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International Conference on Marketing

May 5th, 9:00 AM - 9:00 AM

Conference Program Schedule

Institute of Business Administration

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IBA ICM²⁰¹²

| International Conference on Marketing

Leadership & Ideas for Tomorrow

IBAICM2012 – Day 1: Saturday 5 May, 2012		
09:00-10:50	Session 1: Inaugural Session	G&T Auditorium
09:00-09:05	Tilawat of the Holy Quran: Hasan Ashraf	G&TAuditorium
09:05-09:20	Welcome Address: Dr. Mohammad Nishat, Associate Dean, IBA	G&TAuditorium
09:20-09:30	Overview of IBA ICM 2012: Ms. Yasmin Zafar, Convener	G&TAuditorium
09:30-10:15	KEYNOTE: Globalization and its Impact on Marketing Strategies Dr. Pervez Ghauri, Professor of Marketing and International Business, King's College London, UK	G&TAuditorium
10:15-10:25	Address by Chief Guest: Dr. Abdul Hafeez Shaikh, Finance Minister	G&TAuditorium
10:25-10:40	Address by Dean & Director IBA: Dr. Ishrat Husain	G&TAuditorium
10:40-10:50	Vote of Thanks: Dr. Huma Amir	G&TAuditorium
10:50-11:10	Refreshments	
11:10-13:30	Session 2: Brands & Markets	G&T Auditorium
11:10-11:55	KEYNOTE: Branding in the Digital Age Dr. Jikyeong Kang, Professor of Marketing, Director of Postgraduate Centre, Manchester Business School, UK	G&TAuditorium
11:55-12:40	KEYNOTE: British Muslim Consumers and Halal Food Choices Dr. Ahmad Jamal, Program Director, MSc in Strategic Marketing, Cardiff Business School, Cardiff University, UK	G&TAuditorium
12:40-13:10	Trust, Reputation and Investing in Pakistan Dr Andrew Tucker, Honorary Research Fellow, Brunel University, Co-CEO Mettle Consulting; Arif Zaman, Henley Business School, Advisor Commonwealth Business Council, UK	G&TAuditorium
13:10-13:20	Address by Chief Guest: Mr. Khalid Mehmood: Getz Pharma	G&TAuditorium
13:20-13:30	Vote of Thanks: Jami Moiz	G&TAuditorium
13:30-14:30	Lunch	
14:30-17:40	Session 3: Services Marketing	Multiple
14:30-16:20	Student Colloquium: Parallel Sessions Track: Consumer Behavior Room S1 – Chairs: Dr. Wafica Ghoul, Dr. Mohammed Solaiman; Moderator: Dr. Huma Amir Track: The Marketing Mix Room S2 – Chairs: Dr. Tek Nath Dhakal, Dr. Mushtaq Luqmani; Moderator: Dr. Amber Gul Rashid	S1 S2
16:30-17:00	An Appraisal of the Islamic Financial Industry's Compliance with the Ethical Standards of Islamic Marketing Dr. Wafica Ghoul, Lebanese International University, LEBANON	G&TAuditorium
17:00-17:30	The World of Exports: Global and Regional Analysis Dr. Khawaja Amjad Saeed, Principal, Hailey College of Banking & Finance, University of the Punjab, PAKISTAN	G&TAuditorium
17:30-17:40	Vote of Thanks: Dr. Huma Amir	G&TAuditorium
17:40	Tea	
20:00-22:00	Conference Dinner	

	IBAICM2012: Day 2 - Sunday 6 May, 2012		
09:00-11:05	Session 4: Strategic Marketing	G&T Auditorium	
0:900-09:45	KEYNOTE: Branding a Nation in the 21 st Century Dr. Kriengsak Chareonwongsak, President, Institute of Future Studies for Development, THAILAND	G&TAuditorium	
09:45-10:30	KEYNOTE: Role of Marketing in Economic Development and Business: Trends and Challenges for Pakistan Dr. Mushtaq Luqmani, Professor Marketing, Haworth College of Business, Western Michigan University, USA	G&TAuditorium	
10:30-10:45	Mobile Marketing at Telenor: a MAD Strategy?: Yasmin Malik	G&TAuditorium	
10:45-10:55	Chief Guest: Dr. Huma Naz Baqai – Chairperson, Department of Social Sciences, IBA	G&TAuditorium	
10:55-11:05	Vote of Thanks: Humayun Ansari	G&TAuditorium	
11:05-11:25	Refreshments		
11:25-13:15	Session 5a: Parallel Sessions: CONSUMER BEHAVIOR Moderator: Ms. Yasmin Zafar; Chairs: Dr. Ahmad Jamal, Dr. Klaus Heine	S1	
11:25-11:55	Consumers' Need for Uniqueness, Attitude and Ethical Behaviour towards Counterfeit Products in Pakistan – Faryal Salman, Farishtae Minwalla	S1	
11:55-12:25	A study of Pre-Purchase determinants of Brand Avoidance and Moderating Role Familiarity with Country-of- Origin – Muhammad Asif Khan, Cécile Bozzo, Haroon-ur-Rashid Khan	S1	
12:25-12:55	Motion Pictures As An Agent Of Socialization: A Comparative Content Analysis of Depiction of Violent Characters on Indian Silver Screen and Reported Crime News in Pakistan - Erum Hafeez Aslam	S1	
12:55-13:05	Chief Guest: Engro: Afnan Ahsan – Engro Foods Ltd. Engro Corp.	S1	
13:05-13:15	Review and Summary: Ms. Yasmin Zafar	S1	
13:15-14:15	Lunch		
11:25-13:15	Session 5b: Parallel Sessions: SOCIETY AND MARKETING Moderator: Mr. Jami Moiz; Chairs: Dr. Pervez Ghauri; Dr. Kriengsak Chareonwongsak	S2	
11:25-11:55	Building Pakistan's Country of Origin Image through the Corporate Image: Exploring Optimal Corporate Brands for the Image Transfer – Ishrat Hussain	S2	
11:55-12:25	Reputation of Private Universities in Pakistan and its Impact upon Student Satisfaction and Loyalty - Seema Arif, Maryam Ilyas	S2	
12:25-12:55	Home-Based Female Entrepreneurs in Pakistan: An Exploratory Case Study - Faryal Salman, Dr Amber Gul Rashid	S2	
12:55-13:05	Review and Summary: Jami Moiz	S2	
13:15-14:15	Lunch		
14:15-1:00	Session 6: Brand Identity	G&T Auditorium	
14:15-15:00	KEYNOTE: <i>The Identity of Fashion Brands</i> Dr. Klaus Heine, Chair of Marketing Department, Berlin Institute of Technology, GERMANY	G&TAuditorium	
15:00-15:30	Branding in the Bottom of the Pyramid: Case of Grameen Bank Dr. Mohammed Solaiman, Supernumerary Professor, Dept. of Marketing Studies and International Marketing University of Chittagong, BANGLADESH	G&TAuditorium	
15:30-16:00	Branding for Tourism: Case of Nepal Dr. Tek Nath Dhakal, Professor, Department of Public Administration, Tribhuvan University, NEPAL	G&TAuditorium	
16:00-16:15	Chief Guest: Dr. Javed R. Laghari, Chairperson, Higher Education Commission of Pakistan	G&TAuditorium	
	Vote of Thanks: Dr. Amber Gul Rashid (Plaque Distribution – Dr. Mohammad Nishat)	G&TAuditorium	
16:15-16:25			
16:15-16:25 16:25	Tea		