and the IBA Student Council were peacefully completed on September 14.
- The inaugural ceremony of the newly built Jahangir Siddiqui Auditorium took place on September 30. About 300 guests from all walks of life attended the event. The Auditorium, which was a turnkey project of the MJS Foundation was completed in a record 24 month period after the ground breaking ceremony.
- A Memorandum of Association (MoA) was signed between IBA and Virtual University (VU). IBA Faculty members would be using the VU platform to reach out to thousands of students interested in Entrepreneurship

October 2014

- The oath taking ceremony of the newly elected office bearers of the IBA Students Council and 26 different societies and clubs was held at the Student Centre on 9th October.
- A one day Media Flash workshop was organized by the Media and Communications Society on October 19, 2014. The workshop consisted of four hands-on competitive activities such as poster design, talk shows, filtering of new-strips and video making.
- The Literary Club organized an event 'Poetic Reconstructions: The Jackal has escaped' on October 28, 2014. The event was started with a talk by Prof. Noman ul Haq followed by a lecture by Mr. Arif Hasan, a renowned

Cumulative Trend in Donor Contribution
(Rs. in Million)



urban planner and architect.

- An open session was held at the Main Campus on 31st October to launch the first ever Post Graduate Diploma in Family Business at IBA.
- IBA won a research grant from the World Bank through an open, competitive process, for conducting a research study on Textile Industry's Competitiveness in a liberalized India-Pakistan trade regime.
- Dr. Frank Mersier, a noted French Anthropologist and Director of Research at EDHESS, addressed the students on "The Impact of Arab Spring across the Middle East".
- Dr. Helmy Al Hadidy, President, Afro-Asian People's Solidarity Organization and Egyptian scholar held an interactive session with the students of Social Science.
- HEC decided to deliver 331 laptops to the students of IBA under the PM's Laptop Scheme.
- The first MoU, with regards to IBA's plan on starting a Post Graduate Diploma course in Health Management, was signed with Indus Hospital, one of the pre-eminent hospitals in town with excellent management and facilities.
- An MoU was signed with ACCA (Association of Certified Chartered Accountants) on October 23rd. BS (A&F) students would be given exemption from appearing at nine papers out of fourteen required to qualify as ACCA.
- The MnC Newsletter, called the IBA Watch, was published and went online on October 26th with the objective to educate the student population in various facets of student life and society.

November 2014

- A ceremony was held on November 15th at the JS Auditorium, City Campus to launch three post-graduate diplomas (PGD) in Supply Chain Management, Human Resource Management and Health Care Management.
- An IBA research team visited Kabul to meet and interview the officials of Afghan Government Ministries of Commerce and Industries, the Afghan Chamber of Commerce and Industries in regard to ongoing study on Pakistan – Afghan Trade in post 2014 period.
- Dr. Minhaj Kidwai took over as Program Director, Health Management at the CEE.
- The Community Welfare Society's Project Cleanistan created an extraordinary impact when on a Sunday morning the students of IBA cleaned up an area littered with garbage at Sir Syed Road, Phase 2 PECHS.
- Economics Club launched the first ever newsletter 'CETERIS PARIBUS' that includes the contributions of the Economics students of IBA.
- The annual photography workshops, comprised of photography and graphic designing courses, were held, spread over 9 different sessions in a total of 18 hours. The workshops were for both outsiders and IBA students.
- IBA Sports Olympics were organized by the Boys' Sports Society in collaboration with Girls Sports Society and Sports Department.
- A seminar on Introduction to SAP was held at which Mr. Sajid Hakeem an alumnus of IBA, a SAP technical/functional consultant was the speaker.

December 2014

- HR Club and Finance Club organized a seminar on 'Women Empowerment: a much needed paradigm shift' on December 4. Dr. Atiq Lateef, a well-known scholar in this area was the main speaker.
- The annual convocation was held on December 6, 2014. It was a historic event as it was presided over by the head of state H.E. Mr. Mamnoon Hussain, President of Islamic Republic of Pakistan, an IBA Alumnus. Some 285 undergraduates and 212 graduates were conferred degrees at the convocation.
- DHANAK – a fusion of art, entertainment and culture was held by the Social Sciences Club on December 8th. The function was designed to trace the roots of the diverse culture and rich heritage of Pakistan.
- The Battle of the Brains competition was held at the Main Campus Auditorium on December 9th, organized by the Marketing Club and sponsored by Toyota.
- The Dramatics Society conducted FRINGE 2014 – an Intra – IBA dramatic competition from 9th till 11th December. 16 teams short-listed from various classes of IBA participated in the competition. The event was characterized by an innovative use of lights and fog creating impressive 3D effects visible on stage.
- A Peer Review team appointed by the National Business Education Accreditation Council (NBEAC) visited IBA on December 18th and 19th.
- The DICE INVENT 2014 was a seven-month long program that culminated in the final competition at the Main Campus on December 19, 2014.

- On December 20th, the above event was addressed by Dr. Shamshad Akhtar, Executive Secretary of UNESCAP and Former Governor, State Bank of Pakistan and was attended by more than 350 students, faculty members, entrepreneurs and professionals.

January 2015

- Global Compact Pakistan held their award ceremony at the Centre of Executive Education on January 7th.
- A workshop on 'Modern University Incubators' was held at the Aman CED on January 7th.
- IBA Community Welfare Society organized its first major event on January 8th, Sham-e-Shair-e-Yaaran, a Sufi Night featuring Amjad Sabri at Main Campus. The purpose of this event was to raise funds for the IBA-TCF primary school to be constructed at a village in Gadap project.
- Mr. Brian Heath, US Consul General visited the under construction Centre for Excellence in Journalism at Aman Tower, City Campus on January 15th.
- IBA Arts Society organized its Mega Event ENIGMA from January 22nd to 25th. About 1000 participants from the Universities and Colleges all over Karachi participated in this event.
- A delegation from East West Centre, Hawaii, USA visited IBA on January 23rd to explore cooperation possibilities with the Centre for Excellence in Journalism at IBA.
- IBA Public Speaking Society, keeping up the past traditions, was able to successfully organize MUNIK 2015. 1700 delegates from different universities and educational institutions registered themselves for the event, out of which 850 delegates were paid participants.
- IBA Leadership Club organized the 2015 International Leadership Conference on the theme 'Disconnect to Reconnect' at the Main Campus from January 25th to 28th.
- Mr. Magdi Batato, CEO and Mr. Waqar Ahmed, Director, Nestle' Pakistan visited the City Campus on January 27th to discuss the possible involvement of IBA in certificate courses for Agri-Business on the lines of similar courses being offered at LUMS.
- Orientation Sessions for incoming students admitted for Spring Semester were held at the Main and City Campuses on January 28th to mark the beginning of the new session.
- Mr. Ciaran Devanne, CEO British Council and Mr. Peter Upton, Country Director, visited the Main Campus on January 30th to meet the students.

February 2015

- IBA hosted the second Deans and Directors Conference of all Business Schools in Pakistani along with the National Business Education Accreditation Council (NBEAC).
- IBA Students Council organized this year's first Distinguished Lecture Series, DLS on the topic of Constitutionalism, Justice and Poetry: A conversation with Honourable Justice Jawwad S. Khawaja.
- Stallion – a delivery and logistics management started by two IBA Entrepreneurship Students at the Aman-CED Incubation Centre became the first company to be bought out by ARY Services Ltd.
- The second edition of The Politik by the IBA Social Sciences Club was held this year from 5th to 8th February 2015 at the IBA Main Campus.
- MBA Club arranged a mentorship session with Mr. Saad Aman Ullah Khan, Ex CEO- Gillette, with MBA Students on February 14th at Conference Room, Tabba Block, and Main Campus.
- A seminar on the 'Role of Youth in Muslim Society', was organized by Iqra Society on 17th February, 2015 at the Student Centre Event Hall.
- Inspire 2.0, an HR based case study competition was held on 19th and 20th February at IBA Main Campus by HR Club.
- IBA Youth Entrepreneurship Conference (IYEC) was organized by the Entrepreneurship Society on 20th-22nd February 2015. The purpose of the event was that participants acquire a comprehensive knowledge and become inspired and enthusiastic to start their own business.
- Mr. Shahid Ali, Chairman Governing Body, Liaquat National Hospital and Medical College accompanied by Dr. Salman Faridi, Medical Directorate visited IBA on February 26th to sign an MoU that would enable the students of Post Graduate Diploma in Health Management to use the LNH facilities for practical applications.

March 2015

- An MoU was signed with Massey University, one of the leading universities of New Zealand at Auckland.

- A team of nine students representing IBA participated in Model UN Turkey (MUNTR) session from March 2nd-6th at Antalya.
- A Career Fair was organized at the Main Campus on March 7th. Thirty Companies participated in the Fair.
- Shahnaz Aijazuddin delivered a lecture on her translation of the Tilsim-e-Hoshruha on March 18th.
- IBA Alumni Society organized the launching of 60th Anniversary Celebrations on March 21st by holding the Annual Alumni Dinner followed by a musical concert by Rahat Fateh Ali Khan.
- Youth Arts and Literary Exhibition (YALE) commenced on March 22nd and ended on March 23rd. Organized by Literary Society the two day event had exhibits, cultural music, drama performances, theatre and dances.
- Marketing Club organized a Branding and Advertising Conference from March 27th to 29th at the Main Campus.

April 2015

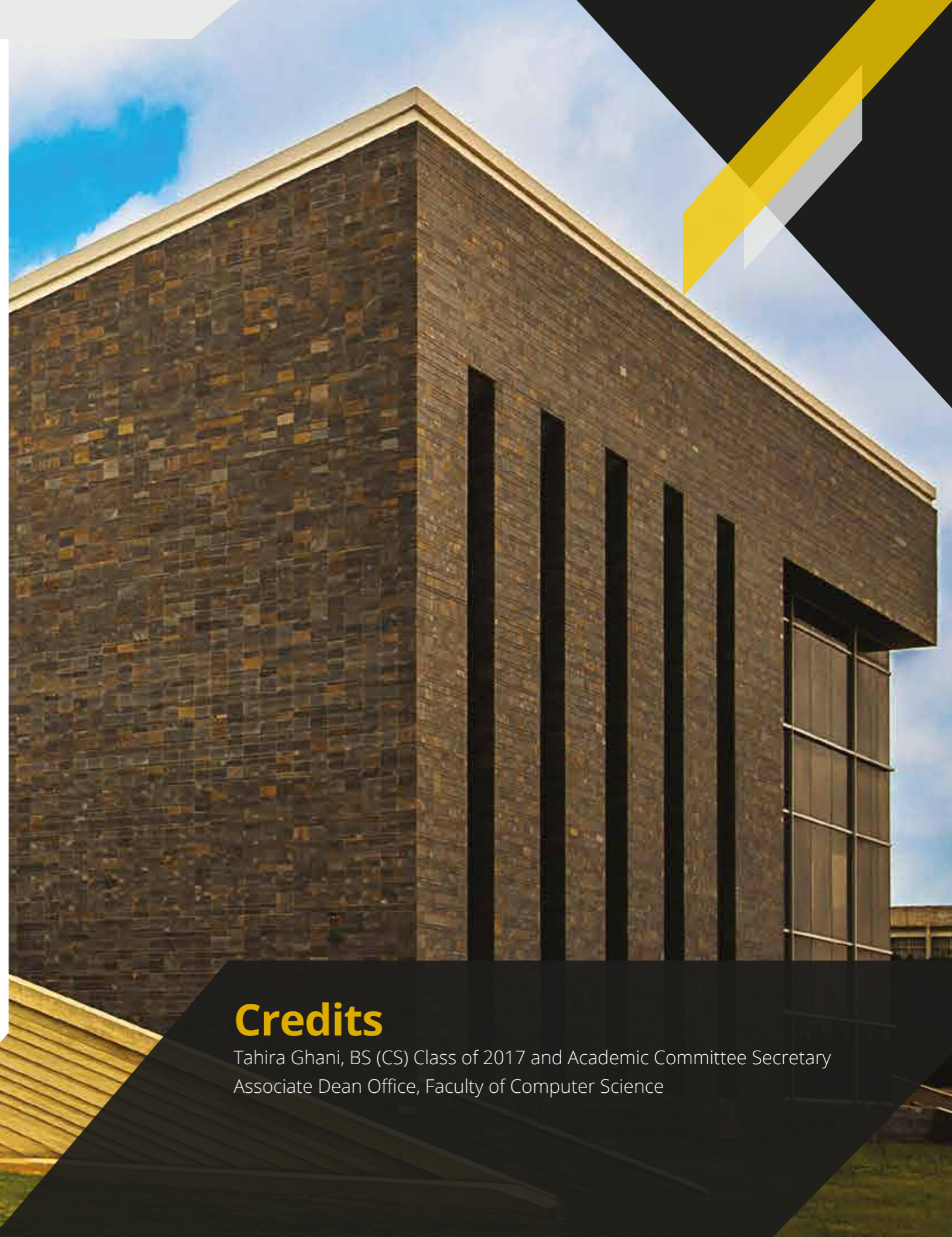
- Go Green Society organized an event namely "Earth Hour Celebration: Lights OFF, Earth ON" on 2nd April, 2015 in collaboration with WWF-Pakistan.
- Iqra Society organized its mega event: THE ANNUAL ISLAMIC CONFERENCE 2015 on April 5th at Gani & Tayub Auditorium.
- IBA Music Olympiad took place from 10th -12th of April at the Main Campus. Aspiring musicians from across the country gathered to showcase their talents and challenge their ability at singing.
- ProBattle, the flagship event under the banner of the IBA Computer Science Society, held its third edition from April 13th-15th, 2015, in which 550 university and college students from all over Pakistan participated and showcased their talent.
- A career fair for final year BS Computer Science students was also held to showcase their projects to these industry leaders.
- Economicon, an Intra IBA Economics based policy proposal competition was held on April 16, 2015.
- Onaizah Panhwar, a BBA graduate of 2008 class has been admitted to Harvard Business School (HBS) for MBA. She had six years' experience at Procter and Gamble (P&G).
- A Distinguished Lecture was delivered on April 15th at JS, Auditorium by Dr. Jean-Hospeh Boillot, a noted French economist, Economic Advisor, CEPPII and Co-Chariman Euro-India Forum, on How Giants are Shaping the World and What are the Challenges for Pakistan.
- IBA established a Day Care Centre to accommodate infants and babies up to three years of age belonging to the faculty, staff and students.

May 2015

- IBA Students week, arranged by the IBA Student Council took place from May 1st to May 4th as part of the celebrations of IBA's 60th year anniversary.
- CEJ organized the first ever Data Boot Camp on May 7th-9th in collaboration with ICFJ Knight Fellowship and Hacks / Hackers Pakistan.
- Ms. Sharmeen Obaid Chinoy, the Oscar and Emmy Winning documentary producer addressed the students on May 11th. Her topic was "Transforming Dreams to Reality".
- The IBA Media and Communications Society successfully held its 6th Annual event, the IBA-Media Accession and Reinforcement Convention (i-Marc) from May 14th to 16th, 2015.
- IBA Staff Welfare Association organized a ceremony to honour the old and retired employees of IBA who had rendered long services to the institution.
- Dr. Tahir Ali, formerly of United Nations Human Right Commission (UNHRC) addressed the students on May 17th on "the UN as Aid provider: Ideas and Reality".

June 2015

- A delegation from the Province of Hainan, China led by the State Secretary of Education and consisting of the heads of universities located in the province visited IBA on June 12, 2015. An MoU was signed for collaboration between IBA and the Hainan Universities.
- Mr. John Kriegsman, US Treasury Department Attaché with the US Embassy in Islamabad visited on June 16th.



Credits

Tahira Ghani, BS (CS) Class of 2017 and Academic Committee Secretary
Associate Dean Office, Faculty of Computer Science

IBA Main Campus:

University Road, Karachi.
Tel: (92-21) 3810-4700
UAN: 111-422-422
Fax: (92-21) 9926-1807
or 9926-1508
Website: www.iba.edu.pk

IBA City Campus:

Garden/Kayani Shaheed
Road, Karachi.
Tel: (92-21) 3810-4701
UAN: 111-422-422
Fax: (92-21) 3810-3008
Website: www.iba.edu.pk