

2018

## Annual Report 2017-18: Building Diversity

Institute of Business Administration

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Institute of  
Business Administration  
Karachi

*Leadership and Ideas for Tomorrow*

# ANNUAL REPORT 2017-18

## BUILDING DIVERSITY





# Building Diversity

**ANNUAL REPORT 2017-18**





# Message from the Executive Director

Alumni who visit the IBA campuses these days are struck by their physical transformation. An equally important transformation, however, has been occurring at the intellectual level, in what we teach, who we teach and how we teach.

What we teach has, for the majority of our existence, comprised the BBA and MBA programs and some offerings in the computer science and management information system areas. During the last decade, however, the diversity of our educational offerings has grown at a rapid pace. We now also offer undergraduate degree programs in accounting, computer science, social sciences and liberal arts, and economics and mathematics. The underlying logic is that modern business education benefits from the variety of perspectives that are available when the academic base is diverse and students can take courses from other disciplines. The converse also applies. Students in other programs benefit from the variety of business education offerings that are available at the IBA.

The circle of who we teach has also been expanding over the years. I refer not only to the growing enrolment at the Institute, currently standing at close to 3700 full and part-time students, but also to the socioeconomic and regional composition of our students. For more than a decade, we have been running a Talent Hunt Program which actively seeks students from diverse financial, social and ethnic backgrounds. We backstop our diversity efforts through a financial assistance policy which currently supports close to a third of our fulltime students. This approach is rooted in the belief that the IBA must be accessible to a wide range of Pakistani students, irrespective of their regional origins and financial circumstances. It also follows from global research that suggests that diversity on campus strengthens the interpersonal and cognitive skills of students and promotes understanding and tolerance.

For many years as well, we have been providing educational services to a stakeholder community comprising professionals at various stages of their careers. Through our professional development centers, we offer short term certificate courses and diplomas that are customized to the specific needs and time constraints of executives, bankers, journalists, IT professionals and others. Through our entrepreneurship training programs, we reach out to potential entrepreneurs from all walks of life, including homemakers.

Finally, how we teach has also been changing. All our classrooms are now equipped with state of the art multimedia teaching facilities. We have given faculty greater flexibility in the teaching and testing methods they can employ. In addition to mid-term and final examinations, teachers can use other methods, such as research papers, class presentations, and quizzes, to assess the extent of learning among students. We also encourage use of the vast number of high-quality lectures now available online. The integration of such lectures can free up classroom time for review and discussion. The underlying logic is that technology is making it possible to learn more efficiently and effectively in ways that go beyond the "stand and deliver" routine of conventional pedagogy.

The IBA has maintained its position as a leading institution of higher learning by being open to change and experimentation. Such flexibility will be even more important in the future.

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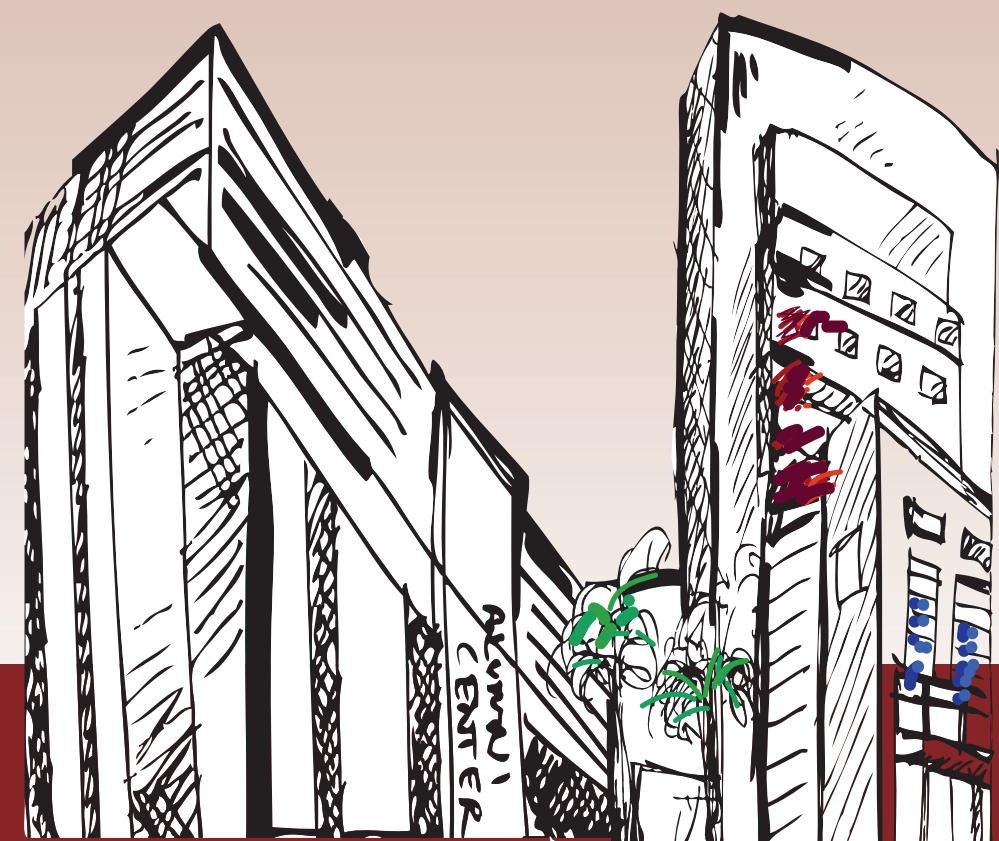


Institute of  
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*Leadership and Ideas for Tomorrow*

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# The Year in Review

The year saw the preparation or launch of several new degree programs. An innovative MS in Journalism program was initiated with the induction of the first batch of students in Spring 2018. A new BS in Economics program was readied for delivery in Fall 2018. In addition, the Academic Board approved two new programs, MS in Management and MS in Finance, which are to be offered after approval from the Higher Education Commission of Pakistan.

Engagements with alumni saw a significant boost through two major events. The first was a grand reunion dinner at the Aiwan-e-Sadr in Islamabad in September 2017 that was attended by over 300 alumni. Important guests included Mr. Mamnoon Hussain, the President of Pakistan, and Mr. Muhammad Zubair, the Governor of Sindh. The second was a Corporate Engagement Event held in Dubai in March 2018. Organized by the IBA Alumni & Placement Society in collaboration with the UAE Alumni Chapter, the event attracted corporate heads from both the UAE and Pakistan.

In addition to its graduates, the Institute is known for the company it keeps, such as its faculty. One of our faculty, Dr. Irum Saba, made us proud by being recognized among the top 50 most influential women in Islamic Finance. She was given this international award at a WOMENi ceremony in Kuala Lumpur, Malaysia.

The year also witnessed important networking and research-sharing events like the 7th International Conference on Information and Communications Technologies (ICICT) in December 2017. The two-day conference is internationally recognized and has been held once every two years by IBA Faculty of Computer Science since 2005. It attracted research papers from delegates from around the world and was attended by policy makers, faculty members, researchers, industry leaders, and students.

The IBA continued to attract prominent personalities to its Distinguished Lecture Series. Three such lectures were arranged this year. The first was on "Pakistan's Foreign Policy Issues" and was delivered by Ms. Tehmina Janjua, Foreign Secretary of Pakistan. A second was on "Governing the Ungovernable" and was delivered by Dr. Ishrat Husain, Former Dean & Director of IBA. The third was entitled "Iqbal as History, Iqbal as Commodity" and was delivered by Dr. Noman ul Haq, an IBA faculty member and an eminent scholar of Urdu poetry.

The Institute is becoming a greener place, both physically and at a subtler level in the hearts and minds of its staff and students. Together, they have led several tree planting drives to show commitment to the concept of a greener environment. 1300 trees were planted last year.



# Enrolment and Admissions





## Enrolment and Admissions

### Enrolment

Judged by enrolment, IBA is primarily an undergraduate institution. In the spring of 2018, we had a total enrolment of 3694 students, of whom 2969 were undergraduates. We offer five undergraduate degrees, seven graduate degrees and three PhD degrees. Enrolment by degree programs is shown in Table 1.

**Table 1. Student Enrolment by Degree Program**

Academic Programs	Enrolment as of Spring 2018
BBA	973
BS (Accounting & Finance)	735
BS (Computer Science)	518
BS (Economics & Mathematics)	311
BS (Social Sciences & Liberal Arts)	247
MBA	381
MBA Executive	253
MS (Computer Science)	102
MS (Islamic Banking and Finance)	48
MS (Economics)	34
MS (Journalism)	21
MS (Mathematics)	19
PhD (Computer Science, Mathematics and Economics)	52
<b>Total</b>	<b>3,694</b>

## Admissions by Academic Programs

### Bachelors in Business Administration (BBA)

With an enrolment of 973, the BBA is our most popular undergraduate program. Over four years, it provides an extensive background in business fields such as Marketing, Finance, Management, Entrepreneurship and Human Resources as well as broad grounding in non-business areas through electives. A distinguishing feature of the program is Experiential Learning through which students get six months of on-the-job training in the real world of business through an internship with a company.

The BBA is also one of our most selective programs. Only 12% were successful from the 3654 who applied in 2017-18.

**Table 2. Admissions in BBA**

Semester	Round	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2017	Round 1	1498	225	211
	Round 2	2156	236	221
<b>Total</b>		<b>3654</b>	<b>461</b>	<b>432</b>

**Table 3. BBA Students by Prior Place of Education**

Nixor College	57
Beaconhouse School System	43
The Lyceum School	32
The City School	26
St. Patrick's High School	14
Agha Khan School	11
Foundation Public School	11
Cordoba School for A Levels	10
Karachi Grammar School	8
Army Public School	6
Private	24
Other	146
Not known	44
<b>Grand Total</b>	<b>432</b>





## Masters in Business Administration (MBA)

The MBA is the oldest program of the Institute and the one by which we are best known. Honed over decades of experience, this program builds a range of analytical and operational skills that have proven to be effective in business management. MBA students are trained to think critically and act ethically. Distinctive features of the program include the use of case study teaching methods and a substantive final year project within an overall learning environment that stresses collaboration and teamwork.

The MBA is also a highly selective program. Only 25% of applicants were successful in 2017-18.

**Table 4. Admissions in MBA**

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates		Total
			Morning	Evening	
Fall 2017	994	351	146	105	251

**Table 5. MBA Students by Prior Place of Education**

Institute of Business Administration, Karachi	166
NED University	30
National University of Science & Technology	11
Institute of Business Management, Karachi	6
Iqra University	4
University of Karachi	4
Dawood University of Engineering and Technology	2
GIK Institute of Engineering Science and Technology	2
Shaheed Zulfikar Ali Bhutto Institute of Science and Technology	2
Other	12
Not known	12
<b>Grand Total</b>	<b>251</b>

## Masters in Business Administration Executive (MBAE)

The MBAE program offers an opportunity for in-service professionals to refresh and enrich their knowledge and skills while maintaining their jobs. The core content of the program is similar to the MBA program but the format, intensity, and pace have been tailored to meet the needs of those who can only take courses over weekends. A distinctive feature of the program is peer learning since students have, on average, 7 years of prior experience.

In 2017-18, 31% of applicants were successful.

**Table 6. Admissions in MBAE**

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2017	144	42	37
Spring 2018	128	40	38
Summer 2018	86	42	35
<b>Total</b>	<b>358</b>	<b>124</b>	<b>110</b>

**Table 7. MBAE Students by Prior Place of Education**

University of Karachi	13
Institute of Business Administration, Karachi	6
Iqra University	3
NED University	3
Bahria University	2
Federal Urdu University	2
Mohammad Ali Jinnah University	2
Shaheed Zulfikar Ali Bhutto Institute of Science and Technology	2
Ghulam Ishaq Khan Institute of Engineering Sciences and Technology	2
Other	28
Not known	47
<b>Grand Total</b>	<b>110</b>





## BS (Economics & Mathematics)

This program is intensive in Economics and Mathematics and provides a good foundation for those interested in pursuing advanced degrees in either discipline. A distinctive feature of the program is a simulated research project in the final year that enables students to apply the quantitative tools they have learnt to real economic and financial situations. Graduates usually find analysis-oriented positions in banks, insurance companies, investment companies, education and research organizations.

33% of those who applied were successful in this program this year.

**Table 8. Admissions in BS (E&M)**

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2017	464	159	154

**Table 9. BS (E&M) Students by Prior Place of Education**

Nixor College	24
Beaconhouse School System	22
The Lyceum School	12
The City School	8
Agha Khan School	5
Karachi Grammar School	5
Foundation Public School	4
St. Patrick's High School	4
Private	14
Other	56
<b>Grand Total</b>	<b>154</b>



## MS (Economics)

The MS (Economics) program is a rigorous course of study that provides a solid background in theory, quantitative methods and applications suitable for careers in universities, research organizations, business enterprises, government organizations and international organizations. Some graduates choose to go on towards a PhD.

13% of applicants were successful in MS (Economics) this year.

**Table 10. Admissions in MS (Economics)**

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	49	21	17

**Table 11. MS (Economics) Students by Prior Place of Education**

Institute of Business Administration, Karachi	9
Quaid-e-Azam University	2
University of Karachi	2
Other	4
<b>Total</b>	<b>17</b>



## PhD (Economics)

This advanced degree program provides the training in theory and quantitative methods needed to engage in professional teaching and research in the subject of economics as well as to pursue careers in analysis and forecasting in public or private organizations.

The program is very rigorous and admission requires clearing a high bar. This year, 13% of applicants were successful in the program.

**Table 12. Admissions in PhD (Economics)**

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2017	24	11	3

## BS (Accounting & Finance)

The second most popular program at the Institute, this program develops core knowledge in the fields of accounting and finance and also provides an opportunity to progress towards professional certification. Successful completion of the four-year program allows students to claim significant exemptions for the certifications provided by the Institute of Chartered Accountants of Pakistan (ICAP), Chartered Institute of Management Accountants (CIMA), Association of Chartered Certified Accountants (ACCA) and Institute of Bankers Pakistan (IBP).

The program is highly competitive. Only 19% of applicants were successful this year.

**Table 13. Admissions in BS (A&F)**

Semester	Round	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2017	Round 1	820	194	189
	Round 2	861	137	135
		<b>1681</b>	<b>331</b>	<b>324</b>

**Table 14. BS (A&F) Students by Prior Place of Education**

Beaconhouse School System	52
The Lyceum School	30
Nixor College	27
The City School	19
Lahore Grammar School	17
Karachi Grammar School	11
St. Patrick's High School	9
Agha Khan School	7
Private	15
Other	119
Not known	18
<b>Grand Total</b>	<b>324</b>





## BS (Social Sciences & Liberal Arts)

BS (Social Sciences & Liberal Arts) is a four-year program with major offerings in Media & Communications, Political Science, and Psychology. The program provides a multidisciplinary educational experience that familiarizes students with a broad base of theory, history and comparative experience. Courses are grounded in discipline-specific methods of research and analysis and are therefore applicable to a variety of careers.

The program is relatively new but growing in popularity. 42% of applicants were successful this year.

**Table 15. Admissions in BS (SS&LA)**

Semester	Round	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2016	Round 1	161	67	50
	Round 2	190	122	96
<b>Total</b>		<b>351</b>	<b>189</b>	<b>146</b>

**Table 16. BS (SS&LA) Students by Prior Place of Education**

Nixor College	25
Beaconhouse School System	14
The Lyceum School	10
The City School	9
Agha Khan School	6
Cordoba School for A Levels	5
Foundation Public School	3
St. Patrick's High School	3
Private	9
Other	46
Not known	16
<b>Grand Total</b>	<b>146</b>

## BS (Computer Science)

This program includes courses from theoretical and applied computer science as well as other areas such as social sciences and business. The aim is to educate students to become CS professionals who are also well-rounded with knowledge of other fields. Previous CS graduates have pursued careers in software houses, ICT companies, financial institutions, business solution providers and multinational companies. Many have become entrepreneurs as well with their own start-ups.

The program is very selective. Only 24% of applicants were successful this year.



**Table 17. Admissions in BS(CS)**

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2017	955	245	230

**Table 18. BS (CS) Students by Prior Place of Education**

Beaconhouse School System	30
Nixor College	21
The Lyceum School	16
Agha Khan School	11
The City School	8
Karachi Grammar School	6
Adamjee Govt. College	3
DJ Science Govt. College	3
Private	12
Other	116
Not known	4
<b>Grand Total</b>	<b>230</b>



### MS (Computer Science)

The MS (Computer Science) program provides advanced training in the discipline and is designed to be taken by those who may be in full-time employment already. Accordingly, it offers curriculum flexibility to allow students to tailor their graduate education towards specific objectives. Many graduates use the MS degree to qualify for higher level IT positions within their organizations.

Only 33% of applicants were successful this year.

**Table 19. Admissions in MS (CS)**

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2017	120	47	42
Spring 2018	80	25	23
<b>Total</b>	<b>200</b>	<b>72</b>	<b>65</b>

**Table 20. MS (CS) Students by Prior Place of Education**

NED, Karachi	11
University of Karachi	2
Other	10
Not known	42
<b>Grand Total</b>	<b>65</b>



### PhD (Computer Science)

This program enables successful graduates to undertake original research. Towards this end, it offers students assignments in one of three laboratories maintained by the Institute in the areas of Artificial Intelligence, Telecommunications, and Web Sciences. The combination of theory and experimentation that is thereby made available helps to produce well trained graduates who can easily find a place in academia or business.

57% of applicants were successful his year.

**Table 21. Admissions in PhD (CS)**

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2017	15	7	5
Spring 2018	6	7	7
<b>Total</b>	<b>21</b>	<b>14</b>	<b>12</b>



### MS (Mathematics)

The MS (Mathematics) program provides a solid foundation in theory, quantitative methods and applications in the area of advanced mathematics that is commensurate with international standards. It also provides excellent preparation for further academic study or a career in teaching and research.

12% of applicants were successful this year.

**Table 22. Admissions in MS (Mathematics)**

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2017	21	8	3
Spring 2018	21	8	2
<b>Total</b>	<b>42</b>	<b>16</b>	<b>5</b>

**Table 23. MS (Mathematics) Students by Prior Place of Education**

University of Karachi	4
Institute of Business Administration, Karachi	1
Other	1
<b>Grand Total</b>	<b>6<sup>2</sup></b>

<sup>2</sup>Some of the above admissions were deferred from previous semesters.



### PhD (Mathematics)

This program trains students to undertake research in advanced mathematics with a view to making original contributions to the field. Graduates can look forward to careers in teaching and research.

36% of applicants were successful this year.

**Table 24. Admissions in PhD (Mathematics)**

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Fall 2017	11	7	4



## MS (Islamic Banking & Finance)

The Islamic finance industry has seen rapid growth in the past decade and similar performance is expected over the next decade. As the market share of this segment of the industry expands, it is expected that about 2500 additional trained professionals will be needed each year.

The MS program was started in 2017 to cater to this need. The program provides a thorough grounding in Shariah compliant banking models, Islamic modes of finance and theoretical and applied knowledge of Islamic jurisprudence, banking and economics. Graduates of the program should expect promising career prospects in academia and in the local and international Islamic finance industry.

The second batch of the program comprised 23 students or 43% of those who applied.

**Table 25. Admissions in MS (IB&F)**

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Spring 2018	53	23	23

**Table 26. MS (IB&F) Students by Prior Place of Education**

University of Karachi	7
Muhammad Ali Jinnah University	4
Iqra University	3
Other	8
Not known	1
<b>Grand Total</b>	<b>23</b>



## MS (Journalism)

The MS in Journalism program was introduced in 2017. It spans 1.5 years and aims to immerse students in all forms of journalism – digital, audio and video – and gain practical experience in a newsroom under the guidance of experienced instructors. It provides an opportunity for students to learn modern skills to find employment in reporting and production across media platforms and learn about the intersection of technology and media and the impact it will have on the industry in Pakistan.

The program commenced with an initial intake of 25 students.

**Table 27. Admissions in MS (Journalism)**

Semester	Appeared in Test	Shortlisted for Interview	Successful Candidates
Spring 2018	36	26	25

**Table 28. MS (Journalism) Students by Prior Place of Education**

University of Karachi	7
Institute of Business Administration, Karachi	3
Institute of Business Management	3
National University of Science and Technology	2
Other	10
<b>Grand Total</b>	<b>25</b>



## Faculty

The mission of the Institute is, in part, to impart quality education in business and allied fields and to undertake original research that enriches teaching and benefits business, government and civil society. Our strategies of faculty recruitment and training are aimed at ensuring this outcome. During 2017-18, we moved in this direction by adding

more PhD qualified faculty, allocating more funds for faculty development, and improving research output.

For example, of the 117 fulltime faculty on our roster in 2017-18, 67 held PhD qualifications, the highest proportion in our history. We also benefited from the part-time teaching services of 170 visiting faculty during the year. Visiting faculty bring corporate and industry experience to the classroom and serve to connect our students with real-world business challenges. Tables 29 and 30 provide a snapshot of faculty strength and PhD qualifications by academic department.

For details of new faculty members welcomed in 2017-18, please see Annex A.

**Table 29. Faculty by Department**

Department	Full Time	Visiting	Total
Accounting & Law	11	19	30
Economics	16	12	28
Finance	10	26	36
Management	14	14	28
Marketing	13	22	35
Social Sciences & Liberal Arts	28	39	67
Computer Science	13	17	30
Mathematical Sciences	12	21	33
<b>Total</b>	<b>117</b>	<b>170</b>	<b>287</b>

**Table 30. Faculty Members with PhDs**

Department	Full Time	Visiting	Total
Accounting & Law	2	-	2
Economics	10	7	17
Finance	7	1	8
Management	9	2	11
Marketing	5	1	6
Social Sciences & Liberal Arts	14	7	21
Computer Science	12	3	15
Mathematical Sciences	8	12	20
<b>Total</b>	<b>67</b>	<b>33</b>	<b>100</b>





## Faculty Publications

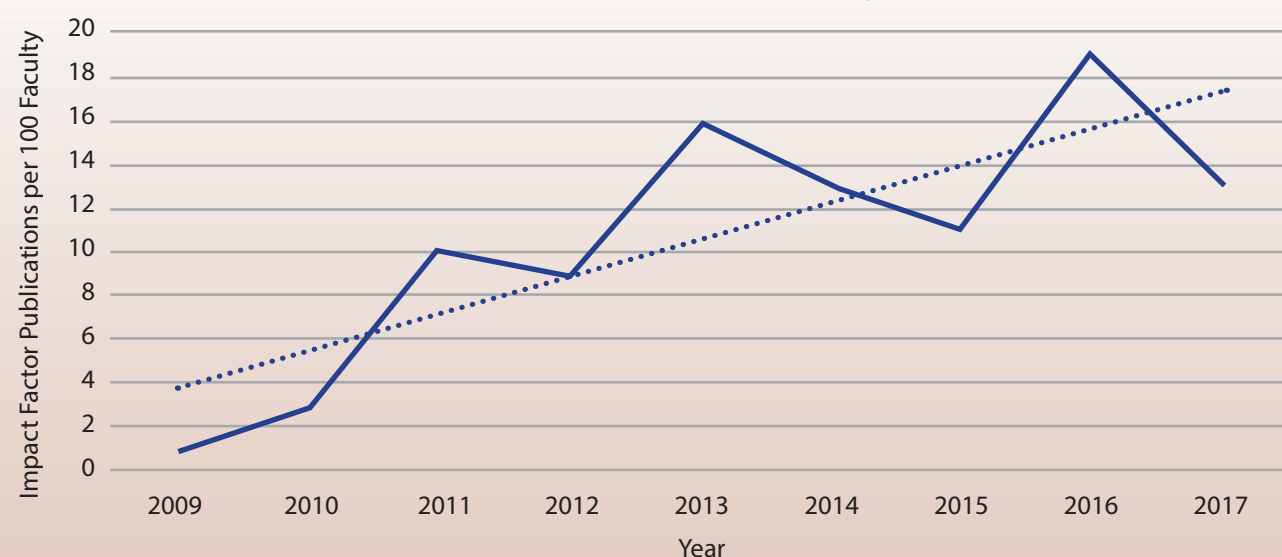
To foster a research culture at the Institute, we have provided incentives to faculty in the form of reduced teaching loads for those who publish. We also provide research support funds to hire research assistants, buy software and data, and travel to conferences to present papers. The faculty member with the highest output of quality publications during a given year is given a cash prize. Research output is also given weight in the annual performance evaluation of faculty.

The research output of our faculty for 2017 is shown in Table 31. This table mixes different publications be they papers in international or domestic journals or book chapters. It is possible to extract high quality publications from this set by only considering those that are published in Impact Factor Journals (earlier known as ISI) indexed by Clarivate Analytics, an international source of quality ranking. The chart on the next page shows that the number of high-quality publications attained by our faculty has generally been rising since 2009.

**Table 31. Summary of Faculty Publications**

Category of Publication	Total Publications
Impact Factor (ISI) Journals	15
Other International Journals	8
Journals – Case & Numbered	4
Total International Journal Articles	33
Other National Journals	24
Total Journal Articles	57
International Conferences	45
National Conferences	8
Total Conference Papers	53
Total Publications 2017	110
Books	2
Book Chapters	6
<b>IBA Publications</b>	<b>2</b>

**Figure 1. Impact Factor Publication Trend per 100 faculty**



For details of Faculty Publications, please see Annex B.

## Faculty Development

We encourage our faculty members to improve their skills and knowledge continuously by participating in conferences, academic fellowships, research collaborations, training workshops and so on. Table 32 provides a summary of faculty development activities supported by the Institute in 2017-18.

**Table 32. Faculty Development Activities**

Development Programs	Faculty Participation	Number of Events
<b>FOREIGN</b>		
Professional Development (Trainings / Courses / Workshops)	3	3
Professional Development (Conferences / Seminars / Symposiums / Events / Forums)	3	4
Faculty Research (Conferences / Seminars / Forums)	28	35
Academic Development (pursuing Masters/PhD)	22	12- Pursuing Full-time MS/PhD 10 - Pursuing Split MS/PhD
<b>DOMESTIC</b>		
Professional Development (Trainings / Courses / Workshops)	9	8
Professional Development (Conferences / Seminars / Symposiums / Events / Forums)	3	5
Faculty Research (Conferences / Seminars / Forums)	9	18
Academic Development	2	2- Pursuing PhD

## Selected Research and Consultancy Programs

Much of the research and consultancy done by the IBA faculty is channeled through the Center for Business and Economic Research (CBER). Along with incubation activities managed by the Aman Center for Entrepreneurial Development (Aman CED), such research and consultancy activities are reported annually to the Higher Education Commission (HEC) as ORIC (Office of Research, Innovation and Commercialization) activities. Ongoing projects are listed in Table 33.

**Table 33. Summary of ongoing CBER projects**

Project Title	Partner Organization	Year of Initiation	Principal Investigator
Consumer Confidence Index	State Bank of Pakistan	2011	Dr. Q. Masood
Gender & Violence in Urban Areas	International Devt. Research Center (IDRC)	2013	Dr. N. Anwar
Customer Satisfaction Survey	Indus Motors Co. Ltd.	2014	Mr. J. Moiz
Sindh Tax Revenue Mobilization	Government of Sindh	2015	Dr. Q. Masood
Business Confidence Index	State Bank of Pakistan	2016	Dr. Q. Masood
Risk Management Review, Stress Testing and Capital Requirements Limited (NCCPL)	National Clearing Company of Pakistan	2016	Dr. A. Junaid, Dr. H. Anwar
Patterns of Human Concern in a Developing Society	Higher Education Commission	2016	Dr. A. Hyder
Climate Adaptation, Land Acquisition and Security: The Gendered Politics of Dispossession in Pakistan	Imperial College, London	2016	Dr. N. Anwar

CBER also organizes seminars and publishes working papers. A list of seminars hosted last year is provided below.

### CBER Seminar Series

**18th April 2018:** Biased Policy Professionals, Presenter: Dr. Sheheryar Banuri, University of East Anglia

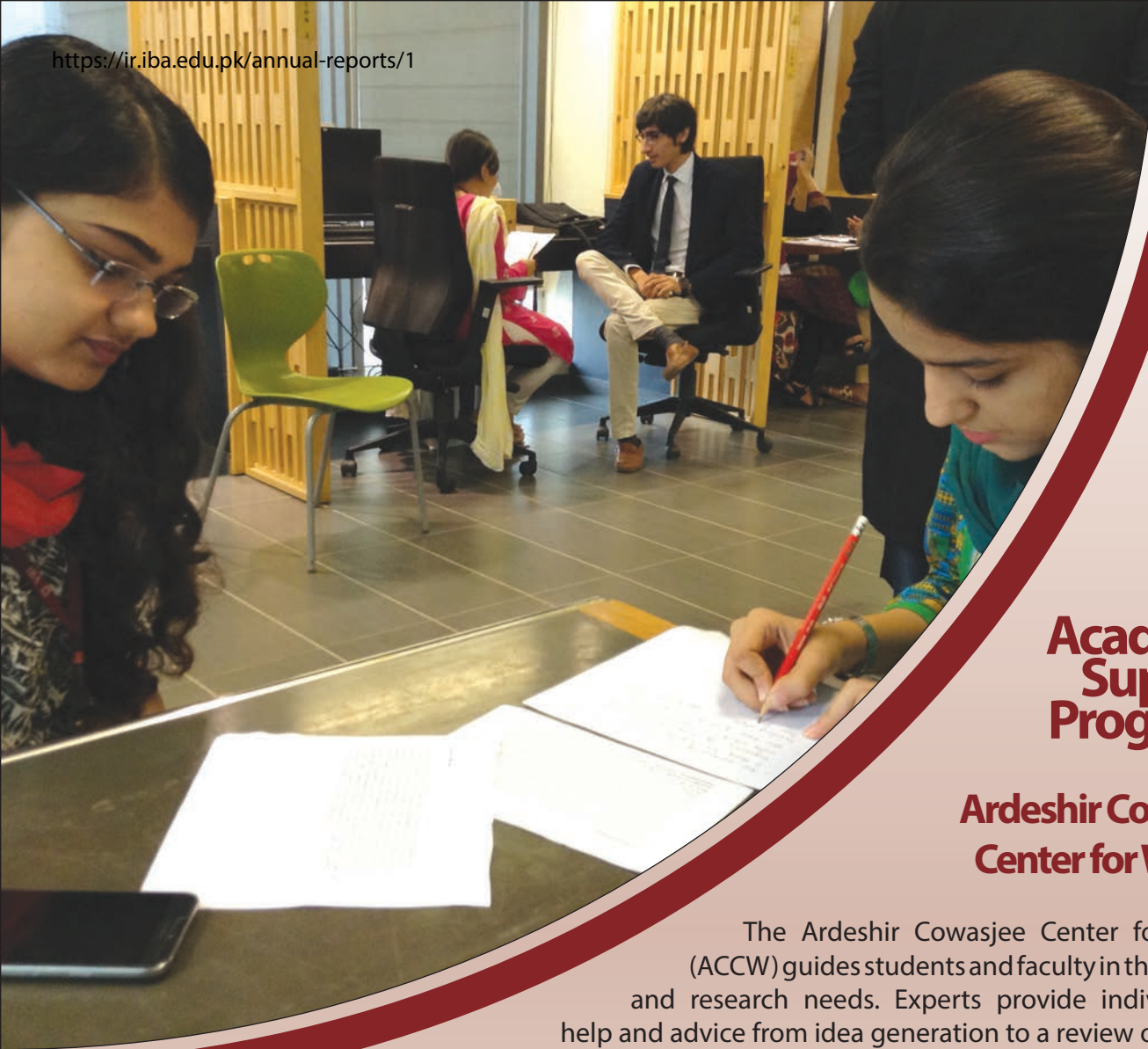
**10th January 2018:** International Conditional Policy Uncertainty, Presenter: Dr. Tahir Suleman

**13th December 2017:** Economic analysis based on nightlights observed from outer space, Presenter: Dr. Robert Carl Michael Beyer, The World Bank

**16th November 2017:** Sharpe Ratios and Alphas of Volatility Scaled Momentum Strategies, Presenter: Dr. Hilal Anwer Butt

**4th October 2017:** The determinants of child mortality reduction in the Middle East and North Africa, Presenter: Dr. Farrukh Iqbal, Executive Director IBA

**20th September 2017:** Application of the Historical-Critical Method to the Barter-Riba Hadith of 'Ubada b. al-Samit, Presenter: Dr. Azam Ali from the Department of Accounting and Law



## Academic Support Programs

### Ardeshir Cowasjee Center for Writing

The Ardeshir Cowasjee Center for Writing (ACCW) guides students and faculty in their writing and research needs. Experts provide individualized help and advice from idea generation to a review of the final draft on topics that range from short undergraduate essays to PhD dissertations and scholarly papers for academic journals. The ACCW also organizes book clubs and study circles, invites authors to discuss their books, and arranges writing workshops for students and staff.

Below is a list of the main activities of the ACCW during 2017-2018:

1. One-on-One Consultation Sessions for:	850 hours
a. Undergraduate students	
b. Graduate students	
c. Post-graduate students	
d. NTHP Orientation & Consultation Sessions Batch 2018	
e. Faculty members	
2. Workshop- Academic Report Writing for PGD students	4 hours
3. Study Circles	8 hours
4. Summer Orientation & Training Program for Writing Consultants Recruitment for Fall 2018	96 hours

## Personal Effectiveness Program

Emerging leaders and managers view personal development skills as tools to obtain the right jobs, get their jobs done faster and better and achieve greater job satisfaction. The Institute offers a Personal Effectiveness program to help students acquire skills for improving confidence, team building, and communication.

With personal effectiveness skills, students can plan how to be more effective in the job application process and more realistic about future undertakings. They help build an attitude conducive to improved performance, customer responsiveness, and professionalism.

The program identifies certain roles of a leader: influencing people, supervising work, communicating effectively, coaching and managing through conflicts. Students learn how to take on and excel in these roles.

Students are exposed to different corporate instructors who bring with them many years of personal and industry experience. This diversity gives them an insight into the options that they have in their careers. They develop networking skills and create linkages with corporate personalities and use these resources as mentors for their career planning. What they take with them is a combination of theory with an understanding of application and solutions.

For the last eight years, the Personal Effectiveness program had been offered to the MBA and BBA programs only. However, as a result of its success and popularity and the changing needs of the professional environment, this program was introduced to several other disciplines as well.

The following are some examples of topics covered:

- Personal Selling: Making Your Pitch
- Job Application Process: Resumes and Interviews
- Personal Branding & Prospecting: Reaching Out to Potential Employers
- Writing Effective Resumes and Interviews Skills
- "Life in Numbers" (Developing Commercial and Financial Awareness)
- Changing Trends in the Digital Age
- From Campus to Corporate





# Professional Development Centers

# Professional Development Centers

## Aman Center for Entrepreneurial Development (Aman CED)

The mandate of the AMAN CED is to promote an entrepreneurial mindset among Pakistani youth through:

**Providing education in entrepreneurship:** The Center has been providing entrepreneurship education in Pakistan since 2010. It offers a well-known certificate program as well as many specialized programs for groups such as women, youth and engineers. In 2017, the Center launched a new collaborative activity called the National Entrepreneurship Program under which it seeks to spread entrepreneurship education across the country using selected academic partners. At present, it is working with three such partners in Faisalabad, Gujranwala and Jamshoro.

**Offering incubation facilities:** The Center has an incubation program that helps entrepreneurs convert ideas into sustainable business models. In 2017/18, 187 jobs and 164 internships were created by such incubatee ventures with accumulated annual revenues of approx. Rs. 80 million. The Center also emphasizes social entrepreneurship.

**Conducting research on Pakistani entrepreneurship:** The Center contributed to data gathering and analysis under the aegis of the Global Entrepreneurship Monitor (GEM)-Pakistan program from 2010 to 2014. Currently, research is being conducted on the application of effectual entrepreneurship concepts and the factors behind the entrepreneurial success of certain ethnic groups in Pakistan.

**Writing case studies on Pakistani entrepreneurs:** The Center has a unit that is dedicated to preparing case studies on indigenous entrepreneurs. So far more than 100 short and long case studies have been written for pedagogical use in different programs. Some have been published in reputable journals including the Asian Journal of Management Cases.

### ***CED offered the following certification programs during 2017/18:***

1. Certificate in Entrepreneurship (CIE)
2. Science and Technology Entrepreneurship Program (STEP)
3. IBA National Entrepreneurship Program (NEP)
4. International Entrepreneurship Summer School (IESS)

### **Highlights**

- The Center conducted the second IBA International Entrepreneurship Summer School (IESS) during August 2017. This comprised 10 days of academic sessions designed to inculcate entrepreneurship and prepare students for the challenges of running one's own business.
- Three training programs covering 300 students were completed under the National Entrepreneurship Program in collaboration with Mehran University in Jamshoro, National Textile



- University in Faisalabad and GIFT University in Gujranwala.
- IBA AMAN-CED incubatee Love for Data (LFD) won the challenge for developing the most innovative data analytics techniques at P@sha ICT Awards 2017. The company had developed a solution which predicts customer defaults. This solution is much needed in the banking industry promising greater efficiency and profits.
- Ms. Anum Kamran, Founder & CEO of Buyon.PK (Incubatee at AMAN CED) graduated from the first class of Asian Entrepreneurs from UNCTAD and Alibaba Business School's e-Founders Fellowship Program at Hangzhou, China. Of the 37 Asian entrepreneurs who graduated from the program, 5 including Ms. Anum Kamran were from Pakistan.

# Center for Excellence in Islamic Finance (CEIF)

## Overview

The Center for Excellence in Islamic Finance was established in October 2015 with the help of the State Bank of Pakistan (SBP) and financed through a program by the Department for International Development (DFID) of the United Kingdom. CEIF aims to provide a platform for the development and dissemination of knowledge in the field of Islamic Finance.

The table below contains a summary of the various programs run by CEIF during 2017-18.

**Table 34. CEIF - Summary of Programs**

Program Description	Number of Sessions
Executive Learning Programs	23
Seminars	1
Road Shows and Awareness Seminars	13
Round Table Sessions	1
Distinguished Leadership Dialogues	2
Product Development & Shariah Compliance Forums	1

## Highlights

### Conference (WIFF 2018)

In March 2018, CEIF hosted the second “World Islamic Finance Forum” in Karachi on the theme of Expanding the Footprint of Islamic Finance: Innovation, Fintech and Regulation”. The forum was attended by over 500 persons over two days including delegates from 15 global and 13 local institutions. Countries represented included Malaysia, Bahrain, Turkey, USA, UK, Bosnia, Indonesia and Germany.

### Awareness Sessions

IBA CEIF conducted awareness sessions in Karachi, Multan and Islamabad for various segments of society including Parliamentarians, Shariah scholars, students, professionals and the general public. Various universities were engaged with dissemination of information. Scholars and experts in Islamic Finance were invited from various countries, including Sheikh Bilal, Chairman of Dome Advisory, UK and Dr. Yahia Abdur Rehman, CEO Whitter Bank, USA.

### Seminar

IBA CEIF conducted a seminar on “Fintech and its implications in the Islamic Finance Industry” in which reputable global and local speakers were invited. Mr Ashar Nazim, MD Finocracy, Bahrain; Dr Farrukh Habib, ISRA, Malaysia; Dr. Muhammad Imran, National Bank of Oman; Mr. Atyab Tahir, Head of Digital Transformation, HBL; Mr. Inshan Kanji, ED Market link (Pvt) Ltd. and Consultant WB; Mr. Hasan Bilgrami, CEO, Bank Islami were among the distinguished speakers.



### Digital Initiatives

CEIF runs a YouTube channel featuring over 60+ videos which cover contemporary topics in Islamic Finance. Experts from global and local industry have been engaged for this channel.

### Research

Prominent research outputs include:

- o Case Studies in Islamic Finance and Shariah Compliance
- o Handbook on Treasury Management in Islamic Banks
- o Handbook on Roadmap for Achieving Shariah Compliance
- o Diversification of Islamic Finance Instruments

### Linkages

To further the cause of aligning local and international best practices, IBA CEIF signed 5 MOUs during the year with various international and local organizations for student and faculty exchange, promoting Islamic finance, and enhancing awareness and education about Islamic Finance.

- o MoU with Islamic University of Maldives
- o MoU with INCEIF for student and Faculty Exchange
- o MoU with Accounting and Auditing Organization for Islamic Financial Institutions
- o MoU with SECP
- o MoU with IMSciences



## Center for Executive Education (CEE)

### Overview

The Center for Executive Education offers a variety of training programs for executives and professionals to refresh their skills and knowledge and bring them up to date with new developments. Both standard and customized courses are offered. A flavor is provided in the table below.

**Table 35. CEE - Summary of Programs**

Program Description	Number of Sessions
Post Graduate Diplomas	4
Four-Month Diploma Programs	4
Programs with Army Public College of Management Sciences	4
Workshops for Managing Family Businesses Programs	3
Open Enrollment Workshops	65
Customized Programs	18

### Highlights

1. An agreement was reached with the University of Huddersfield under which graduates from the PGD in Healthcare Management would be offered admission in an MSC Pharmaceutical Business program at Huddersfield and would be given enough credits to finish the program in one year. A fee discount is also envisaged.
2. A contract was signed with Engro Fertilizers Limited to deliver a program entitled "High Impact Sales Management" for its field force in Quarter 1 of 2018.
3. IBA-CEE in collaboration with Institute of Financial Market Pakistan and Pakistan Stock Exchange, organized a free seminar on Exploring Dynamics of Capital Markets at the PSX Auditorium, Pakistan Stock Exchange, Karachi. Newly appointed CEO of the Pakistan Stock Exchange Mr. Richard Morin was the chief speaker at the program.
4. A seminar on Exporting Medicines from Pakistan to PIC/s Countries, WHO Qualification & Regulatory Requirements was organized by CEE.
5. Dr. Shailendra Raj Mehta conducted a three-day workshop on Strategic Thinking and Execution for Top Management during April 18-20, 2018.

## Center for Excellence in Journalism (CEJ)

### Overview

The CEJ offers awareness raising and training programs aimed at professionalizing journalism in Pakistan. Frequent trainings and workshops are conducted on different dimensions of journalism from reporting, audio and video production to social media analytics. One objective is to help Pakistani journalists and media professionals navigate the evolving digital media ecosystem.

The CEJ launched a MS degree program in Journalism in January 2018. The first batch had 21 students from different parts of Pakistan, such as DeraBugti, Multan, Gilgit-Baltistan, Waziristan, Lahore, Karachi and Islamabad.

A summary of training programs and different sessions organized by CEJ is provided below.

**Table 36. CEJ – Summary of Programs**

Program Description	Number of Sessions
Workshops	34
Panel Discussions	9
Rental of CEJ facilities for workshops/seminars	6
Out-station trainings	6
Seminars	4
Dialogues and Discussions	4
Awards	3
Advisory Board Meetings	3
Standardized Test	2
Other Activities	6

### Highlights

1. Running for four weeks during July 3– July 28, 2017, CEJ’s first online training course, "Multi-Media Storytelling Using a Smartphone" was taught by two acclaimed Pakistani journalists, Sarah Munir of Twitter and Saman Ghani Khan of Herald. The course was attended by 50 participants and was conducted online.
2. In August, CEJ collaborated with the International Committee of Red Cross (ICRC) to conduct a two-day workshop on Humanitarian Reporting for journalists across Pakistan. This training was led by The Friday Times News Editor Mahim Maher.
3. In collaboration with Deutsche Welle (DW), the CEJ organized a panel discussion on World Mental Health Day on October 10, 2017 to highlight the importance of mental well-being of

journalists and of coping with the trauma that journalists face every day in the line of duty.

4. A photo exhibition, Sights of South Asia, was held at CEJ on February 19, 2018. It included the works of photojournalist Athar Khan and journalist Naeem Sahoutara and documented their journey to Goa (India) and Sri Lanka.

## HUMANITARIAN REPORTING







## Center for Information & Communication Technology (CICT)

### Overview

The CICT offers training and consulting services in the area of information and communications technology. It has entered into partnerships with the Government of Sindh to train youth from all over the province and train Sindh Secretariat employees. It has also developed four-month diploma programs on important ICT topics. The CICT offered 20 certification programs during 2017-18.

Highlights:

- A Diploma in Business Analytics program was launched this year and attracted participants from a range of banks and corporations.
- The Sindh Research Incubation Center was opened with funding from the Information, Science & Technology Department of the Government of Sindh. Eight teams have been selected out of hundreds of applications for a year-long Incubation program at IBA City Campus.
- Muskan Saleem, a student from Computer Multimedia Graphics IBA-NAVTTTC Program of IBA-CICT, bagged the top position in the Zonal Competition for Karachi under the Prime Minister Youth Skill Development Program on 25th April 2018.
- Mr. Imran Batada, Director CICT, was awarded the Living Legend Excellence Award for valuable contributions in the field of IT at the Ideal Excellence Awards in IT - 2018 on March 14, 2018.
- Funded by the Government of Sindh, a Capacity Building in IT Project was launched to provide IT training to 1280 Sindh Secretariat Employees.
- In collaboration with National Vocational & Technical Training Commission (NAVTTTC), the CICT is training 200 underprivileged youth in different courses like Web Designing, Multimedia & Graphic Designing, Social Media Marketing and Accounting & Book Keeping.
- Governor Sindh, Mr. Muhammad Zubair inaugurated the 6th Pakistan CIO Summit & 4th IT Showcase. CICT was the academic partner for this summit whose theme was CIOs and the Challenges of Disruptive Technologies.



# Resource Mobilization and Financial Assistance



## Resource Mobilization and Financial Assistance

### Resource Mobilization

Until a few years ago, resource mobilization was focused primarily on generating funds to finance the massive physical and IT infrastructure program undertaken by IBA during 2009-15. Since then, as big capital projects have been completed, priorities have shifted towards strengthening the endowment fund and building a larger scholarship fund. Annual operating costs will continue to be met largely from current revenues generated from tuition fees and the activities of professional development centers.

The following table shows funds committed and/or disbursed during 2017-18.

**Table 37. Funds committed and/or disbursed during 2017-18**

	Committed (Rs. Million)	Disbursed (Rs. Million)
Development Fund	30	
Endowment/Endowed Chairs Fund	100	45
General Scholarship Fund	15	7.3
Talent Hunt Funds	12.7	10.7
<b>Total</b>	<b>158</b>	<b>63</b>

### Resource Mobilization Highlights

- Pepsico committed Rs. 30 million of which Rs. 8 million was disbursed in 2018.
- Bank Alfalah disbursed the final Rs. 22 million against its original commitment to the Development Fund.
- IBA Class of 1997 pledged an amount of Rs. 6 million on account of "Syed Ahmed Scholarship Fund" for which they disbursed Rs. 2.09 million.
- Gatron Industries Limited disbursed the remaining Rs. 5 million against the Development Fund.
- PSO granted scholarships of Rs. 3.3 million to 10 IBA Students. The scholarship was part of PSO's resolve to support the youth by providing quality education and to assist the needy yet talented students.
- TPL Corp. disbursed Rs. 3.25 million out of their total commitment of Rs. 20 million. TPL Corp. management also expressed their interest in increasing the grant for next year.
- Hashoo Foundation agreed to provide scholarship to one student of the IBA on need-cum-merit basis.
- Mr. Ashraf Adamjee committed Rs. 1.5 million for scholarships to needy students of which Rs. 0.75 million has been disbursed.
- A group of IBA alumni working in Unilever Pakistan Limited gave Rs 1.24 million in funds for scholarship fund.
- An MoU was signed with Sindh Engro Coal Mining Company to support higher education of students from the district of Tharparkar. Under the agreement, SECMC will provide scholarships for up to four students belonging to this district. For orientation of these students EEL disbursed Rs. 1.2 million to the IBA.
- Mitsubishi Corp confirmed scholarship grant to two IBA students, renewing the Mitsubishi International Scholarship fund.
- The Sumitomo Corporation granted scholarships of US\$ 500 per annum to three MBA students.
- Mr. Mumtaz Khan of Hascol Petroleum provided two cash rewards amounting to Rs. 50,000 each for top achievers at our last convocation.

## Financial Assistance

Financial assistance is available to students whose resources are determined to be insufficient to pay for the tuition and other expenses associated with an IBA education. Four types of assistance are available: scholarship grants, loans, work-study schemes, and installment plans for payment of tuition fee. A Financial Assistance Committee determines the level and composition of financial assistance to be provided to eligible students based on family income and wealth considerations. During 2017-18, financial assistance in the amount of PKR 226 million was provided to 834 students and Qarz e Hasna was arranged for another 99 students.

**Table 38. Financial Assistance Awarded to Students**

	2017-18		2016-17	
	No. of Students	Rs. (in '000)	No. of Students	Rs. (in '000)
Donor Funded Scholarships	404	103,735	425	89,123
Talent Hunt Program	131	86,418	108	70,059
IBA Funded Scholarships	179	30,644	225	31,686
Work-Study Schemes/Paid Internships	120	5,172	115	11,248
<b>Total</b>	<b>834</b>	<b>225,969</b>	<b>873</b>	<b>202,116</b>

## Talent Hunt Outreach Programs

For youth who obtain secondary schooling outside the main cities of Pakistan, access to higher education is typically deterred by the lack of information, preparation and funds. The Talent Hunt Programs address all three of these deterrents. THP teams routinely visit intermediate colleges in the smaller cities and rural areas of Pakistan to provide information about learning opportunities available at IBA. This helps address the information constraint. Top performing students in these areas are encouraged to apply to an orientation program run by the THP. Applicants who are selected into the orientation program are then provided intensive two-month long training in English and Mathematics to prepare them for the IBA admissions test. This addresses the preparation constraint since many students from smaller city schools and colleges often do not get the sort of academic training that students from the major urban centers do. Finally, applicants who successfully pass the IBA admission test are typically provided financial assistance to attend the Institute. This addresses the funding constraint.

1078 students have been provided remedial or preparatory training since the THPs started in 2004 and 319 of these have secured admission to IBA. Those who fail to get into IBA typically obtain admission to other higher education institutions and so the success rate of the orientation program is close to 100%. Table 39 provides details of the 2017-18 program that enrolled 49 new students.



**Table 39. Talent Hunt Program Applicant Data 2018**

	National THP	Sindh THP	Total
Total Number of Applicants	3872	3306	7178
Shortlisted for Assessment Test	2753	1703	4456
Shortlisted for Panel Interview	141	122	263
Joined the Orientation Program 2018	77	65	142
<b>Secured Admission to IBA</b>	<b>31</b>	<b>18</b>	<b>49</b>

# Life at IBA



## Life at IBA

Student societies and clubs are an integral part of life at IBA. Students are encouraged to participate in different events and activities that take place throughout the year. The organization of these events simulate the management challenges of real life and play an important role in polishing the social, managerial and marketing skills of students.

### Student Events

**Table 40. Events organized by IBA Societies/Clubs**

Society/Club	Patron	Events
Adventure Club	Ameer Rizvi	<ul style="list-style-type: none"> <li>• Karachi to Khunjerab trip</li> <li>• Kund Malir trip</li> <li>• Kashmir Swat trip</li> <li>• ICAMP 2018 launch</li> </ul>
Alumni & Placement Society	Jami Moiz	<ul style="list-style-type: none"> <li>• Graduation dinner</li> <li>• Alumni reunion - class of 1997</li> <li>• IBA career fair 2018</li> <li>• IBA corporate engagement - Dubai</li> </ul>
Arts Society	Dr. Noman ul Haque	<ul style="list-style-type: none"> <li>• Enigma VII</li> <li>• Cultural night</li> </ul>
Boys Hostel Society	Jami Moiz	<ul style="list-style-type: none"> <li>• Welcome - IBA boys' hoste</li> <li>• Basant &amp; Diwali celebrations</li> <li>• Annual alumni dinner/farewell</li> </ul>
Boys. Sports Society	Asad Ilyas	<ul style="list-style-type: none"> <li>• Cricket tournament</li> <li>• Football tournament</li> <li>• Cricket tournament</li> <li>• Football tournament</li> </ul>
Community Welfare Society	Dr. Najam Akber	<ul style="list-style-type: none"> <li>• Fun Gala</li> <li>• Blood camps for thalassemia</li> <li>• Breast Cancer Awareness Week</li> <li>• Tharparker Project</li> <li>• Plantation drive/Enlite</li> <li>• Water Relief Camp</li> <li>• Iftar Drives</li> </ul>
Computer Science Society	Dr. Imran Rauf	<ul style="list-style-type: none"> <li>• Meet &amp; greet (CS welcome)</li> <li>• Code Fest'17 (Intra IBA competition)</li> <li>• Probattle'18</li> <li>• WordCamp Karachi</li> </ul>
Dramatics Society	Dr. Ali Gibran Siddiqui	<ul style="list-style-type: none"> <li>• Fringe 2017</li> <li>• Participate in LUMS drama fest 2017</li> </ul>
Economics Club	Tahira Jaffery	<ul style="list-style-type: none"> <li>• IBA eat festival</li> <li>• Autonomics</li> <li>• IStockX</li> <li>• IBAX</li> <li>• CFA mock exams</li> </ul>



Society/Club	Patron	Events
Entrepreneurship Society	Dr. Shahid Qureshi	<ul style="list-style-type: none"> <li>• INVENT '18</li> <li>• IESS 2017</li> </ul>

Society/Club	Patron	Events
Finance Club	Dr. Sana Tauseef	<ul style="list-style-type: none"> <li>• Finance club launch including seminar by Investors lounge on the future of Fintech</li> <li>• CFA Program awareness session by Mr. Thomas (Director, CFA program USA).</li> <li>• IBA Battle of consultants consulting workshops by Ms Hena Sadiq (partner at Deloitte) and Mr Rana Nadeem (partner at KPMG). Global CESIM simulation training and workshops by Ms Julia Cratz (Germany) and Mr. Afraz Gilani (Germany)</li> </ul>
Girls Hostel Society	Mr. Jami Moiz	<ul style="list-style-type: none"> <li>• Hostel welcome dinner/farewell</li> <li>• Tree plantation ceremony</li> </ul>
Girls Sports Society	Ms. Palvashay Sethi	<ul style="list-style-type: none"> <li>• IBA Sports Olympiad</li> </ul>
Go Green Society	Mohsin Patel	<ul style="list-style-type: none"> <li>• Earth day celebrations</li> <li>• Plantation project in collaboration with Hoga Saaf Pakistan</li> </ul>
Human Resource Club	Nyla Aleem Ansari	<ul style="list-style-type: none"> <li>• HR insight</li> </ul>
Iqra Society	Dr. Imran Khan	<ul style="list-style-type: none"> <li>• Annual Islamic conference 2018</li> <li>• Tree plantation activity</li> <li>• DLS Session of Abu Abdussalam</li> <li>• Quranic Arabic workshop</li> </ul>
Leadership Club	Dr. Nasir Afghan	<ul style="list-style-type: none"> <li>• IBA Leadership Conference 2018</li> </ul>
Literary Society	Dr. Naveen Minai	<ul style="list-style-type: none"> <li>• Open mic night</li> <li>• Winter open mic</li> <li>• Poetry slam IBA</li> <li>• Movie night</li> </ul>
Marketing Club	Jami Moiz	<ul style="list-style-type: none"> <li>• IMC launch, IBAC, Battle of brains, seminar on counterfeit products in collaboration with Eco-club, RB Pakistan and competition commission of Pakistan and</li> </ul>

Society/Club	Patron	Events
Mathematics & Astronomy Club	Dr. Danish Ali	<ul style="list-style-type: none"> <li>• IMAC launch 2017</li> <li>• Video conference session on society of actuaries, USA, by Stuart Klugman</li> <li>• Casio training workshop 2017</li> <li>• Seminar on "Calabi-Yau Manifolds" by Dr. Johnn Davido</li> <li>• Two-day workshop on "Computer Algebra System"</li> <li>• Three-day mega event "Mathematika III"</li> <li>• Seminar on "Knots, Links and Braids" by Prof. Dr. Barbu Berceanu</li> <li>• Star gazing trip to cave city, Baluchistan with KAS</li> <li>• Wednesday colloquia (every Wednesday till the end of the semester, since 13th March)</li> <li>• Star gazing trip to Rani fort</li> <li>• Seminar on "women mathematicians" by Dr. Ahmad Raza</li> <li>• 3-4 more seminars related to Maths and Astronomy</li> </ul>
MBA Club	Dr. Nasir Afghan	<ul style="list-style-type: none"> <li>• MBA beach bash 2017</li> <li>• DLS session "the grand dialogue"</li> <li>• DLS session "trend of digital banking"</li> <li>• MBA farewell</li> </ul>
Media & Communications Society	Dr. Tiago Andre Ferreira	<ul style="list-style-type: none"> <li>• IBA lip dub 2018</li> </ul>
Music Society	Mr. Ejaz Mian	<ul style="list-style-type: none"> <li>• IBA Music Olympiad</li> <li>• Musical beach</li> <li>• Qawali night</li> </ul>
Photography Society	Ameer Rizvi	<ul style="list-style-type: none"> <li>• Exhibition of photography society</li> </ul>
Public Speaking Society	Nadia Sayeed	<ul style="list-style-type: none"> <li>• MUNIK IX</li> </ul>
Social Sciences Club	Dr. Faiza Mushtaq	<ul style="list-style-type: none"> <li>• IBA Conference on Social Sciences and Humanities (ICSSH 2018)</li> <li>• Faculty research presentation series</li> <li>• Chaikhana dialogues</li> <li>• Postervism: activism meets design</li> <li>• Baitbaazi</li> </ul>
IEEE IBA Student Chapter	Dr. Imran Rauf	<ul style="list-style-type: none"> <li>• Process Hackathon 2018</li> </ul>
IBA Wide Student Council (ISC)	Nida Aslam Khan	<ul style="list-style-type: none"> <li>• Annual seminar on Imam Hussain Ibne Ali</li> <li>• ISC welcome party 2017</li> <li>• PSL final match screening</li> <li>• ISC beach bash 2018</li> <li>• IBA graduation week</li> <li>• ISC farewell party 2018</li> </ul>



## Student Achievements

1. IBA Karachi won the Boys & Girls Table Tennis Tournament and secured third position in the Badminton Boys & Girls Tournament at the Sports Gala organized by Pakistan Marine Academy at the Women Sports Complex. In table tennis, the Girls team consisted of Sobia Aleem and Ayesha Kashif and the Boys team comprised Muhammad Ali and Hani Nadeem. In badminton, the respective teams featured Kehkashan and Kiran Irfan and Shahriyar Nasir and Mohsin Nasir.
2. A team, MAJUA DB comprising of three Computer Science Students from IBA, Uroosa Ashfaque, Ali Jawwad and Ammar Ahmed won Database Design Competitions in three events, ProBattle '18, Ecompetencia '18 (organized by Iqra University), Code.Play 2.0 (organized by Habib University). They also stood runner up for Database Design and Data Science Competition at Procom '18.
3. Four Computer Science students, Soha Khan, Saman Syed, Sara Imran and Rizwana Khan bagged the first position in Process Hackathon, an event organized by IBA and the UoKIEEE student branches. They were awarded a cash prize of 30,000 PKR along with a trophy.
4. Sahar Akbar and Muhammad Ali Akbar participated in the Sindh Research Incubation Center held at IBA City Campus. Their idea of "The Food Hub" was selected for the incubation center out of 32 innovative proposals. The seed money for the initiative will be provided by the Government of Sindh.
5. BYTEME, a team comprising of 3 IBA CS Sophomores, Syed Muhammad Maaz, Uzair Ahmed and Hassan Saeed stood first in Speed Programming competitions at Procom'18, Developers Day – FAST, Code.Play 2.0 (organized by Habib University) and ITEC – NED. They were also runner-ups in the same competition at ZAB-E-FEST – SZABIST. They also won the Speed Debugging competition at Procom'18.
6. Sophomores Syed Muhammad Sualeh Ali, Danysh Soomro, Abdul Razzak Soomro and Muhammed Maaz Tariq won the Speed Debugging Competition at Habib Code Play 2.0.
7. Muhammed Maaz Tariq, a Computer Science Sophomore won the Spelling-Bee competition at IR Nustian.
8. Syed Muhammad Sualeh Ali, a Computer Science Sophomore, stood runner up in the Motivational Speaking competition at IR Nustian.
9. A team from IBA comprising Rimsha Shahid Chohan, Syed Haris Qamar, Aniq Ali Kathawala, Abdul Rauf Maruf and Iraj Mallick Imam won the Nestle Case Study Challenge called Quest for the Best.
10. Ali Murtaza, student of BS (E&M) program secured runner up position at IBA Idol III.
11. Hammad Hadi Khan, student of BS (A&F) program won the 29th International Princess Cup 2017 Youth (Main) Division hosted in Bangkok in November 2017.
12. Asad Surmawala student of BS(A&F) program, secured the 1st position at LUMS Consultancy Competition in April 2018.
13. Ayesha Arshad, student of BS(SS&LA) program won first prize at the UNICEF Menstrual Hygiene

Management Innovation Challenge hosted in Islamabad on 26th July, 2017.

14. Ramsha Siddiqui student of BS(A&F) program secured 2nd position in the 5th (5000 meters) Women Marathon organized by LUMS.
15. Usama Ibrahim student of MBA Evening program stood runner-up in Local Finals of CFA Institute Research Challenge on 3rd March 2018.
16. Telemart, a startup of Hamza Abdul Rauf Essa, an MBA student, won the Best Online Shopping Portal award in the FPCCI Brands of the Year Awards 2017-2018. Hamza Abdul Rauf also won the award for Young Digital Entrepreneur at Pakistan Digi Awards 2017 and was recognized as a Gold Winner at the CEO World Awards 2018 by SVUS Awards held at San Francisco, USA.
17. Rimsha Shahid Chohan, Adil Afzal, Adil Akbar, Sujaata and Mohammad Ahmed won the Daraz Future Leaders Case Study Challenge.
18. Four Final Year Projects (Integrating sign language with videos, Using Artificial Intelligence to Classify Chest X-Ray anomalies, No Fender Bender, Green Sikka) won IGNITE grants for their research.
19. An IBA team named Capitalist Crew won the IBA Battle of Consultants in March 2018. The team comprising Tehreem Fatima, Daniyal Ali, ShayanChara, Fatima Dewan and Shahan Zafar won a cash prize of 100,000 rupees.
20. IBA Computer Science students Maaz Hassan, Hassan Saeed and Omer Farooq Ahmed participated in IEEE Xtreme 11.0 24 Hour Programming Competition and got the highest rank in Pakistan. The event was held virtually on 14th October, 2017 all over the world.
21. Aqib Mehmood, an NTHP scholar from Mansehra district, secured admission at the Harvard Summer School for an exchange semester in 2018.
22. Sobia Khalid, a Computer Science student participated in the Creative Writing Competition at Procom'18 organized by FAST and stood runner up.
23. A team of 8 students went from IBA participated in a Model United Nations Conference organized by Habib University from 11th to 14th October. Mehk Merchant from this team won the Honorable Mention award.





## Convocation 2017

Dr. Atta-ur-Rahman, one of Pakistan's most eminent scientists and a former federal minister, was the Chief Guest at Convocation 2017. Governor Sindh, Mr. Muhammad Zubair (Patron, IBA) also graced the occasion.

The following tables provide details of student and faculty awards handed out at the Convocation.

**Table 41. Recipients of Medals**

Name of Student	Class / Batch	CGPA / Percentage
<b>Overall Best Student – Undergraduate Program</b>		
Yusra Haider	BS - CS (Spring 2017)	3.93
<b>Overall Best Student – BBA Program</b>		
Fatimah Saeed	BBA - (Spring 2017)	3.89
<b>Overall Best Student – BS (SS&amp;LA) Program</b>		
Maria Haqqani	BS - SSLA (Spring 2017)	3.86
<b>Overall Best Student – BS (SS&amp;LA) Program (Dr. Khurshid Hyder Gold Medal with Majors in Political Science)</b>		
Reja Younis	BS - SSLA (Spring 2017)	3.71
<b>Overall Best Student – BS (E&amp;M) Program</b>		
Kainat	BS - EM (Spring 2017)	3.89
<b>Overall Best Student – BS (A&amp;F) Program</b>		
Areeba Irfan	BS - A&F (Spring 2017)	3.92
<b>Overall Best Student – BS (CS) Program</b>		
Yusra Haider	BS - CS (Spring 2017)	3.93
<b>Overall Best Student – (Faculty of Business Administration)</b>		
Areeba Mushtaq	MBA (Fall 2017)	3.86
<b>Overall Best Student – (Faculty of Computer Science)</b>		
Khairun Nisa	MS - Mathematics (Spring 2017)	3.97
<b>MBA – Executive</b>		
Muhammad Umer Aqil	MBA Executive (Spring 2017)	3.64
<b>MS – Economics</b>		
Tayyaba Sami Khan	MS (Economics)	3.92
<b>Overall Marketing</b>		
Areeba Mushtaq	MBA (Fall 2017)	3.86



<b>BS (CS) Best Project Gold Medal</b>		
Abdul Wasay Farooqui	BS (CS) Fall – 2016	Project: Enterprise
Muhammad Amin Rehmani	BS (CS) Fall – 2016	Commax Connector
Muhammad Faizan Hamid Batra	BS (CS) Fall - 2016	
Syed Muhammad Anas	BS (CS) Fall - 2016	
Baha Tanveer	BS (CS) Spring – 2017	Project: D&D – Detect
Mehak Moosani	BS (CS) Spring – 2017	and Diagnose
Tahira Ghani	BS (CS) Spring – 2017	

**Table 42. Recipients of Shields and Certificates**

	Student Name	CGPA / Percentage
<b>BBA (Main Campus)</b>		
1st	HemakshiShardha	3.88/93.02
2nd	Nazia Khan	3.85/91.81
3rd	Hafsa Mobin	3.83/92.31
<b>BBA (City Campus)</b>		
1st	Fatimah Saeed	3.89/92.86
2nd	Umaima Amin	3.88/92.65
3rd	Afnan Imran	3.86/92.33
<b>BS (Economics &amp; Mathematics) - Fall 2016</b>		
1st	Ramsha Khan	3.69/88.57
2nd	Sania Khan	3.64/87.47
3rd	Rahema Obaid	3.58/86.47
<b>BS (Economics &amp; Mathematics) - Spring 2017</b>		
1st	Kainat .	3.89/92.45
2nd	Ali Amir Allana	3.87/90.36
3rd	Huma Abid	3.78/90.35
<b>BS (Accounting &amp; Finance) – Fall 2016</b>		
1st	Sharmeen Hanif	3.51/86.09
nd	Hafsa Ather	3.43/85.09
3rd	Laraib Fareed	3.36/84.02
<b>BS (Accounting &amp; Finance) – Spring 2017</b>		
1st	Areeba Irfan	3.92/94.28
2nd	Syed Qamber Ali	3.82/91.95
3rd	Ali Abbas NoruddinSoni	3.79/91.23
<b>BS (Social Sciences &amp; Liberal Arts) – Spring 2017</b>		
1st	Maria Haqqani	3.86/92.65
2nd	Nayab Tufail	3.74/90.90
3rd	Reja Younis	3.71/90.08
<b>BS (Computer Science) - Fall 2016</b>		
1st	Areej Ilyas	3.63/88.21
<b>BS (Computer Science) - Spring 2017</b>		
1st	Yusra Haider	3.93/94.37
2nd	Tahira Ghani	3.85/92.65

**Table 43. Faculty Awards**

Best Teacher Award	Dr. Junaid Alam Khan
Best Researcher Award	Dr. Junaid Alam Khan



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EXPLORE

Khaadi LEAD Management Trainee (KLMT)



Life  
after IBA

## Life after IBA

### Career Development

The Career Development Center (CDC) at the IBA offers job search and placement services to students and alumni. It does so by organizing workshops on different careers, conducting career planning sessions, providing one-to-one guidance and advisory services, arranging individual career counseling sessions, resume and cover letter reviews, conducting mock interviews and publishing graduate directories. CDC also focuses on building long term relationships with corporate, social and public sector employers within and outside Pakistan.

CDC's service highlights for 2017-18 are described below:

### Recruitment Drives

CDC collaborated with various top-level organizations and approached new companies to conduct orientation sessions, online and on-campus assessments and interviews to recruit the best talent from IBA. Companies such as Unilever, P&G, AC Nielsen Pakistan, House of Habib, JS Bank, GlaxoSmithKline (GSK) Pakistan Ltd, Abu Dawood Pakistan, HBL, PPL, Aman Foundation, Metro Cash & Carry, TCS, Coca Cola Beverages Private Limited and many others conducted recruitment activities on campus.

**Table 44. Recruitment Drive 2018 (January - May 2018)**

No. of Companies approaching IBA for recruiting MTs and Interns	85
No. of recruitment on-campus events*	70
Approx. # of Opportunities for Management Trainees**	350
Approx. # of Opportunities for Interns**	250

\*Including on-campus assessments, interviews and case/panel discussions

\*\*As per the quota/ballpark figures provided by the employers

### Career Fair

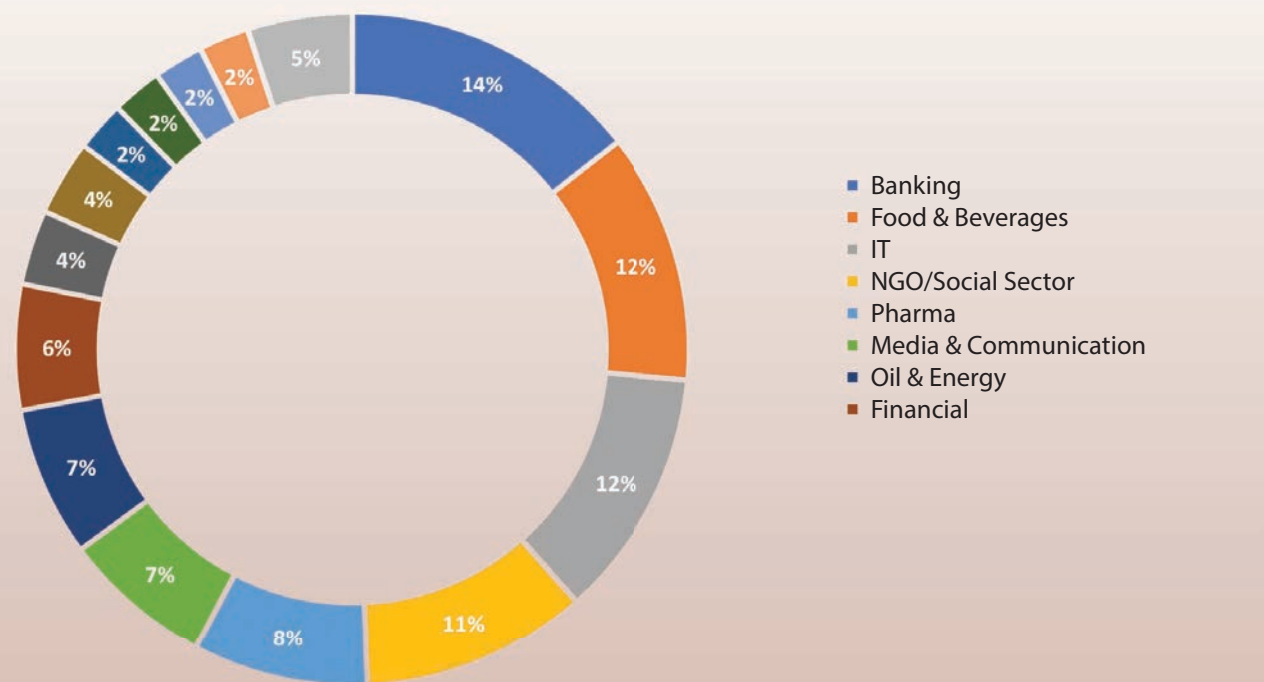
Career Fair 2018 was held on February 19, 2018 by the IBA Alumni and Placement Society, in collaboration with CDC, with Martin Dow as the title sponsor, Habib Bank Limited as the Platinum Partner, and Express Media Group as the exclusive Media Partner. Bogo and Pepsi supported

the event as Bronze and Beverage Partners respectively.

More than 80 companies and organizations from various sectors such as Media and Communication, Banking and Finance, Social, Education, Retail, Food & Beverages, and IT participated at the IBA Career Fair 2018, making it the largest career fair in the Institute's history.



### Industry Representation at IBA Career Fair 2018



Well-known organizations such as Unilever, Mondelez, TPL Holdings, Daraz, Gul Ahmed Textiles Mills, JS Bank, Citibank, Bank Alfalah, OBS Pharma, Novartis, EBM, Standard Chartered bank, Novartis and Hilal Foods were a part of the fair. Around 4000 students, graduates, and alumni attended the event.

#### Responsible Citizen Initiative (RCI) / Social Internships

The Responsible Citizen Initiative (RCI) commonly known as the Social Internship is a mandatory academic requirement for each undergraduate student at IBA. The aim is to provide them practical hands-on experience in community service. This exposure helps them in developing a sense of deep responsibility & commitment, and serves the purpose of creating awareness about the conditions/needs of the various segments of our society/community in which they spend their entire adult life. A total of 415 students participated in such social internships in the year 2017-18.

### Corporate Internships

Corporate Internships are another important academic requirement for all the undergraduate students. These internships provide valuable opportunities for students to explore career-related interests and develop their skills. CDC offers facilitation to employers in selecting potential students as interns for their companies. On-campus interviews and screening opportunities are provided to employers for both functional and project-based internships. At the end of each internship, students provide systematic feedback to CDC on their experience. 495 students completed corporate internship assignments during 2017-18.

### Experiential Learning Program (ELP)

The Experiential Learning Program (ELP) is an integral part of the BBA program. A group of 4-5 final semester students undertake a management consulting assignment in real-life business environment related to managerial and organizational problems that need solutions. Over two hundred students took part in the ELP with more than thirty companies during the Spring 2018 semester (i.e. January to June 2018). Some key statistics follow.

Table 45. ELP Details

Number of Students Participating in ELP	208	275	300	294
Number of Projects Undertaken	41	52	65	64
Number of Partnering Companies/NGOs	32	39	52	46

### Employment outcomes for Class of 2018

Each year, the outgoing senior class is surveyed to gather information about their plans and employment experience within six months of graduation. Here are summary statistics for the Class of 2018.

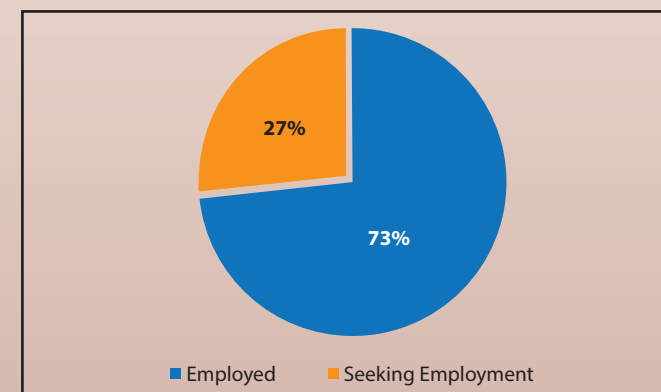


Figure 2. BBA - Class of 2018 outcomes

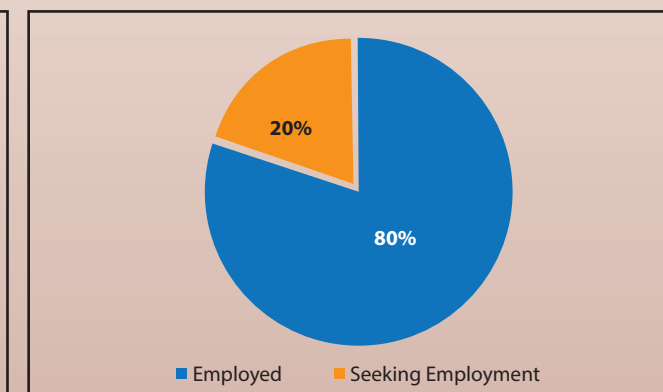


Figure 3. BS (CS) - Class of 2018 outcomes

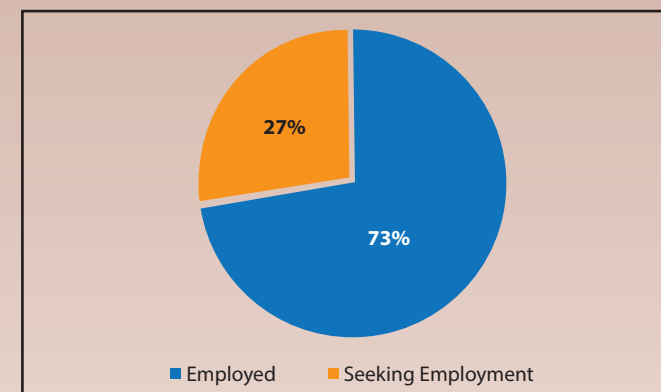


Figure 4. BS (A&F) - Class of 2018 outcomes

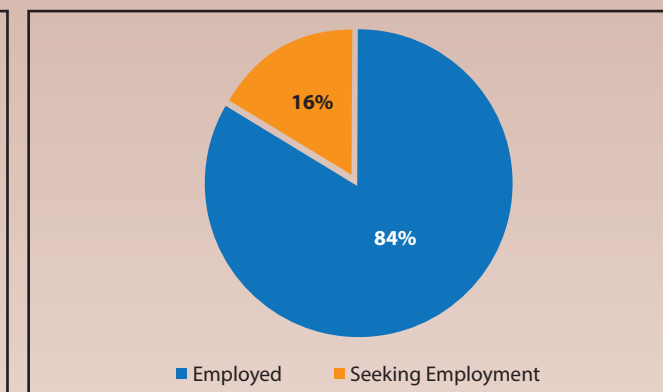


Figure 5. BS (SS&LA) - Class of 2018 outcomes

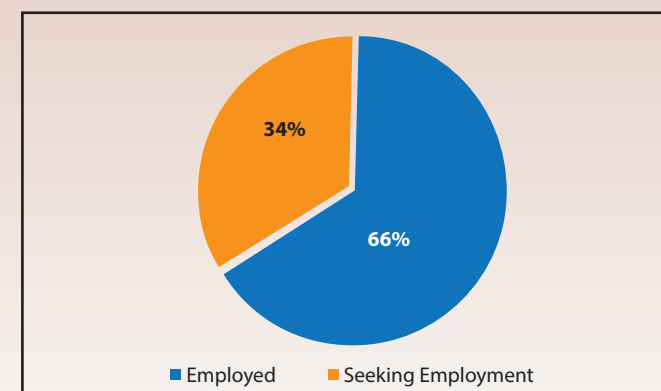


Figure 6. BS(EM) - Class of 2018 outcomes

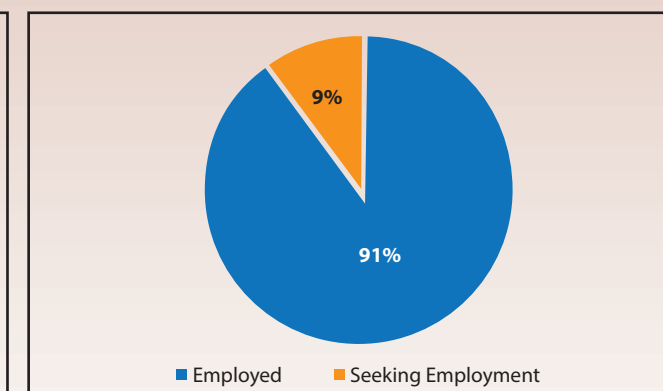


Figure 7. MBA - Class of 2018 outcomes

**Table 46. Trends in Employment and Compensation**

Program	Status	2018	2017	2016	2015	2014
BBA	Number Employed	111	164	207	217	187
	Proportion Employed	(73%)	(78%)	(83%)	(85%)	(84%)
	Average Salary Offer	65,000	62,140	57,000	59,300	53,000
BS (CS)	Number Employed	74	52	57	48	21
	Proportion Employed	(80%)	(80%)	(89%)	(94%)	(78%)
	Average Salary Offer	60,000	51,519	52,000	49,700	45,100
BS (A&F)	Number Employed	90	115	25		
	Proportion Employed	(73%)	(68%)	(93%)		
	Average Salary Offer	57,000	58,547	46,900		
BS (E&M)	Number Employed	39	38	49		
	Proportion Employed	(66%)	(76%)	(83%)		
	Average Salary Offer	57,000	51,434	55,200		
BS (SS&LA)	Number Employed	51	16			
	Proportion Employed	(84%)	(73%)			
	Average Salary Offer	49,000	49,563			
MBA	Number Employed	49	31	67	60	42
	Proportion Employed	(91%)	(70%)	(85%)	(76%)	(75%)
	Average Salary Offer	88,000	82,064	88,000	78,200	69,000
MS (CS)	Number Employed	16	09	08		
	Proportion Employed	(100%)	(100%)	(89%)		
	Average Salary Offer	93,500	64,377	61,000		

Note: The above stats are taken from our Employment Survey conducted in October/November each year



# Alumni Affairs



## Alumni Affairs

### Corporate Engagement Event in Dubai

March 07, 2018: In collaboration with the UAE Alumni Chapter and the Pakistani Executives Organization for Promotion of Leadership & Entrepreneurship, we organized a corporate engagement event at the Conrad Hotel in Dubai. The star-studded event attracted corporate heads from both U.A.E. and Pakistan.

His Highness Sheikh Nahyan bin Mubarak Al Nahyan, the Honorable Minister for Tolerance, UAE, graced the occasion as the chief guest. H.E. the Governor of Sindh, Mr. Muhammad Zubair, H.E. Mr. Shaukat Aziz, the former Prime Minister of Pakistan, the Dean and Director of the IBA Karachi, Dr. Farrukh Iqbal, the Alumni Representative on the IBA Board of Governors, Mr. Shahid Shafiq, Members of the IBA Board of Governors, Dr. A.Q. Mughal and Mr. Mazhar Ali Nasir, the former Dean and Director, Dr. Ishrat Husain, Members of the Pakistan Association of Dubai, the Pakistan Business Council, the Pakistan Professionals Wing, a large number of the IBA Alumni, and renowned UAE-based recruiting firms also attended the event. Generous donors and friends of the IBA travelled from Pakistan to be a part of this endeavor. To add to the excitement of the event, the Karachi Kings Team mingled with the audience and graciously got their photos taken.

### Alumni Reunion 2018

April 24, 2018: The theme of this year's Alumni Reunion was "Celebrating Excellence" and the event honored alumni who hold prominent corporate and other positions in Pakistan and abroad. Awards were given to 20 prominent alumni including Mr. Zahid Bashir, Chairman, Patients' Aid Foundation and a recent Sitara-e-Imtiaz award winner and Mr. Salman Alvi, an acclaimed singer and holder of a Pride of Performance award. During the event, a ceremonial cheque of Rs. 2 million was handed to the Dean IBA by a representative of the Class of 1997 that has set up the Syed Ahmed Scholarship Fund in memory of a departed classmate.

### Other Activities

1. May 13, 2017: For the first time ever, IBA, Karachi held an Alumni Reunion outside Karachi. The event was organized at the Pearl Continental Hotel in Lahore in collaboration with the IBA Marketing Club and Alumni Department.
2. September 22, 2017: An Alumni reunion was arranged at the Aiwan-e-Sadr in Islamabad, in collaboration with the IBA Alumni Society and the IBA Alumni Chapter of Islamabad.
3. October 21, 2017: IBA Alumni Get Together in Chicago, USA. Members of the IBA USA Chapter in the West got together with faculty members from IBA.
4. November 7, 2017: IBA Alumni Chapter UAE Elected Office Bearers. The new office bearers for the UAE Chapter are Danish Kazi, Alumnus 2001, as President, Waleed Hasan, Alumnus 1998, as Vice President, Fahad Ali, Alumnus 2003 as General Secretary & Ahmer Noor, Alumnus 2001, as Treasurer.
5. November 30, 2017: IBA Alumni and Placement Society hosted a dinner for the graduating class of 2017 at IBA Boys Hostel.
6. December 09 - 11, 2017: The IBA Alumni Chapter in Canada conducted the first ever online election for Board of Directors.
7. December 24, 2017: The IBA Class of 1997 celebrated its 20-year reunion at the Main Campus. The Executive Director spoke to the class at a dinner gathering.

8. February 20, 2018: IBA Alumni USA (Northeast Chapter) organized a dinner with Dr. Farrukh Iqbal, Executive Director, during a private visit to the US.
9. May 14-18, 2018: Almost 60 IBA alumni participated in the MBA Admissions Interview Panel, Fall 2018.
10. May 15, 2018: IBA Alumni Lahore Chapter Elected Office Bearers. The office bearers for the Lahore Chapter are Muhammad Murtaza Raza, Class of 1991, as President, Farrukh Jehangir Karamat, Class of 1988, as Vice President, Naveed Mushtaq, Class of 2003, as General Secretary & Fahad Ashraf Bhatti, Class of 2005, as Treasurer.





# Financial Performance



## Financial Performance

The financial health of IBA is robust. Almost 90% of our operational expenses are covered from own-generated resources and reliance on government grants has diminished considerably. This positive outcome has been due to several factors. Enrolments and tuition fees have risen steadily. Funds were also raised from donors for our financial assistance program and the faculty development program. An Endowment Fund has been created in the last few years whose interest income stream makes a modest contribution to overall revenues. Finally, our professional development centres, including the Centre for Executive Education, have also been making modest contributions to revenues.

Our accounts are audited regularly by an internal auditor, a government audit department and an external auditing firm. The internal auditor reports directly to the Audit and Finance Committee (A&FC) of the Board. The A&FC and the Board of Governors review the quarterly management accounts on a regular basis. These oversight practices ensure good financial controls and transparency.

Our financial strategy for the future will build on elements that have proved successful in recent years. First, we will continue to seek additional revenues from our most important stream, namely, enrolments and tuition fees. In recent years, revenues from students have grown at about 10% per annum. This is our target growth rate for the next five years as well.

With regard to enrolments, however, we will make adjustments as needed keeping in mind the classroom space and faculty requirements associated with a rising number of students. Second, we will continue to build the capacity of our professional development centers in order to ensure a rising volume of revenue from them. We have adequate classroom capacity to absorb a greater number of enrolments in our short-term certificate courses.

There are three areas in which our strategy is changing. First, we have initiated a new fundraising campaign. Our previous campaign had focused on raising large amounts from a few major donors to finance new buildings. Our new campaign focuses on raising modest amounts from a much larger group of potential donors (including alumni) to support financial assistance for students as well as to keep building our Endowment Fund. Second, we expect higher earnings from invested funds on account of a rising trend in interest rates. Third, we will pay greater attention

to curtailing electricity costs, the most significant expenditure item after employee salaries and financial assistance. In particular, we have plans to source about one fourth of our electricity needs from solar panels. At current costs, our solar panel project should pay for itself in electricity bill savings within four years.



**Table 47. Revenues and Expenditures 2013-18**

(Rs. In '000)

Revenues	FY 2017-18		FY 2016-17		FY 2015-16		FY 2014-15		FY 2013-14		FY 2012-13	
Revenue from Students	1,441,493	54%	1,207,507	53%	1,066,610	51%	875,813	55%	694,742	56%	522,954	53%
Revenue from Professional Development Centers	314,488	12%	249,859	11%	217,408	10%	120,936	8%	53,325	4%	53,658	5%
Recurring Grants from Government	370,943	14%	333,806	15%	328,934	16%	200,294	13%	152,743	12%	127,758	13%
Other Internally Generated Revenue	519,204	20%	508,810	22%	462,590	22%	386,595	24%	347,847	28%	280,528	28%
<b>Total Revenues</b>	<b>2,646,128</b>	<b>100%</b>	<b>2,299,982</b>	<b>100%</b>	<b>2,075,542</b>	<b>100%</b>	<b>1,583,638</b>	<b>100%</b>	<b>1,248,657</b>	<b>100%</b>	<b>984,898</b>	<b>100%</b>

Expenditures	FY 2017-18		FY 2016-17		FY 2015-16		FY 2014-15		FY 2013-14		FY 2012-13	
Employment Cost	925,190	40%	808,208	37%	734,664	38%	640,648	41%	538,082	39%	460,062	40%
Non-Employment Cost	1,137,021	49%	1,125,617	52%	1,040,926	53%	842,062	54%	766,996	56%	627,264	54%
Expenses on Professional Development Centers	264,898	11%	232,589	11%	179,646	9%	83,843	5%	58,549	4%	64,762	6%
<b>Total Expenses</b>	<b>2,327,109</b>	<b>100%</b>	<b>2,166,414</b>	<b>100%</b>	<b>1,955,236</b>	<b>100%</b>	<b>1,566,553</b>	<b>100%</b>	<b>1,363,627</b>	<b>100%</b>	<b>1,152,088</b>	<b>100%</b>

**Trend in Revenue and Expenditure**

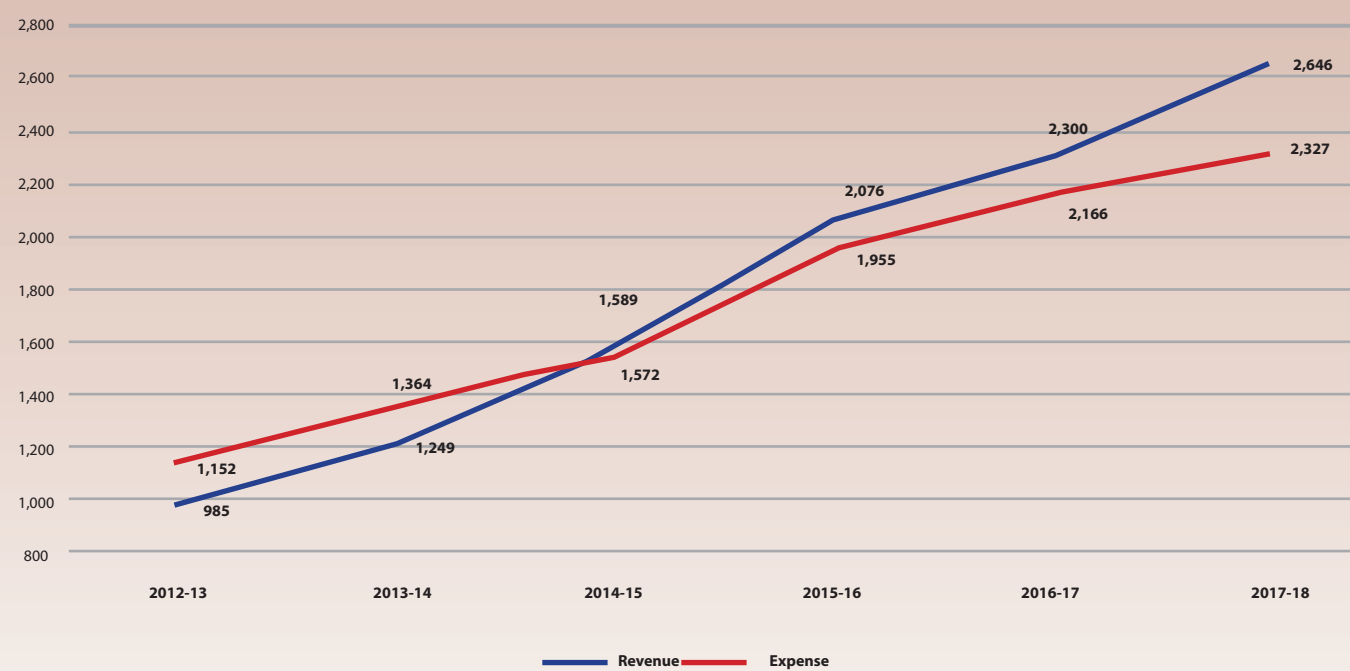


Figure 8. Trend in Revenue and Expenditure

**Engagements of the Executive Director**

The following is a list of the speaking engagements of the Executive Director during FY2017-18. Written presentations are available at his website: <http://farrukhiqbal.iba.edu.pk/>

**Table 48. Executive Director's Engagements**

Date	Engagement
May 8, 2018	"Pakistan's Growth Potential: What Should Foreign Investors Worry About?" Speech to Pakistan-Switzerland Business Council
April 10, 2018	"Fostering an Entrepreneurial Ecosystem in Pakistan," Speech at CFO Conference of the Institute of Chartered Accountants, Pakistan
February 10, 2018	"Engineers of Jihad?" Remarks at Panel on Universities as Nurseries of Terrorism? Karachi Literature Festival
December 20, 2017	"The Private Sector Can Deliver the Sustainable Development Goals for Education," Remarks at Seminar organized by Federation of Pakistan Chambers of Commerce and Industry
October 31, 2017	"Financial Inclusion and Development: Global Lessons for Pakistan," Address given at World Savings Day seminar organized by National Savings Centre
October 10, 2017	"Leadership in the Digital Age," Address to Senior Managers of Bank Alfalah
July 8, 2017	"The Political Economy of Foreign Aid: Pakistan and the IMF over the Past Three Decades," Lecture given at the Institute of Business Administration



# IBA Activities, Events and Visitors



## IBA Activities, Events and Visitors

### July 2017

- On 3rd July, the orientation ceremony for Technology Entrepreneurship Youth Camp'17 was held at IBA Aman CED.
- July 8: Dr Farrukh Iqbal spoke on the topic "Pakistan and IMF over the last Four Decades" in a lecture for the course entitled Issues in the Pakistan Economy(led by Ms Naheed Memon, Chairperson, Sindh Board of Investment).
- On 11th July, a delegation of the Fulbright Commission from USA, comprising Maureen Y. Mimnaugh, Deputy Cultural Attaché, US Embassy, Stephanie Reed, Program Officer, South & Central Asia Fulbright Program, and Daniel Lee, Assistant Cultural Affairs Officer, U.S Consulate General, Karachi, visited IBA Main Campus.
- A Sports Week was arranged for the Talent Hunt Programs, Batch 2017 from July 7th to 14th – 2017.
- On 18th July, IBA CEIF signed a Memorandum of Understanding with the Islamic University of Maldives.
- IBA Aman-CED in collaboration with U.S. Consulate General Karachi held a talk session on "Finance for Entrepreneurs" by Stanford PhD Dr. Andrew Scheuermann on 20th July.
- On 24th-28th July, IBA CEIF conducted the "Islamic Finance Young Leaders' Summer Camp".
- On 26th and 27th July, IBA CEIF conducted an Executive Learning Program titled "Shariah Compliant Financing Solutions for Businesses and Corporate".
- The Student Center & Sports Facilities Department organized the 3rd IBA Staff Cricket Tournament 2017-18 on 26th July, 2017.

### August 2017

- On 1st and 2nd August, IBA CEIF conducted an Executive Learning Program on "Treasury Management for Islamic Banks".
- Center for Executive Education (CEE), IBA, Karachi, hosted a short seminar with Mr. Sadeq Sayeed, Adjunct Faculty, IBA, Karachi and Chairman Metage Investments on August 22, 2017, at JS Auditorium.
- The closing ceremony of IESS 2017 took place on 25th August 2017 at main campus IBA, chaired by Dr. Farrukh Iqbal, Executive Director IBA.
- A certificate distribution ceremony, conducted by the TCF Ambassadors at IBA, was held on 25th August 2017.
- IBA Aman-CED joined hands with Mehran University of Engineering and Technology to work together and start an entrepreneurship certification program in Hyderabad. On Friday 25th August 2017, the MoU Signing ceremony was held at Main Campus IBA.
- On 2nd August Center for Executive Education, IBA, Karachi, hosted a two-hour long session for Women Chamber of Commerce and Industry in collaboration with Bank Alfalah Limited at BAFL Learning Center, Lahore.
- IBA celebrated Independence Day through a flag-raising and tree planting event at the Main Campus.
- Newly admitted students were welcomed at an orientation ceremony on 21st August 2017.

### September 2017:

- The IBA hosted an interactive lecture series with the DG Rangers on law and order situation.



Dr. Huma Baqai, Associate Professor IBA, moderated the event which revolved around the role and efforts of Rangers in the country on September 8, 2017.

- The IBA Student Center & Sports Facilities department launched the 4th IBA Olympic Games 2017 starting from 12th September 2017 to 23rd September 2017.
- On 11th September, IBA hosted the closing ceremony of 'Safe charity' in collaboration with Bargad organisation of youth development.
- On 18th September, IBA hosted a Jang Forum on 'Karachi's Population and Census Results'. Dr. Mehtab S Karim and Dr. Huma Baqai were the speakers.
- The IBA, Karachi held the alumni reunion at the Aiwan-e-Sadr in Islamabad on 22nd September. The event was held in collaboration with the IBA alumni society and the IBA alumni chapter of Islamabad, under the chairmanship of Mr. Raza Chinoy. His excellency, Mr. Mamnoon Hussain, the President of the Islamic Republic of Pakistan, graced the event as the chief guest along with H.E. Mr. Muhammad Zubair, the Governor of Sindh and the Patron of the IBA.
- On 22nd September, IBA AMAN CED and Tech Valley Abbottabad jointly organized an information and awareness session on Freelancing at G&T Auditorium, IBA Main Campus.
- IBA played a significant role in ITCN Asia 2017 held on 19th September as a Knowledge Partner. IBA Center of Information Communication Technology organized two conferences i.e. 'Challenges



of Digital Security for Media' and 'Role & Importance of ICT in HEIs'.

### October 2017:

• A tree plantation drive was carried out at IBA on 25th October to promote horticulture and create a sustainable campus with the joint efforts of the administrative team of IBA and "go green society".

• A session talk titled "Entrepreneurial Curriculum Development" was held on 5th October 2017 at IBA Aman Center for Entrepreneurial Development (CED) in Collaboration with US Consulate Karachi.

- IBA Students Council organized the 2017 Seminar on Imam Hussain Ibne Ali on 26th October 2017 at the G&T Auditorium, Main Campus.
- On 23rd October 2017, the IBA Entrepreneurship Society organized a talk on "Leadership and Effective Communication" by Mr Bob Ferguson at Gani&Tayub Auditorium.
- MBA Executive participants organized Youm-e-Imam Hussain on October 15, 2017 in the Event Hall Alumni Student Center, IBA Main Campus.
- On 13th October, thirty six Cadets of 1st and 2nd year from Cadet College Spinkai visited IBA along with their faculty members as requested by the Chief of Army Staff and Governor Khyber Pakhtoon-Khwa.
- On October 11, the Social Sciences and Liberal Arts Department, IBA hosted an insightful session on transgender awareness and media's role, organized by Dr. Sheba Saeed in collaboration with

Gender Interactive Alliance (GIA) for media students.

- On 7th October, IBA AMAN CED organized the graduation ceremony of different programs of CED at G & T Auditorium, IBA Main Campus, Karachi.
- On 5th October 2017, about 65 business studies students from The City School PAF Chapter visited IBA AMAN.
- On 4th October, Annual Umrah Draw 2017 was held at the Alumni Student Center, Main Campus. The event was well attended by the enthusiastic IBA family.

### November 2017:

- IBA conducted a professional training session on emergency response team (ERT) concepts, rescue & survival, first aid and fire emergency on 24th November.
- IBA Finance Club (IFC), as part of its ongoing distinguished speaker series, hosted its second information session for the academic year 2017 to 2018 on 23rd November 2017 in the Event Hall-Student Center, Main Campus.
- IBA's Department of Social Sciences and Liberal Arts (SSLA) was one of the organizers for the WOW festival held at the Alliance Francaise in Karachi on 2nd-3rd December.
- On 25th November, a workshop on "Powering tomorrow's innovation leaders with Simplicity Thinking" was conducted by Nausherwan Akram at IBA CED.
- Dr. Irum Saba, Program Director (MS Islamic Banking & Finance), participated in the Global Participation Finance Summit (GPAS) Istanbul held on 16th-17th November, organized under the auspice of the Presidency of the Republic of Turkey by MUSIAD - the businessmen association present at 181 locations across 68 countries.
- On 9th November, a team from Huawei, a leading global Information and Communications Technology (ICT) solutions provider visited the IBA to discuss the avenues of collaboration with the institution to create better opportunities for the students.
- Associate Professor Dr. Bordilovska Olena from Kyiv National Taras Shevchenko University, Ukraine visited IBA on Wednesday, November 8, 2017 to discuss perspective collaboration between the two institutions.
- IBA Finance Club held its launch in the G&T Auditorium of IBA Main Campus on November 6, 2017.
- On 4th November, students from the Hindu community organized a Diwali celebration with the support of IBA Boys Hostel Committee and its management.
- The launch of the IBA Marketing Club (IMC) was held on 2nd November. The event was attended by famous celebrities Mahira Khan and Haroon Shahid.

### December 2017:

- On 2nd December, 892 students were conferred degrees at the Convocation ceremony of IBA held at the Main Campus.
- The students of the Regulations and Financial Markets course, taught by Dr. Irum Saba, visited the Pakistan Security Printing Corporation for an educational trip.
- On December 16, 2017, the Center of Executive Education (CEE), IBA commemorated second annual convocation for its five batches of 2016 Post Graduate Diploma Programs in Supply Chain Management, Human Resource Management, and Healthcare Management.
- The 7th International Conference on Information and Communications Technologies (ICICT), was held successfully by IBA at its City Campus on 30th-31st December. The event was attended by over 300 participants, including delegates from around the world, policy makers, faculty members, researchers, industry leaders, and students. HEC and IEEE were the key partners for this conference.
- The Center for Excellence in Journalism at IBA and Center for Communication Programs Pakistan (CCPP) in partnership with Palladium Pakistan organized the Award for Excellence in Journalism "Lab Azad" on Wednesday, Dec 20, 2017.

- The Grand Finale of the first edition of Hult Prize at IBA (presented by Market Link Pvt. Ltd) was organized by the IBA Entrepreneurship Society on 12th December 2017 at IBA Main Campus.
- To acknowledge good journalism conducted in the field of humanitarian reporting, the Center for Excellence in Journalism at the IBA and the International Committee of the Red Cross organized the Humanitarian Reporting Award 2017 on December 15, 2017.

### January 2018:

- A distinguished lecture on Pakistan's Foreign Policy Issues was delivered by the Foreign Secretary of Pakistan, Ms. Tehmina Janjua at the JS Auditorium, IBA on 6th January.
- On 4th January, IBA and Solutions Inc. signed a Memorandum of Understanding (MOU) regarding the participation of IBA as Academic Strategic Partner for 6th Pakistan CIO Summit & Expo.
- On January 8th, the SSLA department's first lecture was delivered by Dr Aradhana Sharma visiting IBA from the Anthropology department at Wesleyan University, Connecticut, USA. Dr Sharma's talk was titled 'The Conundrum of Corruption: State, Culture & Law' and covered anti-corruption legal strategies and public discourse in contemporary India.
- A Workshop on Computer Algebra Systems was organized by IBA Mathematics and Astronomy Club on 13th & 14th of January 2018.
- The batch 7 of CIE went on an educational trip to Jamshoro on the 26th of January, 2018. The trip was mainly organized to provide young entrepreneurs a glimpse of the historical background and heritage of Sindh and to familiarize them with the conventional agricultural practices being carried out in Sindh.
- On January 29th, Dr Markus Daechsel a historian at the Royal Holloway, University of London, delivered a talk at the SSLA department on urban planning initiatives of the Ayub Khan military regime. The talk was titled "Islam and the Urban Plan: Development, Governance and National Identity in Ayub's Pakistan".

### February 2018:

- On 1st February 2018, Administration Department of IBA successfully conducted a Fire Safety Drill at IBA Main Campus as part of Emergency Response Efforts.
- On the 2nd and 3rd of February, 2018, the IBA Mathematics and Astronomy Club hosted the 3rd edition of its annual flagship event - Mathematika III.
- On 15th February, Ardeshir Cowasjee Center for Writing (ACCW) held its first study circle session on "What is Literature?" written by Terry Eagleton. The session was led by Muhammad Khurram, a senior consultant at ACCW.
- In order to develop a core team of lead auditors, Quality Enhancement Cell, IBA organized a four day "IRCA/LRQA Certified ISO 9001:2015 QMS Lead Auditor Course" from 26th February to 1st March, for its Head of functional departments and staff members.
- Pakistan State Oil Company Limited (PSO), the largest Oil Marketing Company of the country, and IBA, signed a Memorandum of Understanding (MoU) on 27th February to support higher education of students from underprivileged backgrounds. PSO CSR Trust has announced a grant of Rs. 3.3 million for PSO Scholarships for at least 10 IBA students.
- IBA signed a fee collection agreement on 22nd February with Meezan Bank, Pakistan's first and largest Islamic bank
- Martin Dow and Habib Bank Limited partnered with IBA, to present the IBA Career Fair as their title and platinum sponsors respectively on 19th February.

### March 2018:

- IBA in collaboration with Pakistan executive organization for promotion of leadership and entrepreneurship, organized their first ever corporate engagement event in Dubai on 7th March.



The minister for tolerance, UAE, his highness Sheikh Nahyan bin Mubarak Al Nahyan graced the occasion as the chief guest.

- On 10th March, CDC hosted an interactive session on 'how to prepare for assessment centers' at the IBA city campus, in order to prepare students for recruitment assessments centers – a modern and integral recruitment tool.
- In his lecture on 30th March on "governing the ungovernable", Former Dean & Director Dr. Ishrat Husain, and Professor Emeritus, IBA, examined the reasons behind the volatile and inequitable growth of Pakistan during the last twenty-five years and how institutional reforms can bring about democratic governance as captured in his recently published book.
- The IBA Strategy 2020 Conference, comprising of IBA's top leadership was organized by the HR department from 2nd-3rd March at Ramada Hotel.
- IBA conducted the Talent Hunt Program (Scholarship) assessment test for the Batch 2018 of IBA Ihsan Trust National Talent Hunt Program and IBA-CDP Sindh Talent Hunt Program with the support and help of CDP, GoS and Ihsan Trust- Meezan Bank.
- On March 19th, Professor Abdoumalik Simone, a renowned urban sociologist at the Max Planck Institute for the Study of Religious and Ethnic Diversity, Germany, delivered a lecture at the SSLA



department,  
t i t l e d  
" E x t e n s i v e ,  
Intensive, Extended:

The Polyrhythms of  
Urbanization". Dr Simone  
engaged with cutting-edge  
ideas on theorizing the urban in  
the Global South.

- The IEEE IBA Student Chapter along with IEEE UoK Student Branch organized Process Hackathon 2018 at IBA Man Campus from 27th to 29th March.

• On 29th March, Mr. Fahad Ashraf, General Manager Health Business and Chief Executive at Reckitt Benckiser (RB) and also an IBA Alumnus, visited the Strategic Marketing class and delivered a guest speaker session on "purpose-driven business".

- From 30th March to 1st April, IBA Probattle'18, organized by IBA Computer Science Society (CSS), was held at IBA, main campus.
- Mr. Humza Mehfooz Trade and Visibility Manager at Unilever Pakistan conducted a guest speaker session for MBA students at IBA on 30th March.
- Mr. Imran Batada - Director ICT & CICT, IBA was awarded the Living Legend Excellence Award for his valuable contribution in the field of IT at the Ideal Excellence Awards in IT - 2018 on March 14, 2018 at MovenPick Hotel Karachi.
- World Islamic Finance Forum (WIFF) 2018 was held at the Movenpick Hotel, Karachi on March 19 and 20, 2018. H.E. Shaikh Ebrahim Bin Khalifa Al Khalifa, Chairman AAOIFI Board of Trustees, graced the event as the Chief Guest at WIFF 2018. WIFF was organized by Center for Excellence in

Islamic Finance at IBA in collaboration with LUMS and INCEIF.

- IBA CEIF successfully organized the "World Islamic Finance Forum (WIFF) 2018" on 19th-20th March, 2018.

### April 2018:

- MBA Executive Program conducted its orientation session at AMAN CED, IBA. Executive Director, Dr. Farrukh Iqbal, General Manager - Administration, Mr. Aamer Shabbir, and Program Director, Mr. Saleem Umer welcomed a batch of 30 participants.
- On 3rd April, Governor Sindh, Mr. Muhammad Zubair inaugurated the 6th Pakistan CIO Summit & 4th IT Showcase Pakistan 2018 with Dr. Farrukh Iqbal, Executive Director, IBA, Mr. Imran Batada, Director ICT & CICT, IBA. Other dignitaries from the ICT sector attended the event.
- On 12th April, Mr. Shah Saad, Chief Human Resource Officer & Head Corporate Planning at HASCOL Petroleum Limited, addressed the MBA students' of Strategic Marketing course and informed them about the purpose, vision and working of HASCOL.
- IBA held its annual Alumni Reunion 2018 for all batches on 24th April. The theme of this year's reunion was "celebrating excellence" where the IBA honored its venerated alumni whose achievements, both within and outside the country have helped strengthen the IBA's resolve towards being the top institution of higher education in Pakistan.
- Sindh Research Incubation Center – executed by IBA, Karachi and funded by Information, Science & Technology Department – welcomed its first batch and gave seed capital for each startup in the ceremony on 30th April.
- A certificate distribution ceremony was held at IBA in which Director ICT & CICT, Mr. Imran Batada, distributed certificates to the top 3 students of all the 9 courses offered, along with the teachers and management of the IBA-BBSHRRDB Program.
- On April 17, Mr. Jami Moiz, Marketing Faculty, organized a guest speaker session for the students of 'Brand Management'. Mr. Salman Taufiq, Category Marketing Manager at Reckitt Benckiser, was the speaker of the event and was invited to discuss the evolution of the brand 'Veet'.
- IBA faculty member, Dr. Irum Saba received recognition as No. 33 in the top 50 Most Influential Women in Islamic Finance at WOMENi Awards Ceremony and Gala Dinner held on April 4, 2018 Hilton Hotel, Kuala Lumpur, Malaysia.

### May 2018:

- Career Development Center (CDC), in collaboration with the Fatima Fertilizer Company Limited (FFCL), executed the first ever career excursion to a corporate organization from 1st to 3rd May.
- A session was conducted on 'Islamic Derivatives' by Dr. Eskandar Mohammad Shah Rasid, Dean of the School for Graduate Studies INCEIF, for the MS IBF students on 5th May.
- Dr. Noman ul Haq, Professor, department of Social Sciences and Liberal Arts IBA, delivered a distinguished lecture on 'Iqbal as history, Iqbal as commodity' on 7th May.
- Dr. Aadil Nakhoda, Assistant Professor IBA, arranged a video conference in G & T Auditorium on 4th May, between UNCTAD – United Nations Conference for Trade and Development – and his students of International Trade and History of Economic Thought courses.
- The Center for Excellence in Journalism (CEJ) conducted a media skills development workshop on 8th May, for six corporate executives from Sanofi-Aventis pharmaceutical company.
- The CEJ conducted a panel discussion on 'Breaking the silence on sexual harassment' on 10th May. The session was moderated by Farieha Aziz, journalist and co-founder of Bolo Bhi.
- Quality Enhancement Cell at IBA conducted a program evaluation of MBA Executive and MS-IBF to determine the program compliance against the standards prescribed by the Quality Assurance Agency, HEC on 6th May. Assessment teams visited the Executive MBA and MS Islamic Banking & Finance programs to check compliance.



- To comply with the HEC requirements, QEC IBA conducted an external review meeting of the PhD Economics Program at IBA on 11th May.
- The AMAN Center for Entrepreneurial Development (AMAN-CED) in collaboration with KayDrive, organized Exon Innovation 1.0 Meetup named as "Innovation Day" at IBA on 4th May.
- Continuing its longstanding tradition, an Iftar dinner was held at the Alumni Student Center IBA, to commemorate the holy spirit of Ramazan on 25th May.
- Director Finance IBA, Mr. Moeid Sultan, and CEO 1Link, Mr. Najeeb Agrawala, signed an agreement at the 1Link Head Office.
- IBA signed an agreement with Meezan Bank for Cash Management Solution.
- IBA-CEIF organized a 3-day study trip to Malaysia from 4th to 6th May for its MS Islamic Banking & Finance (IBF) students. Today, Malaysia is accredited as the global leader in Islamic banking and finance, providing an avenue for the students to learn from their vast experience in the Islamic finance industry.
- A full day workshop on "values-based leadership" was conducted for THP - Batch 2018 on 29th May, for their IBA-Ihsan Trust National Talent Hunt and IBA-CDP Sindh Talent Hunt programs. The workshop was conducted by renowned training specialist, Mr. Hussain Haider, Advisor to Akhuwat, Lahore.
- The orientation ceremony of IBA Talent Hunt Program (THP) took place at the GaniTayub Auditorium, IBA main campus on May 30th 2018.
- CEE hosted the second iteration of the Women Directors' Training Program from May 7 to 10, 2018. CEE certified a total of seven women under this program.
- On 10th May, 2018, Executive Director, Dr. Farrukh Iqbal delivered his first lecture to MS Islamic Banking and Finance students on the topic of Financial Aid.
- IBA and Ihsan Trust signed an MoU on 9th May to foster the growth of the early-stage startups and business ventures nurtured under the platform of IBA AMAN Center for Entrepreneurial Development (CED).
- Dr. AadilNakhoda, Assistant Professor at IBA, arranged a video conference on 4th May 2018 in G & T Auditorium, Main Campus, between UNCTAD (United Nations Conference for Trade and Development) and his students taking International Trade and History of Economic Thought

### June 2018:

- On 4th June, Ms. Hira Siddiqui, Assistant Program Manager, CEJ-IBA and Mr. Shahzeb Ahmed, Lecturer CEJ, visited Radio Pakistan for the promotion of the Masters of Science in Journalism (MSJ) program offered at the CEJ.
- On 5th June, Mr. Kamal Siddiqi, Director CEJ, and his team visited Samaa TV's broadcast and digital newsrooms to speak about the CEJ's comprehensive MSJ program.
- IBA-CICT and Total Communications Pakistan, signed an MoU regarding IBA-CICT's participation as an academic strategic partner in InfoSec 2018 on 14th June.
- IBA, Karachi and Engro Energy Limited (EEL), signed an MoU to support higher education of students from the district of Tharparkar. Under the agreement, EEL will provide scholarships for up to 4 NTHP students. Mr. Shamsuddin A. Shaikh, CEO, Engro Energy along with Dr. Mohammad Nishat, Acting Executive Director, IBA, signed the MoU on 25th June.
- On 10th June, the MBA Executive faculty, participants and program office team, under the supervision of Mr. Yaseen Meenai, Lecturer Mathematics department conducted a Ramzan social drive for 60 contractual and low paid staff members.
- The Pakistan higher education week was held in France from June 18-24. Dr. Huma Baqai, Associate Dean, IBA, was invited to represent the institute and higher education system in Pakistan.
- IBA-CED held an orientation ceremony for its Summer Entrepreneurship Camp (SEC) on 25th June. Based on the STEM education concept, the SEC is a 3-week long program that provides



- collaborative and fun-filled activities for youngsters, while utilizing in-house resources.
- StackWeavers and Cambridge held their recruitment drives for the graduating batch of 2018. Both the companies carried out their assessments on-campus followed by their orientation.
- On 27th June, the IBA Administration Department, together with the Maintenance and Security Department, carried out a successful tree plantation drive to promote horticulture at IBA.

# ANNEXURES



## Annex A. New Faculty

### Full Time

A total of eleven full time faculty members were inducted during the year 2017-18. Three full time faculty members were inducted into the CEJ department, two in Social Sciences & Liberal Arts, Computer Science and Accounting & Law and one in Marketing and Economics.

Table 49. Details of Full Time Faculty Members.

**Table 49. New Faculty Members**

Name	Designation	Department	Date of Joining	Education Details
Hammad Sarfraz	Lecturer	Center for Excellence in Journalism (CEJ)	July 17, 2017	Masters of Science (Journalism), Northwestern University 2017
Muna Khan	Lecturer	Center for Excellence in Journalism (CEJ)	July 17, 2017	Masters of Science (Journalism), Northwestern University 2017
Shahzeb Ahmed Hashim	Lecturer	Center for Excellence in Journalism (CEJ)	July 17, 2017	Masters of Science (Journalism), Northwestern University 2017
Haniya Yameen	Lecturer	Social Sciences & Liberal Arts	August 1, 2017	Masters (Religious Studies), University of Chicago, USA - 2014
Dr. Moiz Hasan	Assistant Professor	Social Sciences & Liberal Arts	August 15, 2017	PhD (History and Philosophy of Science, Islamic Intellectual History), University of Notre Dame, USA – 2017
Dr. Imran N. Junejo	Associate Professor	Computer Science	August 15, 2017	PhD (Computer Science), School of Electrical Engineering and Computer Sciences, University of Central Florida, Orlando, FL, U.S.A. 2007
Dr. Jibrán Rashid	Assistant Professor	Computer Science	January 8, 2018	PhD (Computer Science), University of Calgary - 2012
Sumayyah Khurshid Khan	Lecturer	Marketing	August 23, 2017	MS (Marketing), The University of Texas at Dallas – 2017
Dr. Qaiser Munir	Associate Professor	Economics	September 13, 2017	PhD (Economics/Finance), University Malaysia Sabah (UMS), Kota Kinabalu, Sabah, Malaysia - 2007

Zahra Riaz Nakhoda	Lecturer	Accounting & Law	September 13, 2017	CA , Institute of Chartered Accountants of Pakistan - 2010
Annie Ahmad	Lecturer	Accounting & Law	January 12, 2018	Masters (Economics), University of Karachi - 2007



## Annex B. Faculty Publications

Following are the IBA Faculty Publications for the period January 1, 2017 – December 31, 2017.

### Impact Factor Journals

1. **Dr. Adnan Haider**, Asim Jahangir, "La-Familia: How Trust Towards Family Decreases Female Labor Force Participation", Journal of Labor Research, **Vol: 38, Issue: 1, Page(s):122-145, Published by: Springer**, Washington, United States, March 1, 2017.
2. Emrah Oney, Gizem Guven, **Dr. Wajid H. Rizvi**, "The Determinant of Electronic Payment Systems Usage: SEM Approach", Economic Research-Ekonomskalastraživanja, **Vol: 30, Issue:1, Page(s): 394-415, Published by: Taylor & Francis**, April 12, 2017.
3. Aijaz Ahmed Arian, Zahid Hussain, **Dr. Wajid H. Rizvi**, Muhammad Saleem Vighio, "An Analysis of the Influence of a Mobile Learning Application on the Learning Outcomes of Higher Education Students", Universal Access in the Information Society, **Vol: 16, Issue: 60, Page(s): 1-10, Published by: Springer**, July 10, 2017.
4. **Dr. Wali- Ullah**, "Term Structure Forecasting in Affine Framework with Time-Varying Volatility", Statistical Methods & Applications, **Vol: 26, Issue: 3, Page(s): 453-483, Published by: Springer**, Italy, August 1, 2017.
5. **Dr. Heman Das Lohano**, "Weather Variability, Agricultural Revenues and Internal Migration: Evidence from Pakistan", Climate and Development, **Published by: Taylor and Francis**, England, September 22, 2017.
6. Kamal Munir, **Dr. Muhammad Ayaz**, David L Levy, Hugh Willmott, "The Role of Intermediaries in Governance of Global Production Networks: Restructuring Work Relations in Pakistan's Apparel Industry", Human Relations, Published by: Sage Publishing, United Kingdom, October 6, 2017
7. Dr. Badaruddin A. Memon, Gul Hassan Bhutto, **Dr. Wajid H. Rizvi**, "Measurement of Air Contamination in Different Wards of Public Sector Hospital (Teaching/Civil) Sukkur", Pakistan Journal of Pharmaceutical Sciences, **Vol: 29, Issue: 6, Page(s): 2015-2021, Published by: Karachi University**, Karachi, Pakistan, November 1, 2017.
8. **Dr. Qaiser Munir**, Sook Ching Kok, Tamara Teplova, Tongxia Li, "Powerful CEOs, Debt Financing, and Leasing in Chinese SMEs: Evidence from Threshold Model", The North-American Journal of Economics and Finance, **Vol: 42, Issue: November, Page(s): 487-503, Published by: Elsevier**, November 1, 2017.
9. **Dr. Aadil Nakhoda**, "The Impact of Long-Term Secured Loans on Exports at the Firm-Level: The Case of a Developing Country", The Journal of International Trade & Economic Development: An International and Comparative Review, **Page(s): 1-20, Published by: Routledge Journals**, Taylor & Francis Ltd, November 23, 2017.
10. Josip Pecarc, M. Shoab Saleem, Irshaad Ahmed, **Dr. Naveed Ahmad**, "Weighted Integral Inequality for the Second Derivative of 4-Convex Functions", Journal of Mathematical Inequalities, **Vol: 11, Issue: 2, Page(s): 543-550, Published by: Ele-Math**, January 1, 2017.
11. Muhammad Ahsan Binyamin, Hasan Mahmood, **Dr. Junaid Alam Khan**, Rabia, Khawar Mehmood, "Characterization of Uni-Modal Parametric Plane Curve Singularities", Journal of Algebra and Its Applications, **Vol: 16, Issue: 2, Published by: World Scientific**, February 1, 2017.

12. **Dr. Tariq Mahmood**, Ghulam Mujtaba, Liyana Shuib, Nikkishah Zulfiqar Ali, Amir Bawa, Saima Karim, "Public Bus Commuter Assistance through the Named Entity Recognition of Twitter Feeds and Intelligent Route Finding", IET Intelligent Transport Systems, **Published by: The Institution of Engineering & Technology (IET)**, July 18, 2017.
13. **Shama Siddiqui, Dr. Sayeed Ghani**, Anwar Ahmed Khan, "ADP-MAC: An Adaptive and Dynamic Polling based MAC Protocol for Wireless Sensor Networks", IEEE Sensors Journal, **Vol:18, Issue: 2, Page(s): 860-874, Published by: IEEE**, November 9, 2017.
14. Naveed Ahmed, **Dr. Imran N. Junejo**, "RGB-D Foreground Extraction from a Moving Camera using Nonlinear Pixel Classification", Journal of Electronic Imaging, **Vol: 26, Issue: 6, Published by: SPIE**, United States, November 9, 2017.
15. Zarmeen Nasim, **Dr. Sajjad Haider**, "ABSA Toolkit: An Open-Source Tool for Aspect Based Sentiment Analysis", International Journal on Artificial Intelligence Tools, **Vol: 26, Issue: 6, Published by: World Scientific**, December 12, 2017.

### Journal - Other International

1. Jibrán Hafeez, **Dr. Rameez Khalid, Dr. Shahid R. Mir**, "SCOR Implementation in Oil & Gas Company from an Emerging Market", International Journal of Operations Research and Information Systems, **Vol: 8, Issue: 1, Page(s): 93-107, Published by: IGI-Global**, January 2, 2017.
2. Alex Burns, Muhammad Latif, **Dr. Rameez Khalid**, "Analyzing Velodrome Cycle Racing Using Witness Simulation", International Journal of Engineering Research and Allied Sciences, **Vol:2, Issue: 1, Page(s): 13-19, Published by: IJERAS**, January 23, 2017.
3. **Dr. Syed Noman Ul Haq**, "Narratives and Legacy: The Humanities Crisis in Pakistan", Comparative Studies of South Asia, Africa, and the Middle East, **Vol: 37, Issue: 1, Page(s): 162-170, Published by: Duke University Press**, May 1, 2017.
4. **Dr. Mahnaz Fatima**, "A Comparative Study of CSR in Pakistan", Asian Journal of Business Ethics, **Vol: 6, Issue: 1, Page(s): 81-129, Published by: Springer Netherlands**, Netherlands, June 1, 2017.
5. Salman Bashir Memon, **Dr. Wajid H. Rizvi**, Sumaiya Syed, "Operationalization of Knowledge Management in Knowledge-Intensive Pakistani Banks: A Qualitative Case Study", Knowledge and Performance Management, **Vol: 1, Issue: 1, Page(s): 36-45, Published by: Kozmenko Science Publication**, Poland, July 12, 2017.
6. Nur Surayya Saudi, **Dr. Qaiser Munir**, Muaz Mahmud, Ahmad Shakir Saudi, "CO<sub>2</sub>-GDP NEXUS: Case for ASEAN 5", International Journal of Advanced and Applied Sciences, **Vol:42, Issue: 12, Page(s): 199-205, Published by: Institute of Advanced Science Extension**, Taiwan, October 6, 2017.
7. Shaista Alam, **Dr. Qazi Masood Ahmed**, Muhammad Shahbaz, "Exchange Rate Volatility and Pakistan's Export to Major Markets: A Sectoral Analysis", Global Business Review, **Vol:18, Issue: 6, Page(s): 1507-1519, Published by: SAGE publication**, New Delhi, India, December 1, 2017.
8. **Anwar Ahmed Khan, Dr. Sayeed Ghani**, Shama Siddiqui, "A Study on Channel Sharing for Congestion Control in WSN MAC Protocols", International Journal of Wireless Networks and Broadband Technologies (IJWNBT) V, **Vol: 6, Issue: 1, Page(s): 19, Published by: IGI Global**, Korea, Republic of, June 1, 2017.



### Case- Journal

1. Arif Bal Rana, **Dr. Mohammad Kamran Mumtaz**, "Sales Force Incentives at Service Sales Corporation", Asian Journal of Management Cases, **Vol: 14, Issue: 2, Published by: Sage, September 15, 2017.**

### Case - Numbered

1. Ala Zia, **Dr. Amber Gul Rashid, Lalarukh Ejaz**, "Haseen Habib: 50 years in fire protection services", Emerald Emerging Markets Case Studies, **Vol: 7, Issue: 1, Page(s): 1-21, Published by: Emerald, April 20, 2017.**

2. **Dr. Amber Gul Rashid**, Obaid Usmani, **Lalarukh Ejaz**, Hasan Faraz, "Meezan Bank: Category Leader in Islamic Banking", Emerald Emerging Markets Case Studies, **Vol: 7, Issue:4, Page(s): 1-23, Published by: Emerald, September 22, 2017.**

3. **Dr. Najam Akber Anjum**, "Mr. Garments - After the Fire (Product number 9B17M180)", Ivy Publishing, **Published by: Ivey Cases, Canada, December 15, 2017.**

### Journal - National

1. **Dr. M. Shahid Qureshi**, Neha Ikhtlaq, "Abaa Case Study: The Journey of the Veiled Entrepreneur", IBT-Journal of Business Studies, **Vol: 13, Issue: 1, Page(s): 160-176, Published by: ILMA University formerly IBT, Karachi, Pakistan, January 5, 2017.**
2. **Dr. Nadya Qamar Chishty Mujahid**, "Some Inches of Ivory: The Influence of the British Tradition on the Novels of Bina Shah", The Journal of European Studies, **Vol: 33, Issue: 1, Page(s): 111-130, Karavhi, Pakistan, January 31, 2017.**
3. Shaista Alam, **Dr. Qazi Masood Ahmed**, Muhammad Shahbaz, "the Effect of Exchange Rate Volatility on Pakistan's Bilateral Exports to Major Recipients", Global Business Review, **Vol:19, Issue: 2, Page(s): 328-341, Published by: SAGE publication, India, May 21, 2017.**
4. **Dr. Aadil Nakhoda**, Farooq Pasha, "The Impact of Manufacturing Activities in the Trading Partner on Imports into Pakistan", IBA Business Review, **Vol: 12, Issue: 1, Page(s):20-49, Published by: Institute of Business Administration Karachi, Karachi, Pakistan, June 1, 2017.**
5. **Mohammad Sohaib Saleem**, "Sampling of Imported Refined Oil: A Need to Clarify the Legal Framework for Oil Marketing Companies", IBA Business Review, **Vol: 12, Issue: 1, Page(s):59-70, Published by: IBA, Karachi, Pakistan, June 1, 2017.**
6. Ahmed Raza ul Mutafa, **Dr. Mohammad Nishat**, "Role of Social Protection in Poverty Reduction in Pakistan: A Quantitative Approach", Pakistan Journal of Applied Economics, **Vol: 27, Issue: 1, Page(s): 67-88, Published by: AERC, Karachi, Pakistan, June 5, 2017.**
7. Mohsin Sadaqat, **Dr. Hilal Anwar Butt**, "Does Volatility Scaling Improve the Performance of Momentum Strategies in Pakistan Stock Exchange?", IBA Business Review, **Vol: 12, Issue:1, Page(s): 1-19, Published by: Institute of Business Administration, KARACHI, Pakistan, June 30, 2017.**
8. **Dr. Irum Saba**, Hafiz Muhammad Waqas Ashraf Ashraf, Rehana Kouser, "Impact of Basel III Framework on Financial Distress: A Case Study of Pakistan", Journal of Accounting and Finance in Emerging Economies, **Vol: 3, Issue: 1, Published by: CSRC Publishing, June 30, 2017.**
9. **Dr. Sana Tauseef, Dr. Heman Das Lohano**, "Capital Structure and Profitability of Firms in Corporate Sector of Pakistan", IBA Business Review, **Vol: 12, Issue: 1, Page(s): 50-58, Published by: Institute of Business Administration, Karachi, Pakistan, July 1, 2017.**
10. **Dr. M. Shahid Qureshi**, Jan Kratzer, "Development of Entrepreneurial and Marketing Capabilities in Engineering & Technology Based Firms", Mehran University Research Journal of Engineering & Technology, **Vol: 36, Issue: 3, Published by: Mehran University, Jamshoro, Pakistan, July 1, 2017.**
11. Ahmad Mujtaba Khan, **Dr. Asma Hyder**, "The Statistical Value of Injury Risk in Pakistan's Construction and Manufacturing Sectors", The Lahore Journal of Economics, **Vol: 22, Issue:1, Page(s): 1-18, Published by: Lahore School of Economics, Lahore, Pakistan, July 3, 2017.**
12. **Dr. Wajid H. Rizvi**, Dr. Salman Bashir, **Dr. Huma Amir**, "Measuring the Knowledge Creation

Process in Pakistani Banks: Scale Development and Validation", IBA Business Review, **Vol:12, Issue: 2, Page(s): 1-22, Published by:** IBA, Karachi, Pakistan, July 20, 2017.

13. Mohsin Sadaqat, **Dr. Hilal Anwar Butt**, "Role of Liquidity in Explaining Anomalous Returns: Evidence from Emerging Market", Business and Economic Review, **Vol:9, Issue: 3, Page(s):1-35, Published by:** Institute of Management Sciences, Peshawar, Pakistan, September 30, 2017.
14. **Dr. Hilal Anwar Butt**, Ihsan Ullah Badshah, Muhammad Tahir Suleman, "Illusory Nature of Pricing of Illiquidity Effect: The Test Case of Australian Stock Market", Journal of Finance & Economics Research, **Vol: 2, Issue: 2, Page(s): 115-129, Published by:** Geist Science, KARACHI, Pakistan, October 29,2017.
15. **Dr. Huma Naz Siddiqui Baqai**, "Pakistan's Foreign Policy in Changing Regional and Global Dynamics", Pakistan Army Green Book 2017, **Page(s): 130-140, Published by:** PakistanArmy, General Headquarters, Islamabad, Pakistan, November 22,2017.
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## Books

1. **Dr. Syed Noman Ul Haq**, "Mushfiq Khwaja: Idara, Fard, Nabigha (Mushfiq Khwaja: Institution, Individual, Genius)", Anjuman Taraqqi-e Urdu, **Published by:** Anjuman Taraqqi-e Urdu, Karachi, Pakistan, March 3,2017.
2. Syed Aun R. Rizvi, **Dr. Irum Saba**, "Developments in Islamic Finance: Challenges and Initiatives", Series Title: Palgrave CIBFR Studies in Islamic Finance, **Page(s): 178, Published by:** Palgrave Macmillan, May 9, 2017.

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2. **Dr. Newal Osman**, "'Dancing with the Enemy: Sikander, Jinnah and the Vexed Concept of Pakistani in a Punjabi Unionist Context'", in 'Muslims against the Muslim League'. Qasmi, AliUsman and Robb, Megan (Eds.), **Published by:** Cambridge University Press, Cambridge, England, April 15,2017.
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## Business Review (Editor: Dr. Waliullah)

1. Vol: 12, Issue: 1, Published in June 2017.
2. Vol: 12, Issue: 2, Published in December 2017.



## Annex C. Boards and Committees

**Table 50. Members of IBA Board of Governors**

1	<b>Dr. Farrukh Iqbal</b> Executive Director, IBA	Chairman
2	<b>Mr. Justice Fahim Ahmed Siddiqui</b> Judge High Court of Sindh	Member
3	<b>Prof. Dr. M. Ajmal Khan</b> Vice Chancellor, University of Karachi	Member
4	<b>Prof. Dr. Fateh Muhammad Burfat</b> Vice Chancellor, University of Sindh	Member
5	<b>Mr. Muhammad Riazuddin</b> Secretary Universities and Boards Department, Government of Sindh	Member
6	<b>Dr. Tariq Banuri</b> Chairman HEC, Islamabad	Member
7	<b>Mr. Junaid Esmail Makda</b> President, Karachi Chamber of Commerce & Industry	Member
8	<b>Engineer Daroo Khan Achakzai</b> President Federation of Pakistan Chambers of Commerce & Industry, Karachi	Member
8	<b>Syed Mazhar Ali Nasir</b> Swat Ceramics (Pvt.) Limited	Nominee of FPCCI
9	<b>Mr. Shuaib Ahmed</b> Vice Chairman, Pakistan Gum and Chemicals Ltd.,	Member
10	<b>Ms. Shahnaz Wazir Ali</b> President, Shaheed Zulfikar Ali Bhutto Institute of Science and Technology (SZABIST) Karachi.	Member
11	<b>Ms. Naheed Shah Durrani</b> Managing Director, Sindh Education Foundation Government of Sindh, Karachi	Member
12	<b>Mr. Zahid Bashir</b> Chairman, The Premier Insurance Co. Pakistan Ltd., Karachi	Member
13	<b>Mr. Waqar Hassan Siddique</b> The Abraaj Group, Dubai, United Arab Emirates	Partner Member
14	<b>Mr. Shahid Shafiq</b> Director, Shahid Shafiq (Pvt.) Ltd.	Member

**Table 51. Members of the Academic Board**

1	<b>Dr. Farrukh Iqbal</b> Executive Director, IBA	Chairman
2	<b>Dr. Ishrat Husain</b> Professor Emeritus, IBA	Member
3	<b>Dr. Zeenat Ismail</b> Professor, IBA	Member
4	<b>Dr. Mohammad Nishat</b> Professor, IBA	Member
5	<b>Dr. Qazi Masood Ahmed</b> Professor, IBA	Member
6	<b>Dr. Nasir Touheed</b> Professor, IBA	Member
7	<b>Dr. Shakeel A. Khoja</b> Professor, IBA	Member
8	<b>Dr. Sajjad Haider</b> Professor, IBA	Member
9	<b>Dr. Qaiser Munir</b> Professor, IBA	Member
10	<b>Dr. Sayeed Ghani</b> Associate Professor & Associate Dean, IBA	Member
11	<b>Dr. Heman Das Lohano</b> Associate Professor, IBA	Member
12	<b>Dr. Wali Ullah</b> Associate Professor, IBA	Member
13	<b>Dr. Amber Gul Rashid</b> Assistant Professor & Director QEC, IBA	Member
14	<b>Mr. Veqar ul Islam</b> Director & CEO, Jaffer Business Systems	Member
15	<b>Mr. Asad Ali Shah</b> Senior Partner	
16.	<b>Deloitte Yousuf Adil</b> Chartered Accountants, Karachi	Member

**Table 52. Members of the Selection Board**

1	<b>Dr. Farrukh Iqbal</b> Executive Director, IBA	Chairman
2	<b>Mr. Shahid Shafiq</b> Director, Shahid Shafiq (Pvt.) Ltd.	Member
3	<b>Mr. Noor Muhammad Jadmani</b> Chairman, Sindh Public Service Commission Hyderabad.	Member
4	<b>Mr. Tariq Kirmani</b> Ex-MD, PIA	Member
5	<b>Mr. Zaffar A. Khan</b> Ex-Chairman & CEO, PIA, Karachi	Member
6	<b>Mr. Muhammad Riazuddin</b> Secretary Universities and Boards Department, Government of Sindh	Member
7	<b>Mr. Fazlullah Qureshi</b> Member- Board of Directors, National Rural Support Programme (NRSP) (Member)	Member
8	<b>Mr. Najmus Saquib Hameed</b> Chairman, The Layton Rahmatullah Benevolent Trust	Member

**Table 53. Members of the Audit & Finance Committee**

1	<b>Mr. Zahid Bashir</b> Chairman The Premier Insurance Co. Pakistan Ltd., Karachi	Chairman
2	<b>Dr. Farrukh Iqbal</b> Executive Director, IBA	Member
3	<b>Mr. Shahid Shafiq</b> Director, Shahid Shafiq (Pvt.) Ltd.	Member
4	<b>Syed Mazhar Ali Nasir</b> Nominee of FPCCI Swat Ceramics (Pvt.) Limited	Member

*These lists are as of February 4, 2019.*





## Annex D. Alliances and Partnerships

The IBA has active partnerships with the following:

1. Center for Communication Programs (Johns Hopkins)
2. IBC (King Saud University)
3. Sindh Judicial Academy
4. INCEIF, Malaysia
5. International Council for Islamic Finance Educators (ICIFE)
6. Islamic Research and Training Institute (IRTI)
7. SECP
8. Madinah Institute of Leadership and Entrepreneurship
9. Bank Alfalah
10. The Institute of Capital Markets
11. Project Management Institute, USA
12. National Institute of Banking & Finance (NIBAF)
13. State Bank of Pakistan (SBP)
14. Pakistan Institute of Corporate Governance (PICG)
15. Indian School of Business (ISB), Hyderabad
16. Imperial College of Science
17. I AM KARACHI
18. Institute of Management Technology, Ghaziabad, India
19. Sabanci University, Turkey
20. Massey University, New Zealand
21. University of Southampton, UK
22. Bilkent University, Turkey
23. Instituto Universatario De Lisboa, Lisbon Portugal
24. SILC Business School, Shanghai University, China
25. Kozminski University, Poland
26. Pakistan Institute of Development Economics (PIDE)
27. University of Regina, Canada
28. The Citizens Foundation (TCF)
29. CFA Institute
30. International University of Business and Agriculture, Dhaka, Bangladesh
31. ICAP
32. ACCA
33. Chartered Institute of Management Accountancy (CIMA)
34. Taras Shevchenko National University of Kyiv, Ukraine

## Annex E. Student Exchange Programs

Student Exchange programs provide students with exposure to different cultures and countries. Semester long and other visits by our students to foreign universities stimulates greater appreciation and understanding of different cultures and promotes mutual cooperation and respect. These programs not only broaden student perspectives but also make them more proficient in different languages.

**Table 54. Summer 2017**

Student Name	University Attended
Mohsin Nasir	University of Warwick, UK
Zarmeen Adnan Dawoodi	University of Warwick, UK
Zaineb Makati	Bath Spa University, UK
Mujtaba Ahmed Siddiqui Tsinghua University	The PBC School of Finance at Tsinghua University
Kiran Muhammad Idris Enterprise Summer School	NUS



**Table 55. Fall 2017**

Student Name	University Attended
Sajata Kumari	Stephen F. Austin State University Nacogdoches, Texas, USA
Amber Ayaz Pandhiani	University of Wisconsin- Green Bay, Wisconsin, USA
Simran Bhojwani	Augustana University Sioux Falls, South Dakota, USA
Hasan Hameed	LUMS, Lahore Pakistan
Hassan Khalid	Aix Marseille University, France
Sohaib Khalid	Aix Marseille University, France
Sohail Wahid Bux	University of Malaya, Malaysia

**Table 56. Spring 2018**

Student Name	University Attended
Ragni	Prairie View A&M University Prairie View, Texas, USA
Manisha Girdharilal	McNeese State University Lake Charles, Louisiana, USA
Daniya Ali	University of Evansville Evansville, Indiana, USA
Mahzaib Usman	University of St. Francis Joliet, Illinois, USA
Simran Harichand	Plattsburgh State University of New York, New York, USA
Faraz Ali	Kent State University Kent, Ohio, USA
Kiran Muhammad Idris	University of Missouri, Missouri, USA
Muhammad Ali	Bilkent University, Ankara Turkey
Khawaja Bilal Ahmed Wayne	Bilkent University, Ankara Turkey
Muhammad Ibrahim	SILC Business School Shanghai University, Shanghai, China
Kamran Ali	SILC Business School Shanghai University, Shanghai, China
Danyal Sajid	Sabancı University, Istanbul, Turkey
Syed Muhammad Ahmed	Global Next Leaders Forum 2018, Tokyo, Japan
Shafaq Pervez Nayani	Global Next Leaders Forum 2018, Tokyo, Japan

## Annex F. Dean's List

**Table 57. Fall 2017**

Name of Student	CGPA	%age
BBA – I		
ZOHAD AHMED	3.89	89.67
GHANA SHAH SULTANA BAIG	3.84	91.33
SANA WASIM ZARI	3.84	85.00
MOHAMMAD HASAN KHAN	3.78	85.67
NABEEHA JAMIL	3.78	83.50
FIZZA TARIQ	3.74	92.60
QUBA IRFAN	3.73	91.20
UMAR MAHMOOD SIDDIQUI	3.73	88.50
MARIUM KHAN	3.72	91.00
ABDULLAH TAHIR	3.72	83.17
MAHNOOR AQIB	3.67	89.80
FAWAD AHMED	3.67	89.67
MUHAMMAD MUSSA	3.67	88.83
MARIA RAZZAK	3.67	83.67
SYED MUSTAFA ABBAS JAFRI	3.67	82.83
KIRAN FATIMA JAFRI	3.67	82.50
FATIMA YOUSUF	3.61	89.67
BATOOL MEHDI	3.61	88.83
KAENAT SHIRAZ KHOJA	3.61	88.83
SYED ZAIN ABBAS RIZVI	3.61	88.67
TAZMEEN FATIMA MALIK	3.61	88.67
MUHAMMAD AHSAN NADEEM	3.61	88.33
FATIMA FAISAL	3.61	88.00
SYED MOHAMMAD ARIF RAZA	3.61	88.00
HAFIZ MUHAMMAD ALI NOOR	3.61	87.17
SABA JAVED	3.61	87.17
WAQAR KHOWAJA	3.61	87.17
ILMA MEHBOOB CHHAPRA	3.61	82.00
SANA SALEEM BANDUKDA	3.61	81.67
FAZEEL AYZ DAR	3.61	81.50

Name of Student	CGPA	%age
MOMINA KAZIM	3.60	87.80
RUTABA PERVEZ	3.56	88.67
RABEEA ZIA BEGG	3.56	87.00
ADEEN TARIQ	3.56	86.33
AIZAZ JALIL	3.56	86.17
HIRA FATIMA	3.56	81.33
MAHWISH HASHMI	3.56	80.33
MUHAMMAD SARIM	3.56	80.67
FAREESEH ASKARI	3.54	87.40
NAVEEN NAVEED	3.54	87.40
TAZMEEN FATIMA KHAN	3.53	87.80
YASHRA NAVEED	3.53	87.80
MENAHIL ALI	3.53	86.40
ALIZA RIZVI	3.50	86.50
NOUMAN ALI HASHMI	3.50	86.33
AISHA IMRAN	3.50	86.17
RAMSHA YAQOOB	3.50	85.67
HASEEB ILYAS	3.50	85.00
MUHAMMAD USMAN NADEEM	3.50	84.83
AISHA BADAR	3.50	81.00
SALEHA QURESHI	3.50	80.17
SAJWAR RASHEED CHANNA	3.50	80.00
SALAAR RIZWAN ALAM	3.50	79.67
MUHAMMAD KAMRAN ANWAR	3.50	79.33
<b>BBA – III</b>		
MARYAM AHMAD BALOCH	3.95	94.68
HABIBA KHALID	3.89	94.42
TAHIR YOUSUF CHAKERA	3.83	92.42
SHAHAN ZAFAR SYED	3.81	91.58
TEHREEM FATIMA	3.81	91.21
UMM-E-HANI HIRANI	3.79	90.95
HAFSA MEHMOOD	3.77	91.37
HIBA HASHIM	3.77	90.63
MUHAMMAD MUZAMMIL	3.75	91.24

Name of Student	CGPA	%age
<b>BBA – IV</b>		
FAIZAN ARAFAT	3.54	87.22
<b>BBA – V</b>		
MARIUM ZEHRA	3.97	95.26
JUNEBA AHMED	3.94	93.90
MARIUM OWAIS	3.93	93.68
MAIMOORA ALI BHUTTO	3.91	92.74
SIMRAN HARICHAND	3.85	92.74
RAMSHA AHMED	3.80	90.90
ABIHA MUJAHID	3.79	91.52
DANIYA ALI	3.79	91.06
SYEDA ARISHA AHMED	3.79	90.97
ABIHA ZEHRA RIZVI	3.75	90.61
MAHZAIB USMAN MEMON	3.75	90.06
MARIAM NADEEM	3.73	90.32
MARIUM IKHLAS	3.73	90.13
<b>BBA – VII</b>		
TOOBA WASEEM	3.93	94.60
MUJTABA AHMED SIDDIQUI	3.88	93.07
RAHEMA ASHRAF	3.81	91.95
SHARIQ JAWED	3.80	90.79
MUHAMMAD ANAS SIDDIQUI	3.78	90.42
MUSFIRAH ABDULLAH	3.75	89.93
HAMNA USMAN	3.71	89.86
HAFSA UMAIR	3.70	89.68
BASIM NAJEEB SIDDIQUI	3.71	88.88
MAHAM KHAN	3.69	88.71
<b>BS (E&amp;M) – I</b>		
AHMAD HAMZA	3.95	91.17
MICHELLE AZAM MAIRAJ	3.89	93.00
BASIM AIJAZ	3.83	91.33
MOHAMMAD FAHAD	3.83	91.00
AZWA AKBAR ALI VIRANE	3.83	89.00
SAUD SOHAIL MEGHANI	3.78	87.50

Name of Student	CGPA	%age
MUHAMMAD NAJEED	3.78	86.83
AMAN AHMED KHAN	3.72	90.67
AZIM - --	3.72	89.50
AIMEN IMRAN	3.61	88.17
MUHAMMAD KUMAIL	3.61	87.50
MUHAMMAD SAAD	3.61	84.00
BARIRA AKHTER	3.60	86.60
RAKSHANDA SALEEM PANJWANI	3.56	87.83
SAFIA RIAZ	3.56	87.67
WAJIHA INAM	3.56	86.50
ZAHIDA .	3.56	86.17
TAHREEM NAVEED	3.56	84.50
AREESHA SAJID	3.56	83.67
KUMAIL ASGHAR ALI	3.56	83.17
TAYAB ANWAR JAKA	3.53	86.60
SHIFA ZUBAIR	3.50	86.50
SUFIA MOHSIN	3.50	86.17
MUSTAFA SHAH	3.50	85.83
ZARA AHMED KIRMANI	3.50	85.83
MOHAMMAD SHAHZAIN FARID	3.50	83.67
FATIMA SAYYIDAH	3.50	82.17
MUHAMMAD MOHSIN QASMI	3.50	82.00
GUNES N/A	3.50	81.83
MUHAMMAD AHSAN IFTIKHAR	3.50	81.17
<b>BS (E&amp;M) – III</b>		
ARWA SOHAIL	3.91	92.72
SAHRA NIZAR PREMANI	3.85	91.17
AKASH CHHABRIA	3.83	92.39
<b>BS (E&amp;M) – V</b>		
MOHAMMAD ARSALAN FARID	3.77	89.42
AYESHA SALEEM	3.73	88.87
ZUBIA RASHID	3.72	88.71
<b>BS (E&amp;M) – VII</b>		
AYMAN SHAKEEL	3.95	94.14

Name of Student	CGPA	%age
MUZNA KAMRAN	3.92	93.29
AFZAL AMIR ALI FEERESTA	3.80	89.84
SHEIKH FARAZ AHMED	3.79	91.24
<b>BS (E&amp;M) – VIII</b>		
SHAHEER BIN ARIF	3.54	85.85
<b>BS (A&amp;F) – I</b>		
MARYAM DAWOOD	4.00	96.17
SIMRUN NOMAN KHAN	4.00	95.33
ASAD IMRAN KHAN	4.00	93.83
WARDA KHALID	3.95	95.17
RABEEA M. RIZWAN	3.89	93.67
MOHAMMAD FAAIZ IFTIKHAR	3.89	93.33
MOHAMMAD ANEEQ ZIA	3.89	93.00
RAMSHA WASEEM	3.84	92.33
WANIYA WAJEEH	3.84	91.67
USAMA BIN AMIR	3.84	91.50
DANIYAL KHATEEB	3.78	91.67
AMNA LODHI	3.78	91.17
AREESHA AHMED	3.78	90.83
HAMZA NADEEM	3.78	90.17
WASIF SAMAD SHAIKH	3.78	90.17
ABDULLAH RAFIQ	3.74	89.60
ROMESA RAZZAQ	3.74	89.60
GUL AINA SOHAIL	3.73	90.50
HASSAN HADI KHAN	3.73	89.80
JAISHA INTIKHAB KHAN	3.73	89.33
SYED FAHD SHAH	3.72	90.83
WARIS ALI	3.72	89.83
IMAAAN JARRAL	3.72	89.67
AJIA FARHAN	3.72	89.50
MAHNOOR BUTT	3.72	89.50
SANA AYUB	3.72	89.33
ZAINAB ASIF	3.72	89.17
UMME HANI	3.67	90.17

Name of Student	CGPA	%age
SYED MOHAMMAD SHAHZAIB ZAIDI	3.67	89.50
ANOOSHA MATEEN	3.67	89.33
WIJDAN E - ALI	3.67	89.00
SHAHEER A KHAN	3.67	88.83
MOHAMMAD BASIT ALI	3.67	88.67
HIRA SIDDIQUI	3.67	88.60
USHNA FARAZ	3.67	88.33
AMNA JADOON	3.67	88.17
MADIHA MUNAF CHAGANI	3.67	88.17
MASOOD ALI KHAN	3.61	89.50
MUHAMMAD MUNEEB ALAM	3.61	89.00
HAMZA HAQUE	3.61	88.83
IRMA RAHMAN	3.61	88.50
SAMRA FATIMA MEMON	3.61	88.17
MUHAMMAD HASHIM QAZI	3.61	88.00
RAMSHA SIDDIQUI	3.61	87.67
AREEBAH HASSAN	3.61	87.33
MUHAMMAD MOBEEN	3.61	87.17
HAMMAD HADI KHAN	3.60	88.40
SYED MAHAD ZAEEM	3.60	87.00
YUSRA FATIMA	3.60	86.40
MAHNOOR SHAH	3.56	87.83
WASAY MUMTAZ PERACHA	3.56	87.50
FALLAH TABREZ	3.56	87.17
UROOBA ALI SYED	3.56	86.67
SHOAIB KHALID	3.56	86.50
AQSA AFTAB ARIF	3.53	88.00
SHAHZAIB FARAZ	3.53	87.20
MUHAMMAD ANAS AHMED	3.53	86.40
MUHAMMAD KHIZER	3.53	86.40
MUHAMMAD UMAR SHEIKH	3.50	88.33
SEHR AMIN ABBASI	3.50	87.00
SAQIB ALI	3.50	86.83
SHAHZAD ALI NIZAMANI	3.50	85.50

Name of Student	CGPA	%age
<b>BS (A&amp;F) – III</b>		
HIRA SUMAN	3.98	96.78
NOOR HUDA SHAIKH	3.96	94.17
ABDUL QAYYUM	3.95	94.67
MUHAMMAD HYDER KAMRAN	3.93	95.00
RAAZIA AHTESHAM	3.93	94.67
FATIMA ABBAS DIWAN	3.93	93.50
UMMAMAH SHAH	3.91	94.00
NABA RAZA	3.91	93.06
RASHIDA SHOEB HUSSAIN	3.89	93.39
MAHNOOR MEHDI	3.88	91.82
<b>BS (A&amp;F) – V</b>		
KIRAN MUHAMMAD IDRIS	3.94	93.97
BUSHRA MANSOOR	3.93	94.20
FAHAD AZIZ MALIK	3.92	93.43
MOHAMMED ZOHAIR	3.91	93.47
ABDUL BASIT	3.89	92.60
MUZAMMIL ABBAS	3.88	93.17
<b>BS (A&amp;F) – VI</b>		
TOOBA JAFFAR	3.80	91.34
AHSAN BIN HABIB	3.78	90.58
UZAIR ZUBAIR	3.77	90.78
<b>BS (A&amp;F) – VII</b>		
MARYAM TARIQ	3.96	95.34
MUHAMMAD HASAN	3.90	94.03
ALVINA AHMED	3.88	93.53
MUHAMMAD HUZAIFA SHAHID	3.87	93.38
HIBA IFTIKHAR	3.87	93.05
RAMISH SHAHID	3.84	92.85
WAJIHA SHAH	3.92	94.39
<b>BS (SS&amp;LA) – I</b>		
RIJA FARHAN	3.92	90.50
IMAN ZAMIR	3.83	90.25
AMNA ILYAS	3.80	89.60

Name of Student	CGPA	%age
FAREEHA JAVAID	3.75	89.75
SANA BAIG	3.75	88.00
ANUSHAY HANIF	3.73	89.00
AREEBA WASIM KHAN	3.73	89.00
MAHAM TARIQ KHAN	3.67	88.20
KHADIJA SHAKEEL AHMED	3.67	87.75
AIESHA AJMAL QURESHI	3.58	85.25
RABBIA RIAZ	3.56	87.67
ANUSHEH ZUBAIR LAKHANI	3.53	85.80
FILZA AKHTAR	3.50	85.00
<b>BS (SS&amp;LA) – III</b>		
AMNA HANIF	3.82	91.06
ZAHA MURTAZA BHAGAT	3.80	90.50
<b>BS (SS&amp;LA) – V</b>		
SANIA SOHAIL	3.68	88.47
ROHEENA MADNI	3.62	87.77
MARYAM ALTAF	3.58	87.53
<b>BS (SS&amp;LA) – VI</b>		
ILSA ABDUL RAZZAK	3.94	93.61
ARMEEN UMER GODIL	3.71	88.81
<b>BS (SS&amp;LA) – VII</b>		
RAVIYA MYSOREWALA	3.75	90.24
UROOJ ZAEEM HANAFI	3.75	89.21
<b>BS (SS&amp;LA) – VI</b>		
SHABNOOR	3.81	91
AAISHA SALMAN	3.77	91.63
<b>BS (CS) – I</b>		
HALIMA	3.78	89.8
SYED HUZAIFA EJAZ	3.76	90.2
SHAHRYAR MEMON	3.75	90.4
WASIF RASHID	3.73	89.8
ZUBAIR IRFAN KHAN	3.71	89
HANNIYA MUHAMMAD MUNDH	3.69	89.6
HAMMAD AHMED	3.69	89.4

Name of Student	CGPA	%age
<b>BS (CS) – III</b>		
SYED MOHAMMAD SUALEH ALI	3.94	92.76
MUHAMMED MAAZ TARIQ	3.88	92.12
AMNA RASHID	3.86	91.35
UZAIR AHMED	3.84	90.82
HASSAN SAEED	3.81	90.94
<b>BS (CS) – V</b>		
SAAD MUGHAL	3.87	92.38
AZKA FAROOQUI	3.82	91.14
MUHAMMAD WASI NASEER	3.81	91.21
MUHAMMAD HAMZA	3.78	90.93
KANZA SHAHID	3.72	88.59
<b>BS (CS) – VI</b>		
ASAD RAZA	3.65	87.03
MUHAMMAD KHIZAR	3.64	87.8
JAWERIA NADEEM KHAN	3.57	86.83
<b>BS (CS) – VII</b>		
ZAHRA HUSSAINI	3.9	94
ABAQ ASIF	3.77	90.1
SHEHR BANU KARIM	3.72	89.66
ALI JAWWAD	3.7	89.02
HANZALLAH BIN ASHAAR	3.65	87.73
<b>BS (CS) – VIII</b>		
RIDA	3.88	92.11
YUSRA AZHAR	3.5	85.76
<b>MBA – I</b>		
AFSHAN AJAZ	3.83	90.71
SYED QAMBER ALI	3.82	91.86
MUHAMMAD UMAR	3.82	91.71
FARAH MUHAMMAD SIDDIQ	3.76	90.14
RUMSHA SIDDIQUI	3.73	87.57
SANA SALEEM	3.72	87.57
MARIAM TAJ	3.72	87.43
SALMAN SAJJAD	3.72	87.14

Name of Student	CGPA	%age
DANIA SHAIKH	3.71	87.86
YUSRA YOUSUF	3.67	87.57
AHMED SAEED KHAN	3.65	89.71
AISHA TARIQ	3.65	88.57
MAHA SHARIQ	3.63	86.71
MIRZA SHAHZAD BAIG	3.61	89.29
HAFSA SHAKOOR MEMON	3.61	88.57
SARA KHAN	3.61	88.43
FATIMA SIDDIQUI	3.59	86.43
ZAINAB ALI MEMON	3.59	86.14
NOOR UL AIN NASIM	3.59	85.86
SYEDA RABEEA MASOOD	3.59	85.57
SYED AUN RAZA	3.59	85.57
ZAINAB RAUF	3.59	85.14
SOFIA RIAZ	3.59	84.29
MUHAMMAD FAIZAN SIDDIQUI	3.57	88.43
RACHEL LOBO	3.57	87.57
WALEED MUHAMMAD	3.56	87.00
QAZI MOHTASHIM AHMED	3.56	86.86
MARIA BAKHTIAR	3.56	84.86
AYESHA HASAN	3.56	84.71
SYED SAAD ALI	3.54	87.43
FARRUKH NAEEM	3.54	87.14
HIBA SALEEM	3.54	85.71
MUHAMMAD ASAD ASLAM	3.54	85.71
RAHMA NIZAMI	3.54	83.14
HARIS RIAZ	3.52	87.00
AZEEMA BATOOL	3.50	86.29
OWAIS ATIQ	3.50	84.14
<b>MBA – II</b>		
ANUM SADIK	3.90	90.19
MASOOMA ZAIDI	3.70	89.73
UMAIR ASIF	3.68	86.74
JAVERIA RAHIM	3.66	85.38

Name of Student	CGPA	%
Amal Rauf	3.59	85.94
MOHSIN UL IBAD HAIDER	3.56	84.72
SUNDUS IFTIKHAR	3.56	85.06
MUHAMMAD DANISH ASHRAF	3.56	84.69
Alishba Rizvi	3.56	84.63
<b>MBA – III</b>		
SEHAR SALMAN ADIL	3.87	92.45
SEHRISH YUNUS	3.74	88.9

Name of Student	CGPA	%age	Admit Term
<b>MBAE</b>			
Karim AzizuddinJivani	3.78	90.00	FALL 2017
Waqas Ahmed	3.78	89.67	FALL 2017
Muhammad Danish Abubaker	3.67	90.33	FALL 2017
Muhammad Ibad Siddiqui	3.67	88.67	FALL 2017
Saad Muneer Admani	3.67	88.33	FALL 2017
Adnan Admed	3.67	88.33	FALL 2017
Muhammad SaubanShikoh	3.67	88.00	FALL 2017
Mohsin Rafi	3.67	87.67	FALL 2017
Syed Taha Owais	3.56	87.33	FALL 2017
Mubashir Ahmed Farooqui	3.56	87.00	FALL 2017
Ali Ahmed	3.56	86.67	FALL 2017
Muhammad Nabeel Khalid	3.55	87.00	FALL 2017
Shahzaib Khan	3.83	90.00	Summer 2017
Irfan Hussain	3.76	89.29	Summer 2017
Muhammad Taha	3.73	89.8	Summer 2017
Paras	3.73	89.17	Summer 2017
Hina Ahmed Siddique	3.72	87.83	Summer 2017
Muhammad Jawad Asghar Khan	3.61	86.83	Summer 2017
Nadeh Ali Mir	3.58	87.00	Summer 2017
Sumaira Rauf	3.50	84.67	Summer 2017
Zahid Asad	3.50	86.60	Summer 2017
Umar Shehryar Subzwari	3.78	91.22	Spring 2017
Hasnain Raza	3.73	89.38	Spring 2017

Name of Student	CGPA	%age	Admit Term
Ahmer Qureshi	3.61	88.00	Spring 2017
Mujtaba Hassan Raza	3.56	87.33	Spring 2017
Imad Uz Zaka Butt	3.54	84.93	Spring 2017
Mir Usman Kaiser	3.51	85.38	Spring 2017
Asim Dabeer	3.50	85.50	Spring 2017
Syed Sameer Furqan	3.65	87.18	Fall 2016
Murtaza Mansoor	3.70	88.35	Summer 2016
Noman Iqbal	3.60	86.73	Summer 2016
Syed Muhammad Obaid ur Rahman	3.67	88.13	Spring - 2016
Khurram FuadKhatlani	3.70	87.86	Fall - 2015

**Table 58. Spring 2018**

Name of Student	CGPA	%age
<b>BBA – II</b>		
ZOHAD AHMED	3.92	92.23
SANA WASIM ZARI	3.90	89.31
NABEEHA JAMIL	3.87	89.23
MOHAMMAD HASAN KHAN	3.85	90.00
KIRAN FATIMA JAFRI	3.85	89.62
FIZZA TARIQ	3.84	93.42
FATIMA YOUSUF	3.82	92.54
UMAR MAHMOOD SIDDIQUI	3.82	90.38
MAHNOOR AQIB	3.81	92.08
SYED ZAIN ABBAS RIZVI	3.80	91.31
FAWAD AHMED	3.80	91.00
GHANA SHAH SULTANA BAIG	3.80	89.85
MARIUM KHAN	3.77	91.31
BATOOL MEHDI	3.77	91.00
QUBA IRFAN	3.75	90.92
MUHAMMAD MUSSA	3.72	90.62
TAZMEEN FATIMA MALIK	3.72	90.46
FATIMA BINTE NOUSHAD	3.72	90.00
MARIA RAZZAK	3.72	87.38
SYED MUSTAFA ABBAS JAFRI	3.72	87.08

Name of Student	CGPA	%age
YASHRA NAVEED	3.70	90.00
FAREESEH ASKARI	3.70	89.83
FATIMA FAISAL	3.67	88.75
FAZEEL AYAZ DAR	3.67	85.50
KAENAT SHIRAZ KHOJA	3.64	89.69
AISHA IMRAN	3.64	89.00
SAFA SALIM MANIYA	3.64	88.92
RAMSHA YAQOOB	3.64	88.69
ALIZA RIZVI	3.64	88.54
ABDULLAH TAHIR	3.64	85.38
RUTABA PERVEZ	3.62	89.00
MARIA NADEEM	3.62	88.08
MUHAMMAD USMAN NADEEM	3.62	87.46
WAQAR KHOWAJA	3.62	87.31
HAFIZ MUHAMMAD ALI NOOR	3.62	87.23
AISHA BADAR	3.62	85.38
NAVEEN NAVEED	3.61	88.50
AIMAN NADEEM	3.61	88.08
MOMINA KAZIM	3.61	87.25
MUSHTAQUE AHMED SHAIKH	3.59	88.00
ANABIA ALEEM	3.59	87.92
RABEEA ZIA BEGG	3.59	87.38
ADEEN TARIQ	3.59	86.77
ILMA MEHBOOB CHHAPRA	3.59	84.85
HIRA FATIMA	3.59	84.46
MUHAMMAD SARIM	3.59	82.69
MANUM OONWALA	3.58	88.08
SALAAR RIZWAN ALAM	3.58	83.75
ZAINAB ASIF	3.57	87.62
MOHAMMAD SALMAN SHEIKH	3.57	85.31
SANA SALEEM BANDUKDA	3.57	84.46
FAISAL ALI	3.56	87.31
ZAMRAK KHAN	3.56	86.85
SAJWAR RASHEED CHANNA	3.56	83.92



Name of Student	CGPA	%age
SHANZEH WASIM SHAIKH	3.54	87.23
SALEHA QURESHI	3.54	84.00
FATIMA RAFIQUE	3.54	83.77
HUSSAIN AHMED ZAHID	3.54	81.62
SYED MOHAMMAD ARIF RAZA	3.51	86.62
RIDA ISHAQ SHAIKH	3.51	86.08
IBRAHIM HASAN SIDDIQUI	3.51	82.85
SABA JAVED	3.51	82.85
TAZMEEN FATIMA KHAN	3.50	86.58
MENAHIL ALI	3.50	86.17
ANOOSHA RAHIM AZIZ DOSSANI	3.50	82.50
<b>BBA – IV</b>		
MARYAM AHMAD BALOCH	3.92	93.72
HABIBA KHALID	3.91	93.92
TAHIR YOUSUF CHAKERA	3.83	92.24
HAFSA MEHMOOD	3.80	91.80
HIBA HASHIM	3.80	91.28
SHAHAN ZAFAR SYED	3.80	91.28
UMM-E-HANI HIRANI	3.77	90.36
TEHREEM FATIMA	3.76	90.56
TOOBA KHURRAM	3.76	90.36
<b>BBA – VI</b>		
MARIUM ZEHRA	3.96	95.16
JUNEBA AHMED	3.95	93.89
MARIUM OWAIS	3.93	93.68
MAIMOORA ALI BHUTTO	3.90	92.57
SYEDA ARISHA AHMED	3.79	90.95
ABIHA ZEHRA RIZVI	3.78	90.86
MARIAM NADEEM	3.77	90.68
ABIHA MUJAHID	3.76	90.73
RAMSHA AHMED	3.76	90.35
SALMAN NOOR	3.75	90.19
SYEDA HAFSA MARUF	3.75	89.57
SANA KHALIDI	3.71	89.23

Name of Student	CGPA	%age
UMEMA AZIZ	3.71	88.05
<b>BBA – VII</b>		
NABIL RAHMAN	3.76	90.29
<b>BBA – VII</b>		
TOOBA WASEEM	3.94	94.76
MUJTABA AHMED SIDDIQUI	3.88	93.02
RAHEMA ASHRAF	3.83	92.35
SHARIQ JAWED	3.81	91.14
TASMIA KHAN	3.80	90.74
MUHAMMAD ANAS SIDDIQUI	3.80	90.39
MUSFIRAH ABDULLAH	3.77	90.45
HAFSA UMAIR	3.74	90.33
MAHAM KHAN	3.74	89.55
BASIM NAJEEB SIDDIQUI	3.73	89.02
<b>BS (E&amp;M) – II</b>		
AZWA AKBAR ALI VIRANE	3.92	92.42
MUHAMMAD NAJEED	3.89	91.50
AHMAD HAMZA	3.86	89.42
MICHELLE AZAM MAIRAJ	3.86	91.92
BASIM AIJAZ	3.85	91.73
AMAN AHMED KHAN	3.75	89.00
MOHAMMAD FAHAD	3.75	89.75
SAUD SOHAIL MEGHANI	3.70	86.17
ZAHIDA .	3.67	88.58
RAKSHANDA SALEEM PANJWANI	3.64	88.17
SINDHYA MUZAFAR CHANDIO	3.64	89.33
TAHREEM NAVEED	3.61	85.92
SUFIA MOHSIN	3.56	86.42
AIMEN IMRAN	3.53	86.92
ATIQ ALI	3.53	86.75
NIMRA REHMAN	3.53	84.17
MUHAMMAD KUMAIL	3.52	86.82
MOHAMMAD SHAHZAIN FARID	3.50	84.67

Name of Student	CGPA	%age
<b>BS (E&amp;M) – IV</b>		
ARWA SOHAIL	3.90	92.25
SALWA NIAZ	3.83	91.50
AKASH CHHABRIA	3.82	91.42
<b>BS (E&amp;M) – VI</b>		
MOHAMMAD ARSALAN FARID	3.74	89.22
AYESHA SALEEM	3.71	88.14
ANIQA AKHTAR	3.69	88.25
<b>BS (E&amp;M) – VIII</b>		
AYMAN SHAKEEL	3.94	94.27
MUZNA KAMRAN	3.92	93.53
AFZAL AMIR ALI FEERESTA	3.79	89.98
SHEIKH FARAZ AHMED	3.78	90.98
<b>BS (A&amp;F) – I</b>		
MARYAM DAWOOD	3.97	96
ASAD IMRAN KHAN	3.95	93.17
WARDA KHALID	3.95	94.58
MOHAMMAD FAAIZ IFTIKHAR	3.89	93.58
RAMSHA WASEEM	3.89	91.33
SIMRUN NOMAN KHAN	3.89	93.25
AMNA LODHI	3.86	92.42
JAISHA INTIKHAB KHAN	3.86	91.07
MOHAMMAD ANEEQ ZIA	3.86	92.67
RABEEA M. RIZWAN	3.86	94.00
ABDULLAH RAFIQ	3.82	90.64
SHAHEER A KHAN	3.81	90.42
DANIYAL KHATEEB	3.78	91.33
GUL AINA SOHAIL	3.78	90.25
SYED FAHD SHAH	3.78	90.83
WASIF SAMAD SHAIKH	3.78	90.75
AREESHA AHMED	3.75	90.17
SAMRA FATIMA MEMON	3.75	90.08
ANOOSHA MATEEN	3.72	89.83
SYED MAHAD ZAEEM	3.72	89.00

Name of Student	CGPA	%age
USAMA BIN AMIR	3.72	90.00
WARIS ALI	3.72	88.50
DANIA FARHAN EDHI	3.71	89.13
HAMZA HAQUE	3.70	89.25
HAMZA NADEEM	3.70	89.17
HIRA SIDDIQUI	3.70	89.00
IMAAAN JARRAL	3.70	88.67
WANIYA WAJEEH	3.70	88.69
WIJDAN E - ALI	3.70	88.15
ZAINAB ASIF	3.70	88.75
IRMA RAHMAN	3.69	89.08
SANA AYUB	3.69	89.75
AJIA FARHAN	3.67	88.83
MAHNOOR BUTT	3.67	88.75
MUHAMMAD HASHIM QAZI	3.67	88.75
MUHAMMAD UMAR SHEIKH	3.67	90.00
AMNA JADOON	3.64	88.00
MUHAMMAD KHIZER	3.64	87.73
MUHAMMAD MOBEEN	3.64	88.25
USHNA FARAZ	3.64	84.42
YUSRA FATIMA	3.63	87.80
AQSA AFTAB ARIF	3.61	87.67
AREEBAH HASSAN	3.61	88.08
MADIHA MUNAF CHAGANI	3.61	87.75
ROMESA RAZZAQ	3.61	86.42
UMME HANI	3.61	87.25
HAFSA SAEED ALAM	3.58	86.58
MOHAMMAD BASIT ALI	3.58	87.25
SAKINA MURTAZA	3.58	88.08
SHAHZAIB FARAZ	3.58	88.08
MASOOD ALI KHAN	3.56	87
SHOAIB KHALID	3.56	86.25
SYED MOHAMMAD SHAHZAIB ZAIDI	3.56	86.67
MUHAMMAD MUNEEB ALAM	3.53	87.17

Name of Student	CGPA	%age
RAMSHA SIDDIQUI	3.53	86.67
SEHR AMIN ABBASI	3.53	87.00
FALLAH TABREZ	3.50	86.25
RAMSHA NAEEM	3.50	85.50
<b>BS (A&amp;F) – IV</b>		
HIRA SUMAN	3.99	97.00
NOOR HUDA SHAIKH	3.96	94.46
ABDUL QAYYUM	3.95	94.92
RAAZIA AHTESHAM	3.94	95.04
MUHAMMAD HYDER KAMRAN	3.93	95.21
NABA RAZA	3.92	92.96
FATIMA ABBAS DIWAN	3.90	93.33
MAHNOOR MEHDI	3.90	92.74
RASHIDA SHOEB HUSSAIN	3.90	93.43
UMMAMAH SHAH	3.90	93.96
<b>BS (A&amp;F) – VI</b>		
BUSHRA MANSOOR	3.93	94.14
FAHAD AZIZ MALIK	3.93	93.54
MOHAMMED ZOHAIK	3.92	93.89
MUZAMMIL ABBAS	3.90	93.63
ABDUL BASIT	3.89	92.80
ELISHBA IMTIAZ	3.82	92.17
<b>BS (A&amp;F) – VII</b>		
TOOBA JAFFAR	3.82	91.48
UZAIR ZUBAIR	3.80	91.07
AHSAN BIN HABIB	3.72	89.44
<b>BS (A&amp;F) – VIII</b>		
MARYAM TARIQ	3.95	95.30
WAJIHA SHAH	3.90	93.93
MOHAMMAD HASAN	3.88	93.65
HIBA IFTIKHAR	3.88	92.95
MUHAMMAD HUZAIFA SHAHID	3.87	93.23
ALVINA AHMED	3.86	93.14
RAMISH SHAHID	3.83	92.77

Name of Student	CGPA	%age
<b>BS (SS&amp;LA) – II</b>		
RIJA FARHAN	3.91	92.09
AMNA ILYAS	3.83	90.83
IMAN ZAMIR	3.79	90.00
AREEBA WASIM KHAN	3.78	90.25
ANUSHAY HANIF	3.75	90.92
KHADIJA SHAKEEL AHMED	3.73	88.82
MAHAM TARIQ KHAN	3.72	88.42
AIESHA AJMAL QURESHI	3.63	87.30
ANUSHEH ZUBAIR LAKHANI	3.61	87.36
FILZA AKHTAR	3.51	85.36
FAREEHA JAVAID	3.50	85.58
<b>BS (SS&amp;LA) – IV</b>		
AMNA HANIF	3.83	91.54
RAFFAE MANSURI	3.82	90.88
<b>BS (SS&amp;LA) – VI</b>		
SANIA SOHAIL	3.70	88.30
ROHEENA MADNI	3.63	87.84
SYEDA AREEBA FATIMA	3.58	87.38
<b>BS (SS&amp;LA) – VI</b>		
ILSA ABDUL RAZZAK	3.95	93.50
ARMEEN UMER GODIL	3.75	89.23
<b>BS (CS) – II</b>		
HAANIYAH MUHAMMAD MUNDIA	3.85	92.82
SYED HUZAIFA EJAZ	3.78	90.2
HAMMAD AHMED	3.73	90.4
SHAHRYAR MEMON	3.69	89.8
HALIMA .	3.67	89
TAHIRA BATOOL	3.66	89.6
HAMMAD JAVED	3.62	89.4
OMER ABID	3.61	86
SHAIKH MUHAMMAD HARIS	3.59	86.82
SURENDAR KUMAR	3.56	86.64
ZUBAIR IRFAN KHAN	3.56	86.64

Name of Student	CGPA	%age
FATIMA ALTAF HUSSAIN	3.55	85.82
ABDUL MOIZ SIRAJ	3.54	85.82
MUHAMMAD AHSAN RAHIM	3.51	85.82
AHMED MUSTAFA	3.5	85.36
<b>BS (CS) – IV</b>		
SYED MOHAMMAD SUALEH ALI	3.91	92.35
UZAIR AHMED	3.84	90.91
MUHAMMED MAAZ TARIQ	3.82	91.3
SANDEEP HIRANI	3.79	90.74
AMNA RASHID	3.79	90.26
HASSAN SAEED	3.76	90.26
NIKHIL KUMAR SATIANI	3.74	88.57
SYED MUHAMMAD MAAZ	3.69	88.96
KHUBAIB AHMED	3.65	88.17
SANOBER - KHAN	3.62	88.18
ALINA AHMED	3.61	88.09
MOHAMMAD AFFAN SHEIKH	3.61	87.48
MUHAMMAD UZAIR ARIF	3.57	87.17
MISHAAL HAJIANI	3.55	87.52
TALAT ZUBAIR	3.53	85.13
<b>BS (CS) – VI</b>		
SAAD MUGHAL	3.88	92.38
MUHAMMAD WASI NASEER	3.84	91.51
MUHAMMAD HAMZA	3.81	91.63
AZKA FAROOQUI	3.80	91.21
KANZA SHAHID	3.71	88.57
REHAN AHMED	3.69	88.63
HASAN IMRAN	3.64	88.35
OMER FAROOQ AHMED	3.55	86.74
SYED ZAIN ZAIDI	3.54	86.77
SARIM JAMAL	3.51	85.77
HAREEM RASHID	3.5	86.29

Name of Student	CGPA	%age
<b>BS (CS) – VII</b>		
ASAD RAZA	3.68	87.03
MUHAMMAD KHIZAR	3.68	87.8
JAWERIA NADEEM KHAN	3.61	86.83
TALHA ABDUL QADIR KHATRI	3.55	85.37
KEHKASHAN SALMAN	3.52	86.41
<b>BS (CS) – VIII</b>		
ZAHRA HUSSAINI	3.91	94
ABAQ ASIF	3.78	90.1
SHEHR BANU KARIM	3.74	89.66
ALI JAWWAD	3.72	89.02
HANZALLAH BIN ASHAAR	3.70	87.73
TATHEER FATIMA	3.62	87.09
UROOSA ASHFAQUE	3.6	87.28
SAQLAIN RAZA	3.59	86.91
SYED AHSAN TANWEER	3.55	86.85
OSAMA ARIF LONE	3.53	86.57
MUHAMMAD AMMAR AHMED	3.52	86.46
DAYEM SIDDIQUI	3.51	85.59
<b>MBA – II (Batch of Fall 2017)</b>		
MUHAMMAD UMAR	3.77	90.79
AFSHAN AJAZ	3.71	88.63
SYED QAMBER ALI	3.70	89.19
SALMAN SAJJAD	3.63	86.38
AISHA TARIQ	3.59	86.75
RUMSHA SIDDIQUI	3.56	85.00
MAHA SHARIQ	3.54	86.06
MIRZA SHAHZAD BAIG	3.53	87.50
HAFSA SHAKOOR MEMON	3.52	86.38
DANIA SHAIKH	3.51	85.00
SANA SALEEM	3.50	84.38
<b>MBA – III (Batch of Spring 2017)</b>		
ANUM SADIK	3.93	91.0
JAVERIA RAHIM	3.68	85.38

Name of Student	CGPA	%age
Amal Rauf	3.65	86.05
MASOOMA ZAIDI	3.64	88.35
SUNDUS IFTIKHAR	3.61	85.29
UMAIR ASIF	3.60	85.58
ALISHBA RIZVI	3.55	84.52
MOHSIN UL IBAD HAIDER	3.53	85.04
MUHAMMAD DANISH ASHRAF	3.53	84.69

**MBA – III (Batch of Fall 2016)**

SEHAR SALMAN ADIL	3.91	93.03
HASSAN KHALID	3.78	88.20

Name of Student	CGPA	%age	Admit Term
<b>MBAE</b>			
MUHAMMAD AZAM	3.89	91.00	Spring 2018
OMER BIN ASAD	3.78	88.67	Spring 2018
GHULAM MUSTAFA	3.78	88.67	Spring 2018
UMAIR SIDDIQUI	3.67	87.67	Spring 2018
SHATAB ALAM	3.67	87.67	Spring 2018
MASOOMA MARIUM	3.67	87.33	Spring 2018
MUHAMMAD FARHAN SAGHEER	3.67	87.33	Spring 2018
ZAIN UL ABIDEEN	3.67	87.33	Spring 2018
SAMOOD REHAN SAYEED SHARAFI	3.67	87.00	Spring 2018
MUHAMMAD HASSAN HAROON	3.56	86.67	Spring 2018
SAAD ATHER	3.56	86.00	Spring 2018
SYED MUHAMMAD RAZA IMAM	3.56	86.00	Spring 2018
MUHAMMAD ALI ASHRAF	3.56	85.33	Spring 2018
ADNAN AHMAD	3.52	86.71	Fall 2017
MUHAMMAD DANISH ABUBAKER	3.50	86.50	Fall 2017
SAIF U REHMAN	3.50	85.50	Fall 2017
SHAHZAIB KHAN	3.81	90.33	Summer 2017
IRFAN HUSSAIN	3.80	90.90	Summer 2017
ABDUL REHMAN ABBASI	3.67	88.63	Summer 2017
MUHAMMAD JAWAD ASGHAR KHAN	3.63	87.80	Summer 2017
HINA AHMED SIDDIQUE	3.63	86.90	Summer 2017

Name of Student	CGPA	%age	Admit Term
MUHAMMAD SAAD ZAFAR	3.59	88.44	Summer 2017
TAHA SIDDIQUI	3.59	86.89	Summer 2017
NADEH ALI MIR	3.56	86.58	Summer 2017
ISRA JAVAID ALAM	3.52	86.09	Summer 2017
SUMAIRA RAUF	3.52	85.22	Summer 2017
SYED NAJAF RAZA RIZVI	3.50	86.30	Summer 2017
UMAR SHEHRYAR SUBZWARI	3.67	89.00	Spring 2017
HASNAIN RAZA	3.57	87.44	Spring 2017
ASIM DABEER	3.56	86.40	Spring 2017
MALEEHA SIDDIQUI	3.51	86.41	Spring 2017
MUHAMMAD SHIRAZ SIDDIQUI	3.69	88.88	Fall 2016
MURTAZA MANSOOR	3.65	87.61	Summer 2016
NOMAN IQBAL	3.61	87.00	Summer 2016
HASSAAN BIN SULTAN	3.65	88.14	Spring 2016





**Credits:**

Azka Farooqui, BS (CS) Class of 2019 and Academic Committee Secretary  
Associate Dean Office, Faculty of Computer Science



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